

CITY OF HIGH POINT AGENDA ITEM



Title: Purchase of John Deere 410P

From: Kevin Rogers, Fleet Director

Public Hearing: N/A

Attachments: Formal Bid Recommendations
Vendor Quote

Meeting Date: July 17, 2023

Advertising Date / N/A

Advertised By: N/A

PURPOSE:

The Parks Department is currently using a 2011 John Deere 410J backhoe. The backhoe is in need of replacement due to age and condition. Using the Sourcewell Contract# 032119-JDC a new 2023 John Deere 410P backhoe is being recommended for council approval.

BACKGROUND:

The Parks Department is currently using a 2011 John Deere 410J backhoe. The backhoe has reached the end of its useful life due to condition and escalating repair costs. James River Equipment has the John Deere 410P backhoe that will continue to meet their needs. The price of \$169,904.60 is for the backhoe, operator training, extended warranty, and delivery. The delivery time is 365+ days.

BUDGET IMPACT:

Funds are available in the 2023-24 budget.

RECOMMENDATION / ACTION REQUESTED:

The Fleet Services Department recommends purchasing one (1) John Deere 410P from James River Equipment. Recommendation also includes declaring the old backhoe as surplus and disposing through the online auction process.





**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.: CONTRACT NO.: DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO: AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: DATE:

The Purchasing Division concurs with recommendation submitted by the and recommends award to the lowest responsible, responsive bidder in the amount of \$.

PURCHASING MANAGER: DATE:

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: DATE:

CITY MANAGER: DATE:

Quote Summary

Prepared For:

CITY OF HIGH POINT
 FLEET MAINTENANCE FACILITY
 3524 Triangle Lake Rd
 HIGH POINT, NC 27260
 Business: 336-883-3599
 ALEX.SHEPHERD@HIGHPOINTNC.GOV

Prepared By:

NICHOLAS WOOD
 James River Equipment
 411 S Regional Road
 Greensboro, NC 27409
 Phone: 336-668-2762
 nick.wood@jamesriverequipment.com

Quote Id: 28835468
Created On: 15 May 2023
Last Modified On: 27 June 2023
Expiration Date: 31 July 2023

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 410 P-Tier Backhoe Loader	\$ 151,944.00	\$ 151,944.00 X	1 =	\$ 151,944.00
Extended Warranty		\$ 5,510.60 X	1 =	\$ 5,510.60
Extended Warranty, 410 P, Power Train And Hydraulics, 5000 Total Hours or 60 Total Months, \$0 Deductible				
Sub Total				\$ 157,454.60
JOHN DEERE HH80C HYDRAULIC HAMMER	\$ 12,450.00	\$ 12,450.00 X	1 =	\$ 12,450.00
Equipment Total				\$ 169,904.60

Quote Summary

Equipment Total	\$ 169,904.60
SubTotal	\$ 169,904.60
Total	\$ 169,904.60
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 169,904.60

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 28835468

Customer: CITY OF HIGH POINT

JOHN DEERE 410 P-Tier Backhoe Loader

Hours:
Suggested List
Stock Number:

\$ 151,944.00

Selling Price

\$ 151,944.00

Code	Description	Qty	Unit	Extended
17E0T	410 P-tier Backhoe Loader	1	\$ 192,755.00	\$ 192,755.00
Standard Options - Per Unit				
183E	JDLINK™	1	\$ 0.00	\$ 0.00
0202	United States	1	\$ 0.00	\$ 0.00
0259	English	1	\$ 0.00	\$ 0.00
0351	Translated Text Labels	1	\$ 0.00	\$ 0.00
785F	Custom Code - 92 in. (2.34m) Wide, 1.31 cu. yd. (1.0 cu. m.) Multi-Purpose Bucket with BOCE (4-in-1)	1	\$ 9,941.00	\$ 9,941.00
1003	Cab	1	\$ 13,905.00	\$ 13,905.00
3009	Autoshift Transmission - Mechanical Front Wheel Drive (MFWD) with Limited Slip Differential	1	\$ 0.00	\$ 0.00
4006	John Deere 4.5L - FT4/Stage IV	1	\$ 0.00	\$ 0.00
5250	Galaxy 21L-24 12PR Rear & 12.5/80-18 10PR Front	1	\$ 0.00	\$ 0.00
6154	Dual Batteries with Disconnect, Jump Post, and Engine Block Heater	1	\$ 482.00	\$ 482.00
6576	1000 lb. (454 kg.) Front Counterweight	1	\$ 1,443.00	\$ 1,443.00
6752	Extendible Dipperstick	1	\$ 8,783.00	\$ 8,783.00
7001	Auxiliary Hydraulics with One Way Flow (Hammer)	1	\$ 4,331.00	\$ 4,331.00
7028	Pilot Controls, Two Lever, with Pattern Selection	1	\$ 0.00	\$ 0.00
7040	Three-Function Loader Hydraulics, Single Lever	1	\$ 3,431.00	\$ 3,431.00
7702	Deere Standard Quick Coupler - Less Thumb	1	\$ 1,615.00	\$ 1,615.00
7806	24 in. (610 mm.) Wide, Heavy-Duty, 7.5 cu. ft. (0.21 cu. m.) Bucket	1	\$ 2,286.00	\$ 2,286.00
8062	Backhoe Boom Protection Plate	1	\$ 632.00	\$ 632.00
8096	Premium Mirror Option - Exterior Rear View Mirrors (2) and Front View Mirror (1)	1	\$ 177.00	\$ 177.00
8109	Sun Visor	1	\$ 100.00	\$ 100.00
8115	MFWD Driveshaft Guard	1	\$ 449.00	\$ 449.00
8126	Heavy-Duty Grille Frame	1	\$ 583.00	\$ 583.00
8165	Auto Ride Control	1	\$ 2,452.00	\$ 2,452.00
8182	Radio, Bosch Basic Package	1	\$ 917.00	\$ 917.00

Selling Equipment

Quote Id: 28835468

Customer: CITY OF HIGH POINT

8226	Strobe Light with Magnetic Mount	1	\$ 617.00	\$ 617.00
Standard Options Total				\$ 52,144.00
Technology Options				
Deduct	Deduct 41% Based on Sourcewell Contract #011723-JDC	1	\$ -100,408.00	\$ -100,408.00
Technology Options Total				\$ -100,408.00
Dealer Attachments				
AT366494	Multi-Purpose Flip-Over Forks	1	\$ 5,439.00	\$ 5,439.00
Dealer Attachments Total				\$ 5,439.00
Value Added Services				
	Extended Warranty	1	\$ 5,510.60	\$ 5,510.60
Value Added Services Total				\$ 5,510.60
Other Charges				
	Freight	1	\$ 2,014.00	\$ 2,014.00
Other Charges Total				\$ 2,014.00
Suggested Price				\$ 157,454.60
Customer Discounts				
Customer Discounts Total			\$ 0.00	\$ 0.00
Total Selling Price				\$ 157,454.60

JOHN DEERE HH80C HYDRAULIC HAMMER

Hours:
Suggested List
Stock Number:

\$ 12,450.00

Selling Price

\$ 12,450.00

Code	Description	Qty	Unit	Extended
OCBOT	HH80C Hydraulic Hammer	1	\$ 12,969.00	\$ 12,969.00
Standard Options - Per Unit				
1006	Mounting Bracket, 410 Backhoe Loader	1	\$ 928.00	\$ 928.00
Standard Options Total				\$ 928.00
Technology Options				
Deduct	Deduct 14% Based on Sourcewell Contract #011723-JDC	1	\$ -1,945.00	\$ -1,945.00
Technology Options Total				\$ -1,945.00
Value Added Services Total				\$ 0.00
Other Charges				
	Freight	1	\$ 498.00	\$ 498.00
Other Charges Total				\$ 498.00

Selling Equipment

Quote Id: 28835468

Customer: CITY OF HIGH POINT

Suggested Price		\$ 12,450.00
Customer Discounts		
Customer Discounts Total	\$ 0.00	\$ 0.00
Total Selling Price		\$ 12,450.00



Extended Warranty Proposal

PowerGard™ Protection Plan

Construction

Date : June 27, 2023

Machine/Use Information

Plan Description

Price

Manufacturer	JOHN DEERE	Plan Type:	Extended Warranty	Deductible:	\$ 0
Equipment Type	Construction	Coverage:	Power Train And Hydraulics	Quoted Price	\$ 5,510.60
Model	410 P	Total Months:	60		
Country	US	Total Hours:	5000	Date Quoted	June 27, 2023
MFWD/Tracks	N				

Scraper Use

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

Extended Warranty Proposal Prepared for:

I have been offered this extended warranty and

Customer Name - Please Print

I ACCEPT the Extended Warranty

I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

What Extended Warranty is :

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

What Extended Warranty is not :

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

Features/Benefits:

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.