CITY OF HIGH POINT AGENDA ITEM



TITLE: Household Hazardous Waste Contract	
FROM: Melinda King, Assistant Public Services Director	MEETING DATE: March 4, 2024
PUBLIC HEARING: n/a	ADVERTISED DATE/BY: n/a
ATTACHMENTS: MXI RFP Submission	

PURPOSE: The city hosts several Household Hazardous Waste events throughout the year as a service to the residents for disposal of items such as motor oil, paint, fluorescent bulbs, batteries and other HHW. This contract will allow MXI to accept HHW materials from residents, package per DOT transportation rules and regulations and properly dispose of the items per EPA regulations.

BACKGROUND: The city contracted with MXI Environmental for acceptance, packaging, and disposal of HHW materials in 2018. This contract allowed for quarterly events to be held at the Kearns WTP site for residents to drive thru and dispose of the HHW. City staff assists in coordination of the event, and MXI Environmental staff that has the proper HHW training packages the material for proper transportation and disposal. Three proposals were received, and upon evaluation by city staff, MXI Environmental was deemed the most responsive. This is a three-year contract with a not to exceed amount of \$40,700.00 per year. The contract also includes the potential for two, one year, extensions based on performance for a total possible contract amount of \$203,500.00.

BUDGET IMPACT: Funds for this project are available in budget FY 23-24.

RECOMMENDATION/ACTION REQUESTED: The Public Services Department recommends City Council approve the contract with MXI Environmental in a not to exceed yearly contract amount of \$40,700.00 and to authorize appropriate city staff to execute all necessary documents.







26319 Old Trail Road Abingdon, VA 24210 Fax 276-623-0599

CITY OF HIGH POINT NORTH CAROLINA

REQUEST FOR PROPOSALS

RFP NUMBER: 1107-020824

ENVIRONMENTAL SERVICES HAZARDOUS WASTE PROCESSOR

COST AND TECHNICAL



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26319 Old Trail Rd Abingdon VA, 24210 276-628-6636

RESPONSE TO

CITY OF HIGH POINT

NORTH CAROLINA

REQUEST FOR PROPOSALS

RFP NUMBER: 1107-020824

ENVIRONMENTAL SERVICES HAZARDOUS WASTE PROCESSOR

- 1. Cover Letter
- 2. Introduction/Executive Summary
- 3. Required Bid Documents
- 4. Attached Schedules
 - a. Statement of Qualifications
 - b. Permits and Licenses
 - c. Previous Experience
 - d. Key Personnel
 - e. Guidelines to Conduct HHW Events
 - f. Compliance History

City of High Point North Carolina Request For Proposals RFP Number 1107-020824 Environmental Services Hazardous Waste Processor

January 31, 2024

City of High Point 816 East Green Drive Purchasing Division High Point, NC 27260

MXI Environmental Services LLC (MXI) is pleased to provide our response to the City of High Point North Carolina Request For Proposals RFP Number 1107-020824 Environmental Services Hazardous Waste Processor.

MXI can execute the specific contractual requirements outlined in this RFP. MXI is uniquely qualified to assist the City of High Point NC.

MXI has:

- Managed over 5,336 HHW waste events over the last 22 years
- Processed over 134 million pounds of Household Hazardous Waste
- Permitted nationally to provide hazardous and non-hazardous waste transportation services with a fleet of over 60 company trucks
- Operates a Materials Recovery Facility (MRF) in Abingdon, VA where we process and recycle all our HHW
- Recycled over 3 million gallons of latex paint
- A network of service centers in Abingdon, VA, Sumter, SC, Langhorne, PA

Together MXI and the City of High Point NC can achieve the goals set forth for this program. MXI is committed to exceeding the expectations stated in the RFP.

Attached is our Introduction/Executive Summary that outlines our specific response to the requirements of the Bid. We welcome the opportunity to discuss our response with the City of High Point NC.

Thank you for the opportunity. Sincerely,

Ronald Potter
Managing Member
ronp@mxiinc.com



Response to: City of High Point
NC Request For Proposals RFP
Number 1107-020824
Environmental Services
Hazardous Waste Processor

Date: January 31, 2024

INTRODUCTION/EXECUTIVE SUMMARY

MXI Environmental Services LLC (MXI) is pleased to provide our response to the City of High Point NC Request For Proposals RFP Number 1107-020824 Environmental Services Hazardous Waste Processor.

MXI will execute the performance and contractual requirements outlined in your Request For Proposals City of High Point RFP Number 1107-020824.

We hope the City of High Point and MXI can work together to advance your HHW program goals.

Program Goal

- 1. Provide a safe and moderately convenient disposal service to area residents
- 2. Increase participation in HHW collections
- 3. Provide more focused and targeted long-term publicity about the safe use and handling of hazardous household products and their associated waste
- 4. Provide cost-effective reuse and recycling of HHW
- Promote source reduction of HHW

MXI's Responsibilities

MXI can provide comprehensive HHW collection, processing, transportation, and management of recycling and disposal of the HHW generated by The City of High Point, NC, residents having 22 years of experience managing programs on the size and scope of those outlined in the RFP.

Choose Your Future

MXI fully endorses the hierarchy for processing of HHW outlined in the RFP

- 1. Recovery/recycling without treatment/processing
- 2. Recovery/recycling with treatment/processing



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- 3. Disposal with treatment/processing
- 4. Disposal without treatment/processing

APPLICANT PROFILE

Applicant Information

MXI Environmental Services LLC 26319 Old Trail Road Abingdon VA 24210 276 628 6636 www.mxiinc.com Fed Id 22-3747787

Maumee Express, Inc. 297 Zimmerman Lane Langhorne PA 19047 267 590 0043 www.mxiinc.com Fed Id 22-1726110

Contact Information

John Twiddy
Business Development Manager
26319 Old Trail Road
Abingdon VA 24210
W - 276 628 6636 x 202
F - 276 623 0599
C - 276 608 0003
johnt@mxiinc.com

Peggy Snead Government Sales Manager 26319 Old Trail Road Abingdon VA 24210 W – 276-628-6636 x 203 F – 276-623-0599 C – 276-698-8462 peggys@mxiinc.com

Business Background

MXI (Maumee Express, Inc. and MXI Environmental Services LLC) has provided top-tier environmental services for over 22 years. Maumee Express, Inc. has served a nationwide clientele with hazardous and non-hazardous waste transportation and disposal from our Abingdon, VA, Sumter, SC, and Langhorne, PA service centers. MXI Environmental Services LLC has conducted HHW collections for over 22 years. Last year MXI processed over 16 million pounds of Household Hazardous Waste (HHW), conducted over 686 HHW events, and managed several Permanent Collection



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Sites. Our events ranged in size from as small as 20 participants to events of over 3000 participants. MXI also operates an HHW Materials Recovery Facility (MRF) at our Abingdon, VA location. This facility is designed to maximize recycling opportunities from the HHW we process. Additional information on MXI's background is attached as MXI Corporate History. For detailed information on our Approach, The MRF, Our Qualifications and Permits, Licenses, Compliance, and processes please see the attached tabs in our response to this RFP.

Maumee Express Inc. was formed in 1961 and MXI Environmental Services LLC was formed in 2000. Maumee was formed to provide transportation services and MXI was formed to provide environmental services with a focus on HHW.

PROJECT UNDERSTANDING

Approach

MXI has applied the latest methodologies in our approach to HHW collection and processing seeking to reduce waste and maximize the recycling and reuse of materials. The result is reduced waste volumes with the associated pollution and no additional onsite or regulatory headaches for our HHW clients. MXI sets the standard for protecting the environment. MXI's Material Recovery Facility (MRF) has implemented the most comprehensive resource recovery and recycling program available today. Our approach starts with our program to recycle latex paint. Latex paint is the most widely collected HHW stream. Most waste latex paint is solidified and landfilled as waste. MXI has built a state-of-the-art plant to recycle latex paint. MXI's latex paint process is approved by the American Coating Association's PaintCare product stewardship initiative. Please see www.paintcare.org for more information on PaintCare. Last year MXI recycled approximately 786,000 gallons of latex paint.

MXI also maximizes the recycling of hydrocarbon-based wastes that can go into the used oil recycling network. Aside from standard used motor oil, these materials include lube oil, fuel oil, transmission fluid, kerosene, mineral spirits, hydraulic oil, gear oil, lamp fuel, and others. This process keeps these materials out of landfills and hazardous fuel streams.

MXI has programs to recycle a broad range of HHW materials, including antifreeze, glycol, rechargeable batteries, 1# and 20# propane and butane cylinders, and light bulbs containing mercury. MXI works only with recyclers that operate at the highest standards.



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MXI also has a recycling program in place for spent shipping containers. Materials recycled include metals like Steel, Brass, Copper, and Aluminum. Pallets, cardboard, and some plastics are also pulled from the waste stream and recycled.

Unfortunately, many materials are not recyclable or suitable for reuse. In those instances, MXI utilizes proven, safe, and responsible disposal processes minimizing landfills. Wastes with thermal value are processed for alternative fuel. Aerosols are processed into their basic constituents in a specialized process. Metal is recycled, gases are captured, and flammable liquids are sent for waste fuels. When fuel is not an option, MXI utilizes RCRA incineration by the nation's best-licensed facilities.

MXI has committed to the future through good stewardship.

Project Methodology

MXI will be designated as the generator from the standpoint of the US EPA.

The City of High Point is seeking to partner with a Hazardous Waste Processor to provide safe, knowledgeable, efficient, and accountable Household Hazardous Waste (HHW) collection and disposal of waste. The City of High Point's Environmental Services Division is seeking qualified Contractors specializing in Household Hazardous Waste collection, processing, reporting, recycling, and disposal. The Contractor selected must have substantial experience in and knowledge of the HHW industry. The Contractor selected will have a main, regional, or satellite office that is in close proximity to the City's HHW facility for ease of access and swift response time in case of urgent or emergency situations. The Contractor selected will have a company liaison that communicates directly with the Environmental Services Division Superintendent.

MXI will provide turnkey service for Household Hazardous Waste processing at the HHW facility located at 1401 E Martin Luther King Jr. Drive High Point NC 27260. The services will include labor, equipment, processing, sorting, reporting assistance, recycling, transporting, and the disposal of waste for the City's HHW collection program.

MXI will provide staff members that are certified in Hazardous waste collection and disposal. City of High Point staff will provide backup assistance for the collection of Hazardous waste. The facility will be operated three (3) Saturdays a year from 8:00 am to 1:00 pm.

MXI will report at end of each event the total pounds and the material collected from residents on an approved reporting document.



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MXI will coordinate with the City of High Point before each collection to review the program, the schedule, site requirements, and set up for the expected number of participants and all operations and coordination necessary to ensure a successful collection effort. MXI will designate a project manager for each collection program that will be directly responsible for all facets of the program.

MXI will provide all equipment and supplies for collection, segregation, handling, packaging, and transportation from the HHW events. Specifically, this will include traffic cones, ground cover, tents, the required PPE for all MXI staff, grounding for bulk flammables, non-sparking tools, and required accommodations. A plastic sheeting cover will be used to prevent contamination from chemical spills. MXI will provide a sufficient number of drums and other approved containers to package the HHW in compliance with State and Federal Rules and Regulations.

MXI will utilize our sister company Maumee Express, Inc. to transport all hazardous and non-hazardous waste from the collection site. Maumee Express, Inc. is a fully licensed hazardous and non-hazardous transporter that complies with all state and federal regulations. A copy of all pertinent information related to Maumee Express, Inc. is attached.

MXI will provide appropriate spill control equipment and supplies to address any situation during the collection events. MXI will provide disposal of solid waste as required. MXI will remove all materials and equipment from each site and fully police the site.

MXI Will Prepare

MXI will provide all supporting information starting with our Guidelines For Household Hazardous Waste Collections that outline the Spill Prevention and Contingency Plan (SPCP) and a Site-Specific Health and Safety Plan. This is supplemented with data specific to each site. A copy of the Guideline is attached.

MXI will set the site before the opening of the collection event. We understand that all personnel and necessary equipment is to be on site 1 hour in advance. MXI will open the event as soon as the site is prepared before the start time.

The MXI crew will be responsible for the setup and takedown of the collection site. The site will be restored to its original condition before leaving the site. A site safety meeting will be conducted to review instructions and site safety procedures including evacuation procedures and designated routes.



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The MXI crew will be responsible for unloading participants' vehicles, segregating of the waste in compliance with the contract requirements, packing, loading, and shipping the HHW. MXI will prepare all required manifests and accompanying documentation for the collection event. Should MXI identify any material that cannot be classified, MXI will notify the HHW Coordinator of the material and the quantity prior to completing demobilization of the HHW site.

All HHW will be processed in compliance with the MXI permit issued by the Commonwealth of Virginia. MXI will be responsible for managing the household hazardous and non-hazardous waste and assuring that the HHW is treated and disposed of in full compliance with federal and EPA statutes, regulations, and standards for managing household hazardous waste.

MXI Approach

MXI has documented our procedure for HHW collection events in the attachment Guidelines For Household Hazardous Waste Collections. This document sets forth in some detail the approach that MXI has developed to conduct collection events. Our guidelines cover all aspects of our personal and site requirements, the segregation of the activity on site, the equipment, and PPE required in each step, the basic contingency plan, and operating guidelines for each phase. Attached as appendices to the Guidelines is the approach MXI has developed to adjust the physical layout to allow our program to flex from smaller events (200 – 500) cars up to large collections (3000 +). The MXI site layout accommodates all activity from the removal of the HHW from participants' cars, through sortation, bulking, segregation, and loading of HHW materials. Our approach is fully scalable for events from small to large. The MXI approach as spelled out in the Guideline is then fully integrated with the MRF that MXI operates in Abingdon Virginia.

MXI's Materials Recovery Facility is focused on processing HHW materials. Attached in MXI's Materials Recovery Facility – Maximizing Recycling is a description of the approach utilized at the facility including an outline of the Latex Paint Recycling program that MXI has established. This attachment also outlines the primary end-disposal facilities utilized for each waste stream. All aspects of the facility's operations are fully documented and can be provided as required. The combination of the collection procedures outlined in the Guideline and the disciplined approach utilized at the MRF allow MXI to provide a focused and cost-effective service for the collection and processing of HHW.

MXI can take other products as recyclable / reuse material that we use for beneficial reuse or recyclable material. These recyclable / reuse items consist of Caustic / Alkaline solutions, Propane gases, Fire Extinguishers, and Latex paint for



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recycling if accepted through the program. MXI also would separate Lime and Fertilizers from registered pesticides and has a program for reuse with ranchers near our Abingdon MRF.

PROPOSED SCOPE OF WORK

Cost Proposal

Provided in RFP Required Documents

STATEMENT OF QUALIFICATION

Qualification

MXI has attached a Statement of Qualification for the Materials Recovery Facility. That Statement outlines the history of the facility and the company, it provides the basic audit data along with the site, compliance, offsite disposal facilities, current insurance, and a listing of the equipment at the facility.

Experience

MXI has attached per RFP requirements references for previous Household Hazardous Waste Collections.

Training

MXI has in place a training program to ensure that all staff has the required levels of training for each specific job that they are assigned to at a collection event. This includes both online training as well as classroom and annual refresher courses. An overview of the positions and the types of training is attached in Personnel Qualification.

Staffing

MXI has staffing levels that are appropriate for each collection event. MXI has a staff of 160 in the Langhorne PA office that participates in our HHW collection activity along with our supervisory staff. In addition, we have a similar-sized staff in our Abingdon office. Staffing is utilized from both offices to satisfy the requirements of our collection events. Each project is under the direction of the Project Manager. Reporting to him/her is the lead person in each functional area.



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The functional area's is

Lead - Chemist

Lead - Bulker

Head - Secondary Sort

Head - Primary Sort

Lead - Car Unloading

Lead - Pack and Ship

Representative Resumes for key staff that could be assigned to this contract is attached.

Flexibility

MXI has considerable flexibility in adjusting the staffing requirement for assignments as we make up our weekly staff assignments. We can move personnel between various commitments as we assign staff for each event. Should, during an event prove to be unexpectedly busy, MXI can call out staff that has not been assigned or can pull staff from other jobs taking place in the general area of the problem event.

Permitting

Attached are the current permits held by both Maumee Express, Inc. and MXI Environmental Services LLC.

Compliance History

Attached is the compliance history for both Maumee Express, Inc. and MXI Environmental Services LLC.

SUBCONTRACTORS

MXI/Maumee

As indicated in our proposal, MXI will conduct the events, transport the HHW with its own equipment, process the portion of the allowable material, and supervise the selection of the final disposal sites with its own staff. We do not intend to subcontract those activities.

EXCEPTIONS TO CONTRACT



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MXI does not request any changes in the proposed contract.

DEFAULTS

MXI has not been in default or noncompliant with any contractual obligations.





REQUEST FOR PROPOSALS

Environmental Services Hazardous Waste Processor

January 1, 2024

Due Date:

Thursday, February 8, 2024

and time:

3:00 PM Eastern Time

RFP Number:

1107-020824

Mailing Address:

P O Box 230

High Point NC 27261

Delivery Address:

816 East Green Drive Purchasing Division High Point, NC 27260

Pre-Proposal Meeting:

January 11, 2024, at 10:00 AM

Purchasing Contact:

Candy Harmon

E-mail:

candy.harmon@highpointnc.gov

Phone:

336-883-3222

IF YOU NEED ANY REASONABLE ACCOMMODATION FOR ANY TYPE OF DISABILITY IN ORDER TO PARTICIPATE IN THE PROCUREMENT, PLEASE CONTACT PURCHASING AS SOON AS POSSIBLE

VENDOR NAME:

MXI Environmental Services LLC

(Please include this cover page in your Proposal.)

PROPOSAL FORM Environmental Services Hazardous Waste Processor RFP 1107-020824

In accordance with the attached instructions, terms, conditions, and Scope of Services we submit the following proposal to The City of High Point

TOTAL PROPOSED COST	
\$_0.73 per pound	
seventy three cents per pound	
(Total Proposal Cost in Writing)	121

I certify that the contents of this proposal are known to no one outside the firm, and to the best of my knowledge all requirements have been complied with.

MXI Environmental Services LLC			Ronald Patter			
Company Name			Signature			
26319 Old Trail Road Abingdon VA 24210			01/31/2024			
City	State	Zip	Date	1		
peggys@mxiinc.com		276-628-6636	276-623-0599			
E-mail		110010000000000000000000000000000000000	Telephone	Fax		

REFERENCES Environmental Services Hazardous Waste Processor RFP 1107-020824

1.	Vendor Name: Surry County Public Works				
	Vendor Contact: Ricky Hawks				
	Vendor Phone Number: 336-401-8375				
	Vendor Address: 237 Landfill Road Mt Airy NC 27030				
	Type of Project: Household Hazardous Waste Collection Events				
	Length of Project: ongoing since 2014				
2.	Vendor Name: Dare County Dept of Public Works				
	Vendor Contact: Doug Huff				
	Vendor Phone Number: 252-475-5843				
	Vendor Address: 1018 Driftwood Drive Manteo NC 27954				
	Type of Project: Household Hazardous Waste Collection Events				
	Length of Project: ongoing since 2018				
3.	Vendor Name: Wayne County				
	Vendor Contact: Randy Rogers				
	Vendor Phone Number: 919-689-2994				
	Vendor Address: 460-B South Landfill Road Dudley NC 28333				
	Type of Project: Household Hazardous Waste Collection Events				
	Length of Project: ongoing since 2016				

ATTACHMENT C

FINANCIAL STABILITY

Each Vendor shall certify it is financially stable by completing the ATTACHMENT C: CERTIFICATION OF FINANCIAL CONDITION. The City of High Point is requiring this certification to minimize potential issues from Contracting with a Vendor that is financially unstable. From the date of the Certification to the expiration of the Contract, the Vendor shall notify the City of High Point within thirty (30) days of any occurrence or condition that materially alters the truth of any statement made in this Certification.

ATT	ACHMENT C: CERTIFICATION OF FINANCIAL CONDITION		
Name	e of Vendor: MXI Environmental Services LLC		
The u	indersigned hereby certifies that: [check all applicable boxes]		
\boxtimes	The Vendor is in sound financial condition and received an unqualified audit opinion for the latest audit of its financial statements.		
	Date of latest audit: Dec 2022		
\boxtimes	The Vendor has no outstanding liabilities to the Internal Revenue Service or other government entities.		
\boxtimes	The Vendor is not the subject of any current litigation or findings of noncompliance under federal or state law.		
\boxtimes	The Vendor has not been the subject of any past litigation or findings of any past litigation or findings of noncompliance under federal or state law that may impact in any way its ability to fulfill the requirements of this Contract.		
\boxtimes	He or she is authorized to make the foregoing statements on behalf of the Vendor.		
_	one or more of the foregoing boxes is NOT checked, explain the reason in the space below or addional pages.		
R	anald Potter Ronald Potter, Managing Member		
Autho	prized Signature Printed Name and Title		

STATE OF NORTH CAROLINA				
CITY OF HIGH POINT				

I, Ronald Potter (the individual attesting below), be	ing duly authorized by and on behalf of			
MXI Environmental Services LLC (the entity bidding on project he	ereinafter "Employer") after first being duly sworn			
hereby swears or affirms as follows:				
Employer understands that <u>E-Verify</u> is the federal E-Verify prog	gram operated by the United States Department of			
Homeland Security and other federal agencies, or any successor or equi	valent program used to verify the work			
authorization of newly hired employees pursuant to federal law in according	rdance with NCGS §64-25(5).			
2. Employer understands that Employers Must Use E-Verify. Each	n employer, after hiring an employee to work in the			
United States, shall verify the work authorization of the employee throu	igh E-Verify in accordance with NCGS§64-26(a).			
3. <u>Employer</u> is a person, business entity, or other organization that	at transacts business in this State and that employs			
25 or more employees in this State. (mark Yes or No)				
a. YES, or				
b. NO X				
4. Employer's subcontractors comply with E-Verify, and if Employ	er is the winning bidder on this project Employer			
will ensure compliance with E-Verify by any subcontractors subsequent	ly hired by Employer.			
This 31st day of January 2024				
Romald Potter.				
Signature of Affiant				
Print or Type Name: Ronald Potter, Managing Member				
State of Virginia County of Washington	5			
Signed and sworn to (or affirmed) before me, this the 31st	S Bosov Apr. Co. and			
day of	ବୁ			
_	Commonwealth of Virginia			
My Commission Expires: 04/30/2027 Registration Number 186933 My Commission Expires April 30, 2027				
Notary Public	Peggy Ann Snead Notary Public Commonwealth of Virginia Registration Number 186933 My Commission Expires April 30, 2027			

AFFIDAVIT-MINORITY PARTICIPATION

The City of High Point is committed to providing equal opportunities for participation in all aspects of the City of High Point contracting and purchasing programs including, but not limited to, participating in procurement contracts for, materials, services, construction and repair work activities, and lease agreements in the City of High Point. The Purchasing Division actively seeks to identify qualified minority, handicapped, disadvantaged, and women-owned business enterprises so as to widen opportunities for participation as providers of goods and services, increase competition and ensure the proper and diligent use of public funds.

(NOTE: THIS FORM IS TO BE SUBMITTED WITH THE BID PROPOSAL)

Portion of the Work to be performed by Minority Firms

MXI Environmental Services LLC			I do hereby certify	that on the
(Name of Environmental Services Hazardous	of Bidder) Waste Processo			
(Project Project ID#RFP Number 1107-02	Name) 0824	Amount of	Bid \$ 0.73 per pound	
I will expend a minimum of 0 business enterprises. Minority buvendors, suppliers or providers of prims listed below.	sinesses will be	employed	l as construction subc	ontractors,
Attach additional sheets if required	an angular Nacarra Sirak	manufacuts.		
Name and Phone Number	Minority Category	HUB Certified (Y/N)	Work Description	Dollar Value
*Minority categories: Black, African Ameri (F) Socially and Economically Disadvantag The undersigned hereby certifies tha authorized to bind the bidder to the o	t he or she has re	tock Ownersl	hip Plan (ESOP) ns of this commitment :	.,,
Date: 01/31/2024 Name of Authori	zed Officer: Ro	nald Potter		
	Signature:	0	l Patter	
	Title: Ma	anaging Mer	mber	
		27.070.024		

FINANCIAL SERVICES

Purchasing Division



Addendum 1 Environmental Hazardous Waste Processor BID 1107-020824

The intent of this addendum is to clarify specifications and to provide responses to submitted questions as follows:

Clarification:

The contract terms will be for three years with two one-year extensions. An updated sample service agreement contract has been attached to this addendum for your review.

Please sign and return one (1) copy of this addendum with your proposal to confirm that you have received and acknowledged the provided information.

Candy Harmon, Purchasing Manager Purchasing Department		
Company: MXI Environmental Services LLC		
Address: 26319 Old Trail Road Abingdon VA 24210		
Signature: Rouald Potter	Date:	1/31/2024
Fmail· peggys@mxiinc.com		