

# CITY OF HIGH POINT

## AGENDA ITEM



<b>TITLE:</b> Checkpoint Firewall License/Support – SHI, Inc.	
<b>FROM:</b> Virginia Baskins, Assistant IT Services Director	<b>MEETING DATE:</b> August 5, 2024
<b>PUBLIC HEARING:</b> n/a	<b>ADVERTISED DATE/BY:</b> n/a
<b>ATTACHMENTS:</b> Checkpoint Quote SHI, Inc. Recommendation Form	

**PURPOSE:** Annual renewal of licensing for Checkpoint firewall appliances.

**BACKGROUND:** The City of High Point uses Checkpoint Quantum 7000 series Next-Generation Firewalls for threat prevention and to secure connections to information systems. Checkpoint Edge devices are used at the City’s remote sites to establish a secure connection back to the City’s internal network via VPN. This renewal allows the City to continue to use these appliances, gain access to updates, and obtain support when needed. The purchase will occur under the Charlotte Technology Products and Related Services purchasing contract (Contract # 2020000547). The total amount of the purchase is \$135,209.46.

**BUDGET IMPACT:** Funds are available in the FY 2024-25 budget.

**RECOMMENDATION /ACTION REQUESTED:** The Department of Information Technology Services recommends approval of the contract to SHI, Inc. in the amount of \$135,209.46 and that the appropriate City official and/or employee be authorized to execute all necessary documents.





Pricing Proposal  
 Quotation #: 24920777  
 Created On: 5/31/2024  
 Valid Until: 7/19/2024

**NC-City of High Point**

**Inside Account Manager (IAM)**

**Scott White**

211 S Hamilton St  
 Room 103  
 High Point, NC 27260  
 UNITED STATES  
 Phone: (336) 883-3392  
 Fax:  
 Email: scott.white@highpointnc.gov

**Wan Tangtrakul**

290 Davidson Avenue  
 Somerset, NJ 08873  
 Phone: 800-715-3197  
 Fax: 732-868-6055  
 Email: SoutheastTeamGov@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	CHECK POINT ENTERPRISE SUPPORT SUPP PRICING VARIES Check Point Software - Part#: CPES-SS-PREMIUM Contract Name: Charlotte Technology Products and Related Services Contract #: 2020000547 Serial #: UC# 5313969, 8101363, 8337279 Coverage Term: 8/1/2024 – 7/31/2025	1	\$62,979.51	\$62,979.51
2	PREMIUM DIRECT SUP FOR 1575W Checkpoint Systems, Inc. - Part#: CPES-SS-PREMIUM-1575W Contract Name: Charlotte Technology Products and Related Services Contract #: 2020000547 Serial #: UC# 5313969, 8101363, 8337279 Coverage Term: 8/1/2024 – 7/31/2025	7	\$301.81	\$2,112.67
3	ENTERPRISE BASE PROTECTION NGTX SUPP PRICING VARIES Check Point Software - Part#: CPEBP-NGTX Contract Name: Charlotte Technology Products and Related Services Contract #: 2020000547 Serial #: UC# 5313969, 8101363, 8337279 Coverage Term: 8/1/2024 – 7/31/2025	1	\$58,337.86	\$58,337.86
4	1YR COMPLIANCE BLADE MANAGING UP TO 25 GATEWAYS Check Point Software - Part#: CPSB-COMP-25-1Y Contract Name: Charlotte Technology Products and Related Services Contract #: 2020000547 Serial #: UC# 5313969, 8101363, 8337279 Coverage Term: 8/1/2024 – 7/31/2025	1	\$8,486.15	\$8,486.15
5	SMARTEVENT AND SMARTREPORTER FOR 10GATEWAYS Check Point Software - Part#: CPSB-EVS-10-1Y Contract Name: Charlotte Technology Products and Related Services Contract #: 2020000547 Serial #: UC# 5313969, 8101363, 8337279 Coverage Term: 8/1/2024 – 7/31/2025	1	\$3,293.27	\$3,293.27
			<b>Total</b>	<b>\$135,209.46</b>

**Additional Comments**

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Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*

**FORMAL BID RECOMMENDATION  
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.:  CONTRACT NO.:  DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO:  AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
101241	527216			\$135,209.46
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD:  Digitally signed by Adam Ward Date: 2024.07.24 10:04:42 -04'00' DATE:

The Purchasing Division concurs with recommendation submitted by the  and recommends award to the lowest responsible, responsive bidder  in the amount of \$ .

PURCHASING MANAGER:  Digitally signed by Candy E. Harmon Date: 2024.07.25 08:56:57 -04'00' DATE:

Approved for Submission to Council  
FINANCIAL SERVICES DIRECTOR:  Digitally signed by Bobby Fitzjohn Date: 2024.07.25 08:03:16 -05'00' DATE:

CITY MANAGER:  DATE: