

# CITY OF HIGH POINT

## AGENDA ITEM



<b>TITLE:</b> City Beverage Contract	
<b>FROM:</b> Lee Tillery, Director – Parks & Recreation	<b>MEETING DATE:</b> August 19, 2024
<b>PUBLIC HEARING:</b> N/A	<b>ADVERTISED DATE/BY:</b> March 22, 2024
<b>ATTACHMENTS:</b> Proposal – Pepsi Bottling Ventures Bid Recommendation Form	

**PURPOSE:** City Council consideration of a proposed three-year contract with Pepsi Bottling Ventures with an additional two, one-year renewal options.

**BACKGROUND:** A Request for Proposals was issued in March for these services. Pepsi Bottling Ventures was the sole responder. The City’s previous contract for beverages services was also a five-year agreement with Pepsi Bottling Ventures and it recently expired. In that previous contract, we altered the agreement to only purchase drinks for the five locations below and all vending would then become full service from Pepsi. There are 32 vending locations throughout the various City Departments and their sites. The change allowed us to eliminate storage and vending responsibilities while simply collecting a commission from vending sales. The five locations that purchase directly from Pepsi include:

- Washington Terrace Pool
- City Lake Park Concession Stand
- City Lake Park Pool
- Oak Hollow Golf Course Grill Room
- Blair Park Golf Course Grill Room

Additional benefits of the contract with Pepsi include:

- Annual Sponsorship of the Uncle Sam Jam - \$5,000 (\$25,000 Overall Value)
- Up to 60 Donated Cases of Cups – Overall Value - \$19,500
- Up to 30 Donated Cases of Lids – Overall Value - \$4,300
- Up to 100 Cases of Donated Water to be used for a variety of Parks & Recreation Events and Programs -Overall Value - \$5,300
- Vending Machine Commissions – Estimated to be \$72,500 Value over 5-year period

**BUDGET IMPACT:** Estimated expenses over the five-year period for the five Parks & Recreation locations are not to exceed \$295,000. Funds are available in the current year’s budget.

**RECOMMENDATION/ACTION REQUESTED:** The Parks & Recreation Department recommends approval of this proposal and that appropriate City officials be authorized to execute the contract with Pepsi Bottling Ventures on the City’s behalf.





# CITY OF HIGH POINT AND PEPSI BOTTLING VENTURES PARTNERSHIP AGREEMENT



Request for proposals # 31-041824  
City-wide beverage services  
City of high point

Due date: April 18, 2024

**Vendor**

Pepsi Bottling Ventures  
390 Business Park Dr.  
Winston Salem, NC 27107  
Bo Covington – Key Account Manager  
919-819-6181  
NC Sales & Use Tax Reg # 600225595  
Fed ID: 22-3657794

**Business**

City of High Point  
Attn: purchasing division  
Candy Harmon, Purchasing Manager  
816 East Green Street  
High Point, NC 27261  
336-883-3222

# PROPOSAL OUTLINE



**Title Page ~ Company Name, Address, Phone and Authorized Rep, Proposal Number**

**Executive Summary**

**Organization and Staffing**

**Statement of Work**

**Equipment**

**References**

**Exhibit A**

**Proposals**

- **5 YEAR RFP PROPOSAL**
- **Alternative Offer 1: 5 YEAR PROPOSAL**
- **Alternative Offer 2: 7 YEAR PROPOSAL**
- **Alternative Offer 3: 10 YEAR PROPOSAL**

**Pepsi Partnership**

# *EXECUTIVE SUMMARY*

EXECUTIVE SUMMARY



# PEPSI BOTTLING VENTURES



Pepsi Bottling Ventures (PBV) is the largest privately-held bottler for Pepsi-Cola products in North America – manufacturing, selling, and distributing some of the world’s most recognized consumer brands. PBV is a privately-held company, operating 18 bottling and distribution facilities and serving consumers in North Carolina, South Carolina, Virginia, Maryland and Delaware. Our corporate offices are in Raleigh, North Carolina.

PBV is organized as a joint venture with PepsiCo serving as a partial owner. Under this agreement the two companies work together to develop industry leading practices. We are a committed, experienced and proven performer with strong partnerships with many city-wide agreements and other townships across several states. PBV is proud to submit this proposal to the City of High Point.

PBV is very proactive in engaging with the City of High Point for events that will make lasting memories for your staff and guests. With the associations of PepsiCo’s local, national, and international business partnerships, we will demonstrate the strength of our brands and along with innovations that will result in beverage sales growth.



# NORTH CAROLINA IMPACT



PBV's largest presence is in North Carolina where we employ over 2,000 employees with a distribution territory which ranges from Elizabeth City to Charlotte and up to Avery County. Forsyth County represents three of our facilities including one of our two production locations and is our second largest employee base.

To support this statewide sales and distribution network, we operate 14 facilities throughout the state, including two production sites in Garner and Winston-Salem.

Almost all products served at City of High Point will be produced, bottled and distributed from our Winston Salem facility. PBV is proud to distribute Pepsi Products in the state where Pepsi-Cola was born and is excited to share that with the City of High Point.

Our team is focused on a singular goal: to be our customers' best supplier of exciting beverages. With one of the broadest portfolios of soft drinks, juices, waters, fountain syrups, and specialty beverages. PBV has the selection and service to compete in every market we serve.

# ***ORGANIZATION AND STAFFING***

*ORGANIZATION AND STAFFING*



## MY COMMITMENT TO THE CITY OF HIGH POINT



**Bo Covington**  
Food Service  
Representative

(919) 819-6181  
Bo.Covington@pbvllc.com

- To offer assistance and help maximize selling opportunities for the City of High Point that will grow their revenue and enhance the overall business partnership
- Assist the City of High Point when needed for the following:
  - Delivery of products/Equipment needs
  - Business opportunities/Community events
  - Resolve concerns/beverage planning
  - Implement brands/innovations
- Data analysis with the City of High Point to ensure Pepsi is providing service excellence
- Provide any additional assistance needed for the duration of the Agreement
- Strive to exceed the City of High Point's expectations as a Beverage Partner

## MY COMMITMENT TO THE CITY OF HIGH POINT



**Ronnie Shupe**

Food Service Manager

(336) 813-2251

Ronnie.Shupe@pbvllc.com

- To supervise and help manage the Food Service Representative (FSR) to build a strong partnership with the City of High Point that will maximize revenue potential and enhance the beverage experience
- Accompany the FSR when needed for the following:
  - Discuss general operations
  - Discover opportunities
  - Issue resolution
  - Share Pepsi innovation
- To maintain constant, regular communication with the City of High Point to ensure Pepsi is providing service excellence
- Responsible for The Execution Elements Of The Agreement
- Exceed the City of High Point's expectations as a total Beverage Category Manager



## CITY OF HIGH POINT PEPSI TEAM

### TERRITORY SALES MANAGER

**Brent Johnson – 8 Years 336-239-4310**

### EQUIPMENT SUPPORT

**David Boyles – 15 Years 336-317-2987**

### BUSINESS REPRESENTATIVE

**Bo Covington – 24 Years 919-819-6181**

### FOOD SERVICE MANAGER

**Ronnie Shupe – 16 Years 336-813-2251**

### CORPORATE SUPPORT

**Byron Brooks– 34 years**  
VP of Food Service  
248-225-9425

**Randy Peak – 34 years**  
Director Food Service  
336-688-7553

**Roy Taylor – 38 years**  
Director of Equipment  
919-819-4240

# *STATEMENT OF WORK*

STATEMENT OF WORK



# STATEMENT OF WORK



If PBV retains the bid, the Food Service Representative will be contacting the City of High Point's main contacts and will set up a time at each location to determine if each vendor, cooler, and/or fountain models, graphics, location, position and amount of equipment needs to be replaced, updated, or convert current equipment. A date parameter will be mutually agreed upon for the work to begin at which time PBV will execute all agreed upon placement of assets. It is our intentions to change some locations over to glass front vendors (GFV) and to update others tha may have become sun faded or damaged. The FSR will then order each piece of equipment with specific instructions that have been agreed upon at each location.

Once the schedule date arrives the Equipment Delivery team will be onsite to delivery the equipment and make sure that every piece is placed accordingly. We will provide professional service through efficient and effective operations as well as maintain all PBV equipment throughout the City of High Point.

The FSM or FSR will provide updates with the point of contacts throughout the process. Once the equipment is in position, PBV will fill vendors to ensure the City of High Point faculty, staff, and guests have immediate access to Pepsi beverages. We will provide any phone numbers that are needed to the City of High Point so that the beverage ordering processes are made clear and precise.

# VENDING EQUIPMENT



- Technology Enhancements & Cashless
- 2 Tier Pricing Structure
- Cash discount of .15 per unit
- Average +26% Volume lift by adding credit card readers

All vendors will have credit card readers

All vendors will have option of .15 cash discount on purchases

Several stack to Glass Front conversions to be planned for increased sales

Coolers provided as needed for concessions and bottles to go locations

# ***PROPOSERS REFERENCES***



# WE STAND BEHIND OUR PARTNERSHIPS AND ENCOURAGE YOU TO CONTACT OUR REFERENCES



SCHOOL/ENROLLMENT	CITY	STATE	CONTACT NAME/TITLE	PHONE #/EMAIL ADDRESS
Greensboro Coliseum Complex	Greensboro	NC	Scott E. Johnson Special Projects Manager	(336)-373-7449 scott.johnson@ci.greensboro.nc.us
WS – Forsyth County Schools	Winston-Salem	NC	John W Mann Jr Director of Procurement Services	(336)-727-2635 jwmann@wsfcs.k12.nc.us
Winston-Salem Dash	Winston-Salem	NC	Kurt Gehsmann Chief Financial Officer	(336)-714-6863 kurt.gehsmann@wsdash.com
Winston-Salem Fairgrounds	Winston-Salem	NC	Robert Mulhearn Winston-Salem Fairgrounds Manager	(336)-734-1599 rmulhearn@cityofws.org
City of Burlington	Burlington	NC	Sonja Cross Purchasing Director	(336)-222-5016 scross@ci.Burlington.nc.us





# ***EXHIBIT A***

EXHIBIT A



# EXHIBIT A



PRODUCT	SIZE	UNITS/ Case	YEAR 1 PRICE	YEAR 2 PRICE	YEAR 3 PRICE	YEAR 4 PRICE	YEAR 5 PRICE
CARBONATED	20 oz. BOTTLES	24	\$20.25	\$20.86	\$21.48	\$22.13	\$22.79
CARBONATED	12 oz. CANS	24	\$10.00	\$10.30	\$10.61	\$10.93	\$11.26
JUICE	10 oz. BOTTLES	24	\$19.45	\$20.03	\$20.63	\$21.25	\$21.89
JUICE	15.2 oz. BOTTLES	12	\$13.25	\$13.65	\$14.06	\$14.48	\$14.91
GATORADE, G2, PROPEL	20 oz. BOTTLES	24	\$23.00	\$23.69	\$24.40	\$25.13	\$25.89
BOTTLED WATER	20 oz. BOTTLES	24	\$15.50	\$15.97	\$16.44	\$16.94	\$17.45
NON CARBONATED	20 oz. BOTTLES	24	\$20.25	\$20.86	\$21.48	\$22.13	\$22.79
NON CARBONATED	12 oz. BOTTLES	24	\$10.00	\$10.30	\$10.61	\$10.93	\$11.26
ENERGY & STARBUCKS ENERGY	16 oz. CANS	12	\$26.75	\$27.55	\$28.38	\$29.23	\$30.11
LIFE WATER	20 oz. BOTTLES	24	\$27.75	\$28.58	\$29.44	\$30.32	\$31.23
FRAPPUCCINO	13.7 oz. CANS	12	\$26.75	\$27.55	\$28.38	\$29.23	\$30.11
FOUNTAIN SYRUP	5 GALLON	GALLON	\$20.00	\$20.60	\$21.22	\$21.85	\$22.51
FOUNTAIN SYRUP	2.5 or 3 GALLON	GALLON	\$20.50	\$21.12	\$21.75	\$22.40	\$23.07
CO 2	20 LBS.	EACH	\$30.00	\$30.90	\$31.83	\$32.78	\$33.77
CO 2 TANK DEPOSIT	TANK	EACH	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
CUPS	16 oz.	1000	NO COST	NO COST	NO COST	NO COST	NO COST
CUPS	24 oz.	1000	NO COST	NO COST	NO COST	NO COST	NO COST
CUPS	32 oz.	1000	NO COST	NO COST	NO COST	NO COST	NO COST
LIDS	16 oz./24 oz.	2000	NO COST	NO COST	NO COST	NO COST	NO COST
LIDS	32 oz.	2000	NO COST	NO COST	NO COST	NO COST	NO COST

## PBV BOTTLE & CAN PORTFOLIO



### FUNCTIONAL

#### KICKSTART 16 OZ.

Orange Citrus  
Fruit Punch  
Black Cherry  
Midnight Grape  
Pineapple Orange Mango



#### AMP ENERGY

Original 16oz



#### ROCKSTAR 16 OZ.

Original  
Punch  
Recovery Orange  
Recovery Lemonade  
Recovery Berryade



#### ROCKSTAR FOCUS 16 OZ.

White Peach  
Lemon Lime  
Orange Pineapple



#### CELSIUS 12 OZ.

Sparkling Orange  
Sparkling Grape  
Sparkling Wild Berry  
Sparkling Watermelon  
Sparkling Strawberry Guava  
Sparkling Kiwi Guava  
Sparkling Fuji Apple Pear  
Sparkling Strawberry Lemonade  
Raspberry Acai Green Tea  
Peach Mango Green Tea  
Peach Vibe  
Tropical Vibe  
Artic Vibe  
Galaxy Vibe  
Fantasy Vibe



#### CELSIUS ESSENTIALS 16 OZ.

Blue Crush  
Cherry Limeade  
Dragonberry  
Orangeside  
Mango Tango



#### MUSCLE MILK 14 OZ.

Chocolate  
Vanilla  
Pro 40 Knockout Chocolate  
Pro 40 Intense Vanilla  
Pro 40 Chocolate Peanut Butter



### GATORADE

#### GATORADE THIRST QUENCHER

Fruit Punch 20oz / 28oz  
Cool Blue 20oz / 28oz  
Lemon Lime 20oz / 28oz  
Orange 20oz / 28oz  
Fierce Grape 20oz / 28oz  
Glacier Cherry 20oz / 28oz  
Glacier Freeze 20oz / 28oz  
Lime Cucumber 28oz  
Fierce Strawberry 28oz  
Fierce Green Apple 28oz  
Fierce Blue Cherry 28oz  
Frost Blitz 28oz  
Frost Icy Charge 28oz



#### GATORADE ZERO THIRST QUENCHER

G Zero Fruit Punch 28oz  
G Zero Grape 28oz  
G Zero Orange 28oz  
G Zero Glacier Cherry 20oz / 28oz  
G Zero Glacier Freeze 20oz / 28oz  
G Zero Berry 28oz  
G Zero Lemon Lime 28oz



#### GATORILYTE RAPID REHYDRATION 20 OZ.

Strawberry Kiwi  
Orange  
Watermelon  
Cherry Lime  
Cucumber Lime  
Mixed Berry  
Glacier Freeze  
Zero Sugar Lemon Lime  
Zero Sugar Strawberry Kiwi  
Zero Sugar Fruit Punch



#### FAST TWITCH ENERGY DRINK 12 OZ.

Cool Blue  
Glacier Freeze  
Strawberry Watermelon  
Grape



# BETTER WITH



**PBV FOODSERVICE BOTTLES & CANS PROGRAM**

## PBY BOTTLE & CAN PORTFOLIO



### CARBONATED SOFT DRINKS

#### PEPSI 20 OZ.

Pepsi  
Diet Pepsi  
Pepsi Zero Sugar  
Pepsi Wild Cherry  
Pepsi Zero Sugar Wild Cherry



#### MTN DEW 20 OZ.

Mtn Dew  
Diet Mtn Dew  
Mtn Dew Zero Sugar  
Mtn Dew Major Melon  
Mtn Dew Code Red  
Mountain Dew Voltage



#### STARRY 20 OZ.

Starry  
Starry Zero Sugar



#### CRUSH 20 OZ. Limited markets

Crush Orange  
Crush Grape  
Crush Strawberry  
Crush Peach



#### SUNKIST 20 OZ. Limited markets

Sunkist Orange  
Diet Sunkist Orange  
Sunkist Grape  
Sunkist Pineapple  
Sunkist Strawberry



#### DR PEPPER 20 OZ.

Dr Pepper  
Diet Dr Pepper  
Dr Pepper Zero Sugar  
Dr Pepper Cream Soda  
Dr Pepper Cherry  
Dr Pepper Cherry Zero Sugar



#### MUG ROOT BEER 20 OZ.



#### CHEERWINE 20 OZ.

SCHWEPPE'S GINGER ALE 20 OZ.

#### SOQUIR 20 OZ.

Item availability varies by location



### NON-CARBONATED AND TEAS

#### NATURE'S TWIST 20 OZ.

Lemonade  
Orangeade  
Sugar Free Lemonade  
Sugar Free Strawberry Lemonade  
Sugar Free Blueberry Lemonade



#### LIPTON 20 OZ.

Green Tea  
Diet Green Tea  
Peach Iced Tea  
Brisk Lemon Iced Tea



#### PURE LEAF 18.5 OZ.

Pure Leaf Extra Sweet Tea  
Pure Leaf Raspberry Tea  
Pure Leaf Sweet Tea  
Pure Leaf Unsweet Tea  
Pure Leaf Lemon Tea  
Pure Leaf BlackberryTea  
Subtly Sweet Tea  
Pure Leaf Zero Sugar Sweet Tea



### JUICE & MILK



#### DOLE 15.2 OZ.

Orange Juice  
Apple Juice  
Ruby Red Grapefruit



#### OCEANSPRAY 15.2 OZ.

Cranberry  
Cran-Grape



#### FRUIT SHOOT 10.1 OZ.

Berry  
Strawberry Raspberry  
NAS Apple

#### GOOD 2 GROW

Apple (6 oz & 10 oz)  
Fruit Punch (6 oz & 10 oz)  
Strawberry Kiwi (6 oz & 10 oz)  
Fruit Fusion (6 oz & 10 oz)  
Grape (6 oz & 10 oz)  
Tropical Fruit (6 oz & 10 oz)  
Organic Chocolate Milk 8 oz  
Organic Vanilla Milk 8 oz



### STARBUCKS RTD COFFEE

#### FRAPPUCCINO 13.7 OZ.

Coffee  
Mocha  
Vanilla  
Caramel  
White Chocolate Mocha  
Oat Milk Dark Chocolate Brownie  
Oat Milk Caramel Waffle Cookie



#### NITRO COLD BREW 9.6 OZ.

Unsweetened, Black  
Vanilla Sweet Cream



#### ESPRESSO 6.5 OZ.

Espresso & Cream  
Espresso Salted Caramel Cream



#### DOUBLESHOT ENERGY 15 OZ.

Mocha  
Vanilla  
Caramel



#### TRIPLESHOT ENERGY 11OZ

French Vanilla  
Café Mocha  
Dark Caramel



#### COLD BREW 11 OZ.

Vanilla Sweet Cream  
Salted Caramel Cream  
Chocolate Cream



#### CAFE FAVORITES COCONUT MILK DRINKS 14 OZ.

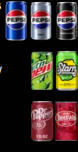
Pink Drink  
Paradise Drink



### MIXERS

#### SOFT DRINKS 7.5 OZ. CANS

Pepsi  
Diet Pepsi  
Pepsi Zero Sugar  
Pepsi Wild Cherry  
Mtn Dew  
Starry  
Starry Zero Sugar  
Dr Pepper  
Crush Orange  
Cheerwine



#### SCHWEPPE'S 7.5 OZ. CANS

Ginger Ale  
Diet Ginger Ale  
Tonic Water  
Diet Tonic Water  
Club Soda



#### SCHWEPPE'S 1L

Tonic Water  
Diet Tonic Water  
Club Soda



### HYDRATION

#### AQUAFINA

Aquafina 20oz  
Aquafina 1 Liter



#### LIFEWTR

Lifewtr 20oz  
Lifewtr 250ml  
Lifewtr 11liter



#### BUBLY 12 OZ. & 16 OZ. CANS

Lime  
Blackberry



#### BUBLY BURST 16.9 OZ.

Triple Berry  
Peach Mango



#### PROPEL 20 OZ.

Strawberry Lemonade  
Kiwi Strawberry  
Grape



#### PROPEL FITNESS WATER 1L

Kiwi Strawberry  
Berry  
Black Cherry



#### PROPEL FITNESS WATER 1L

Kiwi Strawberry  
Berry  
Grape



#### GATORADE WATER 1L

Twist-off or Sport Cap



#### VITA COCO

Coconut Water 500mL, 16.9oz PET, 1L Tetra  
Pressed Coconut Water 500mL, 16.9oz PET, 1L Tetra  
Pineapple Coconut Water 500mL, 16.9oz PET, 1L Tetra  
Peach & Mango Coconut Water 500mL, 1L Tetra  
Farmers Organic Coconut Water 500mL & 1L Tetra  
Coconut Juice Drink with Pulp 16.9 oz Can  
Coconut Juice Drink with Mango 16.9 oz Can



### NAKED JUICE

#### NAKED JUICE 15 OZ.

Green Machine  
Mighty Mango  
Blue Machine  
Strawberry Banana



**PBV FOUNTAIN PORTFOLIO**

**THE CAROLINAS' #1 FOUNTAIN LINE-UP.**


**BETTER WITH**



**BAR GUN MIXERS**

PBV's Bar Gun program offers convenience, ease of operation, less waste, and a competitive cost per ounce.


**PEPSI**  
**PBV FOODSERVICE FOUNTAIN PROGRAM**

# *PROPOSAL OPTION*

## *5 YEAR PROPOSAL OPTION*

## ***FULL SERVICE VENDING COMMISSIONS TABLE***

Commission Standard								
	20oz CSD	NC 20oz	Aquafina 20oz	Gatorade 20oz	DoubleShot	16oz Celsius	16oz RockStar	KickStart
Case Count	24	24	24	24	12	12	24	12
Vend Price	\$1.75	\$1.75	\$1.75	\$2.00	\$3.50	\$3.25	\$3.00	\$2.00
Commission	\$4.06	\$4.06	\$4.06	\$4.64	\$4.06	\$3.77	\$6.96	\$2.32
Comm Percentage	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%

\*Commissions paid on cash vend rate gross revenue

\*PBV is responsible for paying all state taxes

\*PBV does not charge delivery fees for Full-Service Vending

\*Vend prices on table are cash discounted prices

\*There will be a \$.25 increase on vendors during the summers of 2025 and 2027. If any other increases are needed, this will be discussed with the City of High Point before any action is taken.



**5 YEAR PROPOSAL**

Funding Sponsorships	Year 1 Amount Payments & Values	Year 2	Year 3	Year 4	Year 5	5 Year Amount Payments & Totals
Annual Sponsorship	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$25,000.00
Up to 60 donated cases of (1,000) cups @ \$65.00 per case (current pricing)	\$3,900.00	\$3,900.00	\$3,900.00	\$3,900.00	\$3,900.00	\$19,500.00
Up to 30 donated cases of (1,000) lids @ \$43.00 per case (current pricing)	\$860.00	\$860.00	\$860.00	\$860.00	\$860.00	\$4,300.00
Up to 100 cases of donated cans/.5 L Bottles @ annual pricing rate years 1-5	\$1,000.00	\$1,030.00	\$1,060.00	\$1,090.00	\$1,120.00	\$5,300.00
Plus commissions, 2,400 case assumptions	\$10,094.00	\$11,534.00	\$11,534.00	\$12,974.00	\$12,974.00	\$59,110.00
<b>Funding Sponsorship Totals</b>	<b>\$20,854.00</b>	<b>\$22,324.00</b>	<b>\$22,354.00</b>	<b>\$23,824.00</b>	<b>\$23,854.00</b>	<b>\$113,210.00</b>

\*The annual funding that is provided to the customer will be used at their discretion and for the purpose of the ice machine maintenance

\*Annual sponsorship payments are earned over the term for which they are paid

\*Free cases are not for re-sale

\*Vend prices on table are cash discounted prices.



**BID RECOMMENDATION**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.:  CONTRACT NO.:  DATE OPEN:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO:  AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
101431	529181	101001050250	52030	
101431	529181	101001050010	52030	
101431	529181	101001050020	52030	
101431	529181	101001050150; 101004450020	52030	
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD:  Digitally signed by Lee Tillery Date: 2024.07.31 17:02:54 -04'00' DATE:

The Purchasing Division concurs with recommendation submitted by the  and recommends award to the lowest responsible, responsive bidder  in the amount of

PURCHASING MANAGER:  Digitally signed by Candy E. Harmon Date: 2024.07.31 17:13:34 -04'00' DATE:

FINANCIAL SERVICES DIRECTOR:  Digitally signed by Bobby Fitzjohn Date: 2024.08.06 09:22:26 -04'00' DATE:

Approved for Submission to Council

CITY MANAGER:  (For City Council Approval Only) DATE: