

CITY OF HIGH POINT AGENDA ITEM



Title: Ford F550 Diamond Back 8 Yd body

From: Kevin Rogers, Fleet Director

Public Hearing: N/A

Attachments: Formal Bid Recommendations
Vendor Quote

Meeting Date: August 7, 2023

Advertising Date / N/A

Advertised By: N/A

PURPOSE:

The Environmental Services Division is currently using Isuzu trucks with rear packer bodies that are in need of replacement due to age and condition. The trucks have over 130,000 miles each. Using the North Carolina Sheriffs Association Bid# 22-06-0426R a 2023 Ford F550 with DiamondBack 8 Yard body is being recommended for council approval.

BACKGROUND:

The Environmental Services Division is currently using Isuzu trucks with rear packer bodies with over 130,000 miles on them. The trucks have reached the end of their useful life due to condition and escalating repair costs. Amick Equipment Company has the Ford F550 with DiamondBack 8 Yard body that will continue to meet their needs. The price of \$141,230.93 is for the truck, body, operator training, and delivery. The total cost for two (2) is \$282,461.86. The delivery time is 365 days.

BUDGET IMPACT:

Funds are available in the 2023-24 budget.

RECOMMENDATION / ACTION REQUESTED:

The Fleet Services Department recommends purchasing two (2) Ford F550 trucks with DiamondBack 8 Yard body from Amick Equipment Company. Recommendation also includes declaring the old trucks as surplus and disposing through the online auction process.





For NCSA Contract Purchases:
 Please send P.O. to Amick & NCSA including:
 Contract #, Spec #, Contact Info, & Fed. Tax ID #
 NCSA: kmitman@ncsheriffs.net
[LINK: NCSA Terms & Conditions](#)

END USER: HIGH POINT
 KEVIN ROGERS
 BODY INSTALL: NEW WAY TRUCKS - IA,
 LOCATION: 101 STATE ST., SCRANTON, IA 51462

CONTRACT #
22-06-0426R
SPECIFICATION #
3816

Description	Itemized Contract Price
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MODEL: NEW WAY DIAMINDBACK	\$ 64,920.00
BODY SIZE: 8 YARD	
BODY PAINT: WHITE	
BODY WARRANTY: STANDARD MFG. WARRANTY.	

STANDARD EQUIPMENT INCLUDED

- ALL LED BODY LIGHTS INCLUDING REVERSE AND LICENSE PLATE ARE STANDARD
- SAFETY SHUT DOWN CURBSIDE
- DRIVER ALERT BUZZER CURBSIDE
- INTERLOCK ON FRONT ACCESS DOOR
- 5.6" COLOR FLAT SCREEN MONITOR WITH AUDIO
- ZINC PLATED HYDRAULIC TUBES
- QUICK CONNECT PRESSURE PORT AT FRONT VALVE
- REAR FENDERS - POLY BLACK
- SLIDE CYLINDER ROD COVERS
- 1-YEAR HYDRAULIC WARRANTY
- 2-YEAR CYLINDER WARRANTY
- 1-YEAR BODY WARRANTY

OPTIONAL UPGRADES AND ACCESSORIES INCLUDED

- | | |
|--|-----------|
| EXTRA VALVE SECTION FOR CART TIPPER | \$ 823.63 |
| ADD HYDRAULIC TUBING TO TAILGATE CURBSIDE FOR TIPPER INSTALL | \$ 222.53 |
| HOPPER FLOOR AND BACK 1/4" 100K | \$ 695.03 |
| SHOVEL AND BROOM RACK CURBSIDE BODY SIDE | \$ 261.54 |
| EXTENDED LOADSILL AND MOUNTING SUPPORT FOR TIPPER | \$ 981.13 |
| ACRYLIC URETHANE PAINT WHITE TO MATCH CAB | Included |
| LED WORK LIGHTS MOUNTED INSIDE UPPER TAILGATE SHINNING IN HOPPER | \$ 325.11 |
| LED MID BODY BACKUP LIGHTS | \$ 473.94 |
| STROBE LIGHT PACKAGE INTEGRATED STROBE SYSTEM UPPER TAILGATE | \$ 653.12 |
| NYLON SLEEVES ON HYDRAULIC HOSES | \$ 433.49 |
| COMPLETE FACTORY MOUNT | included |
| AUTO TRANS HOT SHIFT PTO WITH OVERSPEED PROTECTION | included |
| DRIVE ALERT BUZZER AND SAFETY SHUTDOWN STREET SIDE | \$ 328.06 |
| QUICK DISCONNECT PRESSURE GAUGE | \$ 128.60 |

STROBE LIGHT PACKAGE INTEGRATED STROBE SYSTEM LOWER TAILGATE	\$ 653.12
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LOCAL OPTIONS INCLUDED

- | | |
|---|-------------|
| BARKER TIPPER BPHBP27-5541 (PN BU18441) | \$ 3,500.00 |
| INSTALL TIPPER AND HYDRAULICS | \$ 1,200.00 |

DEALER SERVICES INCLUDED

- FREIGHT TO AMICK EQUIPMENT
- BODY PDI
- AECI MOBILE ON-SITE WARRANTY PKG., 12 MO.
- ON-SITE TRAINING - PROVIDED BY REQUEST

DELIVERY OPTION INCLUDED:

- AECI DELIVERS TO CHASSIS DEALER FOR PDI.

COMMENTS: *Pricing Volatility Disclaimer - Pricing is subject to further increases, as announced by manufacturers. In such an event, customers will be notified of increases and given the option to continue the order with updated pricing, or cancel the order without penalty. We are doing our best to forecast pricing but aren't always able to control pricing stability in this market. We sincerely appreciate your patience.*

Subtotal:	\$ 75,599.31
Contract Discount - Options / Accessories:	\$ (640.76)
Additional Discount:	\$ (1,727.62)
Subtotal:	\$ 73,230.93

Chassis Description

MODEL: 2023 FORD F 550 \$ 68,000.00
GVWR: 19000 LBS
CA/CT Required: 108" CA, 70" after frame?
ENG & TRAN: FORD 6.7 LITER POWERSTROKE DIESEL / FORD 10 SPEED AUTOMATIC
PAINT: WHITE
VIN: 36497, 36498
COMMENTS: SEE CHASSIS SPECIFICATIONS FOR COMPLETE DETAILS.
NCSA Spec # sourced non-contract chassis

Chassis Subtotal: \$ 68,000.00

Unit Subtotal: \$ 141,230.93

Tax - Federal Excise - 12%: N/A

Tax - Motor Vehicle (SC IMF / NC HUT): AECl will not collect

Unit Purchase Price: \$ 141,230.93

Quantity: 2

Extended Purchase Price: \$ 282,461.86

Balance Due Upon Delivery: \$ 282,461.86

Std. Payment Terms: Net 30

Completion ETA: 1/12/24 Scheduled Completion Date

Please Note: ETAs are based on current schedules and are subject to change.

QUOTED BY: Cameron Low

DATE: 7/17/2023

VALID UNTIL: 8/16/2023

ORDER CONFIRMATION

SIGNATURE

DATE

Double click beside X to digitally sign. Signature indicates a commitment to purchase equipment as described above.

Please clearly identify any additional options you wish to order.

ADDITIONAL OPTIONS: Prices shown in "additional options available" section are not included in the "Total" price and do not include taxes.

TAXES: Unless itemized above, prices do not include local, state or federal taxes.

MOTOR VEHICLE TAXES: AECl no longer collects SC "IMF" or NC "Highway Use Tax". Either the chassis dealer or the DMV will collect motor vehicle tax/fees when registering vehicle.

PAYMENT TERMS: Payment is due PRIOR to delivery. When ample credit has been extended to customer, payment is due within 30 Days of invoice.

TITLEWORK / MCO: Allow 5-10 business days after receipt of payment to process Title or Manufacturer's Certificate of Origin (MCO).

QUOTE EXPIRATION: Pricing is honored for 30 days from date quoted, barring extenuating circumstances such as, but not limited to, volatile markets, factory price increases, etc. AECl makes every effort to give as much notice as possible in such instances.

DELIVERY ESTIMATES: ETA's are based on production schedules at the time of quote and are subject to changes in truck or body production schedules as well other factors such as transportation delays, etc.

WEIGHT RESTRICTIONS: Operating overweight equipment can result in fines, damage to equipment or injury to operators. AECl makes every effort to quote equipment meeting local, state & federal weight regulations. Nevertheless, it is up to the end user to familiarize themselves with all applicable weight laws and avoid exceeding legal weight limits, regardless of truck's GVWR.

CHASSIS DEALERS: Please ensure chassis specs meet body manufacturer's minimum requirements, which are supplied upon request. Deviations may result in additional charges, for which the truck dealer will be responsible.

CHASSIS DEALER PAYMENT TERMS: Payment term begins when truck is delivered to customer or truck dealer for PDI, whichever is first. Payments received later than 15 DAYS are subject to penalty of 5% APR, calculated on a daily basis. ANY EXCEPTIONS must be agreed to writing prior to order.

COOPERATIVE PURCHASING CONTRACTS: Cooperative purchasing contract such as NCSA, Sourcewell, etc. are a tool which satisfies the competitive bidding requirements for some municipalities. Amick Equipment (or its Body Manufacturer) are approved vendors on several contracts, authorized to offer awarded equipment according to each contract's terms and conditions. If a contract award included both body and chassis, then that contract clearly satisfies the bidding requirements for both body and chassis. Some of Amick's contracts were awarded for the body portion only. Upon request, Amick may offer a compatible chassis from another qualified contract holder or may offer a non-contract option.. Unless explicitly stated, customers shall not assume that any of the equipment quoted are being offered under a purchasing contract. It is up to the purchaser to determine whether purchasing any items - both explicitly listed on the contract or not, are permitted by their organization's purchasing guidelines.



FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL

DEPARTMENT: Fleet Services

COUNCIL AGENDA DATE: August 7, 2023

BID NO.: NCSA CONTRACT NO.: 22-06-0426R DATE OPENED:

DESCRIPTION:
Quantity two (2) Ford F550 with DiamondBack 8 Yard bodies.

PURPOSE:
The Environmental Services Division is currently using Isuzu trucks with New Way bodies. The truck's have over 130,000 miles on them and are in need of replacement due to age/condition and escalating repair cost. Using the NCSA Contract# 22-06-0426R 2023 Ford F550 trucks with DiamondBack 8 Yard bodies are being recommended for council approval.

COMMENTS:
The price of \$141,230.93 is for the truck, body, operator training, and delivery. The total price for two (2) is \$282,461.86. Estimated delivery is 365 days.

RECOMMEND AWARD TO: Amick Equipment Company AMOUNT: \$282,461.86

JUSTIFICATION:
Using the bid allows the City of High Point to take advantage of the volume discount offered through the NCSA Contract.

Table with 5 columns: ACCOUNTING UNIT, ACCOUNT, ACTIVITY, CATEGORY, BUDGETED AMOUNT. Includes a total budgeted amount row.

DEPARTMENT HEAD: KEVIN ROGERS Digitally signed by KEVIN ROGERS Date: 2023.07.19 11:36:50 -04'00' DATE: 07/19/2023

The Purchasing Division concurs with recommendation submitted by the and recommends award to the lowest responsible, responsive bidder in the amount of \$.

PURCHASING MANAGER: Candy E. Harmon Digitally signed by Candy E. Harmon Date: 2023.07.19 16:31:54 -04'00' DATE:

Approved for Submission to Council FINANCIAL SERVICES DIRECTOR: Bobby Fitzjohn Digitally signed by Bobby Fitzjohn Date: 2023.07.20 08:59:22 -04'00' DATE: 7/20/23

CITY MANAGER: DATE: