

Key Risk

| a Berkley Company

Key Risk Presentation
to the City of High Point
June 21, 2021

Brian Mook – Corporate Real Estate – W. R. Berkley Corporation
Becky Karr – COO & CFO – Key Risk



W. R. Berkley Corporation Overview

- Comprised of 54 Berkley operating units worldwide
 - 21 Unique Countries
- 7,500 associates
- Ranked 372 on Fortune 500
- Insurance company subsidiaries are assigned A+ Financial Strength Ratings from AM Best, S&P, Fitch
- 193 active leased properties with 3.4M square footage



Key Risk Overview

- Workers compensation insurance carrier
- 151 associates with 91 in the Triad area and 81 based out of our headquarters in Guilford County in Greensboro, NC
- Celebrating 35th anniversary in 2021!
- NC clients include: Biltmore, Bojangles, Goodwill Industries, Lexington Home Brands, K&W Cafeterias and Simply Southern



National Industries

Available in All 50 States

Staffing USL&H
Human Services

Regional Industries

Core States include:
AL, GA, MD, NC, PA, SC, TN, VA

Agricultural Manufacturing
Contractors Professional Services
Education Public Entities
Healthcare Stores
Hospitality Transportation

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The Key Risk Difference

97% of Clients responding to our feedback program say we Exceed Expectations

88% of all reported claims Returned to Work within 7 days

35+ Years of Expertise in Workers Compensation

600+ Online Safety Videos

Insurance Company Subsidiaries of W. R. Berkley Corporation insurance companies are rated:

**Financial Strength
Rated A+ (Superior)**
A.M. Best Company, Inc.

Mission Statement



To deliver innovative and responsive workers compensation solutions that provide our clients the freedom to do what they do best.

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Associates

- Financial Services Professionals
 - Roles include: leadership, claims, underwriting, risk management, marketing, customer service, finance, actuarial, premium audit
 - Generally 80% - 85% of positions based in our headquarters require a college degree
 - College degrees range from risk management and insurance, marketing, accounting, finance, economics, business, criminal justice, liberal arts
- Winners of Best Places to Work - 2009, 2011, 2015, 2017, 2019 - Managed by Best Companies Group and published by Business Insurance





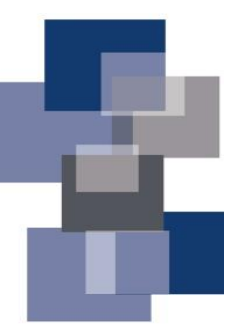
Bases Loaded

- ✓ Location and amenities
- ✓ Innovative culture and work environment
- ✓ Place of community - Work, Live and Play
- ✓ Growing and thriving with the renewal of downtown
- ✓ Recruiting and retaining associates - partnering with colleges
- ✓ Unique client experience
- ✓ Social responsibility
- ✓ Synergy, collaboration and innovation
- ✓ Long term partnership





Responsiveness Matters



Home Run



“WE BUILD DOWNTOWN JOY.”

“YOU CAN'T FRANCHISE AUTHENTICITY.

Real downtown joy comes from a place that's genuine and unique, not merely another gathering of the familiar franchises that turn so much of America into Anywhere, USA.”



-Elliott Sidewalk Communities



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Thank You

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