

CITY OF HIGH POINT

AGENDA ITEM



TITLE: Mimecast Services Annual Renewal	
FROM: Virginia Baskins, Assistant Director Information Technology Services	MEETING DATE: September 16, 2024
PUBLIC HEARING: No	ADVERTISED DATE/BY:
ATTACHMENTS: SHI, Inc. Quote Formal Bid Recommendation Form	

PURPOSE: Annual renewal of subscription-based services provided by Mimecast.

BACKGROUND: Mimecast provides email security, archiving, and continuity services to the City of High Point. Mimecast also provides protection from malicious URLs, weaponized attachments, phishing attacks, and impersonation attempts via Mimecast's cloud subscription services. The cost to renew these services is \$106,459.86. This renewal allows the City to continue the use of these services. This purchase will occur under the Omnia Partners - IT Solutions Contract #: 2018011-02.

BUDGET IMPACT: Funds are available in the FY 2024-25 budget.

RECOMMENDATION /ACTION REQUESTED: The Department of Information Technology Services recommends approval of the contract and that the appropriate City official and/or employee be authorized to execute all necessary documents.





Pricing Proposal
 Quotation #: 25192649
 Created On: 8/14/2024
 Valid Until: 9/27/2024

NC-City of High Point

Inside Account Manager (IAM)

Allen Eudy

211 S Hamilton St
 High Point, NC 27261
 UNITED STATES
 Phone: 336-883-3698
 Fax:
 Email: allen.eudy@highpointnc.gov

Wan Tangtrakul

290 Davidson Avenue
 Somerset, NJ 08873
 Phone: 800-715-3197
 Fax: 732-868-6055
 Email: SoutheastTeamGov@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Mimecast 365 Protect Plus Mimecast - Part#: M_M365-PROTECT-PLUS_1000A Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 9/28/2024 – 9/27/2025	1600	\$47.20	\$75,520.00
2 Mimecast A1 Mimecast - Part#: M_A1_1000_A Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 9/28/2024 – 9/27/2025	1600	\$16.84	\$26,944.00
3 Mimecast Mimecast - Part#: M_ADV-SP_1_A Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 9/28/2024 – 9/27/2025	1	\$3,995.86	\$3,995.86
		*Tax	\$0.00
		Total	\$106,459.86

*Tax is estimated. Invoice will include the full and final tax due.

Additional Comments

Mimecast has a no returns policy.

Please Note: all MIMICAST maintenance/subscriptions are auto-renewed and require cancellation prior to 90 days of the executed renewal date. Customers who purchased Mimecast before August 2023 will still fall under Mimecast's 30-day auto-renewal policy.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

This manufacturer has the potential for auto-renewal. You will receive an automated notification prior to the cancellation deadline informing you of the upcoming renewal date. If SHI doesn't receive written confirmation to cancel the renewal within the manufacturer's required time period prior to the renewal date, SHI will automatically be invoiced against the original PO. Once SHI has been invoiced, you will be invoiced against the original PO. If your company requires a new PO, please be sure to provide that

prior to invoicing.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.: CONTRACT NO.: DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO: AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
101241	527216			\$106,459.86
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: DATE:

The Purchasing Division concurs with recommendation submitted by the and recommends award to the lowest responsible, responsive bidder in the amount of \$.

PURCHASING MANAGER: Digitally signed by Candy E. Harmon Date: 2024.08.23 12:49:34 -04'00' DATE:

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: Digitally signed by Bobby Fitzjohn Date: 2024.08.29 08:11:02 -04'00' DATE:

CITY MANAGER: DATE: