

CITY OF HIGH POINT AGENDA ITEM

TITLE: Contract Purchase of Pierce Fire Apparatus	
FROM: Brian Evans, Fire Chief	MEETING DATE: November 4, 2024
PUBLIC HEARING: n/a	ADVERTISED DATE/BY: n/a
ATTACHMENTS: HGAC Contract Bid Recommendation Form	

PURPOSE: High Point Fire Department request purchase of a 2025 Pierce Enforcer fire apparatus to replace a 2009 Pierce Arrow XT fire apparatus due to age, hours, and mileage of apparatus.

BACKGROUND: In accordance with the National Fire Protection Association (NFPA) 1901, Standard Automotive Fire Apparatus, the City of High Point, adopted a 15-year Fleet Replacement Plan for fire apparatus.

The Fire Department is currently using one (1) 2009 Pierce Arrow XT Pumper as a front-line apparatus. This apparatus has combined over 150,000 road miles and 13,000 pump/engine hours that is used daily for emergency response throughout the City and contracted service agreement areas.

Upon delivery of the new pumper the 2009 Pierce Arrow XT Pumper will be transferred to reserve status.

The 2025 Pierce Enforcer apparatus has a purchase price of \$1,100,000.00.

BUDGET IMPACT: Funding is available in the 2024-25 budget appropriated by City Council.

RECOMMENDATION/ACTION REQUESTED: Using the Houston-Galveston Area Council (HGAC) cooperative contract, the High Point Fire Department requests Council's approval for the purchase of a 2025 Pierce Enforcer Pumper from Atlantic Emergency Solutions in the amount of \$1,100,000.00 and that the appropriate City Official(s) be authorized to execute all necessary documents. Once the receipt of purchase order, the expected delivery could range from 3 to 6 months.





CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-23

Date Prepared:

9/23/2024

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract. As needed, delivery updates will be provided as soon as possible.

Buying Agency:	City of High Point	Contractor:	Atlantic Emergency Solutions
Contact Person:	Brian Evans	Prepared By:	Kaleb Fike
Phone:	336-883-3358	Phone:	757-527-3710
Fax:		Fax:	
Email:	Brian.Evans@highpointnc.gov	Email:	kfike@atlanticemergency.com

Product Description	23P-105	August 2024 Pricing	Enforcer Pumper 750 Tank 1500 Pump 1023
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	\$945,323.00
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B. Published Options - Itemize below - Attach additional sheet(s) if necessary.

(Note: Published Options are "manufacturer standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			
Subtotal B:			\$68,500.00

C. Customization Category Totals - Itemize below / Attach additional sheet(s) if necessary.

(Note: Customization options are "manufacturer non-standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			
Subtotal C:			\$0.00

Check: Total cost of Customization Categories (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	0%
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D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	1,013,823	=	Subtotal D:	\$1,013,823.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy)	Subtotal E:	\$2,000.00
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F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Equipment Allowance	\$60,000.00		
Installation of Booster Reel and Discharges	\$24,177.00		
Subtotal F:			\$84,177.00

Delivery Date:	G. Total Purchase Price (D+E+F):	\$1,100,000.00
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BID RECOMMENDATION

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.: CONTRACT NO.: DATE OPEN:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO: AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
101352	533101			1,100,000.00
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: Digitally signed by Brian A. Evans Date: 2024.10.21 14:54:33 -04'00' DATE:

The Purchasing Division concurs with recommendation submitted by the and recommends award to the lowest responsible, responsive bidder in the amount of

PURCHASING MANAGER: Digitally signed by Candy E. Harmon Date: 2024.10.28 15:10:07 -04'00' DATE:

Approved for Submission to Council

FINANCIAL SERVICES DIRECTOR: Digitally signed by Bobby Fitzjohn Date: 2024.10.28 15:18:05 -04'00' DATE:

CITY MANAGER: DATE:

(For City Council Approval Only)