

# CITY OF HIGH POINT

## AGENDA ITEM



<b>TITLE:</b> Consideration of a Sole Source Purchase from Tarpomatic, Inc.	
<b>FROM:</b> Robby Stone – Public Services Director Melinda King – Asst. Public Services Director	<b>MEETING DATE:</b> December 16, 2024
<b>PUBLIC HEARING:</b> N/A	<b>ADVERTISED DATE/BY:</b> N/A
<b>ATTACHMENTS:</b> Tarpomatic Quote Sole Source Letter Sole Source Justification Form	

**PURPOSE:** To replace the existing Tarpomatic tarp and machine utilized for daily cover at the landfill that was damaged beyond repair in a fire on October 20, 2024, through a sole source purchase.

**BACKGROUND:** On October 20, 2024, at approximately 2:30 a.m. the City of High Point Fire Department was contacted for a fire at the Kersey Valley Landfill. The investigation could not provide an exact cause of the fire; however, it is believed to have originated from a lithium battery improperly disposed of in residential trash. The fire spread to the Tarpomatic tarp machine and tarp that is utilized for daily cover required by the NCDEQ permit. This purchase will replace the damaged tarp and machine with a new system. Tarpomatic is the only company that manufactures the type of tarping that is used on the landfill. The landfill owns other Tarpomatic products. The parts/service and machinery will be interchangeable. The total cost for a new Tarpomatic tarp machine and tarp is \$94,891.03. An insurance claim was submitted with a deductible of \$50,000.00.

**BUDGET IMPACT:** Funding is available in the FY 2024-2025 budget.

**RECOMMENDATION/ACTION REQUESTED:** City Council is requested to consider a sole source purchase from Tarpomatic, Inc. in the amount of \$94,891.03 for replacement of the existing Tarpomatic tarp and machine at the Kersey Valley Landfill and authorize the appropriate city staff or officials to execute all necessary documents.



# Tarpomatic Inc.

PATENTED LANDFILL DAILY COVER

## Estimate

Date	Estimate #
10/21/2024	2225

<b>Bill To:</b>
CITY OF HIGHPOINT ATTN: ACCOUNTS PAYABLE P.O BOX 230 HIGH POINT, NC 27261

<b>Ship To:</b>
City of High Point Kersey Valley Landfill 3940 Kivett Drive Jamestown, NC 27282

Description	Quantity	Terms	Rep
		Net 30	MKY
		Rate	Amount
40' Automatic Tarping Machine (Gen IV) with one New Spiral Tarp Spool and Hydraulic Top Spool Locks.	1	59,000.00	59,000.00T
Steel surcharge	1	2,850.00	2,850.00T
40' X 100' Tarp with 3/8" chain in 100' side pockets and 10 cable ready crossing pockets. Tarps will be installed on tarp spool.	3	4,100.00	12,300.00T
CK040 - 40ft Cable Assembly for Tarpomatic Tarps with Patented Cable Keepers and Screw Clips. Cables will be installed into 10 crossing pockets per tarp	30	170.00	5,100.00T
Complete Remote II System (Blue Transmitter & Receiver)	1	3,680.00	3,680.00T
Fabricate Adjustable Lifting Brackets	1	2,950.00	2,950.00T
Camera on drive end, to line up spool and engage drive shaft	1	950.00	950.00T
Estimated Shipping	1	2,200.00	2,200.00
Note: Additional Limited Access and Liftgate Charges may apply.			
<b>3% Fee on All Credit Card Transactions</b>			
		<b>Subtotal</b>	\$89,030.00
		<b>Sales Tax (6.75%)</b>	\$5,861.03
		<b>Estimated Total</b>	<b>\$94,891.03</b>

Phone # 330-484-7100  
Fax # 330-484-2021  
www.tarpomatic.com

Tarpomatic, INC  
512 45th Street SW  
Canton, OH 44706



PATENTED LANDFILL DAILY COVER

## Tarpomatic, Inc. Sole Source

Tarpomatic, Inc.  
512 45<sup>th</sup> Street SW  
Canton, OH 44706

Tarpomatic, Inc. is the manufacturer of all Tarpomatic products including machines, parts and service. Tarpomatic, Inc. is a factory direct sales and support organization. We do not have, or authorize any, outside dealerships for machine sales or parts.

Tarpomatic, Inc. is the distributor for genuine replacement parts and components for Tarpomatic, Inc. machines. Use of unauthorized parts and components will void any warranty.

Tarpomatic, Inc. provides design, build and delivery with training directly to its customers.

For the reasons set forth here, Tarpomatic, Inc. is the sole source for any and all Tarpomatic products.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Slutz", is written over a horizontal line.

Mike Slutz  
President  
Tarpomatic, Inc.  
(800) 500-5069  
mikeslutz@tarpomatic.com

**SOLE SOURCE JUSTIFICATION FORM**

(For Items Costing **\$10,000.00 or More**)

Statutory Reference N.C.G.S. 143-129(e)6

Requisition # **40115**

Vendor: **TARPOMATIC**

Item(s): **AUTOMATIC TARPING MACHINE**

Justification:

Tarpomatic is the only company that manufactures the type of tarping that is used on the Landfill. The 2nd tarp machine we have is also a Tarpomatic product and the parts/service and machinery will be interchangeable.

Estimated expenditure for the above item(s): **\$89,030.00**

Accounting Unit and Account(s): **661741 / 533101**

**CHECK ALL ENTRIES BELOW THAT APPLY TO THE PROPOSED PURCHASE.  
ATTACH A MEMO CONTAINING JUSTIFICATION AND SUPPORT  
DOCUMENTATION.**

- Performance or price competition for a product are not available.
- A needed product is available from only one source of supply.
- Standardization or compatibility is the overriding consideration.
- The parts/equipment are required from this source to permit standardization.
- None of the above applies. A detailed explanation and justification for this sole source request is contained in attached memo and support documentation.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the material or service described in this sole source justification be authorized as a sole source for the material or service.

Department Head/Authorized Personnel **Robby Stone** Digitally signed by Robby Stone  
Date: 2024.11.07 15:25:19 -05'00'

Department/Division **Public Services - Kersey Valley Landfill** Date **11-7-24**

**APPROVAL PROCESS**

Purchasing Manager **Candy E. Harmon** Digitally signed by Candy E. Harmon  
Date: 2024.11.14 12:28:03 -05'00'

Financial Services Director

City Council (\$30,000 – Up)

