

CITY OF HIGH POINT

AGENDA ITEM



TITLE: Disaster Recovery On-Call Services – Crowder Gulf	
FROM: Robby Stone - Public Services Director	MEETING DATE: April 1, 2024
PUBLIC HEARING: n/a	ADVERTISED DATE/BY: n/a
ATTACHMENTS: Crowder Gulf Request for Proposal (RFP) Submission	

PURPOSE: The city relies on cleanup, demolition, and disposal of debris from certified contractors in the event of a natural disaster. Other services include, but are not limited to, facilities with the debris management contractor and locating additional disposal sites.

BACKGROUND: In March 2014, the city experienced a large-scale ice storm that crippled the city with power outages, and unprecedented fallen trees necessitating disaster recovery. Over 16,000 tons of vegetative debris was collected. City forces, mutual aid agencies, and the general public worked diligently for months cleaning up after this storm.

Requests for proposals for these services were solicited on February 7, 2024, and the city received seven (7) submittals. Evaluation by city staff of the submittals resulted in the selection of Crowder Gulf for a contract of three years with the option for two one-year extensions. This contract will ensure that the firm provides recovery services to properly remove and dispose of debris should a storm event occur. Through proper monitoring and documentation, recovery costs can be submitted to the Federal Emergency Management Agency for reimbursement.

BUDGET IMPACT: Funds for this project will be set up in a storm debris removal account as directed by Finance when the event occurs.

RECOMMENDATION/ACTION REQUESTED: The Public Services Department recommends approval of the contract and asks for the Council to award Crowder Gulf the Disaster Recovery and Debris Management contract and appropriate city staff be authorized to execute all necessary documents.



Original – E-Mail candy.harmon@highpointnc.gov

City of High Pont, NC

RFP #31-030124 for
Disaster Recovery and Debris Management

Friday, March 1, 2024 @ 3PM



Ashley Ramsay-Naile,
President
Disaster Administration Office
5629 Commerce Blvd. E
Mobile, AL 36619
800-992-6207 Phone
251-459-7433 Fax
jramsay@crowdergulf.com
www.crowdergulf.com

Please direct all inquiries to the DAO Above

North Carolina Office
Barrett Holmes, Regional Manager
124 East Public Square
Laurens, South Carolina 29360
NC General Contractors License # 82977

February 27, 2024

City of High Point, NC
816 East Green Drive
Purchasing Division
High Point, NC 27260

Re: RFP NO. 31-030124 Disaster Recovery and Debris Management

CrowderGulf is pleased to submit the enclosed proposal as a firm and irrevocable offer in response to the RFP referenced above. We want to express our desire to enter into an agreement with City for **Disaster Recovery and Debris Management**. We believe we are the best company to provide the City of High Point with the requested services based on our personal experience, and our many years of experience and capabilities as synopsized below and demonstrated in the attached proposal.

CrowderGulf is a national full-service debris management firm with over fifty-two (52) years' experience in helping communities like the City recover from disasters. Having managed successful debris clean-up operations in sixteen (16) states, **including North Carolina** we have developed one of the most capable recovery management teams in the Country. Our disaster experience includes the completion of **over five hundred (500) disaster recovery projects** and success in removing, reducing and disposing of **over four hundred and (400) million cubic yards of debris** and is testament to our ability to meet the scope of work established by the City.

Highlights of Past Projects in Georgia, North Carolina and South Carolina

- City of Bainbridge, GA - \$1,407,790 Invoice Amount – 53,576 Cubic Yards
- Decatur County, GA - \$5,463,141 Invoice Amount – 215,087 Cubic Yards
- 2018 Hurricane Florence (NC, SC) – 18 Contract Activations - \$29,884,238 Invoice Amount – 1,862,022 Total Event Cubic Yards
- 2016 Hurricane Matthew (SC, FL, VA, NC, GA) -39 Contracts Activated - \$82,267,725 Invoice Amount – 5,675,560 Total Event Cubic Yards

Recent Project Highlights Across the Gulf Coast

- 2023 APWA –FL Award of Excellence Hurricane Ian response
- 2022 Hurricanes Ian & Nicole – 44 Contracts Activated- 62 DMS Managed- \$412,363,005 – 19,160,671 Total Cubic Yards
- 2020 Hurricanes Sally & Laura – 20 Contracts Activated - \$451,900,191 – 21,443,612 Total Event Cubic Yards
- 2017 Hurricane Irma – American Public Works Association – **2018 Contractor of the Year** (City of Punta Gorda, FL)
- 2017 Hurricanes Irma and Harvey – Completed 91 Activations across 4 States

CrowderGulf's management team includes previous FEMA Directors, Emergency Managers, and qualified Debris Specialists with 40+ years of training and "boots on the ground" field experience. You will find our team fully knowledgeable in all aspects of debris clean-up from operational methodology to quality control and FEMA public assistance reimbursements. We recognize that an efficient, experienced on-site personnel can only achieve orderly, and safe debris management operation. Our key management and field staff have obtained numerous FEMA and OSHA certifications in emergency management, safety and environmental compliance and remain with you from contract activation to closeout.

The knowledge and experience of the CrowderGulf management team, coupled with our personal inventory of heavy equipment and a large cadre of dedicated subcontractors, has meant that every project has been completed successfully and within contract timelines. **Our team is dedicated to following the FEMA Public Assistance Program and Policy Guidelines and meeting 2 CFR requirements.** Our past experience enables us to assemble uniquely trained and experienced project teams and match specialized equipment and resources with project execution requirements. We believe training and pre-planning are keys to a successful debris removal operation. CrowderGulf provides **pre-planning and training** to our clients **free of charge** throughout the contract term.

CrowderGulf is committed to responding to any event in the City, regardless of size or type, with utmost promptness. **Barrett Holmes, North Carolina, Regional Director**, is a seasoned member of the CrowderGulf team. He is a long time South Carolina resident and has first-hand experience working disaster declarations within the State of North Carolina. He recently managed multiple contracts after Hurricanes Florence and Matthew devastated the Carolinas and Irma caused significant damage in Georgia. He has been assigned to meet the needs and requests of the City throughout the year. He can provide valuable knowledge and experience with an inherent commitment and dedication to the City. Barrett Holmes can be reached at 864-569-6611 or bholmes@crowdergulf.com or, you may contact the CrowderGulf Disaster Assistance office at 1-800-992-6207

Financial strength is one of the most important aspects for the City of High Point to consider when selecting a debris contractor. Following a major disaster, the City's financial burdens could be substantial. It is important to have a financially strong disaster-experienced contractor, such as CrowderGulf, that will work to get the job completed, regardless of any delays in invoice payments.

CrowderGulf's financial stability is solid and reliable and over the years we have established an excellent line of credit with our financial institution. We have always paid our subcontractors and personnel weekly. This ensures that we are able to provide the very best subcontractors for the City and that we are able to secure additional qualified subcontractors to fulfill any concurrent contracts. CrowderGulf has always met all financial obligations without interruption.

AGGREGATE BONDING CAPACITY	\$ 1,000,000,000
SINGLE BONDING CAPACITY	\$ 250,000,000
OTHER AVAILABLE FUNDING	\$ 150,000,000

CrowderGulf maintains **all required insurances** such as General Liability, Personal Injury, Workers Compensation, Automobile/Equipment Liability, as well as Maritime Insurance. Additional information regarding insurance has been presented with our proposal response.

CrowderGulf has encountered and successfully handled everything within the City's Scope of Work identified in the RFP. This includes removal of eligible disaster-related vegetation, construction & demolition (C&D), hazardous waste, white goods, e-goods, stump removal, marine debris removal, debris reduction and disposal etc. Details of our abilities are summarized in our Past Performance in the attached proposal.

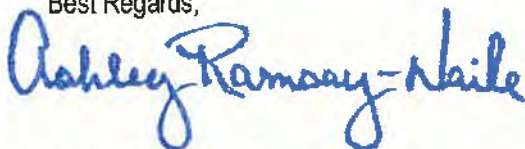
Our Disaster Management Services include the following:

Pre-Planning and Training	Waterway Debris Removal	Demolition
Emergency Road Clearance	Marine Salvage	Dredging
ROW & ROW Debris Removal	Bio-Mass Recycling	Portable Housing
Development & Operation of DMS	Derelict Vehicle and Abandoned Vehicle Removal	Levee Construction
Final Debris Disposal	Removal & Disposal of White Goods & E-Goods	Sonar Scanning
Hazardous Materials Handling	Tree Trimming and Removal (leaners /hangers)	Marine Construction
Technical Disaster Recovery Assistance	Sand Removal, Screening & Breach Restoration	Cellular Tower Construction
Historic Property Preservation	Temporary Ice, Water and Other Consumables	Road and Utility Work
Bulkhead and Pier Replacement Pile Driving	Temporary Power Services/Generators	Land Clearing and Site Prep

We greatly appreciate the opportunity to submit this proposal. **We assure you that our professional disaster debris team will continue to exceed the expectations of the City.** We will be pleased to provide any additional information that would assist the City in its deliberations and look forward to your favorable response.

As the President of CrowderGulf, I attest that this Proposal is presented in fairness and in good faith without collusion or fraud and I, Ashley Ramsay-Naile, have the authority to bind CrowderGulf in all transactions relative to the award of **RFP NO. 31-030124 Disaster Recovery and Debris Management**. In addition, Reid Loper, Vice President, also has the authority to bind the company.

Best Regards,



Ashley Ramsay-Naile
President

jramsay@crowdergulf.com / knoll@crowdergulf.com