

CITY OF HIGH POINT

AGENDA ITEM



Title: Annual Radio Replacement - City of High Point

From: Adam Ward, Assistant Director, Information
Technology Services

Meeting Date: August 7, 2023

Public Hearing: No

**Advertising Date /
Advertised By:**

Attachments: Motorola Solutions Inc. Quote
Council Recommendation Form

PURPOSE:

Purchasing Motorola portable radios to replace older equipment.

BACKGROUND:

The IT Services Department recommends the City purchase 70 portable radios and supporting materials. This acquisition is part of the annual radio replacement cycle. The radios purchased will be replacing radio equipment used by the Police Department. If possible, any units replaced will be evaluated and cannibalized for parts.

BUDGET IMPACT:

The City will use existing funds in the FY 23-24 budget to purchase the radios from Motorola Solutions, Inc. Total purchase amount is \$444,353. The purchase will occur under contract 19144 - 725G STATE OF NORTH CAROLINA.

RECOMMENDATION / ACTION REQUESTED:

The IT Services Department recommends approval of the purchase and that the appropriate party is authorized to execute all necessary documents.



FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL

DEPARTMENT: Information Technology Services

COUNCIL AGENDA DATE: 8/7/2023

BID NO.: N/A CONTRACT NO.: NC 725G DATE OPENED: N/A

DESCRIPTION:
Annual Motorola radio equipment replacement.

PURPOSE:
The IT Services Department recommends the City purchase 70 portable radios and supporting materials. This acquisition is part of the annual radio replacement cycle. The radios purchased will be replacing radio equipment used by the Police Department.

COMMENTS:
The City will use existing funds in the FY 23-24 budget to purchase the radios from Motorola Solutions, Inc. If possible, any units replaced will be evaluated and cannibalized for parts.

RECOMMEND AWARD TO: Motorola Solutions, Inc. AMOUNT: \$444,353

JUSTIFICATION:
The City needs to purchase Motorola portable radios to replace older equipment.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
501243	522601			\$444,353
TOTAL BUDGETED AMOUNT				

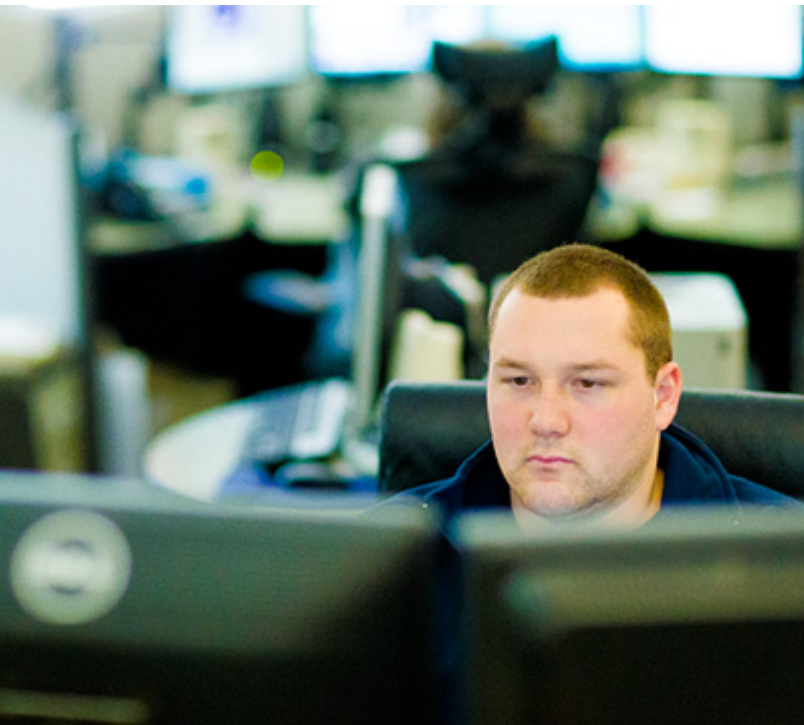
DEPARTMENT HEAD: Steve Lingerfelt Digitally signed by Steve Lingerfelt Date: 2023.07.17 15:54:34 -04'00' DATE: 7/11/2023

The Purchasing Division concurs with recommendation submitted by the [] and recommends award to the lowest responsible, responsive bidder [] in the amount of \$ [].

PURCHASING MANAGER: Candy E. Harmon Digitally signed by Candy E. Harmon Date: 2023.07.17 17:11:55 -04'00' DATE: 7/14/2023

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: Bobby Fitzjohn Digitally signed by Bobby Fitzjohn Date: 2023.07.18 08:33:11 -04'00' DATE: 7/18/23

CITY MANAGER: [] DATE: []



HIGH POINT, CITY OF

07/17/2023

07/17/2023

HIGH POINT, CITY OF
PO BOX 230
HIGH POINT, NC 27261

Dear Lee Stanley,

Motorola Solutions is pleased to present HIGH POINT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide HIGH POINT, CITY OF with the best products and services available in the communications industry. Please direct any questions to James Field at Brandon.Field@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

James Field

Billing Address:
 HIGH POINT, CITY OF
 PO BOX 230
 HIGH POINT, NC 27261
 US

Quote Date:07/17/2023
 Expiration Date:10/15/2023
 Quote Created By:
 James Field
 Brandon.Field@
 motorolasolutions.com

End Customer:
 HIGH POINT, CITY OF
 Lee Stanley
 lee.stanley@highpointnc.gov
 3368833404

Contract: 19144 - 725G NORTH
 CAROLINA, STATE OF (NON-ARIBA
 BASED POS)

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000				
1	H98UCH9PW7BN	APX6000 700/800 MODEL 3.5 PORTABLE	70	\$4,104.00	\$2,995.92	\$209,714.40
1a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	70	\$6.00	\$4.38	\$306.60
1b	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	70	\$110.00	\$80.30	\$5,621.00
1c	QA01833AH	ADD: EXTREME 1-SIDED NOISE REDUCTION	70	\$28.00	\$20.44	\$1,430.80
1d	Q361AR	ADD: P25 9600 BAUD TRUNKING	70	\$330.00	\$240.90	\$16,863.00
1e	Q58AL	ADD: 3Y ESSENTIAL SERVICE	70	\$184.00	\$184.00	\$12,880.00
1f	QA00580AC	ADD: TDMA OPERATION	70	\$495.00	\$361.35	\$25,294.50
1g	QA01768AA	ENH: ENHANCED ZONE BANK	70	\$83.00	\$60.59	\$4,241.30
1h	QA07576AB	ALT: TIA4950 BATT IMPRES 2 LIION 4600MAH (PMNN4573A)	70	\$191.10	\$139.50	\$9,765.00



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1i	H38BT	ADD: SMARTZONE OPERATION	70	\$1,320.00	\$963.60	\$67,452.00
1j	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	70	\$567.00	\$413.91	\$28,973.70
1k	H869BZ	ENH: MULTIKEY	70	\$363.00	\$264.99	\$18,549.30
1l	QA01767AT	ADD: P25 LINK LAYER AUTHENTICATION	70	\$110.00	\$80.30	\$5,621.00
1m	QA03399AA	ADD: ENHANCED DATA APX	70	\$165.00	\$120.45	\$8,431.50
1n	Q629AK	ENH: AES ENCRYPTION AND ADP	70	\$523.00	\$381.79	\$26,725.30
2	NNTN7687A	IMPRES SUC ADAPTER	70	\$48.60	\$35.48	\$2,483.60

Grand Total
\$444,353.00(USD)
