

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Transit Vehicle Surveillance System Upgrade

**From:** Angela Wynes, Transit Manager

**Public Hearing:** N/A

**Attachments:** 1. Award Recommendation Form

**Meeting Date:** March 7, 2022

**Advertising Date /** N/A

**Advertised By:**

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### **PURPOSE:**

Award Seon Systems Sales, Inc, a division of Safe Fleet, a contract for the equipment and services to upgrade the surveillance equipment in the buses.

### **BACKGROUND:**

When the buses were delivered in 2016, each bus was equipped with a surveillance system. In 2021, Seon notified us that the system had been discontinued, and we would no longer be able to purchase replacement parts for repairs. This purchase would upgrade the entire system on each bus to one of the newest systems to include replacing the existing cameras with HD Cameras to allow for clearer views and the ability to zoom in for more detail.

### **BUDGET IMPACT:**

The one-time cost for the equipment and installation services is \$120,542.00 based on the NC State Contract for Transit Equipment. The cost share for the project is 80% federal and 20% City and is budgeted in the transit fund.

### **RECOMMENDATION / ACTION REQUESTED:**

Staff recommends awarding a contract to Seon Systems Sales, Inc. in the amount of \$120,542.00.



**FORMAL BID RECOMMENDATION  
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: Transportation/Transit

COUNCIL AGENDA DATE: March 7, 2022

BID NO.: NC State Contract CONTRACT NO.: 201900485 DATE OPENED:

**DESCRIPTION:**

Upgraded audio and video surveillance system on 14 buses.

**PURPOSE:**

When the buses were delivered in 2016, each bus was equipped with a surveillance system. In 2021, Seon notified us that the system had been discontinued, and we would no longer be able to purchase replacement parts for repairs. This purchase would upgrade the entire system on each bus to one of the newest systems.

**COMMENTS:**

All of the equipment and services are available on State Contract #201900485

RECOMMEND AWARD TO: Seon Systems Sales, Inc AMOUNT: \$120,542.00

**JUSTIFICATION:**

Awarding a contract to Seon Systems Sales, Inc allows the transit system to upgrade the system, yet remain compatible with the current back-end hardware and software.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
641622	533101	641183105260	S4209	\$125,000.00
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: Mark V. McDonald, P.E. Digitally signed by Mark V. McDonald, P.E.  
DN: cn=Mark V. McDonald, P.E., o=City of High Point,  
ou=Transportation, email=mark.mcdonald@highpointnc.gov, c=US  
Date: 2022.02.25 08:24:52 -0500 DATE: 02/25/2022

The Purchasing Division concurs with recommendation submitted by the Transportation and recommends award to the lowest responsible, responsive bidder Seon Systems Sales, Inc. in the amount of \$ 120,542.00.

PURCHASING MANAGER: Erik S. Conti Digitally signed by Erik S. Conti  
Date: 2022.02.25 15:12:42 -05'00' DATE: 2/25/2022

Approved for Submission to Council  
FINANCIAL SERVICES DIRECTOR: Bobby Fitzjohn Digitally signed by Bobby Fitzjohn  
Date: 2022.02.28 09:11:25 -05'00' DATE: 2/28/2022

CITY MANAGER:  DATE: