

CITY OF HIGH POINT

AGENDA ITEM



Title: Wheel Loaders - James River Equipment

From: Kevin Rogers, Fleet Director

Public Hearing: N/A

Attachments: Formal Bid Recommendations
Vendor Quote

Meeting Date: July 18, 2022

Advertising Date / N/A

Advertised By: N/A

PURPOSE:

The Material Recycling Facility (MRF) has two (2) John Deere 524K wheel loaders in need of replacement based on hours and overall condition. Using the Sourcewell # 032119-JDC contract, two (2) John Deere 524P wheel loaders are being recommended for council approval.

BACKGROUND:

The MRF Recycling Center is currently using a 2011 and 2010 John Deere 524K wheel loader with between 17,500 and 20,500+ hours. They have reached the end of their useful life and need to be replaced. James River Equipment has the John Deere 524P wheel loader which will continue to meet their needs. The price of \$190,340 is for the wheel loader, extended warranty, operator training, and delivery. The total for two (2) is \$380,680. Delivery is estimated at 280-365 days.

BUDGET IMPACT:

Funds are available in the 2022-23 budget.

RECOMMENDATION / ACTION REQUESTED:

The Fleet Services Department recommends purchasing two (2) John Deere 524P wheel loaders from James River Equipment. Recommendation also includes declaring the old loaders as surplus and disposing through the online auction process.



Quote Summary

Prepared For:
CITY OF HIGH POINT
NC

Prepared By:
NICHOLAS WOOD
James River Equipment
411 S Regional Road
Greensboro, NC 27409
Phone: 336-668-2762
nick.wood@jamesriverequipment.com

Quote Id: 26860242
Created On: 08 June 2022
Last Modified On: 04 July 2022
Expiration Date: 30 July 2022

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 524 P WHEEL LOADER - High Lift Plus	\$ 187,572.00	\$ 187,572.00 X	2 =	\$ 375,144.00
Extended Warranty		\$ 2,768.00 X	2 =	\$ 5,536.00
Extended Warranty, 524 P, Power Train And Hydraulics, 5000 Total Hours or 60 Total Months, \$0 Deductible				
Sub Total				\$ 380,680.00
Equipment Total				\$ 380,680.00

Quote Summary

Equipment Total	\$ 380,680.00
SubTotal	\$ 380,680.00
Total	\$ 380,680.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 380,680.00

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 26860242

JOHN DEERE 524 P WHEEL LOADER - High Lift Plus				
Hours:			Suggested List	
Stock Number:			\$ 187,572.00	
			Selling Price	
			\$ 187,572.00	
Code	Description	Qty	Unit	Extended
6020DW	524 P WHEEL LOADER	2	\$ 218,705.00	\$ 437,410.00
Standard Options - Per Unit				
170K	JDLink™	2	\$ 0.00	\$ 0.00
0924	John Deere PowerTech Engine	2	\$ 16,908.00	\$ 33,816.00
1010	Standard Wheel Loader	2	\$ 0.00	\$ 0.00
1110	5-Speed Powershift Transmission	2	\$ 0.00	\$ 0.00
1210	100 amp Alternator	2	\$ 0.00	\$ 0.00
1310	Flat Black Curved Stack	2	\$ 0.00	\$ 0.00
1430	Engine Air Intake System with Centrifugal Precleaner	2	\$ 667.00	\$ 1,334.00
1520	Automatic Reversing Hydraulic Fan	2	\$ 1,650.00	\$ 3,300.00
1610	Standard Fuel Filter with Water Separator and Standard Fuel Fill	2	\$ 0.00	\$ 0.00
1905	Standard Cab	2	\$ 0.00	\$ 0.00
1945	7 inch Monitor with Dedicated Rear Camera Display	2	\$ 1,645.00	\$ 3,290.00
1970	Hydrau Hydraulic Fluid	2	\$ 0.00	\$ 0.00
2026	High Lift Plus Z-BAR	2	\$ 6,047.00	\$ 12,094.00
2120	Steering Wheel Only	2	\$ 0.00	\$ 0.00
2220	Deluxe Seat, Cloth with Air Suspension	2	\$ 0.00	\$ 0.00
2360	Joystick Controls	2	\$ 0.00	\$ 0.00
2402	Two Function Hydraulics	2	\$ 0.00	\$ 0.00
2520	Less Ride Control	2	\$ 0.00	\$ 0.00
2605	English Decals and Manuals	2	\$ 0.00	\$ 0.00
2708	8 Amp Converter	2	\$ 0.00	\$ 0.00
2890	No Payload Scale without Cycle Counter	2	\$ 0.00	\$ 0.00
3046	Front Hydraulically Locking Differential and Rear Conventional Differential Axles	2	\$ 0.00	\$ 0.00
3120	Manual Axle Differential Lock	2	\$ 0.00	\$ 0.00
4932	No Brand Preference	2	\$ 14,275.00	\$ 28,550.00
5530	Standard Front Fenders	2	\$ 0.00	\$ 0.00
5610	Left Side Steps Only	2	\$ 0.00	\$ 0.00
5840	No Fork Frame	2	\$ 0.00	\$ 0.00
5940	No Tines	2	\$ 0.00	\$ 0.00
7140	Premium LED Work and Drive Lights	2	\$ 1,449.00	\$ 2,898.00

Selling Equipment

Quote Id: 26860242

8220	Rear Hitch and Counterweight	2	\$ 0.00	\$ 0.00
8240	Rear Camera	2	\$ 0.00	\$ 0.00
8275	LED Strobe Beacon with Left Beacon Bracket	2	\$ 275.00	\$ 550.00
8310	Standard Exterior Mirrors	2	\$ 0.00	\$ 0.00
8360	Standard Radio	2	\$ 576.00	\$ 1,152.00
8450	Cab with Air A/C Charge	2	\$ 0.00	\$ 0.00
8560	Hydraulic Coupler - JRB 416 Pattern	2	\$ 5,794.00	\$ 11,588.00
8850	Bolt-on Cutting Edge	2	\$ 919.00	\$ 1,838.00
8900	2.5 Cu. Yd. Bucket	2	\$ 7,867.00	\$ 15,734.00
9140	Fire Extinguisher	2	\$ 149.00	\$ 298.00
9240	Engine Compartment Light	2	\$ 180.00	\$ 360.00
9410	Transmission and Bottom Guards	2	\$ 2,034.00	\$ 4,068.00
9707	20.5R25 1 STAR L2 NO BRAND PREFERRED RADIAL TIRES WITH 3 PC RIMS	2	\$ 0.00	\$ 0.00
Standard Options Total				\$ 120,870.00
Technology Options				
Deduct	Deduct 40% Based on Sourcewell Contract #032119-JDC	2	\$ -111,656.00	\$ -223,312.00
Technology Options Total				\$ -223,312.00
Dealer Attachments				
Foam	Foam Fill Tires	2	\$ 7,000.00	\$ 14,000.00
Forks	Fork and Frame	2	\$ 8,500.00	\$ 17,000.00
Dealer Attachments Total				\$ 31,000.00
Value Added Services				
	Extended Warranty	2	\$ 2,768.00	\$ 5,536.00
Value Added Services Total				\$ 5,536.00
Other Charges				
	Freight	2	\$ 4,588.00	\$ 9,176.00
Other Charges Total				\$ 9,176.00
Suggested Price				\$ 380,680.00
Customer Discounts				
Customer Discounts Total			\$ 0.00	\$ 0.00
Total Selling Price				\$ 380,680.00

**Extended Warranty Proposal****PowerGard™ Protection Plan****CONSTRUCTION**

Date : July 4, 2022

Machine/Use Information**Plan Description****Price**

Manufacturer	JOHN DEERE	Plan Type:	Extended Warranty	Deductible:	\$ 0
Equipment Type	CONSTRUCTION	Coverage:	Power Train And Hydraulics	Quoted Price	\$ 2,768.00
Model	524 P	Total Months:	60		
Country	US	Total Hours:	5000	Date Quoted	June 8, 2022
MFWD/Tracks	N				

Scraper Use

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

Extended Warranty Proposal Prepared for:

I have been offered this extended warranty and

Customer Name - Please Print

☒ I ACCEPT the Extended Warranty☐ I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

CONSTRUCTION

Date : July 4, 2022

Machine/Use Information**Plan Description****Price**

Manufacturer	JOHN DEERE	Plan Type:	Extended Warranty	Deductible:	\$ 0
Equipment Type	CONSTRUCTION	Coverage:	Power Train And Hydraulics	Quoted Price	\$ 2,768.00
Model	524 P	Total Months:	60		
Country	US	Total Hours:	5000	Date Quoted	June 27, 2022
MFWD/Tracks	N				

Scraper Use

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

**JOHN DEERE**Extended Warranty

Extended Warranty Proposal Prepared for:-----
Customer Name - Please Print-----
Customer Signature

I have been offered this extended warranty and

☒ I ACCEPT the Extended Warranty☐ I DECLINE the Extended Warranty

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

What Extended Warranty is :

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

What Extended Warranty is not :

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

Features/Benefits:

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.



**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.: CONTRACT NO.: DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO: AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: DATE:

The Purchasing Division concurs with recommendation submitted by the and recommends award to the lowest responsible, responsive bidder in the amount of \$.

PURCHASING MANAGER: DATE:

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: DATE:

CITY MANAGER: DATE: