

CITY OF HIGH POINT

AGENDA ITEM



Title: John Deere Tractor

From: Kevin Rogers, Fleet Director

Public Hearing: N/A

Attachments: Formal Bid Recommendations
Vendor Quote

Meeting Date: August 1, 2022

Advertising Date / N/A

Advertised By: N/A

PURPOSE:

The Streets Maintenance Division is currently using a 2011 John Deere 6230 Tractor with side and rear flail mower attachments. The tractor has over 6,000 hours and is in need of replacement due to escalating repair costs. Using the NC State Contract# PG 2Y CG 22 a 2021 John Deere 5090M Utility Tractor with side rear flail mower attachments are being recommended for council approval.

BACKGROUND:

The Streets Maintenance Division is currently using a 2011 John Deere 6230 Tractor with over 6,000 hours. The tractor has reached the end of its useful life due to condition and escalating repair costs. Deere & Company has the John Deere 5090M Utility Tractor with side and rear flail mower attachments that will continue to meet their needs. The price of \$109,673.34 is for the tractor, side flail mower attachment, rear flail mower attachment, operator training, extended warranty, and delivery. The tractor is a stock unit and available for immediate delivery.

BUDGET IMPACT:

Funds are available in the 2022-23 budget.

RECOMMENDATION / ACTION REQUESTED:

The Fleet Services Department recommends purchasing one (1) John Deere 5090M tractor from Deere & Company. Recommendation also includes declaring the old tractor and mowing accessories as surplus and disposing through the online auction process.





**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.: CONTRACT NO.: DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO: AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: DATE:

The Purchasing Division concurs with recommendation submitted by the and recommends award to the lowest responsible, responsive bidder in the amount of \$.

PURCHASING MANAGER: DATE:

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: DATE:

CITY MANAGER: DATE:

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires.

A Purchase Order or Letter of Intent is required for all orders.

To expedite the delivery of equipment, the below information must be included on your Purchase Order or Letter of Intent.

For any questions, please contact:

Nicholas Wood

James River Equipment
2421 Us Hwy 64 East
Asheboro, NC 27203

Tel: 336-625-2212

Fax: 336-625-0738

Email: nick.wood@jamesriverequipment.com

☐ Vendor: Deere & Company
☐ 2000 John Deere Run
Cary, NC 27513

☐ Signature

☐ Shipping address

☐ Billing address

☐ Billing email address

If information is not included, the Purchase Order or Letter of Intent will be returned.

Quote Id: 27074468

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

James River Equipment
2421 Us Hwy 64 East
Asheboro, NC 27203
336-625-2212
bkearns@jamesriverequipment.com

Prepared For:
City Of High Point



Proposal For:
City Of High Point

Delivering Dealer:

Nicholas Wood

James River Equipment
2421 Us Hwy 64 East
Asheboro, NC 27203

bkearns@jamesriverequipment.com

Quote Prepared By:

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Quote Summary**Prepared For:**

City Of High Point
NC

Delivering Dealer:**James River Equipment**

Nicholas Wood
2421 Us Hwy 64 East
Asheboro, NC 27203
Phone: 336-625-2212
nick.wood@jamesriverequipment.com

Quote ID: 27074468
Created On: 14 July 2022
Last Modified On: 18 July 2022
Expiration Date: 14 August 2022

Equipment Summary	Suggested List	Selling Price	Qty	Extended
2021 JOHN DEERE 5090M Utility Tractor - 1LV5090MTNM403169	\$ 81,091.00	\$ 60,007.34 X	1 =	\$ 60,007.34
PowerGard Protection Plan		\$ 4,973.00 X	1 =	\$ 4,973.00

Contract: NC Grounds Maintenance Equip 515B (PG 2Y CG 22)

Price Effective Date:

Sub Total

\$ 64,980.34

DIAMOND MOWERS Diamond 60" Side Mount Flail Mower	\$ 29,435.00	\$ 29,435.00 X	1 =	\$ 29,435.00
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Contract:

Price Effective Date:

DIAMOND MOWERS Diamond 102" Rear Offset Flail Mower	\$ 15,258.00	\$ 15,258.00 X	1 =	\$ 15,258.00
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Contract:

Price Effective Date:

Equipment Total					\$ 109,673.34
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* Includes Fees and Non-contract items

Quote Summary

Equipment Total \$ 109,673.34

Trade In

Salesperson : X _____

Accepted By : X _____

Confidential



JOHN DEERE

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2000 John Deere Run
Cary, NC 27513
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TO DELIVERING DEALER:**

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2421 Us Hwy 64 East
Asheboro, NC 27203
336-625-2212
bkearns@jamesriverequipment.com

SubTotal	\$ 109,673.34
Est. Service	\$ 348.11
Agreement Tax	
Total	\$ 109,673.34
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 109,673.34

Salesperson : X _____

Accepted By : X _____

Confidential



Selling Equipment

Quote Id: 27074468

Customer Name:

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Cary, NC 27513
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2021 JOHN DEERE 5090M Utility Tractor - 1LV5090MTNM403169

Hours: 0

Suggested List *

Stock Number: 62001203

\$ 81,091.00

Contract: NC Grounds Maintenance Equip 515B (PG 2Y CG
22)

Selling Price *

\$ 60,007.34

Price Effective Date:

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
252CLV	2021 JOHN DEERE 5090M MY18 NA	1	\$ 64,481.00	26.00	\$ 16,765.06	\$ 47,715.94	\$ 47,715.94
Standard Options - Per Unit							
0202	UNITED STATES	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	5M ENGLISH OM	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
1380	16F/16R PR W/O CREEP	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
2055	STANDARD CAB NA MY18	1	\$ 12,736.00	26.00	\$ 3,311.36	\$ 9,424.64	\$ 9,424.64
2120	AIR SEAT MY18	1	\$ 919.00	26.00	\$ 238.94	\$ 680.06	\$ 680.06
2410	INSTRUCTIONAL SEAT	1	\$ 605.00	26.00	\$ 157.30	\$ 447.70	\$ 447.70
2500	LESS REAR VIEW MIRRORS	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
3025	CORNER POST EXHAUST, CAB	1	\$ 653.00	26.00	\$ 169.78	\$ 483.22	\$ 483.22
3325	SCV DUAL REAR	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
3420	DUAL MID SCV	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
3820	REAR PTO 2 SPEED	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
4030	ELECTRICAL HITCH	1	\$ 514.00	26.00	\$ 133.64	\$ 380.36	\$ 380.36
4110	TELESCOPING DRAFT LINKS	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
4160	LH ONLY ADJ LIFT LINKS	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
4210	MECHANICAL CENTER LINK	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
4420	LH AND RH STABILIZER BAR	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
5191	18.4R34 R1 RADIAL	1	\$ 214.00	26.00	\$ 55.64	\$ 158.36	\$ 158.36
5999	NO REAR TIRE BRND PREFERENCE	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
6040	FRONT AXLE MFWD	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00



Selling Equipment

Quote Id: 27074468

Customer Name:

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6120	14.9R24 MICHELIN	1	\$ 806.00	26.00	\$ 209.56	\$ 596.44	\$ 596.44
6799	NO FRNT TIRE BRND PREFERENCE	1	\$ 0.00	26.00	\$ 0.00	\$ 0.00	\$ 0.00
8300	5M COLD WEATHER PKG	1	\$ 96.00	26.00	\$ 24.96	\$ 71.04	\$ 71.04
8386	PTO REMOTE CONTRL, FENDERS	1	\$ 67.00	26.00	\$ 17.42	\$ 49.58	\$ 49.58
Standard Options Total			\$ 16,610.00		\$ 4,318.60	\$ 12,291.40	\$ 12,291.40
Value Added Services							
	PowerGard Protection Plan	1	\$ 4,973.00			\$ 4,973.00	\$ 4,973.00
Value Added Services Total			\$ 4,973.00			\$ 4,973.00	\$ 4,973.00
Total Selling Price			\$ 81,091.00		\$ 21,083.66	\$ 60,007.34	\$ 64,980.34

DIAMOND MOWERS Diamond 60" Side Mount Flail Mower

Equipment Notes:

Hours: 0

Stock Number:

Contract:

Price Effective Date:

Suggested List *

\$ 29,435.00

Selling Price *

\$ 29,435.00

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
DSF060 - C	Diamond 60" Side Mount Flail Mower	1	\$ 25,435.00	0.00	\$ 0.00	\$ 25,435.00	\$ 25,435.00
Standard Options - Per Unit							
Instal I	Dealer Install Side Mount and Rear Flail Mower	1	\$ 4,000.00	0.00	\$ 0.00	\$ 4,000.00	\$ 4,000.00
Standard Options Total			\$ 4,000.00		\$ 0.00	\$ 4,000.00	\$ 4,000.00
Total Selling Price			\$ 29,435.00		\$ 0.00	\$ 29,435.00	\$ 29,435.00

DIAMOND MOWERS Diamond 102" Rear Offset Flail Mower



JOHN DEERE

Selling Equipment

Quote Id: 27074468

Customer Name:

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Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

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2421 Us Hwy 64 East
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Equipment Notes:

Hours: 0

Stock Number:

Contract:

Price Effective Date:

Suggested List *

\$ 15,258.00

Selling Price *

\$ 15,258.00

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
DRF102 - OF	Diamond 102" Rear Offset Flail Mower	1	\$ 15,258.00	0.00	\$ 0.00	\$ 15,258.00	\$ 15,258.00
Total Selling Price			\$ 15,258.00		\$ 0.00	\$ 15,258.00	\$ 15,258.00

Extended Warranty Proposal

PowerGard™ Protection Plan

TRACTORS

Date : July 18, 2022

Machine/Use Information		Plan Description		Price	
Manufacturer	JOHN DEERE	Plan Type:	New	Deductible:	\$ 250
Equipment Type	TRACTORS	Coverage:	Comprehensive	Quoted Price	\$ 4,973.00
Model	5090M	Total Months:	60		
Country	US	Total Hours:	5000	Date Quoted	July 18, 2022
MFWD/Tracks	N				

Scraper Use

THIS PROPOSAL IS VALID FOR 30 DAYS FROM DATE ISSUED. GRACE pricing is only good during the first 95 days or 100 hours of ownership for new Gator Utility Vehicles and Golf and Turf equipment during the John Deere basic warranty period. After this period, DELAYED pricing can be purchased up to the first 12 months or 300 hours with an applied surcharge. The Total Months and Hours listed above include the John Deere Basic Warranty of 24 months or unlimited hours for Golf and Turf products. Most Gator Utility Vehicles have a John Deere basic warranty of 12 months or 1000 hours. Limited Plan coverage = Engine and Powertrain only. Comprehensive Plan coverage = Full Machine.

PowerGard Protection Proposal Prepared for: *I have been offered this extended warranty and*

Customer Name - Please Print

☒ **I ACCEPT** the PowerGard Protection

☐ **I DECLINE** the PowerGard Protection

Customer Signature

If declined, I fully understand that my equipment listed above is not covered for repair expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific PowerGard Protection coverage terms and conditions, please refer to the actual PowerGard Protection Plan contract for more information and the terms, conditions and limitations of the agreement.

What PowerGard Protection is :

The PowerGard Protection Plan is an **extended warranty** program for reimbursement on parts and labour for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Commercial and Agricultural equipment, who purchase the PowerGard Plans for the desired coverage as indicated in this proposal.

What PowerGard Protection is not :

PowerGard Protection is **not insurance**. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income or loss of value of crops during or after an equipment failure. See the actual product-specific PowerGard Protection Plan agreement for a complete listing of covered components, and limitations and conditions under the program.

Features/Benefits:

PowerGard protection include the following features and benefits under the program :

- Pays for parts and labour costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.
- PowerGard Protection agreements ensure that only Genuine John Deere Parts are used in all repairs,
- PowerGard coverage is fully transferable to future owners, with no transfer fees when coverage remains,
- PowerGard ensures higher resale value and makes equipment more marketable during the sale or trade-in,
- PowerGard allows you to budget your total cost of ownership, with financing available through John Deere Credit or other sources,
- PowerGard helps prevent large,unexpected repair bills during later years of equipment ownership,in exchange for a smaller protection fee up front.