

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Custodial Contract – Matt’s Janitorial Services, Inc.

**From:** Lee Tillery –Parks and Recreation Director

**Meeting Date:** August 15, 2022

**Public Hearing:** N/A

**Advertising Date:** July 7, 2022

**Advertised By:** N/A

**Attachments:** Attachment A – Bid Tabulation Summary  
Attachment B – Bid Recommendation Form

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### **PURPOSE:**

Award janitorial contract for nine Parks and Recreation facilities.

### **BACKGROUND:**

In the last six years, Parks and Recreation has transitioned to custodial contracts for the cleaning service of several facilities. This particular bid included janitorial services for nine Parks and Recreation facilities. Included on that list are: Allen Jay, Deep River, Morehead, Oakview and Southside Recreation Centers, along with the Washington Terrace Community Building, Piedmont Environmental Center, P & R Administration building and the newly renovated City Lake Park Meetings and Event Center. This is a three year contract, renewable each year. Matt’s has worked with the Department in previous years and provided exemplary service, while being able to maintain several facilities.

### **BUDGET IMPACT:**

Funds for these services are included in the operating budget for Parks and Recreation.

### **RECOMMENDATION / ACTION REQUESTED:**

Staff recommends City Council approve contract to Matt’s Janitorial Services, Inc in the annual amount of \$101,700.00.

**Bid Summary**  
**City of High Point, North Carolina**  
**Janitorial Services**  
**Bid 02-070722/ Thursday, July 07, 2022, 2:00 PM**

| <b>Contractor</b>                               | <b>Allen Jay</b> | <b>Deep River</b> | <b>Morehead</b> | <b>Oakview</b> | <b>Southside</b> | <b>Washington</b> | <b>PEC</b>   | <b>City Lake Park</b> | <b>P&amp;R Admin</b> | <b>Total Bid</b> |
|---|------------------|-------------------|-----------------|----------------|------------------|-------------------|--------------|-----------------------|----------------------|------------------|
| <b>Ezekiels Above and Beyond House Cleaning</b> | \$108,000        | \$ 108,000.00     | \$ 90,000.00    | \$ 90,000.00   | \$216,000.00     | \$ 84,000.00      | \$114,000.00 | \$102,000.00          | \$120,000.00         | \$924,000.00     |
| <b>Cleannet of Charlotte</b>                    | \$28,308         | \$ 28,308.00      | \$ 31,308.00    | \$ 28,452.00   | \$ 59,100.00     | \$ 8,940.00       | \$ 6,564.00  | \$ 6,360.00           | \$ 17,820.00         | \$215,160.00     |
| <b>Matt's Janitorial Service</b>                | \$10,200         | \$ 10,200.00      | \$ 9,600.00     | \$ 9,900.00    | \$ 29,700.00     | \$ 8,400.00       | \$ 5,700.00  | \$ 9,600.00           | \$ 8,400.00          | \$101,700.00     |
| <b>Lopez Cleaning Services</b>                  | \$11,040         | \$ 11,040.00      | \$ 13,200.00    | \$ 11,880.00   | \$ 24,240.00     | \$ 4,200.00       | \$ 5,280.00  | \$ 5,160.00           | \$ 8,640.00          | \$94,680.00      |
| <b>Clean Triad DBA Office Pride</b>             | \$45,116         | \$ 45,116.00      | \$ 54,000.00    | \$ 48,600.00   | \$110,160.00     | \$ 13,320.00      | \$ 12,120.00 | \$ 10,800.00          | \$ 27,600.00         | \$366,840.00     |
| <b>Affordable Janitorial Services</b>           | \$ 37,018.80     | \$ 37,018.80      | \$ 44,291.52    | \$ 39,967.20   | \$ 81,244.80     | \$ 11,629.80      | \$ 8,877.96  | \$ 8,648.64           | \$ 24,297.00         | \$292,994.52     |



**FORMAL BID RECOMMENDATION  
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.:  CONTRACT NO.:  DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO:  AMOUNT:

JUSTIFICATION:

| ACCOUNTING UNIT       | ACCOUNT | ACTIVITY | CATEGORY | BUDGETED AMOUNT |
|-----------------------|---------|----------|----------|-----------------|
|                       |         |          |          |                 |
|                       |         |          |          |                 |
|                       |         |          |          |                 |
|                       |         |          |          |                 |
| TOTAL BUDGETED AMOUNT |         |          |          |                 |

DEPARTMENT HEAD:  DATE:

The Purchasing Division concurs with recommendation submitted by the  and recommends  
award to the lowest responsible, responsive bidder  in the amount of \$ .

PURCHASING MANAGER:  DATE:

Approved for Submission to Council  
FINANCIAL SERVICES DIRECTOR:  DATE:

CITY MANAGER:  DATE: