

CITY OF HIGH POINT

AGENDA ITEM



Title: Theatre Rigging – High Point Theatre

From: David S. Briggs, High Point Theatre Director

Meeting Date: April 13, 2015

Public Hearing: N/A

Advertising Date / February 22, 2015

Advertised By: Purchasing

Attachments: Formal Bid Recommendation

PURPOSE:

This theatrical system is used to raise and lower theatrical lighting and scenery, draperies.

BACKGROUND:

High Point Theatre was constructed in 1975 and serves as a state of the art performing arts and meeting center for the City of High Point and the region. The rigging system currently being used was installed during that construction, and has been well maintained, but the age of the pulley's and blocks are deteriorating beyond what is acceptable for public assembly/stage use. Per recommendation from rigging inspectors and theatrical consultants dating to 2004 it was determined that the best course of action is to replace the current system. Bids for this project were opened on March 13, 2015. The funds for this project were approved during the 2014/15 fiscal year budget. The curtain portion of this project was completed in August, 2014 for \$49,317.36. The original recommendations/estimates from rigging suppliers and our theatrical consultant was that this project would cost between \$450,000-\$500,000 to replace the rigging, draperies and possibly add the smoke hatch winch system and the additional stage level control for the motorized rigging. Please note that there will be some minor additional expenses for this project, they are not a part of the rigging bid.

BUDGET IMPACT:

Funds for this project are in the following account: 4014470-533701

RECOMMENDATION /ACTION REQUESTED:

High Point Theatre recommends that Council approve the contract with SECOA in the amount of \$263,109.00. This includes two add-alternates that we were not certain would fall within the approved budget for this project. 1. Refurbishing the Smoke Hatch Life Safety System and 2. Stage level control for the motorized rigging.



**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: Theatre

COUNCIL AGENDA DATE: 4/13/2015

BID NO.: 30-031315 CONTRACT NO.: NA DATE OPENED: 03/13/2015

DESCRIPTION:

Rigging replacement for High Point Theatre

PURPOSE:

To upgrade and replace theatrical rigging system originally installed in 1975.

COMMENTS:

This is a much needed upgrade to the rigging system. The life of the current system is well past it's prime and is in dire need of replacement in order to keep the theatre up to standards.

RECOMMEND AWARD TO: SECOA AMOUNT: \$263,109.00

JUSTIFICATION:


The lowest bidder is also a quality theatrical stage rigging and equipment company. They have very good references and have a history of doing excellent work.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
401470	533701	401141023205	40201	\$263,109.00
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: David S. Briggs Digitally signed by David S. Briggs
DN: cn=David S. Briggs, o=City of High Point, ou=High Point Theatre, email=david.briggs@highpointnc.gov, c=US
Date: 2015.03.16 10:44:52 -0400 DATE: 03/16/2015

The Purchasing Division concurs with recommendation submitted by the Theatre and recommends award to the lowest responsible, responsive bidder SECOA in the amount of \$ 263,109.00.

PURCHASING MANAGER: Tarinda Chappell Digitally signed by Tarinda Chappell
DN: cn=Tarinda Chappell, o=City of High Point, ou=Purchasing, email=tarinda.chappell@highpointnc.gov, c=US
Date: 2015.03.16 10:52:20 -0400 DATE: Mar 16, 2015

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR:  Digitally signed by Jeffrey A. Moore
DN: cn=Jeffrey A. Moore, o=City of High Point, ou=Financial Services Director, email=jfmoore@highpointnc.gov, c=US
Date: 2015.03.16 13:58:53 -0400 DATE: Mar 25, 2015

CITY MANAGER: Greg Demko Digitally signed by Greg Demko
DN: cn=Greg Demko, o, ou, email=greg.demko@highpointnc.gov, c=US
Date: 2015.03.26 09:54:25 -0400 DATE: Mar 26, 2015

Bid Tabulation

Theater Rigging System - Bid #30-031315

VENDOR	STAGE RIGGING REPLACEMENT	ALTERNATE #1	ALTERNATE #2	TOTAL BID
Barbizon Charlotte, Inc.	\$317,500.00	\$21,000.00	\$10,500.00	\$349,000.00
Beck Studios, Inc.	\$269,342.00	\$8,220.00	\$6,620.00	\$284,184.00
iWeiss, Inc.	\$340,000.00	\$25,500.00	\$950.00	\$366,450.00
Janson Industries	\$310,000.00	\$23,488.00	\$6,800.00	\$340,288.00
Secoa, Inc.	\$242,434.00	\$16,722.00	\$3,953.00	\$263,109.00
Stage Rigging Services, Inc.	\$285,049.24	\$12,418.80	\$3,080.00	\$300,548.04
Texas Scenic Company, Inc.	\$277,250.00	\$15,500.00	\$4,663.00	\$297,413.00