

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Contracts for City-wide Concrete Usage

**From:** Jeffrey A Moore, Financial Services Director  
Terry Houk, Public Services Director

**Meeting Date:** April 4, 2016

**Public Hearing:** No

**Advertising Date:** N/A  
**Advertised By:**

**Attachments:** A - Bid Recommendation Form

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### **PURPOSE:**

The requested contract provides primary and secondary suppliers for concrete usage across all City departments at current pricing for the next fiscal year.

### **BACKGROUND:**

The Purchasing Division received bids for the City's annual estimated supply needs for the FY 2016-2017 for concrete usage. Departments that use the annual supply contract most include Public Services, Transportation, Engineering Services, and Parks & Recreation, as well as other departments.

The attached recommendation provides established pricing for the types of concrete needed under a variety of uses. Each department can contact the vendor to place their order depending on their need and location. The contracts are arranged to provide the City an option to renew for two additional annual periods.

### **BUDGET IMPACT:**

The estimated value of the joint needs contract award is \$106,425.00. Public Services reports that the contract pricing is favorable compared to current market pricing. Funding for the contracts is provided in the City's various annual operating budgets for the FY2016-2017 Annual Budget.

### **RECOMMENDATION / ACTIONS REQUESTED:**

The Public Services Department recommends award for the City's annual concrete supply needs jointly to Hartley Ready Mix and Childers Concrete and that the appropriate City official and/or employee be authorized to execute all necessary documents. The low bidder and vendor of preference is Hartley Ready Mix Mfg. Inc. Due to occasional conflicts with specific availability or delivery requirements, we also recommend a secondary award to Childers Concrete Co.



**FORMAL BID RECOMMENDATION  
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: **Public Services**

COUNCIL AGENDA DATE: **April 4, 2016**

BID NO.: **53-032116** CONTRACT NO.:  DATE OPENED: **March 21, 2016**

**DESCRIPTION:**

**Concrete Supplier Citywide Requirements (Primary & Secondary)**

**PURPOSE:**

To establish contractor(s) unit-pricing to supply concrete for all City departments as they may have need when performing maintenance functions that require concrete to be delivered on-site. This is a one-year contract beginning July 1, 2016, ending June 30, 2017 with option to renew 2 additional one-year period

**COMMENTS:**

The city retains two material suppliers for concrete (Primary and Secondary) so that if the Primary is unable to meet a need or fulfill a request, another company under contract may be utilized.

RECOMMEND AWARD TO: **Hartley Ready Mix & Childers Concrete** AMOUNT: **\$106,425**

**JUSTIFICATION:**

Joint award recommended with low bidder Hartley Ready Mix as Primary supplier and Childers Concrete as Secondary in the event Hartley could not meet a material/delivery requirement

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
Various				
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: **Terry L. Houk** Digitally signed by Terry L. Houk  
DN: cn=Terry L. Houk, o=Public Services, ou=City of High Point, email=terry.houk@highpointnc.gov, c=US  
Date: 2016.03.24 16:04:04 -0400 DATE: **Mar 24, 2016**

The Purchasing Division concurs with recommendation submitted by the **Public Services Dept** and recommends award to the lowest responsible, responsive bidder **Hartley and Childers** in the amount of \$ **106,425.00**

PURCHASING MANAGER: **Jeffrey A. Moore** Digitally signed by Jeffrey A. Moore  
DN: cn=Jeffrey A. Moore, o=City of High Point, NC, ou=Financial Services Director, email=jffmoore@highpointnc.gov, c=US  
Date: 2016.03.24 16:28:41 -0400 DATE: **Mar 24, 2016**

Approved for Submission to Council  
FINANCIAL SERVICES DIRECTOR: **Jeffrey A. Moore** Digitally signed by Jeffrey A. Moore  
DN: cn=Jeffrey A. Moore, o=City of High Point, NC, ou=Financial Services Director, email=jffmoore@highpointnc.gov, c=US  
Date: 2016.03.24 16:28:41 -0400 DATE: **Mar 24, 2016**

CITY MANAGER: **Greg Demko** Digitally signed by Greg Demko  
DN: cn=Greg Demko, o, ou, email=greg.demko@highpointnc.gov, c=US  
Date: 2016.03.24 16:50:58 -0400 DATE: **Mar 24, 2016**

**BID TABULATION**  
**Bid # 53-032116**  
**Concrete Citywide (Primary & Secondary Contract)**

				Childers Concrete Co.		Chandler Concrete Co. Inc.		Hartley Ready Mix Concrete Mfg. Inc	
	Material	Qty	UM	Each	Extension	Each	Extension	Each	Extension
A	Class A W/28 Day 3000 PSI	700	CY	\$ 114.00	\$ 79,800.00	\$128.00	\$ 89,600.00	\$ 112.00	\$ 78,400.00
B	Class A High - Early	100	CY	\$ 122.00	\$ 12,200.00	\$138.00	\$ 13,800.00	\$ 117.00	\$ 11,700.00
C	Class B W/28 Day 2500 PSI	25	CY	\$ 113.00	\$ 2,825.00	\$126.00	\$ 3,150.00	\$ 109.50	\$ 2,737.50
D	Class B High - Early	25	CY	\$ 117.00	\$ 2,925.00	\$136.00	\$ 3,400.00	\$ 114.50	\$ 2,862.50
E	Flowable Backfill Mix	25	CY	\$ 101.00	\$ 2,525.00	\$105.00	\$ 2,625.00	\$ 98.00	\$ 2,450.00
F	Class AA W/28 Day 4500 PSI	25	CY	\$ 120.00	\$ 3,000.00	\$132.00	\$ 3,300.00	\$ 119.50	\$ 2,987.50
G	Class AA High Early	25	CY	\$ 127.00	\$ 3,175.00	\$142.00	\$ 3,550.00	\$ 124.50	\$ 3,112.50
H	Add for Retarding Agent (Full Dose)	25	CY	\$ 3.50	\$ 87.50	\$ 3.00	\$ 75.00	\$ -	\$0.00
I	Add for Accelerating Agent 1%	25	CY	\$ 5.75	\$ 143.75	\$ 6.50	\$ 162.50	\$ 4.00	\$ 100.00
J	Add for Accelerating Agent 2%	25	CY	\$ 11.50	\$ 287.50	\$ 13.00	\$ 325.00	\$ 8.00	\$ 200.00
K	Small Load Delivery Charge	25	CY	\$ 80.00	\$ 2,000.00	\$100 per load		\$ 75.00	\$ 1,875.00
					\$108,968.75	\$120,917.00		\$106,425.00	