

CROWN MARK INC

Expansion Consideration

History

- Started in 1983 by Sue Hsiao in Houston Texas
- Currently in 360,000 square foot warehouse
- California location started in May 2007
- Currently in 330,000 square foot warehouse
- High Point location started in May 2009
- Was formerly Huntington Furniture – Mid to High End price points
- Started with Crown Mark Product in September 2010
- Currently in 100,000 square foot leased warehouse

Our People

- Upon takeover of Huntington, we kept everyone.
- Still have 4 original members of staff now all managers of their department.
- Demographics
 - 28 Men and 9 Women
 - 10 office staff and 27 warehouse staff
 - 11 Anglo Americans, 18 Hispanic Americans, 8 African Americans

Benefits & Compensation

- Bonus twice per year on company performance, profit sharing & seniority
- Average per bonus 3 to 6 months of salary
- Health insurance is covered by company for the individual
- Supplemental insurance is offered
- Cancer policy is provided by the company
- A non-contributory pension plan provided by company at 15% of wages & bonus
- Hourly workers guaranteed 40 hours per week
- We do not cut hours due to slow business
- Annual Christmas Party with immediate family and Easter Picnic for all

Expansion Plans

- Will add 150,000 square foot to alleviate current operation
 - Expand our staging area
 - Improve working conditions
 - Reduce transit damage
- High Point has an under utilized job pool
 - Honest and Sincere
 - Highly Motivated
 - Humble
- Additional 150,000 square foot flex space to hopefully partner up with an upholstery or mattress vendor

