# CITY OF HIGH POINT AGENDA ITEM



### Title: Purchase of Traffic Signal Poles and Mast Arms, North Main & Montlieu/Sunset

From: Mark McDonald, Transportation Director

Meeting Date: May 1, 2017

Public Hearing: No

Advertising Date: NA Advertised By: NA

Attachments: Sole Source Justification and Cost Estimate

# **PURPOSE:**

Consideration of a sole source purchase of new traffic signal poles and mast arms from Atlantic Technical Sales of Chantilly, Virginia, for installation at the intersection of North Main Street and Montlieu Avenue/Sunset Drive.

# BACKGROUND:

Part of the North Main Street utility relocation and rehabilitation project is the reconstruction of the traffic signal at the Montlieu Avenue/Sunset Drive intersection. This upgrade will replace the existing wood pole supports and span wire assemblies with decorative poles and mast arms like those at North Main and Parkway, and at several intersections on University Parkway, M.L. King, Jr. Drive, and in the central business/Market district. Basic traffic operations will not be affected; however, new pedestrian signals will be included with the improvements.

#### **BUDGET IMPACT:**

Reconstruction of this traffic signal is included in the budget for the North Main Street project. The cost of the two double arm assemblies and two free-standing pedestrian signal poles is \$49,068.

#### **RECOMMENDATION / ACTION REQUESTED:**

The Transportation Department requests City Council's approval of a sole source purchase of the required traffic signal poles and mast arms in the amount of \$49,068.00 from Atlantic Technical Sales, representing the manufacturer, Valmont Industries, Inc.

**Financial Services** 

Requisition #

Purchasing Division



NORTH CAROLINA'S INTERNATIONAL CITY<sup>™</sup>

# **CITY OF HIGH POINT** SOLE SOURCE JUSTIFICATION FORM (For Items Costing \$500.00 or More) Statutory Reference N.C.G.S. 143-129(e)6

Vendor: ATS - Sales,LLC	
Item(s): 2 = 27.0' shaft mast arm oles & 2=10' Overall Height Ped Pole	
Justification:	
Atlantic Technical Sales is the only NC distributer for mast arms. The mast arms need to be supplied by Valmont (ATS) to match what we have at other intersections downtown in the city.	
Estimated expenditure for the above item(s):	\$49,068.00
CHECK ALL ENTRIES BELOW THAT APPLY TO THE PROPOSED PURCHASE. ATTACH A MEMO CONTAINING JUSTIFICATION AND SUPPORT DOCUMENTATION.	
1. Performance or price competition for a product are not available.	
2. A needed product is available from only one source of supply.	
3. Standardization or compatibility is the overriding consideration.	
4. The parts/equipment are required from this source to permit standardization.	
5. None of the above applies. A detailed explanation and justification for this sole source request is contained in attached memo and support documentation.	
The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the material or service described in this sole source justification be authorized as a sole source for the material or service.	
Department Head/Authorized Personnel Mark V. McDonald Mark V. McDonald Department/Division Transportation/Signal	
Date 4/6/2017	
Approval Process Under \$5,000 (Purchasing Manager)	Erik Conti Digitally signed by Erik Conti DN: cn=Erik Conti, o, ou, email=erik.conti@highpointnc.gov, c=US Date: 2017.04.06 10:33:21-04:00
\$5,000-\$30,000 (Financial Services Director)	Digitally signed by Jeffrey A. Moore DN: cm-Jaffrey A. Moore, o-City of High Point, NC, ou=Financial Services Director, email-gite/incregbing/pointnc.gov, c=US Date: 2017.04.13 14.03.02-0400
\$30,000 – Up (City Council)	Greg Demko