

CITY OF HIGH POINT

AGENDA ITEM



Title: Agenda Item – Sole Source for a Flygt Pump - Waterview Lift Station

From: Terry Houk – Public Services Director
Derrick Boone – Public Services Asst. Director

Meeting Date: June 5, 2017

Public Hearing: No

Advertising Date: N/A

Advertised By: N/A

Attachments: Sole Source Letter from Xylem Water Solutions USA, Inc.

PURPOSE:

To purchase an additional Flygt pump (105 horse power) for the Waterview Lift Station.

BACKGROUND:

There are currently two Flygt pumps (105 horse power) that are operating at the Waterview Lift Station. The Waterview Lift Station is presently under an electrical and controls upgrade and there is a need to increase the pumping capacity to meet future growth in the northwest area of High Point. The Public Services Department plans to purchase the same size and model of the two existing Flygt pumps that are in the Waterview Lift station and integrate this pump in the operational control strategy. This standardization would help the Water and Sewer Maintenance Division in the event of future repairs. Xylem Water Solutions USA, Inc. is the only direct source for Flygt pumps, accessories and control systems in our area.

BUDGET IMPACT:

Funding is available in the 2016-2017 Budget.

RECOMMENDATION / ACTION REQUESTED:

Public Services is recommending that the purchase of the Flygt pump from Xylem Water Solutions, USA, Inc. be approved for the sole source amount of \$39,321.25.



Xylem Water Solutions USA, Inc.
Flygt Products

March 23, 2017

CITY OF HIGH POINT
W/S MAINTENANCE
PO BOX 230
HIGH POINT NC 27261

14125 South Bridge Circle
Charlotte, NC 28273
Tel 704/504-8804
Fax 704/504-8773

Quote # 2017-CHA-0340
Re: High Point - Waterview Pump Staion

Xylem Water Solutions USA, Inc. is pleased to provide a quote for the following Flygt equipment.

NT3301 HT

Qty	Part Number	Description	Unit Price	Extended Price
1	3301.185-0174	Flygt Model NT-3301.185 6" volute Submersible pump equipped with a 460 Volt / 3 phase / 60 Hz 105 HP 1750 RPM motor, 462 impeller, 2 x 50 Ft. length of submersible cable, FLS leakage detector, volute is prepared for Flush Valve	\$ 34,834.25	\$ 34,834.25
1	768 24 30	KIT,T-STAND 3301 HT	\$ 1,046.25	\$ 1,046.25
1	785 83 05	ELBOW,INLET DN200 X 10"ANSI CI	\$ 920.75	\$ 920.75
1	14-69 00 09	START UP CHARGE FLYGT 1-TP MODELS: 3000,7000,8000	\$ 1,171.00	\$ 1,171.00
Total Project Price				\$ 37,972.25
Freight Charge				\$ 1,349.00
Total Project Price				\$ 39,321.25

Terms & Conditions

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xyleminc.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

Purchase Orders: Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Freight Terms: 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2010)
See Freight Payment (Delivery Terms) below.

Taxes: State, local and other applicable taxes are not included in this quotation.



Back Charges: Buyer shall not make purchases nor shall Buyer incur any labor that would result in a back charge to Seller without prior written consent of an authorized employee of Seller.

Shortages: Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.

Validity: This Quote is valid for ninety (90) days.

Schedule: Delivery lead times are 10 weeks after receipt of submittal approval and order acceptance.

Terms of delivery: PP/Add Order Position

Terms of Payment: 100% N30 after invoice date.
Xylem's payment shall not be dependent upon Purchaser being paid by any third party unless Owner denies payment due to reasons solely attributable to items related to the equipment being provided by FLYGT.

Customer Acceptance: A signed facsimile copy of this quote is acceptable as a binding contract.

Signature: _____ Company/Utility: _____

Name : _____ Address: _____
(PLEASE PRINT)

Email: _____

Date: _____ Phone _____

PO#: _____ Fax: _____

Thank you for the opportunity to provide this quotation. Please contact us if there are any questions.

Sincerely,

Dan Joyce
Sales Engineer

dan.joyce@xyleminc.com



DEPARTMENT RECOMMENDATION
Informal Bid(s)

DEPARTMENT: **Public Services**

BID #: **Sole Source for Standardization**

DATE OPENED: **N/A**

DESCRIPTION:

Flygt pump (105 horse power) for the Waterview Lift Station

PURPOSE:

There are currently two Flygt pumps (105 horse power) that are operating at the Waterview Lift Station. The Public Services Department plans to purchase the same size and model of the two existing Flygt pumps that are in the Waterview Lift station and integrate this pump in the operational control strategy. This standardization would help the Water and Sewer Maintenance Division in future repairs.

COMMENTS:

Council is requested to note this is a sole source authorization on the basis for standardization/compatibility with existing equipment

RECOMMEND AWARD TO: **Xylem Water Solutions USA, Inc.**

AMOUNT: **\$39,321.25**

JUSTIFICATION:

Currently the Waterview Lift Station is under an electrical and controls upgrade and there is a need to increase the pumping capacity of the Waterview Lift Station to meet future growth in the northwest area of High Point. Xylem Water Solutions USA, Inc. is the only direct source for Flygt pumps, accessories and control systems in our area.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
421779	533701	421161027505	40202	\$39,321.25
TOTAL BUDGETED AMOUNT				\$39,321.25

DEPARTMENT HEAD: **Terry Houk**


Digitally signed by Terry Houk
DN: cn=Terry Houk, o=City of High Point, ou=Public Services,
email=terry.houk@highpointnc.gov, c=US
Date: 2017.05.23 15:24:13 -0400

DATE: **May 23, 2017**

PURCHASING MANAGER: **Erik Conti**
(\$5,000 - \$30,000)

Digitally signed by Erik Conti
DN: cn=Erik Conti, o=City of High Point, ou=Financial Services Director, email=erik.conti@highpointnc.gov, c=US
Date: 2017.05.23 17:25:58 -0400

DATE: **May 23, 2017**

FINANCIAL SERVICES DIRECTOR: 
(\$30,000 - \$90,000)

Digitally signed by Jeffrey A. Moore
DN: cn=Jeffrey A. Moore, o=City of High Point, NC, ou=Financial Services Director, email=jeff.moore@highpointnc.gov, c=US
Date: 2017.05.26 10:55:47 -0400

DATE: **May 26, 2017**