

CITY OF HIGH POINT

AGENDA ITEM

**Title: Contract for Purchase of 3 Pierce Fire Apparatus****From:** Thomas Reid, Fire Chief**Meeting Date:** July 17, 2017**Public Hearing:** N/A**Advertising Date:** N/A**Advertised By:** N/A**Attachments:** Formal Bid Recommendation

PURPOSE:

The High Point Fire Department is currently using a 1998 American LaFrance Pumper, a 2003 KME Pumper Tanker, and a 1999 Heavy Rescue Body on a 2007 Freightliner chassis-that are in need of replacement due to age and hours. Using the Houston-Galveston Area Council (HGAC) cooperative contract, the High Point Fire Department requests Council's approval for the purchase of one (1) Pierce Enforcer Pumper and one (1) Pierce Enforcer Pumper Tanker and 1 Pierce Enforcer Rescue/Service Truck.

BACKGROUND:

In accordance with National Fire Protection Association (NFPA) 1901, Standard Automotive Fire Apparatus, the City of High Point adopted a 15 year Fleet Replacement Plan for fire apparatus.

The Fire Department is currently using one (1) 1998 American LaFrance Pumper, one (1) 2003 KME Pumper Tanker and one (1) 1999 Heavy Rescue Body on a 2007 Freightliner chassis as current frontline apparatus. These apparatus combined have well over 376,000 road miles and 23,000 pump/engine hours. These apparatus are used daily for emergency response throughout the City and contracted service agreement areas.

Upon delivery of the new pumper/pumper tanker and rescue/service truck, the 1998 American LaFrance Pumper, 2003 KME pumper tanker and 1999 Heavy Rescue Body on a 2007 Freightliner chassis will be transferred to reserve status. The three (3) Pierce apparatus have a purchase price of \$1,897,933.00 which is itemized at \$588,944.00 for the Pumper, \$603,502.00 for the Pumper Tanker and \$705,487.00 for the Rescue/Service Truck.

BUDGET IMPACT:

Funding is available in the 2017-18 budget with proceeds from an installment financing contract that will be bid by the Financial Services Department in the next 90 days.

RECOMMENDATION / ACTION REQUESTED:

The Fire Department recommends approval of the contract for the purchase of three (3) 2017 Pierce Enforcer Apparatus from Atlantic Emergency Solutions in the amount of \$1,897,933.00 and declare the old equipment as surplus and dispose of through the online auction process. Once the receipt of purchase order, the expected delivery could range from 240 to 360 days.



**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: **Fire Department**

COUNCIL AGENDA DATE: **July 17, 2017**

BID NO.: **HGAC** CONTRACT NO.: **FS12-15** DATE OPENED: **N/A**

DESCRIPTION:

2017 Pierce Enforcer Apparatus to include one (1) 1500 GPM Pumper, one (1) 1500 GPM Pumper-Tanker and one (1) Heavy Rescue/Service Truck.

PURPOSE:

In continuance of the City of High Point's 15 year Fleet Replacement Plan for fire apparatus and accordance with National Fire Protection Association (NFPA) 1901, Standard Automotive Fire Apparatus, High Point Fire Department request approval of the purchasing contract.

COMMENTS:

RECOMMEND AWARD TO: **Atlantic Emergency Solutions** AMOUNT: **\$1,897,933.00**

JUSTIFICATION:

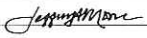
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ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
101352	532401			\$1,900,000.00
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: **Thomas Reid** Digitally signed by Thomas Reid
Date: 2017.07.05 10:06:58 -04'00' DATE: **July 5, 2017**

The Purchasing Division concurs with recommendation submitted by the **Fire Department** and recommends award to the lowest responsible, responsive bidder **Atlantic Emergency Sol.** in the amount of \$ **1,897,933.00**.

PURCHASING MANAGER: **Erik Conti** Digitally signed by Erik Conti
DN: cn=Erik Conti, o=eu, email=erik.conti@highpointnc.gov, c=US
Date: 2017.07.05 10:44:48 -04'00' DATE: **Jul 5, 2017**

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR:  Digitally signed by Jeffrey A. Moore
DN: cn=Jeffrey A. Moore, o=City of High Point, NC, ou=Financial Services Director, email=jfmoore@highpointnc.gov, c=US
Date: 2017.07.07 09:38:24'00' DATE: **Jul 7, 2017**

CITY MANAGER: **Greg Demko** Digitally signed by Greg Demko
DN: cn=Greg Demko, o=High Point, ou=High Point, email=greg.demko@highpointnc.gov, c=US
Date: 2017.07.07 09:01:01 -04'00' DATE: **Jul 7, 2017**



<i>High Point Fire Apparatus 2017</i>		No Prepay	PrePay #'s	w/ 50% prepay
Base Cost of Pumper \$599,944.00		\$ 599,944.00		\$ 588,444.00
prepay due at contract discount			\$ 299,972.00	
			\$ (11,500.00)	
Base Cost of Service Truck \$721,687.00		\$ 721,687.00		\$ 704,437.00
prepay due at contract discount			\$ 360,843.00	
			\$ (17,200.00)	
Base Cost of Pumper/Tanker \$615,002.00		\$ 615,002.00		\$ 603,002.00
prepay due at contract discount			\$ 307,501.00	
			\$ (12,000.00)	
HGAC Contract Fee		\$ 2,000.00		\$ 2,000.00
TOTAL FOR PUMPER, PUMPER/TANKER AND SERVICE TRUCK		\$ 1,938,633.00		\$ 1,897,933.00