

CITY OF HIGH POINT

AGENDA ITEM



Title: Authorize E-Z-Go Golf Cart Rental Agreement with PNC Equipment Finance LLC

From: Jeffrey A Moore, Financial Services Director

Meeting Date: August 21, 2017

Public Hearing: No

Advertising Date / N/A

Advertised By:

Attachments: Form of Resolution

PURPOSE:

City staff must be authorized to execute the golf cart equipment rental financing agreement in order that the new fleet of E-Z-Go golf carts and equipment may be delivered to Oak Hollow and Blair Park golf courses.

BACKGROUND:

The City Council awarded the original contract for golf carts in July 2008 to Textron/EZ-Go for three 3-year fleet replacement leasing cycles. At its May 1, 2017 meeting, City Council authorized the one-time extension to the bid and contract at no additional costs to the City. The contract cannot be extended again.

As promised at that time, Financial Services staff is now bringing the related financial leasing agreement to City Council for that specific approval.

BUDGET IMPACT:

The annual value of the rental financing agreement is \$124,505.00, as provided in the adopted FY2017-2018 Annual Budget. No additional funds are required. Funds for the contractual obligation will be required annually through FY2020-2021.

RECOMMENDATION / ACTIONS REQUESTED:

City Council is requested to authorize the City Manager, Financial Services Director, and any additional City officials required to execute all necessary documents in connection with the Rental Financing Agreement with PNC Equipment Finance LLC.

FORM OF AUTHORIZING RESOLUTION/EXTRACT OF MINUTES

At a duly called meeting of the governing body of City of High Point, NC, held in accordance with all applicable legal requirements, including open meeting laws, on the ____ day of _____, 20____, the following resolution was introduced and adopted:

A resolution of the Governing Body of City of High Point, NC authorizing the execution and delivery of a Master Equipment Lease-Purchase Agreement with PNC EQUIPMENT FINANCE, LLC, as lessor, and separate Lease Schedules thereto for the acquisition, purchase, financing and leasing of certain equipment within the terms herein provided; authorizing the execution and delivery of other documents required in connection therewith; and authorizing all other actions necessary to the consummation of the transactions contemplated by this Resolution.

WHEREAS, City of High Point, NC (the "*Lessee*"), a body politic and corporate duly organized and existing as a political subdivision, municipal corporation or similar public entity of the State of North Carolina is authorized by the laws of the State of North Carolina to purchase, acquire and lease certain equipment and other property for the benefit of the Lessee and its inhabitants and to enter into contracts with respect thereto; and

WHEREAS, the governing body of the Lessee (the "*Board*") has determined that a true and very real need exists for the acquisition, purchase and financing of certain property consisting of Golf Cars and Shuttle(s) (collectively, the "*Equipment*") on the terms herein provided; and

WHEREAS, in order to acquire such Equipment, the Lessee proposes to enter into that certain Master Equipment Lease-Purchase Agreement (the "*Master Lease*") with PNC Equipment Finance, LLC, as lessor (the "*Lessor*"), substantially in the proposed form presented to the Board at this meeting, and separate Lease Schedules thereto substantially in the form attached to the Master Lease; and

WHEREAS, the Board deems it for the benefit of the Lessee and the efficient and effective administration thereof to enter into the Master Lease and the separate Lease Schedules relating thereto from time to time as provided in the Master Lease for the purchase, acquisition, financing and leasing of the Equipment to be therein more specifically described on the terms and conditions provided therein and herein;

NOW, THEREFORE, BE IT AND IT IS HERBY RESOLVED BY THE GOVERNING BODY OF THE LESSEE AS FOLLOWS:

Section 1. It is hereby found and determined that the terms of the Master Lease (including the form of Lease Schedule and Payment Schedule attached thereto), in the form presented to this meeting, are in the best interests of the Lessee for the acquisition, purchase, financing and leasing of the Equipment.

Section 2. The form, terms and provisions of the Master Lease (including the form of Lease Schedule and Payment Schedule attached thereto) are hereby approved in the forms presented at this meeting, with such insertions, omissions and changes as shall be approved by the _____ [insert title of officials] of the Lessee (the "*Authorized Officers*") executing the same, the execution of such documents being conclusive evidence of such

approval. The Authorized Officers of the Lessee are each hereby authorized and directed to sign and deliver the Master Lease, each Lease Schedule thereto, each Payment Schedule relating thereto and any related exhibits attached thereto if and when required; *provided, however*, that, without further authorization from the governing body of the Lessee, (a) the aggregate principal component of Rent Payments under all Leases entered into pursuant to the Master Lease shall not exceed \$555,786.10; (b) the maximum term under any Lease entered into pursuant to the Master Lease shall not exceed 36 months; and (c) the maximum interest rate used to determine the interest component of Rent Payments under each Lease shall not exceed the lesser of the maximum rate permitted by law or [ten percent (10%)] per annum. The Authorized Officers may sign and deliver Leases to the Lessor on behalf of the Lessee pursuant to the Master Lease on such terms and conditions as they shall determine are in the best interests of the Lessee up to the maximum aggregate principal component, maximum term and maximum interest rate provided above. The foregoing authorization shall remain in effect for a period of two years from the date hereof during which the Authorized Officers are authorized to sign and deliver Leases pursuant to the Master Lease on the terms and conditions herein provided and to be provided in each such Lease.

Section 3. The Authorized Officers and other officers and employees of the Lessee shall take all action necessary or reasonably required to carry out, give effect to and consummate the transactions contemplated by the Master Lease and each Lease Schedule (including, but not limited to, the execution and delivery of the certificates contemplated therein, including appropriate arbitrage certifications) and to take all action necessary in conformity therewith, including, without limitation, the execution and delivery of any closing and other documents required to be delivered in connection with the Master Lease and each Lease Schedule.

Section 4. If any section, paragraph, clause or provision of this Resolution shall for any reason be held to be invalid or unenforceable, the invalidity or unenforceability of such section, paragraph, clause or provision shall not affect any of the remaining provisions of this Resolution.

Section 5. Effective Date. This Resolution shall be effective immediately upon its approval and adoption.

ADOPTED AND APPROVED by the Board of the Lessee this _____, 20__.

The undersigned further certifies that the above Resolution has not been repealed or amended and remains in full force and effect and further certifies that the Master Lease (including the form of Lease Schedule and Payment Schedule attached thereto) are the same as presented at said meeting of the governing body of Lessee, excepting only such changes, insertions and omissions as shall have been approved by the officers who executed the same.

Date: _____, 20__

[SEAL]

(Secretary/Clerk)