



Randy Hemann



Building Structures. Building Relationships.

**Qualifications to
The City of High Point**

**RFQ 50-050917 for
Design-Build Services
Baseball Stadium and
Entertainment Venue Project**

May 9, 2017



Samet Corporation

309 Gallimore Dairy Road, Suite 102 | Greensboro, NC 27409

Greensboro | Charlotte | Raleigh | Charleston

www.sametcorp.com

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May 9, 2017

**Adam Cardin | Project Development Manager | Samet Corporation
Main: 336-544-2600 | Direct: 336-544-2633 | Cell: 910-671-0807
acardin@sametcorp.com**



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www.sametcorp.com

May 9, 2017

Selection Committee for the High Point Baseball Stadium and Entertainment Venue
City of High Point
211 S. Hamilton St.
High Point, NC 27260

Dear Selection Committee Members,

The Samet-ODELL Design-Build team is excited to have the opportunity to serve the City of High Point and deliver a new venue for The Atlantic League team to play. We know it is paramount that this project is completed on time and with the highest quality since it will be a marquee attraction for the community. The Baseball Stadium and Entertainment Venue will be a crowd favorite providing a lot of cultural value to help re-energize downtown High Point. Samet Corporation is proud to have been a partner in many past local landmark success stories including Baseball Stadiums for the Greensboro Grasshoppers and the Winston-Salem Dash. Both of these stadiums have been the driver behind a downtown revitalization and are the anchors for new development.

Samet's heritage began in High Point, and it means everything to us to help create such a vibrant community cornerstone. We would love to lend our passion and expertise for Stadium construction to the City and look forward to continuing our working relationship with ODELL and our key Design Team members on this project. We are experts at utilizing the design-build delivery method, having completed hundreds of design-build projects, many of which are prominently located right here in High Point. In order to meet the milestone dates of this project, it will take a cohesive unit with experience together. We have worked on over 100 projects with our key design team members here in the Triad. Our Design, Preconstruction and Construction team has the experience necessary to provide expertise during the Design Phase that will help accelerate the design timeline.

We know firsthand what a terrific economic catalyst a downtown ballpark can bring to the community. Last year, Samet constructed a multifamily complex adjacent to the Winston-Salem Stadium that was sold out before project completion, and more mixed use development is planned. The area around Greensboro's ballpark was a dead-end road, and now it is booming with new businesses and residences.

We are the team with the technical expertise, similar experience, and capacity to perform the work. The Samet-ODELL Team has successfully put into place large scale public entertainment venues, athletic facilities, performing arts theaters, and the infrastructure that supports them. There is no learning curve. Our familiarity with High Point and our local relationships will help deliver your new facility on time, on budget, and with the quality that you desire.

We respectfully ask to be your Design-Build partner, and look forward to serving the City of High Point. We welcome your review of our qualifications and encourage you to reach out to any of our team members with any questions.

Warm regards,



Kenneth J. Grube, DBIA
Samet Corporation



J. Michael Woollen, AIA
ODELL

309 Gallimore Dairy Road
Suite 102
Greensboro, NC 27409

PO Box 8050
Greensboro, NC 27419
(336) 544-2600

5605 Carnegie Boulevard
Suite 310
Charlotte, NC 28209
(704) 697-2125

5420 Wade Park Boulevard
Suite 104
Raleigh, NC 27607
(919) 703-0263

2457 Aviation Avenue
Suite 122
North Charleston, SC 29406

www.sametcorp.com

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SAMET
CORPORATION

ODELL

Section 1

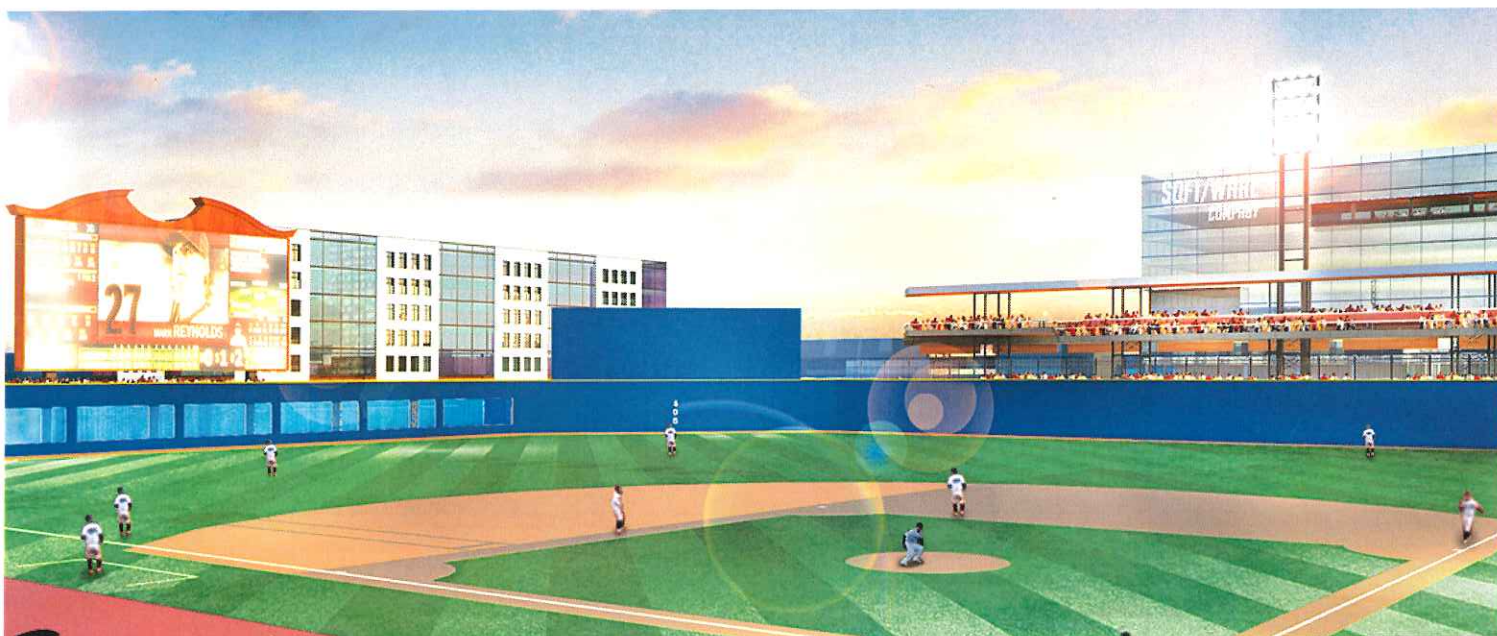
Statement of Interest



Our Design-Build team is excited and ready for design and delivery of High Point's new Baseball Stadium and Entertainment Venue Project. Our Design-Build team is led by Samet Corporation and our design partner ODELL Associates – leaders in Sports and Entertainment Venues/Arena Centers and Athletic design. We have been fully invested in this project since the beginning of the feasibility study. It is our hope that we can continue to serve the City of High Point and utilize our long tenured relationship to expedite the phasing and permitting of this project to meet the critical milestone dates needed to open this Ballpark on time and to welcome adoring fans. We believe we are uniquely qualified due to our stadium design and construction expertise, and intimate knowledge of the City's processes. Our Design team is also accentuated by our partners Stimmel Associates for Civil and Landscape Design, Johnson's Modern Electric for electrical design and contracting, Systems Contractor for Mechanical design and contracting, Freeman Kennett as the Associate Architect, McKim & Creed for Plumbing Engineering, King Guinn Associates for Structural Engineering, and William Caruso & Associates for food service and concession design. This experienced group brings the City the construction and design knowledge needed to provide an unparalleled design build experience for High Point and her stakeholders. Further, this design and build team has extensive experience together.

Samet Corporation's Design-Build experience dates back to its beginnings in 1961. At the time, Norman Samet who was a recent graduate of NCSU, was asked to use his engineering background and construct warehouse facilities for the booming furniture industry in High Point, NC. Norman's successful pioneering of providing this space led to distribution projects and soon industrial / commercial projects throughout the state in a design-build delivery system. Samet Corporation, today, is a top 400 ENR Ranked Construction Management and Design-Build firm where 85% of the projects that we perform each year are negotiated. Most importantly, many of these projects are with repeat customers – an unsaid testimony of our ability to perform. We will stack our amount of Design-Build work and our proposed team against any team vying for this project.

The Baseball Stadium and Entertainment Venue and Design-Build delivery system uniquely fit into our strategic capabilities and alliances. Our proposed team has designed or built all three of the most recent minor league ballparks in the State of NC. All of them took a high level of civic interaction to come to fruition, the dollar values correspond, and are hallmarks within their communities. Our design team, led by ODELL, has a range of clients from nationwide to small town projects providing results-focused, creative yet practical design. ODELL Associates has a local design approach built upon a thorough understanding of the business of sports and entertainment.



Section 2

Design-Build Team Information and History on Firms

3.3.2 Firm(s) Description

3.3.3 Team List

3.3.4 Basic Company Information

3.3.5 Firm Ownership

3.3.6 Firm History

3.3.7 Litigation

3.3.8 Completion of Work



3.3.2 Firm(s) description.

Our proposed Design-Build Team for the new High Point Baseball Stadium and Entertainment Venue Project provides a combined team with more than 400 years experience in design and construction! It unites thirteen companies (twelve North Carolina companies!) who have first hand experience working together. In fact, Samet Corporation, the lead Design-Builder, worked with members from Johnson's Modern Electric, Stimmel Associates, Systems Contractors and Preferred Engineering on the successful, award winning BB&T Ballpark in Winston-Salem. We look forward to the opportunity to repeat that success in for the City of High Point.



Samet Corporation (Samet) will lead the team as the lead Design-Builder, with ODELL Architecture the designer of record. Samet was founded by Norman Samet in 1961 in High Point, NC. Over the past 56 years, the corporate office has remained in the Triad. Norman has deep roots in the Triad, and particularly, High Point where he began his construction career working with several furniture related businesses.

Always active in the community, Norman is a past Chair of High Point Chamber of Commerce. As the company has grown to be one of the Top 400 contracting companies in the Southeast, our experiences and personnel provide a depth far beyond our initial beginnings. Samet is now also known for our education, multi-family, healthcare and sports/entertainment work. Samet has completed the two most recent baseball stadiums in the Triad - **BB&T Ballpark** in Winston-Salem and **First National Bank Field** in Greensboro, as well as the recent renovation to the **Greensboro Coliseum Field House** for the City of Greensboro and the Greensboro Swarm basketball team.



ODELL's Sports & Entertainment Studio creates exciting, functional and profitable recreation, competition and spectator venues. Based on a working knowledge of the operations of sports and entertainment facilities, ODELL's designs accommodate the demanding requirements of single-use/single-sport venues as well as multi-use venues that require quick and efficient changeovers between differing events. We enhance the athlete and entertainer experience by creating functional and convenient back-of-house facilities equipped with the latest amenities. We enhance the spectator experience by providing environments that integrate food and beverage and retail uses with premium seating, stadium clubs, and a great diversity of seating options. We enhance venue revenues by designing spaces that maximize the potential for branded, sponsored environments.

ODELL has significant recent experience designing new and renovated ballpark projects similar to the High Point Baseball Stadium and Entertainment Venue. In addition to designing numerous arenas, stadiums and sports complexes, over the last 3 years ODELL has completed or is currently completing the following comparable projects: 1) **High Point Ballpark and Entertainment District Feasibility Study and Conceptual Design** – High Point, NC; 2) **BB&T BallPark** - Home of the Charlotte Knights - Charlotte, NC; 3) **North Augusta Ballpark & Mixed-Use Development** - North Augusta, SC; 4) **Gastonia Downtown Sports and Entertainment District Feasibility Study** - Gastonia, NC; 5) **Francis Marion University Athletic Complex** - Florence, SC; 6) **Bojangles' Coliseum Renovations** - Charlotte, NC; 7) **Charleston Civic Center Additions and Renovations** - Charleston, WV



Systems Contractors, Inc.

Systems Contractors, Inc. (Systems) will be designing, permitting and installing our Mechanical systems. Founded in 1977, Systems Contractors, Inc. is a design/build HVAC contractor dedicated to innovation in the commercial and industrial markets. They offer design and installation of piping, duct and metal fabrication, refrigeration, custom air handling units, building automation controls and service. Since that time, the industry has changed considerably, but their team of engineers has maintained a leading edge in delivering the latest innovations and technology. Today, they offer a full range of systems and solutions to ensure that customers across the country have facilities that run efficiently and comfortably. While committed to evolving with the needs of our customers, they are just as committed to providing them with personal attention and quality workmanship. System Contractors is based in Greensboro, NC.



Johnson's Modern Electric (JME) is fast approaching their 50 year anniversary! Founded in 1968, they continue to provide superior service for their customers, building a reputation for integrity and quality. Times and technology have changed, but our focus on providing a superior end product hasn't. JME is a one stop shop, providing electrical, telecommunications systems, fiber optic installations, fire alarm, and all other institutional systems. Johnson's Modern Electric is based in East Bend, NC.



Preferred Engineering, PLLC (PE) offers electrical engineering consulting services to architects, design/build contractors, and owners. Experience in a wide variety of project types, including healthcare, corporate office, senior living, performing arts, recreation, higher education, data centers, labs. PE has expertise in lighting, power distribution, fire alarm, data/comm, and other electrical systems design. Since 2011, they have worked with Johnson's Modern Electric on over 50 projects in a design-build relationship. Preferred Engineering is based in Lewisville, NC.



Stimmel Associates, PA, based in Winston-Salem, North Carolina, is a full service Landscape Architecture, Land Planning & Civil Engineering firm with more than 30 years of experience in more than 200 communities in the southeast. With our expert professional staff of 40, including Licensed Landscape Architects & Civil Engineers, LEED Accredited Professionals & former governmental regulatory officials, we help a broad range of clients determine what to build & where to build it. Our objective is to create vibrant work integrated with the surrounding environment.

Stimmel Associates has extensive experience working in the City of High Point for various clients, including providing their design expertise to High Point University's expanding campus on various types of projects since 2010. Professional services have included master planning, rezoning, public hearings, civil engineering, permitting, amenity design, landscape architectural and construction administration services.



Freeman Kennett Architects (FKA) is an architectural firm offering a fresh approach to project design. The firm's principals, Peter H. Freeman and John P. Kennett, Jr. provide hands-on project management assuring each client a project manager with generous design and construction experience. We are proud of the diversity and range of projects and clients we have been fortunate to serve. Centrally located in the High Point/Greensboro/Winston-Salem area, the principals of Freeman Kennett Architects offer an impressive resume of significant building projects and relationships throughout the Triad and the state of North Carolina. Peter H. Freeman is a third generation design professional. He and John P. Kennett, Jr. are High Point natives.



McKim & Creed's (MKC) three-plus decades in business have been marked by one constant, and that is change. As a consultancy offering a full range of engineering, surveying, landscape architectural and planning services, we have continuously re-invented ourselves to meet the ever-changing needs of our customers and our marketplace. McKim & Creed offers a full range of engineering, surveying, and planning services. Core competencies of the firm include mechanical, electrical, plumbing and fire protection engineering design services, water and wastewater planning and design, site/civil engineering, hydraulic design, landscape architecture, structural engineering, GIS, and surveying specialties ranging from electronic data collection to hydrographic surveying, aerial photogrammetry, laser scanning and subsurface utility engineering. Engineering News-Record has named McKim & Creed one of the top 500 design firms and top 200 environmental firms in the U.S. Public Works magazine ranked McKim & Creed as one of the top AEC firms in the U.S., and Southeast Construction names the firm as one of the top firms in the region.



KingGuinn Associates, founded in 1967, provides full service structural design and engineering services throughout the eastern United States. Projects include warehouse and industrial facilities, hospitals and medical facilities, high-rise structures, low rise office buildings, retail facilities, public and private schools, and university facilities, hotels, parking decks, recreational facilities, and a variety of other structures. Being a single discipline firm, our expertise and specialization includes all aspects of structural design and engineering. Our building design reflects and supports the vision of the architect and owner. KingGuinn Associates regards each project as a partnership between client, owner, architect and engineer. On April 1, 2017 KingGuinn Associates became a Bennett & Pless Company. Bennett & Pless is a structural engineering firm that was originally founded over 50 years ago with the main office in Atlanta, with additional offices in Boca Raton, FL, Chattanooga, TN and now in Charlotte, NC.



Thorburn Associates are professionals who work hard to provide quality, innovative designs to our clients. TA is a full service Acoustical, Technology, and Lighting Design firm. Founded in 1992 by principals who have consulted on and managed more than 3000 projects, we understand that our client's satisfaction is key to our success. We provide a full range of services which allow the client, architect, or end-user a single point of contact during design and construction. At TA we are both sensologists and technologists: Acoustic and lighting designs affect the senses and how someone feels within a space; Audiovisual, structured cabling, and security designs are technology-oriented and require attention to detail as well as current knowledge of the industry and where it is headed. Our team is approachable and accessible, including our principals who are highly involved with all projects. We think holistically about our projects recommending cost effective, functional, and durable solutions.



WC & Partners, Inc. (WC&P) is an internationally recognized, independent consulting firm specializing in the planning and design of food service facilities. Our portfolio of award-winning projects includes some 162 major public assembly buildings throughout the world including **over 100 stadiums** (includes Collegiate, MLB, NFL, MLS and CFL) and arena projects – each completed with the highest level of professionalism and quality. Our unique scope of services includes financial and market feasibility analyses, master planning, operational/design program development, caterer RFP/contract preparation and negotiation, existing operations analyses, as well as full scope design services beginning with conceptual design through construction administration.



505Design has a full time staff of 8 people fully dedicated to developing environmental graphics and signage projects throughout the world. Our Environmental Graphics Services include wayfinding, placemaking, signage and identity design. We are extremely experienced at helping our clients understand their “Brand” and translating the Vision into built elements. We have completed countless projects for both cities and private developers in various market types. Through environmental graphic design, we craft identities and create unique experiences that last.

Our background in environmental graphic design includes multiple projects that successfully and positively influence urban surroundings, have revitalized lackluster areas and provide entertainment day and night.

3.3.3 Provide a list of the licensed contractors, licensed subcontractors, and licensed design professionals whom the Design-Build Team proposes to use for the project’s design and construction. (Statutory Requirement)

Service	Firm	North Carolina Licensing Board	License #
Lead Design-Builder	Samet Corporation	General Contractors	3538
Architect of Record	ODELL Associates, Inc.	Architecture	50016
	Joseph Michael Woollen	Architecture	31116
	Bradley J. Bartholomew	Architecture	11084
	Anthony C. Hersey	Architecture	11665
	Jonathan Patrick Blain	Architecture	8961
	Gaurav Atul Gupte	Architecture	9798
Civil Design Engineer	Stimmel Associates, PA	Examiners for Engineers & Surveyors	C-1347
	Stimmel Associates, PA	Landscape Architects	C-069
	Doug Stimmel	Landscape Architects	427
Electrical Design & Contractor	Johnson Modern Electric, Inc.	Examiners of Electrical Contractors	U-5702
	Preferred Engineering, PLLC	Examiners for Engineers & Surveyors	P-0979
	Gregory F. Mulholland	Examiners for Engineers & Surveyors	017665
Mechanical Design & Contractor	Systems Contractor	Examiners for Engineers & Surveyors	P-0765
	Michael Charles Lemnios	Plumbing, Heating & Fire Sprinkler Contractors	29531
Associate Architect	Freeman Kennett Architects, PLLC	Architecture	51774
	Peter Hancock Freeman	Architecture	6765
	John Phillip Kennett	Architecture	8018
Plumbing Engineering	McKim & Creed	Examiners for Engineers & Surveyors	F-1222
	Atul M. Nerurkar	Examiners for Engineers & Surveyors	011807
	Martin E. Boyer	Examiners for Engineers & Surveyors	017580
Structural Engineering	KingGuinn Associates, P.A.	Examiners for Engineers & Surveyors	C-0130
	Lawrence A. McGinnis	Examiners for Engineers & Surveyors	012614

Copies of the licenses for the referenced contractors, subcontractors and design professionals are included in the Appendix of this submittal.

3.3.4. Basic company information of all participating companies/firms:

- a. Company/Firm name;**
- b. Physical address;**
- c. Mailing address & zip code;**
- d. Email address & name of primary contact at each company/firm;**
- e. Main telephone number and direct telephone number for contacts;**
- f. Number of years in business for each company/firm.**

Firm (3.3.4 a)	Company/Firm Name Physical Address Mailing Address (3.3.4 b,c)	Primary Contact Email & Phone Number (3.3.4 d, e)	No. of Years Firm has been in Business Form of Ownership State (3.3.4 f)
Samet Corporation	309 Gallimore Dairy Rd Greensboro, NC 27409 PO Box 8050 Greensboro, NC 27419	Kenneth J. Grube Regional Vice President kgrube@sametcorp.com 336-544-2618 (D) 336-207-3282 (C)	56
ODELL	ODELL 212 S. Tryon Street Suite 980 Charlotte, NC 28281	Michael Woollen woollenm@odell.com 704-414-1000 (O) 704-414-1522 (D)	77
Stimmel Associates, PA	601 N. Trade Street, Suite 200 Winston-Salem, NC 27101	Doug Stimmel, President dstimmel@stimmelpa.com 336-723-1067 (O)	30
Johnson's Modern Electric Company Incorporated	6629 Old US 421 Hwy East Bend, NC 27018	Joshua M. Johnson, President jjohnson@jmecompany.com 336-699-3957 (O) 336-830-9500 (C)	49
Preferred Engineering, PLLC	PO Box 116 Lewisville, NC 27023	Gregory F. Mulholland greg@pe-triad.com 336-972-0796	6
Systems Contractors	711 Camann St Greensboro, NC 27407 PO Box 16023 Greensboro, NC 27416	Mike Lemnios, President mlemnios@systemscontractors.com 336-763-8975 (D) 336-707-2331 (C)	40
Freeman Kennett	1102 N. Main St., Suite 201 High Point, NC 27262	Peter H. Freeman freeman@freemankennett.com John P. Kennett, Jr. Kennett@freemankennett.com 336.869.3464 (O)	12

Firm (3.3.4 a)	Company/Firm Name Physical Address Mailing Address (3.3.4 b,c)	Primary Contact Email & Phone Number (3.3.4 d, e)	No. of Years Firm has been in Business Form of Ownership State (3.3.4 f)
McKim & Creed	8020 Tower Point Drive Charlotte, NC 28227	Atul Nerurkar anerurkar@mckimcreed.com 704.841.2588 (O) 704.945.3380 (D)	39
KingGuinn (a Bennett & Pless Company)	1309 Amble Drive Charlotte, NC 28206	Lawrence A .McGinnis lmcginnis@bennett-pless.com 704-597-1340 (O) 704-927-1509 (D)	50
Thorburn Associates	401 North Tryon Street 10th Floor Charlotte, NC 28202	Steven Thorburn sjt@ta-inc.com 704.334.1040 (O)	25
W.C. & Partners	8055 East Tufts Avenue Suite 1320 Denver, CO 80237	William Caruso wcaruso@wcandpartners.com 303.649.1600 (O)	30
505Design	508 W. 5th Street Suite 250 Charlotte, NC 28202	Kevin Kern kkern@505design.com 704.264.1745 (O)	12

3.3.5. Form of firm ownership, including state of residency or incorporation: Is the offerer a sole proprietorship, partnership, corporation, Limited Liability Company (LLC), joint venture, or other structure?

Samet Corporation is a North Carolina "S" Corporation.

3.3.6. Succinctly describe the history and growth of your firm(s) and any past or current experience with the Design-Build team being purposed (if any).

History

Since 1961, Samet Corporation has been providing outstanding service to our commercial construction clients. We became quickly known for our unwavering commitment to client satisfaction and high ethical standards. As our capabilities have grown, our core values — Service, Quality, Innovation, Trust and Safety — have remained constant. Samet has the experience, resources, and structured processes of a large company combined with the responsiveness, management accessibility and personalized service that has been ingrained in our culture from the very beginning.

Arthur Samet joined the company in 1991 and succeeded his father as CEO in 2000. Under Arthur's leadership, we have diversified from our commercial/industrial roots into high-growth segments such as multi-family housing, education, healthcare, and technology and we have continued our geographic expansion through the Southeastern U.S.

Our core values help direct our team members as they complete their day to day activities following The Samet Way. By Planning, Knowing, Executing, and Protecting the Job and Making the Job Safe we ensure a well conceived project from preconstruction through construction close-out, resulting in a high quality project, efficiently managed and within a safe environment for all.

Current Experience with Other Team Members

Combined, our Design-Build team has worked together on over 100 projects in just the past 5 years. Many of these project have been in the local Triad area. A great example is the fact that Samet, Stimmel, Johnson's Modern Electric, Systems Contractors and Preferred Engineering were all teamed on the BB&T Ballpark in Winston-Salem.

3.3.7. Regarding litigation with owners, subcontractors, and other construction-related entities, list any active or pending litigation and explain. List, and briefly describe any and all legal actions for the past three years in which respondent has been a debtor in bankruptcy, a defendant in a lawsuit for deficient performance under a contract or agreement; a respondent in an administrative action for deficient performance, or a defendant in a criminal action. Failure to fully comply with is item will be grounds for elimination from the competition.

Samet Corporation currently has no pending judgments, claims, arbitration proceedings or suits pending for any projects in all market segments including commercial, industrial, healthcare and education. There are also no pending judgments, claims, arbitration proceedings or suits for any officers or joint ventures.

There are currently 4 open claims, arbitration proceedings or suits. Based on the volume of work in the housing segment and the nature of the work and subcontractor base, these claims are within reasonable expectations. None of these claims have a material impact on the operations of Samet Corporation.

- The Flats at Mixson Apartments Charlestown, SC – 2013/2015. Suits filed by suppliers/subcontractors for lien bond enforcements. Contract Value: \$23,429,561: Claims Value: \$225,044
- Calabash Town Center Apartments, Calabash, NC - 2012. Suit filed by Shallotte Partners, LLC for contract dispute. Resolved in Voluntary Mediation. Suit then filed by Samet Corporation for breach of Mediation agreement. Voluntary dismissal filed by both parties. Shallotte Partners, LLC filed a second suit claiming similar as the first. Contract Value: \$11,341,056: Claims Value: \$317,788
- Flats at Glenwood Apartments, Raleigh, NC – 2015/2016. Suit also filed by subcontractor for alleged monies owed and by a utility provider for alleged damage to facilities. Contract Value: \$24,443,079: Claims Value: \$161,366
- 21st Century Products, Inc., Greensboro, NC - 2016
Suit filed by Samet Corporation for non-payment of services rendered. Currently in process of being resolved in Voluntary Mediation.
Contract Value: \$121,000: Claims Value: \$121,000

In the past three (3) years, Samet Corporation has NOT been a debtor in bankruptcy, a defendant in a lawsuit for deficient performance under a contract or agreement; a respondent in an administrative action for deficient performance, or a defendant in a criminal action.

3.3.8. Has the firm ever failed to complete any work awarded to it or has it been removed from any project awarded to the firm? Explain.

Samet Corporation, has never failed to complete any work awarded, nor have we ever been removed from a project.

Section 3

References

3.3.9 References for Design-Build Team

3.3.10 Trade References



3.3.9. Give three (3) references to which your Design-Build team has provided professional services of a nature and quality similar to those required herein. This reference information should include a short paragraph describing the service(s) provided, together with the following:

- a. The name of the organization to which the services were provided**
- b. Project location**
- c. Dates during which services were performed**
- d. Thorough description of project/Images**
- e. Cost description (this description, at a minimum, must include: Original project budget; Final project cost; and why there exists a difference in the original and final costs, if any).**
- f. A current contact name, together with organizational title, at the firm**
- g. The contact's current address and telephone number. Obsolete contact information will be grounds for elimination from the competition.**

Combined, our Design-Build team has worked together on over 100 projects in just the past 5 years. Many of these project have been in the local Triad area. A great example is the fact that Samet, Stimmel, Johnson's Modern Electric, Systems Contractors and Preferred Engineering were all teamed on the BB&T Ballpark in Winston-Salem.

Please see the information on the following pages

3.3.10. List five (5) major trade contractor references. Include company name, contact name, and telephone number.

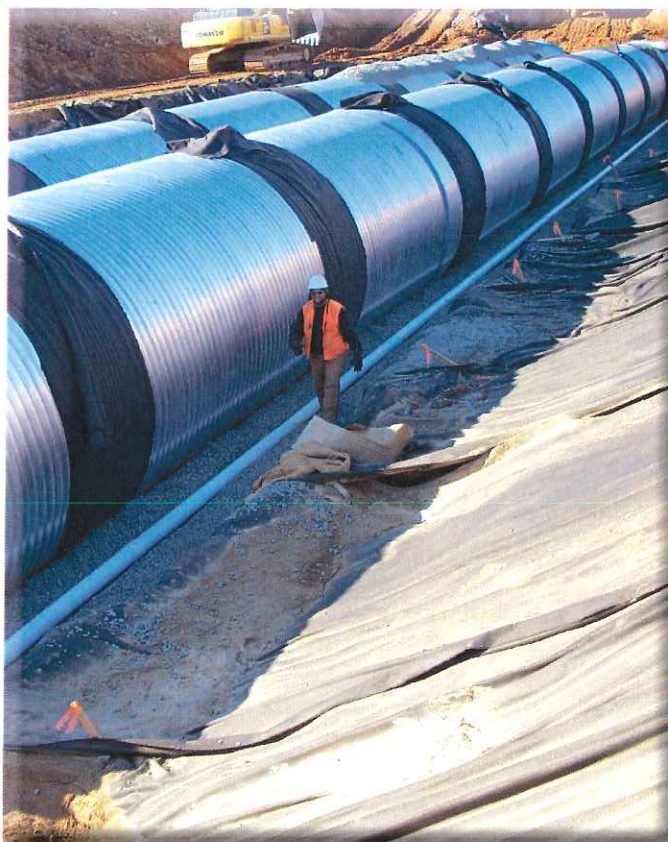
Johnson Modern Electric
Josh Johnson
336- 669-3957

System Contractors
Kevin Waters
336-763-8974

Ace/Avant
Michael Somero
336- 431-5852

Sunland Fire Protection
Chuck Sandlin
336- 886-7027

Precision Walls
Steve Riggins
336-852-7710



BB&T Ballpark, Home of the DASH



Winston-Salem, NC
17.1 Acres, 6,000 Seats

PROJECT DESCRIPTION

This CM@Risk project consisted of a 6,000 seat minor league baseball stadium built on a 17.1 acre site. The stadium includes 16 private suites, two that are available to rent for private events, a carousel, 5 concession stands, a bar and full kitchen restaurant, and over 100 toilets and urinals. ***BB&T BallPark was named "Ballpark of the Year" in 2010 on ballparks.com.***

PROJECT SCHEDULE

Construction: 2007

Completion: 2010 - This project was delayed 8 months due to ownership changes

PROJECT CONSTRUCTION COST

Original Contract: \$30,270,000

Actual: \$31,200,000 Changes were due to Owner added scope and design changes.

PROFESSIONAL SERVICES PROVIDED

Construction Manager at Risk for the project.

DESIGN-BUILD TEAM MEMBERS PROVIDING DESIGN-BUILD CONSTRUCTION SERVICES

Samet Corporation

Stimmel Associates

Systems Contractors

Johnson's Modern Electric

Preferred Engineering (PE's Owner when working for other company)

PROJECT OWNER

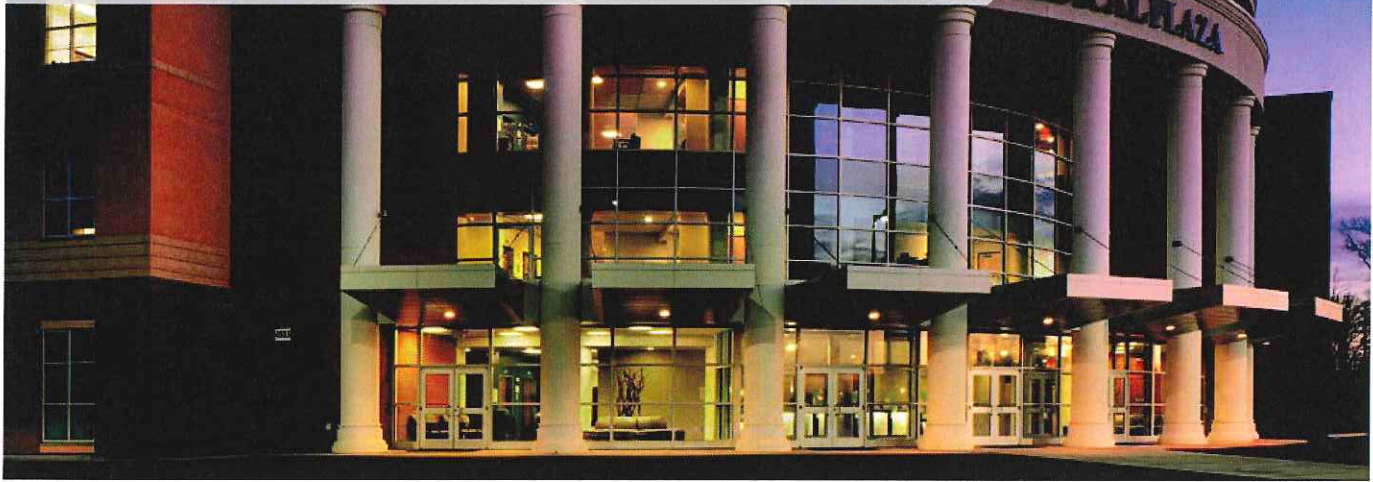
Billy Prim

Phone: 336-331-4012

bprim@primowater.com



Premier Medical Plaza



High Point, NC

PROJECT DESCRIPTION

Premier Medical Plaza LLC contracted with ODELL for the programming, design, and administration of Premier Medical Plaza medical office building. This four-story medical office building accommodates physician offices, urgent care, outpatient surgery, an Imaging Center and support services. The interiors consist of a fully completed Pediatrics Center, Family Medicine, Neurology, Gastroenterology, Internal Medicine, Laboratory, and Oncology areas. Samet Corporation completed the 12,650 sf Imaging Upfit on the first floor. The upfit included a CT Scan room, Radiology and mammography rooms and data storage room.

PROJECT SCHEDULE

Construction: 2009

Completion: 2010 Project Completed On-Time

PROJECT CONSTRUCTION COST - ODELL

Final: \$22,200,000

PROJECT CONSTRUCTION COST - SAMET'S UPFIT

Original Contract: \$789,870

Actual: \$1,31,635 Changes were due to Owner scope and design changes.

PROFESSIONAL SERVICES PROVIDED

Programming, Design, and Administration (ODELL)

General Construction Services (Samet)

DESIGN-BUILD TEAM MEMBERS PROVIDING DESIGN-BUILD CONSTRUCTION SERVICES

ODELL Associates (Design)

Samet Corporation (Construction)

PROJECT OWNER

Doug Mathis, COO and CFO

Cornerstone Health Care

336-802-2700



Old Dominion Freightline Office Renovation



Thomasville, NC

PROJECT DESCRIPTION

160,000 sf Multi-phased corporate office renovation with no business interruption. Project included a new employee entrance / patio addition to help bring daylight into basement office area, new client lounge, new employee lunch/break area, additional parking spaces and resurfacing of existing parking lots.

Work included a complete redesign of electrical and mechanical systems.

PROJECT SCHEDULE

Construction: 2007

Completion: 2010 - This project was delayed 8 months due to ownership changes

PROJECT CONSTRUCTION COST

Original Contract: \$474,082

Actual: \$12,939,512 Project was completed in phases. Cost for each phase was determined and approved by Owner prior to construction of the phase.

PROFESSIONAL SERVICES PROVIDED

Design/Build Renovation

DESIGN-BUILD TEAM MEMBERS PROVIDING DESIGN-BUILD CONSTRUCTION SERVICES

Samet Corporation

Systems Contractors

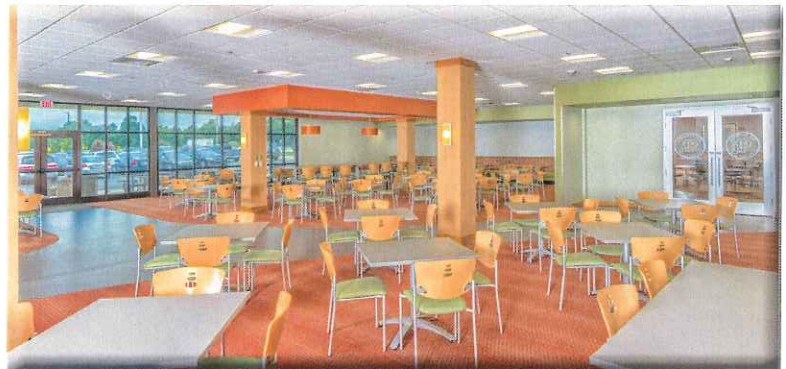
Johnson's Modern Electric

PROJECT OWNER

Matt Nowell

336-822-5778

matt.nowell@odfl.com



Section 4

Office Submitting Qualifications



3.3.11. Office Submitting Qualifications:

If the firm has multiple offices, the qualification statement should include information about the parent company and branch office separately. Identify the office from which the project will be managed and that office's proximity to the project site. Parent company (or general office) financial information as totals will be acceptable IF "parent" (or "general office") means that it is financially responsible for the liabilities of the branch office. If the parent company is not so responsible, meaning that its financial resources are not available to the office that will perform the contract, it will be misleading to the Owner to offer the financials of any office other than the one with the prospect of a contract with the Owner.

Samet Corporation, the Lead Design-BUILDER, has its corporate office in Greensboro, NC, with regional offices in Charlotte, NC, Raleigh, NC and Charleston, SC. Samet Corporation does not have a parent company. The local Greensboro office will be responsible for the management of the new Baseball Stadium and Entertainment Venue Project.

Samet's office is located just 10.2 miles from the site of High Point's new stadium.

Section 5

3.3.12 Relevant Project Experience of DESIGNER



3.3.12. Relevant Project Experience of the DESIGNER:

Relevant project experience refers especially to buildings comparable to this project in relevant ways. The most relevant experience will be on other Design-Build projects as designer. If the designer claims experience acquired by hiring of or participation by personnel who were/are members of another firm(s) at the time of the experience, please express that fact and disclose the name of the other firm(s). Describe no fewer than three projects in order of most relevant to least relevant that demonstrate the firm's capabilities to provide design services on the project at hand. For each project, the following information should be provided:

- a. Project name
- b. Project location
- c. Dates during which services were performed
- d. Physical description (e.g., square footage, number of stories, site area)
- e. Cost description (this description, at a minimum, must include: Original project budget; Final project cost; and why there exists a difference in the original and final costs, if any).
- f. Brief description of project
- g. Services performed as Designer
- h. Statement of performance versus owner expectations in the areas of cost, quality, and schedule
- i. Owner reference

ODELL has significant recent experience designing new and renovated ballpark projects similar to the High Point Baseball Stadium and Entertainment Venue. In addition to designing numerous arenas, stadiums and sports complexes, over the last 3 years ODELL has completed or is currently completing the following comparable projects:

- High Point Ballpark and Entertainment District Feasibility Study and Conceptual Design – High Point, NC;
- BB&T BallPark - Home of the Charlotte Knights - Charlotte, NC;
- North Augusta Ballpark & Mixed-Use Development - North Augusta, SC;
- Gastonia Downtown Sports and Entertainment District Feasibility Study - Gastonia, NC;
- Francis Marion University Athletic Complex - Florence, SC;
- Bojangles' Coliseum Renovations - Charlotte, NC;
- Charleston Civic Center Additions and Renovations - Charleston, WV

Three of these projects are detailed in the following pages.



BB&T BALLPARK - HOME OF THE CHARLOTTE KNIGHTS
CHARLOTTE, NORTH CAROLINA
8 Acres, 10,000 Seats



PROJECT DESCRIPTION

BB&T BallPark is a new 10,000 seat ballpark in Uptown Charlotte for the Charlotte Knights Triple-A team. The ballpark is designed to fit into a tight urban site, surrounded by streets on all 4 sides. The field was strategically oriented to showcase views of the Uptown Charlotte skyline from home plate. The main entrance plaza is located across from the new Romare Bearden Park to strengthen the synergy between the two parks. ***BB&T BallPark received an AIA North Carolina Design Award and was named Best Ballpark in the Minors in 2015.***

PROJECT SCHEDULE

Design: 6 months
Construction: 18 months
Completion: 2014

PROJECT CONSTRUCTION COST

Estimated: \$54,000,000 Project Cost
Actual: \$44,485,000 Construction Cost; \$53,900,000 Actual Project Cost

PROFESSIONAL SERVICES PROVIDED

Architecture & Structural Engineering, site location investigation and development, programming, design, construction documents, construction administration

STATEMENT OF PERFORMANCE VERSUS OWNER EXPECTATIONS IN THE AREAS OF COST, QUALITY, & SCHEDULE

The project met the Owner's goals in relation to cost quality and schedule. As evidence of the quality, the BB&T BallPark received an AIA North Carolina Design Award and was named Best Ballpark in the Minors in 2015.

PROJECT OWNER

Jim Schumacher, PE
Schumacher Urban Projects
704-400-3493
jimurbanprojects@windstream.net



**NORTH AUGUSTA BALLPARK & ENTERTAINMENT
DEVELOPMENT**
NORTH AUGUSTA, SOUTH CAROLINA

PROJECT DESCRIPTION

Single A Ballpark with 4,500 total capacity. The project includes 12 suites, a 3,200 s.f. stadium club, a “brew pub” restaurant in right field, and 20,000 s.f. of “franchised” retail and restaurant spaces along the first base side that serve the local community while supplementing the food & beverage offerings of the ballpark.

PROJECT SCHEDULE

Construction is underway, with a scheduled completion date of April, 2018.

PROJECT CONSTRUCTION COST

\$38 Million project cost for the ballpark, restaurant, and retail spaces.

PROFESSIONAL SERVICES PROVIDED

Architecture: programming, master planning, full architectural services

STATEMENT OF PERFORMANCE VERSUS OWNER EXPECTATIONS IN THE AREAS OF COST, QUALITY, & SCHEDULE

The project is currently under construction. Costs and schedule are tracking as outlined in the project construction documents.

PROJECT OWNER

City of Augusta
Todd Glover
City Manager
803-441-4202
tglover@northaugusta.net



FRANCIS MARION UNIVERSITY GRIFFIN ATHLETIC COMPLEX FLORENCE, SOUTH CAROLINA

PROJECT DESCRIPTION

The Francis Marion University Athletic Complex is a new multi-venue project that forms the centerpiece for the University's Athletic program. The design weaves together the venues with a pedestrian plaza that provides a welcoming and energizing experience for the fans.

Baseball Stadium - 1,200 Seats

Soccer Stadium - 450 Seats

Pedestrian plaza

Lake and water features

Softball Stadium - 340 Seats

Field House and Lockers

Parking - 520 spaces

PROJECT SCHEDULE

Completed March 2012

PROJECT CONSTRUCTION COST

\$10,250,000

PROFESSIONAL SERVICES PROVIDED

Architecture and Structural Engineering: master planning, design, construction documents, bidding, construction administration

STATEMENT OF PERFORMANCE VERSUS OWNER EXPECTATIONS IN THE AREAS OF COST, QUALITY, & SCHEDULE

The project met the Owner's goals in relation to cost quality and schedule.

PROJECT OWNER

Francis Marion University

Ralph Davis

Director of Facilities Management

843.661.1101

RDavis@fmarion.edu

Section 6

3.3.12 Relevant Project Experience of BUILDER



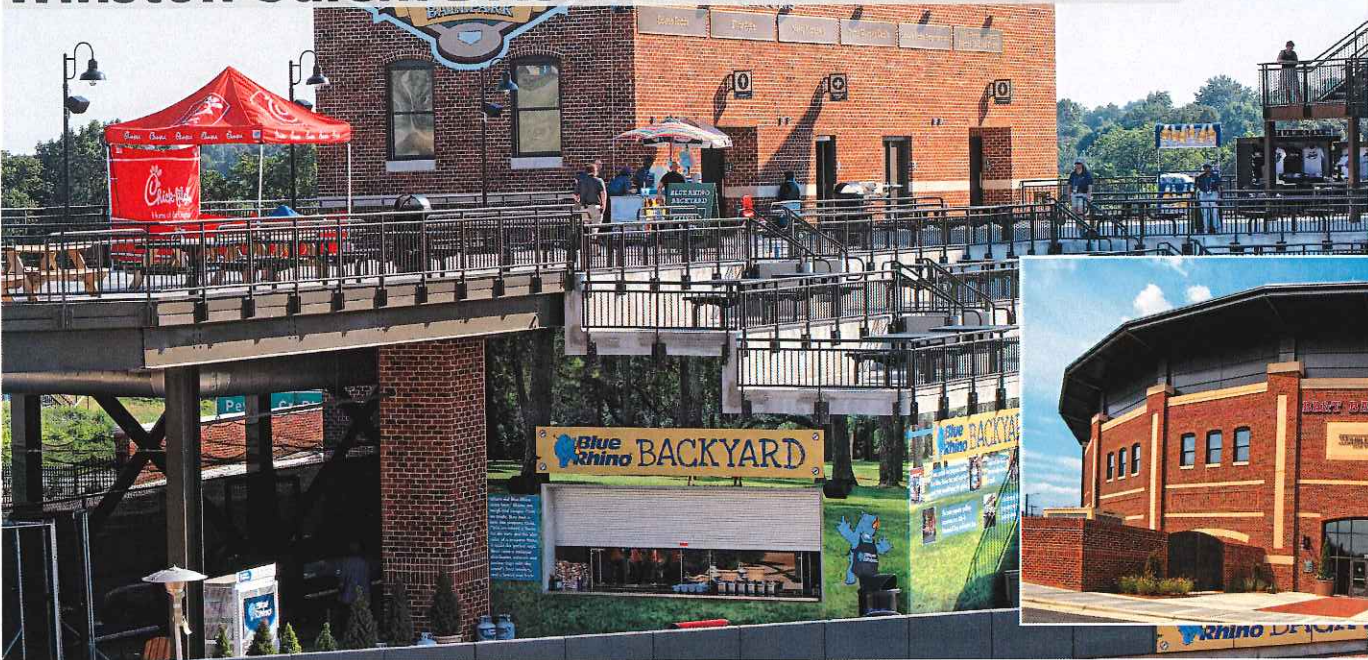
3.3.13. Relevant Project Experience of the BUILDER:

Relevant project experience includes similar building type and delivery method relevant to the type of project to be constructed using the Design-Build delivery method or performing as a general contractor on comparable types and sizes of projects. If the builder claims experience acquired by hiring of or participation by personnel who were members of another firm(s) at the time of the experience, please express that fact and disclose the name of the other firm(s). Describe no fewer than three projects in order of most relevant to least relevant that demonstrate the firm's capabilities to perform the project at hand. For each project, the following information should be provided:

- a. Project name
- b. Project location
- c. Dates during which services were performed
- d. Physical description (e.g., square footage, number of stories, site area)
- e. Thorough description of project/images
- f. Cost description (this description, at a minimum, must include: Original project budget; Final project cost; and why there exists a difference in the original and final costs, if any).
- g. Services performed as Builder
- h. Statement of performance versus owner expectations in the areas of cost, quality, and schedule
- i. Owner reference

Please see the following pages.

BB&T Ballpark Winston-Salem for the Winston-Salem DASH



WINSTON-SALEM, NORTH CAROLINA
17.1 Acres, 6,000 Seats

PROJECT DESCRIPTION

This CM@Risk project consisted of a 6,000 seat minor league baseball stadium built on a 17.1 acre site. The stadium includes 16 private suites, two that are available to rent for private events, a carousel, 5 concession stands, a bar and full kitchen restaurant, and over 100 toilets and urinals. **BB&T BallPark was named "Ballpark of the Year" in 2010 on ballparks.com.**

PROJECT SCHEDULE

Construction: 2007
Completion: 2010 - This project was delayed 8 months due to ownership changes

PROJECT CONSTRUCTION COST

Original Contract: \$30,270,000
Actual: \$31,200,000 Changes were due to Owner added scope and design changes.

PROFESSIONAL SERVICES PROVIDED

Construction Manager at Risk for the project.

SIMILARITIES WITH HIGH POINT BASEBALL STADIUM

- Rezoning of properties
- Road Closures
- Relocation of utilities
- Having to keep surrounding business open without utility interruptions
- Demolition of existing structures
- Urban Setting/Environment (site logistic/phasing planning)

COMPLEXITY

The site selected for the new ball field had several challenges. Samet and the City of Winston-Salem worked together to determine how to preserve and relocate several historic landmarks and demolish other structures in preparation for the ballpark. The site - a bowl nestled between major thoroughways - was topographically challenging. Challenges such as the original steep grade drop across the site were solved and now celebrated with the unique outfield retaining wall, pedestrian bridge, and brick retaining site walls. The ballpark also required a massive amount of engineering to construct a way to allow storm drainage from 100' to flow to the ballpark from 4' pipes that existed under a functioning interstate highway. A solution involved two 12' diameter, 190' pipes to meet at a structure that had check-downs to slow the water flow to the city side. The team worked together to ensure that the entire park geometrically and architecturally worked to create the desired effect.

The project quality and artisanship for the ballpark incorporated historic design and expert masonry craftsmanship. Samet worked closely with designers on specific details and constructability. We supplied multiple options for considerations based on prior experience with similar facilities. Our construction team also provided multiple mock-up designs for review. During the design phase, we used computer modeling to virtually orient the stadium - we paid attention to what the view was from every angle.

STATEMENT OF PERFORMANCE VERSUS OWNER EXPECTATIONS IN THE AREAS OF COST, QUALITY & SCHEDULE

The project met the Owner's goals in relation to cost quality and schedule. Although there were challenges to the schedule due to Ownership changes, Samet was able to keep the project moving to reduce subcontractor and Owner impact.

PROJECT OWNER

Billy Prim
Phone: 336-331-4012
bprim@primowater.com

First National Bank Field for the Greensboro Hoppers



GREENSBORO, NORTH CAROLINA
7.8 Acres, 6,000 Seats



PROJECT DESCRIPTION

First National Bank Field ballpark is a 6,000 seat minor league baseball stadium. This state-of-the-art facility features a 30' wide, open-air concourse, 36 concession points of sale, the Go Triad Grandstand outdoor sports bar, a kid-safe play park and numerous amenities. Park includes 16 luxury suites and 2 grass berm and picnic areas. The stadium was constructed to meet Class AA standards with room for expansion. The site was also very tight with little construction laydown area in the downtown area of the city. This was a joint venture project, with Samet taking the Project Management lead. The success of this project allowed for Samet to be contractor of choice for the new ballpark in Winston-Salem.

PROJECT SCHEDULE

Construction: 2003 (387 days)
Completion: 2005

PROJECT CONSTRUCTION COST

Original Contract: \$13,700,000
Actual: \$14,200,000 - Owner added scope, unforeseen site conditions & design changes.

PROFESSIONAL SERVICES PROVIDED

Construction Manager at Risk for the project. This project was completed by a joint venture between Samet and Barton-Malow. **Samet was the managing lead JV partner on the project and provided the lead construction team members including the Sr. Project Manager, Project Engineer, Project Administrator and preconstruction team support for the facility and provided preconstruction of the site development.** Barton Malow provided the Superintendent, facility preconstruction and assisted in the site development preconstruction.

STATEMENT OF PERFORMANCE VERSUS OWNER EXPECTATIONS IN THE AREAS OF COST, QUALITY, & SCHEDULE

The project met the Owner's goals in relation to cost, quality and schedule.

PROJECT OWNER

Jim Melvin
Phone: 336-691-9803

SIMILARITIES WITH HIGH POINT BASEBALL STADIUM

- Demolition of existing structures
- Urban Setting/Environment (site logistic/phasing planning)
- Relocation of utilities

Greensboro Coliseum Complex for Greensboro Swarm



GREENSBORO, NORTH CAROLINA
2,100 Seats
40,841 sf



PROJECT DESCRIPTION

The newly renovated, state-of-the-art structure is the home of the Charlotte Hornets' NBA Development League franchise, the Greensboro Swarm. The Fieldhouse features a 30,000-square-foot, column-free area along with 8,500 square feet of support space that includes locker rooms, dressing rooms and its own box office.

PROJECT SCHEDULE

Construction: 2016 (170 days)
Completion: 2016

PROJECT CONSTRUCTION COST

Original Contract: \$5,480,000
Actual: \$5,700,000 - Unsuitable Soils, Owner scope changes and minor upgrades required by Fire Department

PROFESSIONAL SERVICES PROVIDED

Construction Manager at Risk for the project.

STATEMENT OF PERFORMANCE VERSUS OWNER EXPECTATIONS IN THE AREAS OF COST, QUALITY, & SCHEDULE

The project met the Owner's goals in relation to cost, quality and schedule.

PROJECT OWNER

City of Greensboro
Greensboro Coliseum
Mike Perdue
Phone: 336-373-7457
mike.perdue@greensboro-nc.gov

Section 7

Local & Minority Business



3.3.14. Minority Business (MB): Indicate whether offerer is a Minority Business Enterprise and any MB firms on the Design-Build Team. Complete MB forms Affidavit A and Identification of Minority Business Participation on Pages 28 & 34 or Affidavit B for own work force. (this may be part of the appendix) OR Outline design-build team strategy to meet County's MB goals for construction as outlined in Section 1.2.4

The Design-Build Team is not a Minority Business Enterprise; however, Samet Corporation has a proven plan to ensure Minority Business Participation at, **or above**, the City of High Point's goals for the Baseball Stadium and Entertainment Venue Project. We will also focus on ensuring local subcontractors and vendors are given the opportunity to participate in this signature project.

Overview of Local and MWBE Participation Plan

Purpose and Objectives:

The Samet Team has written this comprehensive plan to ensure successful Local and HUB participation in this project. Through the implementation of this plan, we will achieve the following objectives:

1. Capture interest by publicly reaching out to capable minority and woman owned firms in the community to inform them about opportunities to participate in this project.
2. Offer our experience and knowledge to firms targeted for participation by providing training, networking opportunities, and assistance with the completion of the North Carolina Subcontractor Prequalification form and process. (This includes assistance with obtaining NC HUB/SWUC certification where necessary to maximize HUB participation.)
3. Structure specific bid packages with reduced financial and bonding requirements in order to maximize HUB participation.
4. Track and assist targeted HUB firms from the time of identification through the bidding process in order to ensure a successful bid response for this project.
5. Involvement of Local and MWBE Firm to work with Samet through Preconstruction and Construction.

Plan Administration:

This plan shall abide by the North Carolina laws that govern minority business participation. The guidelines will be implemented through the following good faith components:

- Active Recruitment and Prequalification
- Preconstruction Phase Contractor's Outreach and Local and MWBE Vendor Networking Session
- Tailored Trade Packages
- Financial and Bonding Assistance
- Second Tier Strategy
- Reporting

Active Recruitment & Involvement

The Samet Team will begin recruitment of HUB and local firms by hosting an outreach and vendor networking session to promote the project to the community. The subcontractor outreach gathering shall be scheduled to occur prior to the deadline for submitting prequalification applications, thus allowing the participants who attend the event the opportunity to prequalify as a 1st tier bidder. HUB firms will be solicited through project advertisements placed in the following venues upon confirmation with the owner:

- Mailing, e-mailing, or faxing applications for prequalification
 - This project will use the standard North Carolina Subcontractor Prequalification form
- Individual consultations in person or by phone with potential bidders to determine interest and qualifications

- Advertising our Outreach Meetings, HUB Information Sessions, prequalification process and bid solicitations, as applicable, in the following venues:
 - o Newspapers if approved by High Point
 - o Statewide HUB Coordinators
 - o United Minority Contractors of North Carolina
 - o iSqFt

Assistance in completing the applications for prequalification will be discussed and made available to interested firms at the outreach gatherings.

Contractors' Outreach and Local and MWBE Vendor Networking Session

The Contractor's Outreach and Local and MWBE Vendor Session will consist of multiple Local and MWBE Vendors that will be show casing their services from Minority MEP Supply Companies, Bonding/ Insurance Agencies, Staffing Agencies, and Banking Companies. The goal of the Vendor Show is to maximize bid participation by HUB firms that normally have trouble getting participation by providing face to face contact with Minority Firms to increase second tier participation, and enable small firms to talk directly with Insurance and Bonding Companies to aid in bidder participation.



The following objectives will be achieved:

- Provide networking opportunities where HUB firms can meet with appropriate majority trade contractors, vendors, and service providers.
- Provide individual one-on-one assistance in completing prequalification forms.
- Increase Second Tier Participation.
- As time permits, aid targeted candidates with the NC HUB registry process in the event that the targeted minority or woman owned firm is not currently certified. A secondary goal of this plan is to increase the number of qualified HUB firms available to bid on future projects.

Tailored Trade Packages

Portions of work will be identified and tailored into bid packages specifically designed to promote the interest of available MWBE firms and maximize participation.

Specific bid packages and reduced barrier bid packages will be determined during and near the conclusion of the Preconstruction Phase. "Reduced barrier" bid packages may not require that a bond be provided by 1st Tier Trade Subcontractors that will be involved in work that falls at or below a certain dollar value. Part of our strategy to maximize HUB participation will be the utilization of a Subcontractor Bonding Program to encourage HUB participation from firms that do not currently bond their own projects but meet other requirements.

Financial and Bonding Assistance

Our interaction with potential HUB firms targeted for participation in this project will begin with our Preconstruction Phase Contractor's College. During this time, our construction team and executive staff will learn, evaluate, and develop an approved assistance plan to address the financial and bonding needs of HUB firms on a case by case basis. This component of our comprehensive plan will include the following on a case by case basis:

- Provide interim payment schedules between regular progress payments to assist with cash flow needs
- Assist in the acquisition of required insurance coverage and in procuring or alleviating bonding requirements.
- Assist qualified HUB firms in obtaining bonding through partnerships or wave bonding requirements where possible based on statutory requirements.

Any agreed upon assistance will be made an official part of the executed subcontract documents. Additionally, the owner must approve the aforementioned items in order to assist the Samet Team in meeting the associated cash flow requirements of the project.

Second Tier Strategy

To further maximize HUB participation, Bid Packages for Prime Subcontractors might be written to include select scopes of work not normally provided by that trade to enable more active recruitment of second tier HUB firms. For example, the Mechanical Bid Package might include painting of utility piping and insulation. While this is a related activity, this scope is usually included in the Painting subcontractor's scope of work. By including this scope in the Mechanical Bid Package, the 1st tier mechanical firm will be encouraged to seek out qualified HUB participation.

Reporting

We will prepare a summary report that will indicate the percentage of HUB participation reasonably expected for each bid package. This report will be updated monthly in conjunction with the Application for Payment and will reflect actual HUB participation for this project.

To maximize participation, each Subcontractor who is awarded a contract with Samet will be required to submit their project specific HUB Plan within 72 hours of the Post Bid Review inclusive of how they plan to achieve a minimum of 10% participation while working on the project. Each Hub Plan will be reviewed by Samet Hub Coordinator for the Project and all Plans will be submitted to High Point for review and approval. This will assure that participation efforts on the project reach full potential.

Below are examples of recent projects and our success in meeting our Clients' participation goals.

Team	Owner	Project Type	MWBE Participation
Samet	Greensboro D-League	Fieldhouse Renovation	32%
Samet/SRS	Simkins Elementary	School	56%
Samet/SRS/BMCO	UNCG Spartan Village Phase I	Residence Halls	33.8%
Samet/SRS	GTCC Cameron Campus	Classroom	29%
Samet/SRS	Winston-Salem State University	Classroom / Studio	29.3%
Samet	VA Healthcare Center	Multi-Story Medical Facility	34.24%

Section 8

Why Samet's Design-Build Team

Firms' Resources

Key Personnel

Project Approach

Schedule

Safety



3.3.15. Statement of "why" the Proposing Firm Should Be Selected: This section provides each firm the opportunity to provide specific information that differentiates them from others in the competition. Including: **Personnel Capability - Provide general information about the firm's personnel resources, including classifications and numbers of employees and the locations and staffing of relevant offices. Provide list of qualified and available personnel resources, identifying experience and ability for key personnel. The key personnel, at a minimum, are the proposed Designer(s) of Record, supporting project architects and engineers, 3.3.15. Statement of "why" the Proposing Firm Should Be Selected:** This section provides each firm the opportunity to provide specific information that differentiates them from others in the competition. Including: **Personnel Capability - Provide general information about the firm's personnel resources, including classifications and numbers of employees and the locations and staffing of relevant offices. Provide list of qualified and available personnel resources, identifying experience and ability for key personnel. The key personnel, at a minimum, are the proposed Designer(s) of Record, supporting project architects and engineers, project superintendent, Design-Builder's project manager, project director, estimator, preconstruction manager, and the executive in charge. At this stage, firms may list more than one person qualified and available for the proposed project.**

Bid Strategy



Samet Corporation is uniquely positioned as being a well known and trusted local builder and respectfully asks to be your Design-Builder for the new High Point Baseball Stadium and Entertainment Venue. **We are fully invested in our community and will do whatever it takes to ensure this Stadium has the best design and quality achievable. We believe that only the Samet Design-Build team has the relationships with our local, and MWBE trade contractors to ensure they have capacity available to execute the work in a timely manner.** You will experience our attention to detail through our holistic process and organizational culture that is dedicated and project focused.

What separates our team, differentiators?

- Local Resources
- Design-Build Project Delivery Experience
- 56 Years of Experience and History in and With The City of High Point
- Design Team Experience
- Local Subcontractor Base
- Capacity to Complete the Work on Time
- Commitment to community
- Experience with Baseball Stadium & Entertainment Venues
- Experienced Project Team and Personnel
- Developer Experience
- Building Information Modeling (BIM) and Civil 3D Design Capabilities
- Understanding of the Project Site
- Understanding of Infrastructure Relocation and Program Requirements
- Financial Strength

True Design Builder – The Samet led team cut its teeth on Design-Build delivery and has perfected this delivery system over the past 56 years. A huge portion of our work (over half) is dedicated to Design-Build and your dedicated Executive in Charge, Kenneth Grube, is DBIA (Design Build Institute of America) certified and a founding committee member of the DBIA North Carolina chapter. As a Design-Builder we recognize the collaboration among the design team members and the construction team. But, the most important element – is that the responsibility for design, cost, and constructability rests with one entity – Samet!

Design Team – Our assembled design team of ODELL and Stimmel has project experience with Samet and these designers have provided architectural and design services for recent Baseball Stadiums and Entertainment Venues. Our team has regional and national exposure with local roots. ODELL was responsible for the preliminary site studies, ballpark programming, and initial ballpark/mixed-use development concepts, so we are very familiar with the City of High Point and the needs for the ballpark project. ODELL has extensive experience designing sports complexes in conjunction with larger mixed-use developments.

Subcontractor Base – Samet understands the importance of having strong, mutually beneficial relationships with our subcontractors and suppliers. We will keep the fruits of our labor right here. The wages earned will remain local and benefit families right here in Guilford County. As mentioned in our Local MWBE plan, we actively recruit new trade partners and remove barriers for access to our organization. Samet-ODELL shows up on day one with a system for prequalifying subcontractors and a base of prequalified trades already queued up for this project. Our system yields multiple trade personnel which increases bids on bid day. This yields more competition and better pricing for the City of High Point.

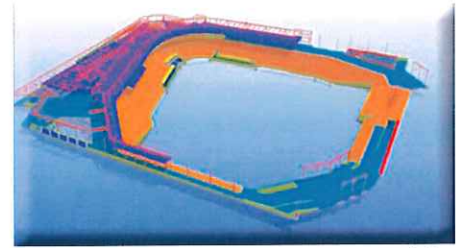
Risk Management - Samet's advantage is that we stand alongside you, the City of High Point, as the single source of responsibility for design and construction. At the beginning we are the "information repository" that will provide detailed meeting summaries as we all plan the job together. We define the risks and reduce those elements. For example, we document and raise constructability issues internally and alert the team to budget management issues (over/under). In preconstruction, our team will take the time to fully educate potential subcontractors before the bid by providing project information/recruitment gatherings. Further, we provide scheduling and logistics/phasing plans as a "trust" tool so our trade partners can accurately "plan" the job which results in accurate costs and timely deliveries – when everyone is on the same page. We incorporate only those partners with a proven history of maintaining schedule, safety standards, are insurable and financially sound. We also verify 2nd tier subcontractors and suppliers. Today's market conditions are volatile. Our process minimizes the risk of subcontractors stalling a project.

Capacity - Samet Corporation has been building and growing since 1961, celebrating our 56th year this April. We remain financially strong and well capitalized in a turbulent economy. Samet participates in a \$400,000,000 bond program, established financing options, strong balance sheet and liquidity.

Please see our project team resumes and capacity in the following pages.

Experience - Our proposal features projects that combine Baseball Stadium and Entertainment Venue Design & Construction. Each project we perform is treated as if we were the owners. What that means to High Point is that each project is vetted for optimal return. Our philosophy is not one that concerns the construction only but a relationship that transcends the life of the facility through its various systems and the intended function for 25-35 years from now. We have coined this methodology...and call it...IQD or Integrated Quality Delivery. This is our holistic approach to High Point and that experience starts now, it is in our proposal, it is in our conversations, our relationships – much more than sticks and bricks.

Modeling Studio - Our in-house team has the capability to digitally analyze and research the Baseball Stadium and surrounding ancillary sites through our software and human capital investments. We can incorporate your facility, working with our design team, in the virtual world which allows High Point flexibility in making decisions thus saving project time and money. As part of our normal package of services, we will provide conceptual plans and due diligence required to assist you with making efficient decisions regarding the site(s) in respect to: local development ordinances, topography, access, utilities, building orientation, watershed development, and storm drainage.



BIM & 3D Civil Design Modeling Capabilities

Development Experience - With our team, you get a Design Builder with a focus on total development. Samet Corporation owns or manages over four million square feet of property throughout the local area. We participate as owners, developers, equity partners and/or builders. This means that we understand the total picture from your perspective. What it takes to make the project viable, the financing particulars, the many partners at the table. This translates into one objective: "we've got to do, what we say we're going to do"...in a word, TRUST...when many stakeholders are at the table, it only works when there is trust involved.

In summary, the Samet team is a truly local firm with a complete commitment to the success of this project. Samet has over 50 years of design-build experience and community outreach in the city of High Point. We are not just your design-build team, we are the enthusiastic fans sitting side by side with you. It will give us great pride to attend games with our families knowing we helped build this landmark facility for our community. This means absolute accountability. This is our personal commitment.

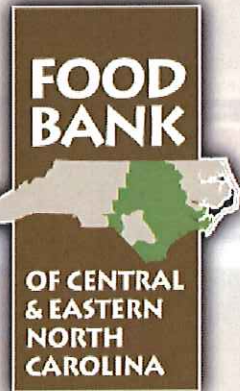
Also, following this introduction, please reference the following sections to complement our "Statement of Why" Samet-ODELL Design-Build Team.

- **Community Stewardship & Involvement**
- **High Point Construction Projects, majority of which utilizing Design-Build Project Delivery**
- **Firms' Resources**
- **Key Personnel**
- **Project Approach**
- **Schedule**
- **Safety**

THE BEST NEIGHBOR YOU COULD ASK FOR



**HIGH POINT
UNIVERSITY**



**Guilford
County Schools**



BOYS & GIRLS CLUB



**United Way
of Greater Greensboro**



**United Way
of Greater High Point**



High Point Project Experience

Just Some of Our Exceptional Work in High Point

Tri-City Christian Academy	Syntec, Inc.
Student Excellence Center	ARC of High Point
Violino	Mannington
Premier Medical Plaza	Andco Industrial Corporation
Stanley Furniture	Shaw Furniture Galleries
Ilderton Dodge Chrysler Jeep Ram	Pendelton Street Extension
University Village I & II	National Center III Spec Building
High Point University Residence Hall II	National Center II Spec Building
Art Frame Direct	Rock Point Shell Building
High Point University Residence Hall	Wood-Armfield
High Point University Roberts Hall Green	Trone Advertising
Hospice of the Piedmont	Craftex Plastics Addition
Black's Furniture	Cintas Uniform
High Point University	Apparel Sales And Printing
Westchester Village Phase II	Alfred Williams & Co.
Mannington Building #4	Tenn-Tex
Mannington Mills, Inc.	Quantum Group, Inc.
Culp, Inc.	BB & T Office Building
Palladium Cinemas	National Center One Spec Building
Mannington Wood Floors, Phase III	Showplace Showrooms
Wesleyan Gym	Guardsman Products, Inc.
Providence Place Building "C"	Bennett Uniform
Deep River West	Carolina Aluminum, Inc.
Thorndike/Tyler	Foamex, Inc.
Community Bible Church	AKZO Coatings, Inc.
Universal Furniture International	Salvation Army Green Street Building
Mannington Wood Floors, Phase II	Carson Dellosa Properties
Brayton International	Wachovia Bank
Hanamint Facility	Stefani Group America, Inc.
Steele Street Partners Showroom	Culp, Inc.
American Premium Beverage	Bethany Medical
Jeffco Furniture Showroom	The Atrium
Beeson Hardware	Carson-Dellosa Publishing Company.
Speer Collectibles	One Piedmont Centre
Pita Delite	S & R Building
Rock Point II	Maitland-Smith, Ltd.
National Center IV Spec Building	Capitol Records, Inc.



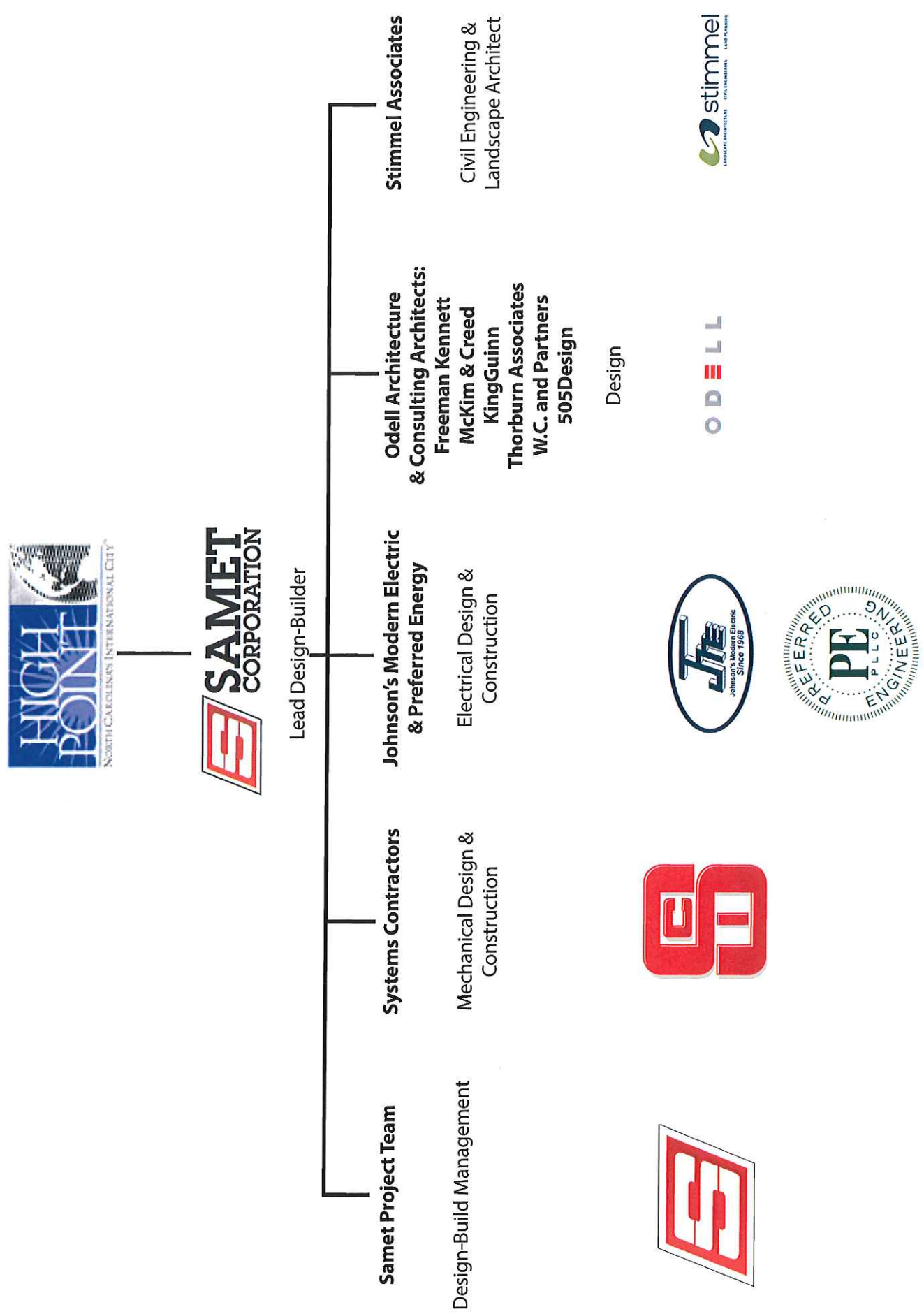
Building Structures. Building Relationships.

Personnel Capability - Provide general information about the firm's personnel resources, including classifications and numbers of employees and the locations and staffing of relevant offices. Provide list of qualified and available personnel resources, identifying experience and ability for key personnel. Including: Personnel Capability - Provide general information about the firm's personnel resources, including classifications and numbers of employees and the locations and staffing of relevant offices. Provide list of qualified and available personnel resources, identifying experience and ability for key personnel. The key personnel, at a minimum, are the proposed Designer(s) of Record, supporting project architects and engineers, project superintendent, Design-Builder's project manager, project director, estimator, preconstruction manager, and the executive in charge. At this stage, firms may list more than one person qualified and available for the proposed project.

Samet Corporation, the lead Design-Builder for this project is based in Greensboro, NC, and this is the office that will manage the project. We currently have 153 employees, company-wide, with 84 in Greensboro. Below is a breakout of key construction personnel resources.

Role	Samet		ODELL	
	Project Office	Company Wide	Project Office	Company Wide
Architect			8	12
Intern	8	8	7	11
Construction Administration	8	8	1	2
Specifications			1	1
Interior Designer			1	3
Carpenter I		1		
Corporate Services	19	27		
Director of QA/QC		1		
Field Engineer I & II	3	11		
Field Engineer Services	3	3		
Field Executive	1	3		
General Superintendent		1		
PEP Manager	1	1		
Precon Project Engineer		1		
Precon Project Executive	3	4		
Precon Project Manager I & II	2	4		
Sr. Precon Project Manager	1	1		
Project Engineer I & II	2	7		
Project Executive	3	8		
Assistant Project Manager	4	6	2	4
Project Manager I & II	5	13		
Sr. Project Manager	2	7		
Project Planner	1	1		
Project Services Manager	1	1		
Quality Assurance			1	1
Regional Vice President	1	2		
Safety Coordinator	1	2		
Assistant Superintendent	2	3		
Superintendent I & II	13	23		
Sr. Superintendent	2	7		
Virtual Construction & Design Manager	1	1		

Project Organizational Chart



Key Team Members

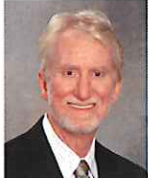


Kenneth J. Grube, DBIA
Executive-in-Charge



Winston-Salem DASH
Member Participant

Design Team



Michael Woollen
Principal-In-Charge

Preconstruction / Construction Team



Rodney Cheek
Project Executive



Brad Bartholomew
Architect



Anthony Hersey
Architect



Jonathan Blain
Architect



Gaurav Gupte
Architect



Peter H. Freeman
Architect



Bill Wooten
Precon Project Executive



Mike Lemnios
Mechanical Design & Construction



Ryan Verstat
Project Manager



John P. Kennett Jr.
Architect



Atul Nerurka
Plumbing Engineer



Tim Rape
Plumbing & Fire Protection



Larry McGinnis
Structural Engineer



Steve Phillips
Structural Engineer



Scott Robinson
Precon Project Manager



Josh Johnson
Electrical Design & Construction



Mike Gobble
Sr. Superintendent



Steve Guinn
Structural Engineer



Doug Stimmel
Landscape Architect



Neal Tucker
Civil Engineer



Kelway Howard
Civil Engineer



Luke Dickey
Land Planner



Paul Adolwa
Project Planner
(Scheduling/Estimating)



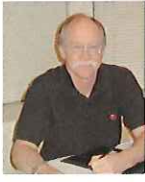
Greg Mulholland
Electrical Design & Construction



Lee Collins
Superintendent



Steven Thorburn
Low Voltage / IT



Topper Sowden
Low Voltage / IT



William Caruso
Food Service



Steven Young
Food Service



Kevin Kern
Graphics / Signage



Kelly Kleinfelter
Graphics / Signage



Chris Brown
BIM Manager



Bruce Jaworoski
Safety Director



Kenneth Buck
Superintendent

Key Team Members



Kenneth J. Grube, DBIA
Executive-in-Charge



Winston-Salem DASH
Member Participant

Design Team



Michael Woollen
Principal-In-Charge

Preconstruction / Construction Team



Rodney Cheek
Project Executive



Brad Bartholomew
Architect



Anthony Hersey
Architect



Jonathan Blain
Architect



Gaurav Gupte
Architect



Peter H. Freeman
Architect



Bill Wooten
Precon Project Executive



Mike Lemnios
Mechanical Design & Construction



Ryan Verstat
Project Manager



John P. Kennett Jr.
Architect



Atul Nerurka
Plumbing Engineer



Tim Rape
Plumbing & Fire Protection



Larry McGinnis
Structural Engineer



Steve Phillips
Structural Engineer



Scott Robinson
Precon Project Manager



Josh Johnson
Electrical Design & Construction



Mike Gobble
Sr. Superintendent



Steve Guinn
Structural Engineer



Doug Stimmel
Landscape Architect



Neal Tucker
Civil Engineer



Kelway Howard
Civil Engineer



Luke Dickey
Land Planner



Paul Adolwa
Project Planner
(Scheduling/Estimating)



Greg Mulholland
Electrical Design & Construction



Lee Collins
Superintendent



Steven Thorburn
Low Voltage / IT



Topper Sowden
Low Voltage / IT



William Caruso
Food Service



Steven Young
Food Service



Kevin Kern
Graphics / Signage



Kelly Kleinfelter
Graphics / Signage



Chris Brown
BIM Manager



Bruce Jaworoski
Safety Director



Kenneth Buck
Superintendent



Kenneth J. Grube, DBIA, LEED Green Associate | Executive-in-Charge

Ken has over twenty years of experience professionally managing projects, business development, and operations. He has expert skills in field operations, financial analysis, cost controls, personnel supervision, marketing and contract management. Ken manages the operations and is Vice President, managing civic, government & education projects. Ken will provide preconstruction management services and overall project direction for High Point. He will manage the project team from the initial design phase until construction completion.

- Design/Build Institute of America (DBIA) Certified
- Founding Member, DBIA of NC Chapter

Education/Affiliations

BS in Construction
Engineering Technology,
East Tennessee State
University

Professional Construction
Estimators Association
of America (PCEA) | LEED
Accredited | Design Build
Institute of America
Designated (DBIA)

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- Greensboro Coliseum Field House, Greensboro, NC
- OrthoCarolina Sportsplex, Pineville, NC
- High Point University
 - * Founders Hall
 - * Cottrell Hall
 - * University Village
 - * York Residence Hall
 - * Blessing Residence Hall
- Old Dominion Freight Line, Design-Build Corporate Office Renovation, Thomasville, NC



J. Michael Woollen, AIA LEED AP | Principal-in-Charge, Project Manager

Mike is the managing principal of ODELL's PLAY market sector responsible for the design of sports & entertainment venues and public assembly venues. Mike has been involved in over two dozen arena projects, 8 ballparks, and numerous other stadiums and sports complexes throughout the southeastern

Relevant Projects:

- High Point Ballpark and Entertainment District, High Point, NC
- Gastonia Downtown Sports and Entertainment District, Gastonia, NC
- BB&T BallPark - Home of the Charlotte Knights, Charlotte, NC
- North Augusta Ballpark & Mixed-Use Development, North Augusta, SC
- Richmond Flying Squirrels Ballpark & Mixed-Use Development, Richmond, VA
- Ramapo Ballpark Design Competition, Ramapo County, NY
- Five County Stadium - Home of the Carolina Mudcats, Zebulon, NC
- Charlotte Knights Baseball Stadium, Fort Mill, SC
- Francis Marion University Athletic Complex, Florence, SC
- GoodSports Indoor Sports Fieldhouse and Hotel, Charlotte, NC

Education/Affiliations

Bachelor of Environmen-
tal Design in Architecture

Masters of Architecture,
North Carolina State
University

American Institute of
Architects | NCARB |
International Association
of Venue Managers |
Stadium Managers |
Charlotte Hospitality &
Tourism Alliance |
Charlotte Development
Review Board | LEED Ac-
credited Professional



Brad Bartholomew, AIA, LEED BD+C | Design Principal

Brad leads a team of architects and designers dedicated to design. With more than 19 years of experience in design and construction, Brad's diverse body of work includes civic, commercial, hospitality, retail, residential, and workplace commissions that have garnered regional, national and international attention. This significant level of experience has helped him form an expertise in design and the ability to realize this vision in meaningful architecture.

Relevant Projects:

- High Point Ballpark and Entertainment District, High Point, NC
- Gastonia Downtown Sports and Entertainment District, Gastonia, NC
- North Augusta Ballpark & Mixed-Use Development, North Augusta, SC
- Richmond Flying Squirrels Ballpark & Mixed-Use Development, Richmond, VA
- GoodSports Indoor Sports Fieldhouse and Hotel, Charlotte, NC
- Cedar Fair Indoor Sports Complex (confidential location)
- Bojangles' - Ovens Link Building, Charlotte, NC
- Project Rose Indoor Sports Complex, Cabarrus County, NC (confidential project)
- Panama City Beach Events Center Feasibility Study, Panama City Beach, FL

Education/Affiliations

Bachelor of Architecture,
Syracuse University
American Institute of
Architects | National
Council of Architectural
Registration Boards
(NCARB) | LEED Accredited
Professional



Anthony Hersey, AIA | Sr. Project Designer

Anthony has worked on a variety of project types ranging from small-scale renovations to over 450,000 square foot additions. He brings a high-level design to each project that he works on and constantly works toward solving each client's design challenges with innovation and resourcefulness.

Relevant Projects:

- High Point Ballpark and Entertainment District, High Point, NC
- Gastonia Downtown Sports and Entertainment District, Gastonia, NC
- North Augusta Ballpark & Mixed-Use Development, North Augusta, SC
- Richmond Flying Squirrels Ballpark & Mixed-Use Development, Richmond, VA
- GoodSports Indoor Sports Fieldhouse and Hotel, Charlotte, NC
- Panama City Beach Events Center Feasibility Study, Panama City Beach, FL
- Bay County Tourist Development Plan, Bay County, FL
- Bojangles' - Ovens Link Building, Charlotte, NC
- Davidson College Athletic Center and Hall of Fame, Davidson, NC

Education/Affiliations

Bachelor of Architecture,
University of Kansas
American Institute of
Architects



Gaurav Gupte, AIA, LEED AP | Sr. Project Architect, Designer

Mr. Gupte's experience includes large scale public assembly, entertainment and healthcare as well as small scale corporate and interior renovations. He brings his design abilities and experience in three dimensional visualization to create opportunities and solve challenges on projects. He works hand in hand with clients to help them create lasting value through innovative design.

Relevant Projects:

- BB&T BallPark - Home of the Charlotte Knights, Charlotte, NC
- Bojangles' - Ovens Link Building, Charlotte, NC
- Bojangles Coliseum Renovation, Charlotte, NC
- Florence Civic Center Expansion & Renovations, Florence, SC
- BOK Center, Tulsa, OK
- UNCC Student Activity Center Expansion, Charlotte, NC
- Spectrum Center Arena, Charlotte, NC
- Charleston Civic Center Expansion & Renovations, Charleston, WV

Education/Affiliations

Bachelor of Architecture,
Academy of Architecture
Bombay, India | Master
of Architecture, North
Carolina State University |
American Institute of Ar-
chitects | LEED Accredited
Professional



Jonathan Blain, AIA | Sr. Project Architect

Jonathan is a senior project architect specializing in baseball, arenas and higher education projects. He also has experience with airports, laboratory, healthcare and office buildings. In addition, he has also served as Project Manager on certain projects. Jonathan recently served as Senior Project Architect for the new Tulsa BOK Arena and the Time Warner Cable Arena.

Relevant Projects:

- BB&T BallPark - Home of the Charlotte Knights, Charlotte, NC
- North Augusta Ballpark & Mixed-Use Development, North Augusta, SC
- Ernie Shore Field Baseball Stadium, Winston-Salem, NC
- Five County Baseball Stadium, Zebulon, NC
- Francis Marion University Athletic Complex, Florence, SC
- Bojangles' Coliseum Renovation, Charlotte, NC
- Bojangles' - Ovens Link Building, Charlotte, NC
- BOK Center, Tulsa, OK
- Spectrum Center Arena, Charlotte, NC

Education/Affiliations

BS in Architectural Design,
University of Miami |
Architectural Association
School of Architecture,
London, England |
Associate of Arts in
Architecture, Miami-Dade
Community College

American Institute of
Architects



PETER H. FREEMAN, AIA, NCARB | Associate Architect

A design professional for over 27 years, Peter has effectively worked with boards, administrators, and user groups to direct successful design projects for a variety of building types. Peter is a third generation design professional from a family that has provided professional design services throughout North Carolina and the southeast since 1929.

Relevant Clients:

- City of High Point
- City of Thomasville
- Town of Kernersville
- UNC Chapel Hill
- UNC Greensboro
- Mark David Showroom/Offices
- Millis Place Showrooms
- North State Communications
- Old Dominion Freight Lines

Education/Affiliations

Master of Architecture,
Washington University |
Bachelor of Environmen-
tal Design-Architecture,
North Carolina State
University

AIA -PAC Board of
Directors | Piedmont Triad
Partnership Strategic
Planning Board | High
Point Historic Preservation
Board-Past Chairman |
High Point Downtown
Improvements Board



John P. Kennett Jr., AIA NCARB | Associate Architect

Jonathan is a senior project architect specializing in baseball, arenas and higher education projects. He also has experience with airports, laboratory, healthcare and office buildings. In addition, he has also served as Project Manager on certain projects. Jonathan recently served as Senior Project Architect for the new Tulsa BOK Arena and the Time Warner Cable Arena.

Relevant Projects:

- City of High Point Renovations to City Hall
- City of High Point Emergency Communication Center
- City of High Point Parks and Recreation
- High Point Chamber of Commerce
- City of High Point Kersey Valley Landfill

Education/Affiliations

Bachelor of Architecture,
North Carolina State
University | Bachelor of
Environmental Design-Ar-
chitecture, North Carolina
State University

NCARB | American
Institute of Architects



Atul Nerurkar, PE | Project Manager, Plumbing Engineer

Mr. Nerurkar has over 40 years of experience in design and overview of construction for coliseums, recreational facilities, municipal facilities, public schools, university, high rise office buildings, hotels, civic centers, libraries, computer rooms, jails and airports. His expertise includes economic analysis of HVAC systems, preparation of specifications, energy studies and reports.

Relevant Projects:

- UNC Charlotte Health & Wellness Center
- UNC Charlotte Football Complex and Lighting
- Appalachian State University Concessions and
- Appalachian State University Field House Building Additions
- Appalachian State University Softball Complex Renovations
- Frances Marion University New Athletic Complex

Education/Affiliations

B.E., Mechanical, Indian
Institute of Technology,
Bombay, India

Professional Engineer, NC



Tim Rape, NICET IV | Sr. Plumbing and Fire Protection Designer

Mr. Rape has more than 25 years of experience performing professional assignments in plumbing and fire protection designs for many state and local government, commercial, institutional, educational, and industrial clients' projects. Specific project experience includes design of critical facilities, FM200 systems.

Relevant Projects:

- Brunswick County Smithville Park Concessions, Restrooms, Storage
- Kingfisher Pond Discovery Center, Savannah Coastal Wildlife
- UNC Charlotte Health & Wellness Center
- UNC Charlotte Football Complex and Lighting
- Appalachian State University Baseball Concessions
- Appalachian State University Field House Building Additions
- Appalachian State University Softball Complex Renovations
- Frances Marion University New Athletic Complex

Education/Affiliations

A.A., Mechanical Design,
Central Piedmont Com-
munity College

NICET IV Fire Protection,
Sprinkler



Lawrence A. McGinnis, PE | Structural Engineer

Lawrence has over 30 years experience and has performed the role of project structural engineer on many similar projects including design, detailing, shop drawing review and construction administration. Types of projects include: high and low rise office buildings, condominiums, parking decks, retail, public and private educational facilities, university and community college facilities, churches, recreational, medical facilities, industrial and warehouse facilities, judicial and correctional facilities, and structural investigations and building renovations.

Relevant Projects:

- UNCC Center City Building, Charlotte, NC (submitted for LEED Certification)
- NASCAR Office Tower, Charlotte, NC
- NASCAR Chiquita Upfit, Charlotte, NC
- Ballantyne (Hotel and) Conference Center, Charlotte, NC

Education/Affiliations

BS in Engineering, University of North Carolina at Charlotte

Registered Engineer in
NC, GA, FL, SC, TN, VA



Stephen O. Philips, PE | Structural Engineer

Stephen has over 40 years experience and has performed the role of project structural engineer on many similar projects including design, detailing, shop drawing review and construction administration. Types of projects include: high and low rise office buildings, condominiums, parking decks, retail, public and private educational facilities, university and community college facilities, recreational, medical facilities, industrial and warehouse facilities, judicial and correctional facilities, and structural investigations and building renovations.

Relevant Projects:

- North Augusta Green Jacket Ballpark, North Augusta, GA
- BB&T Ballpark Seating Expansion, Mascot Statue Installation, etc., Charlotte, NC
- Tryon Place, Charlotte, NC
- Charleston Civic Center, Charleston, WV
- Davidson College Practice Facility, Davidson, NC

Education/Affiliations

BS in Civil Engineering,
North Carolina State
University

American Society of Civil
Engineers | American
Concrete Institute
Registered Engineer in
NC, WV, SC, KY, WI, VA, FL,
MD



Steve E. Guinn, PE | Structural Engineer

Steve has 30 years experience and has performed the role of project structural engineer on many similar projects including design, detailing, shop drawing review and construction administration. Types of projects include: schools, churches, office buildings, hotels, warehouses, research and technical centers, hospitals, shopping malls, dormitories.

Relevant Projects:

- Queens University Field House and Welcome Center, Charlotte, NC
- Ballantyne Resort Hotel and Spa, Charlotte, NC
- Historic Berry Hill Plantation Renovation, South Boston, VA
- UNCC Stadium Scoreboard and Fence Extensions, Charlotte, NC
- Franklin Park One and Two (in design phase), Franklin, TN

Education/Affiliations

BS Civil Engineering,
North Carolina State
University

Registered Engineer in
NC, CO



Steven J. Thorburn, PE, LEED Ap, CTS-D, CTS-1 | Low Voltage / IT

Mr. Thorburn, as a founder of Thorburn Associates, has been involved with over 3000 different projects. He is active in projects that require both acoustical engineering and technology system design services. His dual degrees from Michigan Technological University in theatre design and electrical engineering enable him to coordinate technical requirements involved in the construction bid process with practical issues re-quired by the end-users.

His projects have included performing arts centers, recording facilities, entertainment facilities, presentation and conference facilities, government and university buildings, film and video studios, luxury hotels, libraries, churches, and medical facilities.

Education/Affiliations

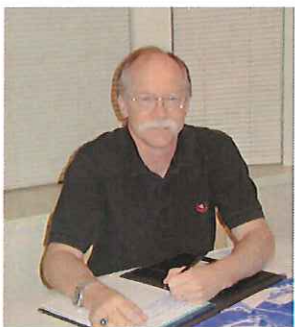
BS Electrical Engineering
BS Liberal Arts, Michigan Technological University

ICIA | LEED AP

Registered Engineer in NC and 19 other states

Relevant Projects:

- Cabarrus Arena & Event Center, Concord, NC
- Carlmont High School Stadium, Belmont, CA
- N. Park Aquatic Center, Chapel Hill, NC
- Universal Studios Islands of Adventure, Super Hero Island, Orlando, FL



Christopher "Topper" Sowden, PE | Low Voltage/IT

Mr. Sowden has over 30 years of experience in a broad range of acoustical and electrical engineering services, with special emphasis on building and room acoustics, noise control, electro-acoustics, audio/visual and production lighting systems. His experience includes the design of acoustics and technical systems for entertainment facilities including arenas, churches, sports facilities, meeting facilities and theaters; design of audio/visual presentation and control systems for professional, educational and training facilities; interior acoustical design of broadcast studios, auditoriums, rehearsal halls, performance facilities and convention centers; design of architectural and mechanical noise and vibration control systems for office buildings, hotels and apartment complexes.

Education/Affiliations

BS Electrical Engineering,
The University of Texas at Arlington

Relevant Projects:

- Anaheim Stadium, Anaheim, CA
- Auburn University Jordan Hare Stadium, Montgomery, AL
- Baseball Grounds at Jacksonville, FL
- Benedictine University Sports Facility, Naperville, IL
- Bank One Ballpark, Phoenix, AZ
- Baylor Stadium, Waco, TX
- Boardwalk and Baseball, Orlando, FL



William J. Caruso, FFCSI, ISHC | Founding Partner / Food Service

William Caruso brings to assignments forty-three (43) years of food service consulting experience. With formal educational and practical work training in foodservice marketing, finance, economics, menu planning, organizational behavior and general foodservice management, Bill has directed the master planning and design programming of numerous major domestic and international projects.

Relevant Projects:

- Coors Field, Denver, CO
- North Augusta Ballpark, Augusta, GA
- San Diego Padres Spring Training Facility, Peoria, AZ
- Seattle Mariners Spring Training Facility, Peoria, AZ

Education/Affiliations

MBA, Marketing and Organizational Behavior,
University of Colorado
BS, Hotel and Restaurant Administration,
Cornell University



Stephen K. Young, FCSI | Partner & Director of Global Design / Food Service

Stephen brings to the firm 30 years of direct food facility/dietary and textile services planning and design. Steve has been responsible for the programming, design and implementation of a wide variety of domestic and international food/beverage facilities including state-of-the-art healthcare facilities, public assembly facilities, correctional institutions, resort hotels, school and university foodservice programs, business and industry employee dining facilities, and country clubs.

Relevant Projects:

- North Augusta Ballpark, Augusta, GA
- San Diego Padres Spring Training Facility, Peoria, AZ
- Seattle Mariners Spring Training Facility, Peoria, AZ
- Texas A&M University softball Facility, College Station, TX

Education/Affiliations

BS Architectural Design/
Planning, Denver Techni-
cal College
Graphic Design, Colorado
Institute of Art
Computer Aided Drafting,
Computer Technology

Member FCSI



Kevin Kern | Director of Environmental Graphic Design

Kevin Kern is a creative professional with a passion for creating dynamic and memorable environments with over 20 years experience in the development of both national and international environmental graphic design projects, he is skillful in the management of all phases of a project from initial visualization through implementation. Kevin's specialties include identity, wayfinding, amenity, and architectural signage design for retail, commercial mixed-use, entertainment, and residential community properties.

Relevant Projects:

- BB&T Ballpark, Charlotte, NC
- Bojangles Coliseum, Charlotte, NC
- Romare Bearden Park, Charlotte, NC
- Dadeland Mall, Miami, FL
- Mall of San Juan, San Juan, PR
- Bank of American Stadium, Charlotte, NC

Education/Affiliations

Interior Architectural De-
sign, Maryland Institute
College of Art

Society of Experiential
Graphic Design | ICSC



Kelly Kleinfelter | Environmental Graphic Designer

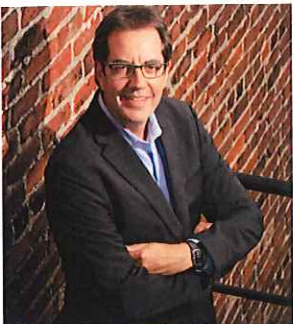
Kelly Kleinfelter is an Environmental Graphic Designer with a passion for solving design problems. With a diverse background in interior design and graphic design, her approach to environmental graphics is to create fully integrated environments that reflect the essence of the client.

Relevant Projects:

- Kingsley, Fort Mill, SC
- Nexton, Charleston, SC
- Akamai, Boston, MA
- MathWorks, Natick, MA
- Florence Civic Center, Florence, SC

Education/Affiliations

Master of Arts, Graphic
Design, Savannah College
of Art and Design
BS Interior Design,
Drexel University



Doug Stimmel, RLA, ASLA | Principal-In-Charge / Landscape Architect

Doug has over 30 years experience in civil design. He is responsible for supervising all aspects of a project from initial client contact through construction, focusing primarily on the design phase, presentations, and client coordination. Doug specializes in representing and presenting design projects involving a multitude of neighborhood organizational meetings, citizen inputs, municipality reviews and zoning board approvals.

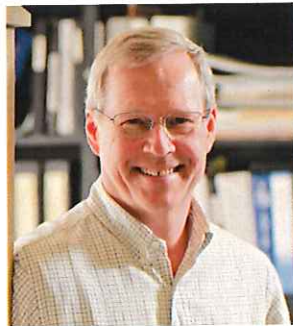
Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- 200-acre Wake Forest Innovation Quarter, Winston-Salem, NC
- High Point University:
 - * HPU Greek Village
 - * Centennial Square Townhomes
 - * School of Education
 - * Montlieu Avenue Streetscape
 - * Cottrell Hall East Plaza

Education/Affiliations

Bachelor of Landscape Architecture,
University of Illinois

American Society of
Landscape Architects |
Winston-Salem Steering
Committee



Neal Tucker, PE | Director of Civil Engineering, Sr. Project Manager

Neal has over 30 years experience in civil engineering. His responsibilities include client contact and management, determining the scope of work for projects, preparing proposals for professional services and engineering staff management. Professional experience includes six years as a Project Manager in the general construction industry, and 29 years as a Project Engineer/Engineering Project Manager for projects in the areas of land development, industrial civil engineering and agricultural waste management.

Relevant Projects:

- Salemtowne Healthcare Expansion Winston-Salem, NC
- Kernersville Medical Parkway Kernersville, NC
- Kernersville Medical Center Kernersville, NC
- Robinhood Village Winston-Salem, NC
- Wesleyan Christian Academy Athletic Fields High Point, NC

Education/Affiliations

BS in Civil Engineering
North Carolina State
University

American Society of Civil
Engineers
Licensed in NC, SC, VA,
WV, TN, GA, IA



Kelway Howard, III, PE | Civil Engineer / Sr. Project Manager

Kelway's responsibilities include client contact and management, project engineering, project scheduling, cost estimating, and managing the design team to meet the client's budget, schedule and goals, to producing site construction documents, stormwater management designs, and roadway designs. With over 30 years experience, Kelway's knowledge will be integral to the success of any civil engineering project.

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- YMCA Fulton Athletic Fields, Winston-Salem, NC
- RJR Reynolds High School Athletic Practice Fields, Winston-Salem, NC
- Bowman Gray Stadium, Winston-Salem, NC
- Wake Forest Innovation Quarter Infrastructure & Streetscape Winston-Salem, NC

Education/Affiliations

BS in Civil Engineering
University of North Carolina at Charlotte

Licensed in NC



Luke Dickey | Land Planner / Sr. Project Manager

Luke serves as Senior Project Manager for commercial/retail and residential development, industrial/economic development, and healthcare projects. Luke is also the Director of the Land Planning Department where he is responsible for client contact/coordination, determining the scope of work, preparation of proposals, site planning, zoning/board approvals, neighborhood organizational input and municipal review meetings, opinion of probable costs, and supervision of staff.

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- Wesleyan Christian Academy Athletic Fields High Point, NC
- RJR Reynolds High School Athletic Practice Fields Winston-Salem, NC
- Demon Deacon Village Winston-Salem, NC

Education/Affiliations

Bachelor of Landscape Architecture,
Ball State University

NCEDA | Winston-Salem
Chamber of Commerce -
Past Governmental Affairs
Committee



Rodney Cheek, P.E. | Project Executive

Rodney has twenty-eight years experience in commercial construction and has completed several sports related projects in the Triad. As Project Executive, he will direct all field staff, resources and activities necessary to successfully complete a project. Rodney will work with the Ryan and the project superintendents as a team to produce a quality product on time and within the project budget. He will provide technical support, manage the overall field direction of general trades' construction activities and plan, implement and sequence construction operations, direct safety, security and quality control programs to minimize disruption to the project's operations.

Relevant Projects:

- Rhodes Stadium, Elon University, Elon, NC
- Wake Forest Field House, Winston-Salem, NC
- Wake Forest Soccer Stadium, Winston-Salem, NC
- American Hebrew Academy, Athletics Center/Natatorium, Greensboro, NC

Education/Affiliations

BS in Civil Engineering
North Carolina State
University

Registered Professional
Engineer | ASCE | NSPE



Bill Wooten | Preconstruction Project Executive

Bill has 30 years experience in estimating, coordinating the construction and renovation of the full range of commercial construction - from industrial warehouse to healthcare and sports venues. Bill was the lead estimator on the BB&T Ballpark in Winston-Salem and the Links at Brookstown multi-family project recently completed near that ballpark. Bill has worked with the City of High Point on many projects over the years.

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- First National Bank Field, Greensboro, NC
- Greensboro Swarm Home Court Renovation, Greensboro, NC
- Glen Raven Mills Office Renovation, Glen Raven, NC
- BB&T, High Point, NC
- Brayton International, High Point, NC

Education/Affiliations

BS, Industrial Technology
Construction Management,
East Carolina University



Scott Robinson, LEED AP | Preconstruction Project Manager

Scott has over 20 years experience in estimating, construction and renovation of projects ranging in scope from educational facilities to complex manufacturing facilities. Scott is committed to sustainable building practices and can develop construction cost estimates for environmentally sustainable design options. Scott will work with Bill and utilize his construction experience in providing cost estimates throughout the design phase of the project(s). His experience will be invaluable in reviewing construction details, building systems, and technical specifications in order to provide value to the client through value engineering, thus enhancing

Education/Affiliations

AAS, Construction Technology State University of New York, Delhi College of Technology

Relevant Projects:

- OrthoCarolina Sportsplex, Pineville, NC
- Oak Grove Area High School, Winston-Salem, NC
- Department of Veterans Affairs Health Care Center, Fayetteville, NC

LEED AP



Paul Adolwa, LEED Green Associate | Project Planner (Scheduling/Estimating)

Paul works with the whole project team to monitor and maintain the overall project schedule. During the preconstruction phase he will work with Ken, Rodney and Bill to develop the overall schedule and properly identify long-lead items and schedule milestones. During construction he will continue to work with the Rodney and Ryan to ensure the schedule is maintained and construction is properly tracking.

Relevant Projects:

- Spartan Village at University of North Carolina at Greensboro, Greensboro, NC
- DJR Student Activities Center, Winston-Salem State University, Winston-Salem, NC
- Center for Design Innovation, Winston-Salem State University, Winston-Salem, NC

Education/Affiliations

M.S., Industrial Technology, North Carolina A&T State University
BS Engineering Technology, East Tennessee State University



Chris Brown | BIM Manager

We have cultivated an environment that is "forensic-like" by implementing BIM (Building Information Modeling) on our projects. From this vantage point we are able to carefully and thoroughly examine each projects' execution from start to finish. We have found this to be the best way to attain measurable, affordable, and rewarding success for our clients and ourselves. Chris lives and breaths all things computer graphics and always seeks the most effective methods to provide critical project analysis.

Relevant Projects:

- Department of Veterans Affairs Health Care Center, Fayetteville, NC
- Center for Design Innovation, Winston-Salem State University, Winston-Salem, NC
- Greensboro Day School, Greensboro, NC
- Premier Medical Surgical Center, High Point, NC

Education/Affiliations

Studied at Atlanta Christian College
Clayton State College



Michael C. Lemnios, P.E. | Mechanical Design & Construction

Mike has over 20 years experience and is President of Systems Contractors. His project management responsibilities include estimating, quoting, material takeoff, procurement, and management of crews and subcontractors. Coordinate drawings with other subcontractors for conflict resolution. Design engineer responsibilities include design of HVAC systems to meet owner's needs including heating/cooling loads and equipment selection. Projects include medical offices, distribution/warehousing and laboratories.

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- Greensboro Swarm Home Court Renovation, Greensboro, NC
- Glen Raven Mills Office Renovation, Glen Raven, NC

Education/Affiliations

BS in Mechanical Engineering,
North Carolina State University



Josh Johnson | Electrical Design & Construction

Josh has over 25 years of electrical commercial construction experience. Josh was promoted to president of JME in 2012. Currently Josh specializes in high rise, student housing, multifamily housing & entertainment venues.

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- High Point University:
 - * HPU Greek Village
 - * Centennial Square Townhomes
 - * School of Education
 - * Montlieu Avenue Streetscape
 - * Cottrell Hall East Plaza

Education/Affiliations

Attended Surry Community College

High Point University
Board of Visitors | NCAEC
| High Point Chamber of Commerce



Greg Muholland, PE | Electrical Design & Construction

Greg has 30+ years' experience in electrical engineering design of a wide variety of project types. Greg has worked with Josh Johnson, our proposed electrical contractor for the Baseball Stadium & Entertainment Venue, on over 50 projects since 2011.

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- High Point University:
 - * HPU Greek Village
 - * Centennial Square Townhomes
 - * School of Education
 - * Montlieu Avenue Streetscape
 - * Cottrell Hall East Plaza

Education/Affiliations

BS Electrical Engineering,
North Carolina State University

National Society of Professional Engineers | NCSPE
| IEE | US Order of Engineer



Ryan Verstat | Project Manager

A High Point resident, Ryan is very excited to be considered part of the new Baseball Stadium and Entertainment Venue Project. Ryan has more than 10 years experience in commercial construction and has versatile experience in the management of commercial construction projects, including new construction and renovations. Ryan will foster a sense of community among the project team, and with the aid of the project superintendents, he will monitor/control construction through to ensure project is built safely on schedule and within budget; continually reviewing all areas of work to plan most cost effective method of operating on all aspects of project.

Education/Affiliations

BS, Construction Management,
Milwaukee School of Engineering

Relevant Projects:

- Carolina SciQuarium Expansion, Greensboro, NC
- High Point University, Cottrell Hall, High Point, NC
- Elon University, Inman Admissions Welcome Center, Elon, NC



Mike Gobble | Sr. Superintendent

Mike has over 30 years experience in commercial construction. Mike will direct all field staff, resources and activities necessary to successfully complete a project; and to work with the project managers and superintendents as a team to produce a quality product on time and within the project budget. He will manage the overall field direction of general trades' construction activities. Mike will plan, implement and sequence construction operations and direct safety, security and quality control programs to minimize disruption to the project's operations.

Relevant Projects:

- High Point University:
 - * Founders Hall
 - * University Village
 - * York Residence Hall
 - * Blessing Residence Hall
- UNCG Jefferson Suites, Greensboro, NC

Education/Affiliations

OSHA 30 Hour
The Samet Way Instructor



Lee Collins | Superintendent

Lee has over 25 years experience in commercial construction. He has worked with Mike Gobble on several projects and they have developed a strong working relationship; they know their individual responsibilities and support each other well. Lee also worked on both the Greensboro and Winston-Salem Ballparks. Lee works well with subcontractors and has an excellent knowledge of construction materials, practices, codes, engineering, layout, job safety, quality control and productivity. Working with the site superintendent, he oversees the field direction of general trades' construction activities, and aids in the planning, implementation and sequencing of construction operations. Directs safety, quality and security control programs to minimize disruption of project operations.

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- First National Bank Field, Greensboro, NC
- High Point University:
 - * Founders Hall
 - * University Village
 - * York Residence Hall
 - * Blessing Residence Hall

Education/Affiliations

OSHA 30 Hour
The Samet Way Training



Kenneth Buck | Superintendent

Kenneth has over 15 years experience in commercial construction. He has worked with Mike Gobble and Lee Collins on several projects and they have developed a strong working relationship; they know their individual responsibilities and support each other well. Kenneth also worked on both the Greensboro and Winston-Salem Ballparks. Kenneth works well with subcontractors and has an excellent knowledge of construction materials, practices, codes, engineering, layout, job safety, quality control and productivity. Working with the site superintendent, he oversees the field direction of general trades' construction activities, and aids in the planning, implementation and sequencing of construction operations. Directs safety, quality and security control programs to minimize disruption of project operations.

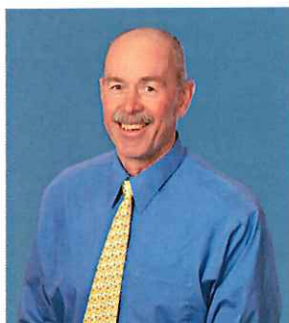
Education/Affiliations

OSHA 30 Hour

The Samet Way Training

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- First National Bank Field, Greensboro, NC
- High Point University:
 - * Founders Hall
 - * University Village



Bruce Jaworoski | Safety Director

Bruce will develop a specific safety program for the Baseball Stadium and Entertainment Venue to ensure project & personnel safety. Bruce works with all trades and subcontractors to ensure compliance with OSHA regulations and monitors workmen's compensation concerns. He will constantly monitor safety protocol and be proactive in addressing potential problem areas in an effort to avoid all types of accidents.

Bruce was instrumental in qualifying Samet Corporation as a NC Building Star contractor and he continues to monitor and maintain the company's designation. Samet has held this designation since 2003.

Education/Affiliations

BS in Economics & Business,
University of LaVerne

Prior Experience

Senior Safety Compliance
Officer NC Dept. of Labor

Senior Chief Petty Officer
US Navy

Relevant Projects:

- BB&T Ballpark, Winston-Salem, NC
- First National Bank Field, Greensboro, NC
- High Point University:
 - * Founders Hall
 - * University Village
 - * York Residence Hall
 - * Blessing Residence Hall

To ensure a successful project delivery for the City of High Point, the Design-Build project team of Samet-ODELL brings a vast amount of local project experience, key differentiators and creditability to the Project Team. Outlined below is an overview of our design-build project approach specifically tailored into succinct categories for the High Point Baseball Stadium and Entertainment Venue Project.

a. Project Location & Familiarity

Given our High Point heritage, our team is extremely familiar with the project site location, local contracting community, existing infrastructure and requirements of the City of High Point zoning and inspections department. Over the last 56 years, we have completed hundreds of scalable construction projects within the High Point City limits, likely more than any other construction company in the area. We have been delivering Design-Build construction services from our inception and know the design-build construction process.

Our Project Location & Familiarity will pay dividends as there is no learning curve for our team, we know you and you know us. This is a win-win for the City of High Point!

b. Developer Experience

In addition to being the largest General Contractor with its headquarters based here in the Triad, we are also an established Development Company which can bring a developer’s perspective to the project to assist the City of High Point and Forward High Point with evaluating different development schemes, options and scenarios.

Allow us to put our Local development knowledge to work for you!

c. Due Diligence & Project Planning

Due Diligence & Project Planning on the front end of the High Point Baseball Stadium and Entertainment Venue Project will and is a key to ensure a successful and timely delivery of the project. In a proactive effort, we have already begun our due diligence and started our project planning process. Identified hurdles and proposed solutions are outlined below. Items identified by Owner can be provided as part of the Design-Build Services, but we wanted to identify this list to help or assist the City of key activities to help facilitate the project schedule.

Initial Critical Path Activities	Status or Solution
Site Survey (Topographic, Boundary, Utility Locates)	In progress by the City, critically needed to expedite the Civil design work following project award
Phase I Environmental Surveys	Required to validate no brownfield conditions are prevalent on the existing sites; need for property closures and identification of potential permit challenges
Asbestos / Hazardous Materials Surveys of Existing Structures	Required to expedite early demolition package
Recombination Plat and Rezoning of Existing Parcels	Required for permitting and construction for early demolition
Road closures	Required to expedite early demolition and site development package in early October
Geotechnical Subsurface Report	Required to expedite site and structural design decisions
Identify and approximate locations of on-site existing Water, Sewer and Storm Utilities	Required to develop scheduling plan and early site utility relocation package – This work is in progress by our team
Preliminary layouts of baseball stadium and adjacent development	Will help project team expedite the schedule by pre-determining the best placement of the stadium and adjacencies – Work is currently in progress

Initial Critical Path Activities	Status or Solution
Determine a Relocation Plan for either Scott Erikson, DDS, 303 Gatewood Ave, High Point, NC and/or Davis and Goldberg Orthodontics, 315 N Elm St, High Point, NC	Design-Build Team has begun studies to facilitate on site stadium construction with the goal that would allow one or both of these businesses to stay in their respective facility(s) until said time a new or renovated facility can be designed, permitted and constructed, thus making this the last phase of vertical stadium construction on-site.
Preconstruction / Design Master Schedule	Design-Build Team has prepared a detailed design and preconstruction services schedule plan for further review and refinement with City of High Point input to facilitate an April 2019 opening.

Our team has identified the above key critical path work activities which we believe need to be addressed as soon as possible. Our team knows the challenges and is prepared to bring solutions to the table for project success!

d. Design Management

Given the number of successful Design-Build projects delivered over the years by the Samet Design-Build team, we consistently deliver well-coordinated projects from the onset. One of the ways we will accomplish this task is to have a member of each design-build team member dedicated to coordination and quality control of the design documents each step of the way.

Design Management will be a key to success when implementing a fast track design-build schedule.

e. Design-Build Institute of America Affiliation / Team Member Accreditations

Samet Corporation is a founding member of the Design-Build Institute of America's Carolina Chapter and fully supports the benefits of Design-Build project delivery. We currently have ten (10) associates in the process of becoming certified through the DBIA and currently have two designated and certified Design-Build Professionals on staff, one of which is the Executive in Charge, Mr. Kenneth Grube, DBIA.

Dedication to implementing sound principles of Design-Build Institute of America is a benefit for the City of High Point as there is no learning curve with our team.

f. Value Engineering

Value analysis or what we have come to term "value engineering/enhancement" is the process of identifying alternate systems, details and materials about cost and performance over the life of the building. The High Point Baseball Stadium and Entertainment Venue is in a great position to be able to maximize and achieve the greatest amount of cost savings for the project by utilizing design-build project delivery.

We will work closely with the City of High Point at each phase of the design to identify suggestions to either reduce cost, improve life cycle cost, or provide an enhancement to the design at little to no impact to the budget. Each suggestion will be tracked on a Cost Management Log (CML) and will be used as a collaboration tool to manage important decisions made by the project team before the project moves into the bidding and subsequent construction phases.

When preparing value engineering proposals for review and consideration by the project team, our outlining goal is to place an emphasis on reviewing and studying the current working design by evaluating alternative materials, components and/or systems in order to:

- Achieve the Owner's required function for lower cost
- Improve or add functionality to the completed project for the same or slightly greater cost
- Optimize facility operating costs
- Eliminate unneeded functions

Our integrated design-build approach will limit the need for much value engineering, however when the need arises, our project team routinely saves Owners 1% to 5% of the project cost without compromising quality or function.

The following chart provides examples of Value Engineering cost savings on recent projects.

EXAMPLE VALUE ENGINEERING COST SAVINGS SUMMARY							
Project Name	Date Bid	Project Delivery	Final GMP	Last Estimate/ GMP	Estimate Accuracy from Initial GMP	Value Engineering Savings	% Savings of GMP
Guilford Middle School	26-Apr-16	CMAR	\$30,897,500	\$30,939,717	0.14%	\$491,692	1.59%
Greensboro Coliseum D-League	15-Mar-16	CMAR	\$5,482,424	\$5,784,279	5.51%	\$129,250	2.36%
VA Healthcare Center	9-Aug-13	CMAR	\$82,088,141	\$85,778,588	4.50%	\$3,690,447	4.50%
WSSU DJR Student Activities Center	1-Jun-11	CMAR	\$25,174,935	\$25,393,206	0.87%	\$616,570	2.45%
Recent Projects Bid in the Triad in Public Forum							

g. Constructability Issues

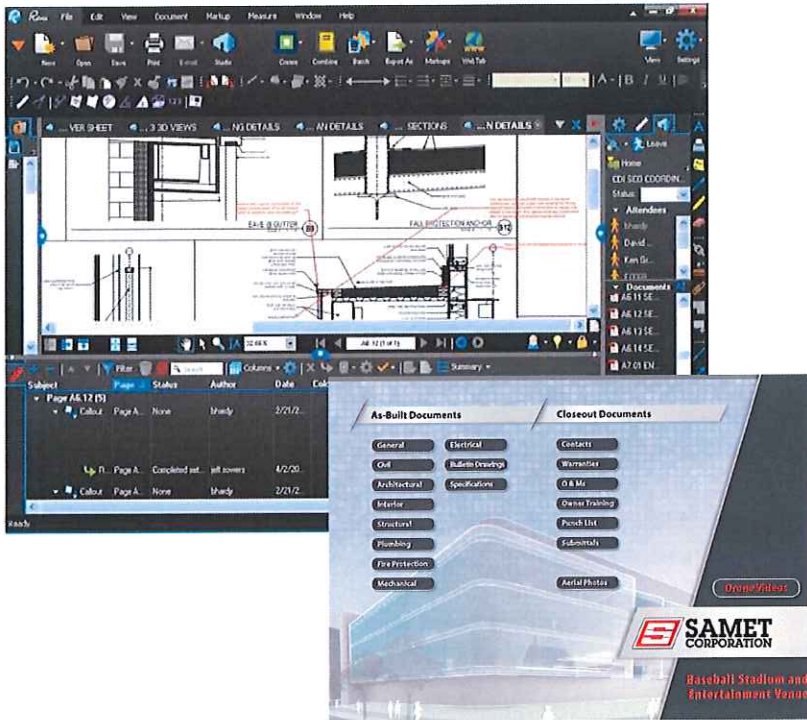
On our projects, we take a proactive approach to identify constructability issues prior to the project reaching the field by thinking through development regulations, code issues, and construction means and methods during the design process. Our initial review will concentrate on identifying site and building design related issues. Additional constructability issues will be identified and presented to the team throughout the life cycle of our involvement.

From the outset of award, we have taken a proactive approach to develop a site logistics and phasing plan (see insert) that is continuously developed throughout the preconstruction and construction phases to address changes that occur during the project whether demolition, sitework, traffic patterns, covered walkways, or the everchanging building structure. We use these types of plans to visually communicate to all members of the team the importance and the need to **effectively manage the site** and to resolve/forecast any potential impacts to the project schedule, cost, safety, or quality.

Collaborative Design QA / QC Review

Further, as constructability issues are identified, our Design-Build team will track them through our use of Bluebeam Studio. We enter the issue into our “virtual” database, assign responsibility and track to resolution of the issue.

This Studio allows the entire project team to collaborate in real time as the information becomes available for all team members to view from wherever they are located.



Bluebeam® Revu®

Document Control

- Constructability Reviews
- RFI Communications
- Specific Folder Set is Established
- Drawings / Details Are Linked and Housed on the Cloud for Team Use
- Approved Submittals are Housed in the Cloud for Team Use
- Documents are all available on Ipad's and Computers
- Testing & Inspection Reports
- Punchlists / Worklists

Closeout

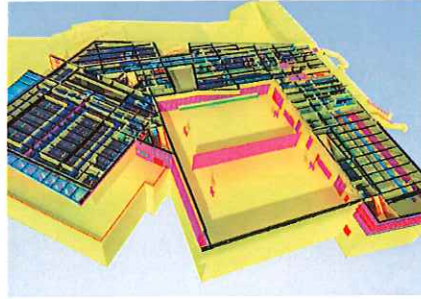
- A closeout "dashboard" housing all project as-built drawings, approved submittals, testing reports, punchlists, etc. will be issued to NC A&T on a flash-drive at the conclusion of the project.

Building Information Modeling (BIM)

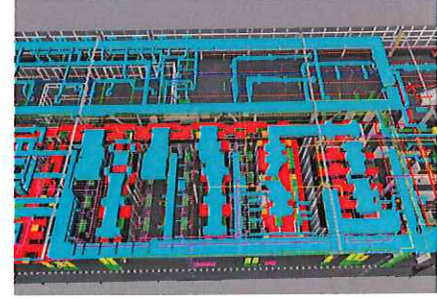
Our in-house BIM management also allows us to work as an integrated team with our trade package contractors to identify potential conflicts prior to execution of the work. Our Design-Build team will use these models to display in our trailers and within building "job boxes" so that the trades people are able to see what they are building throughout construction – even before they have picked up their tools.



VA Healthcare



WSSU DJR Student Activities Center



JSNN

h. Cost Model/Estimates

Local Knowledge of Market

Given the current cost volatility in the market place, we strive to provide the best cost estimating for detail and accuracy in the Triad market. We have been in this local market for 56 years and have extensive trade contractor relationships which will be leveraged to work for us and the City of High Point. We are price work routinely here in the Triad for a variety of projects which allows us to keep a pulse on "local" pricing yielding dividends for our clients. Our relationships run deep and we have trade partners that will forgo pursuing other work in order to work with the Samet-ODELL team.

Estimating Process

In light of our local trade contractor and pricing knowledge, our Design-Build team will provide an accurate cost model based on programming and spatial relationships from the onset which will allow the City of High Point to make key decisions very early in the project.


Our goal, as it is the City of High Point, is to be able to get as much building, equipment and systems as your budget will allow.


Subsequent to the initial cost model, we will update and provide more detailed cost estimates for all building components throughout the following design phases:

- Schematic Design Phase
- Design Development Design Phase
- Guaranteed Maximum Price Phase

In House Capability

Each estimate phase will be based on "in house" quantitative surveys, current material pricing, selective applied historical cost data and key subcontractor input or hard trade package pricing. All aspects of the project scope from site development through electrical work will be quantified and priced by our preconstruction services team members. We utilize ICE Estimating software which houses our historical database and estimating assemblies.

ICE Estimate Example Design Development Cost Summary by Trade Package			
			
Type: Design Development Est Date: 09/30/2016 Project Size: 250000 SF			
Trade Package Detail			
Item Description	Quantity UM	Total Cost	\$/SF
16A - Electrical			
* Service Entrance			
Transformer Pad w/grounding	1.00 EACH	1,924	0.01
Pad Mid. Transformer (By Utility)	NOTE		
208V 3000A MCB Dist Panel (Installation)	1.00 EACH	2,165	0.01
* Distribution Panel Installation			
208V 1200A MLO Dist Panel	7.00 EACH	7,577	0.03
208V 600A MLO Dist Panel	2.00 EACH	1,804	0.01
208V 1200A Feeder Breaker	7.00 EACH	6,945	0.03
208V 600A Feeder Breaker	2.00 EACH	992	
208V 400A Feeder Breaker	8.00 EACH	2,526	0.01
208V 225A Feeder Breaker	6.00 EACH	812	
208V 200A Feeder Breaker	2.00 EACH	248	
208V 100A Feeder Breaker	5.00 EACH	338	
Distribution Panel TVSS	1.00 EACH	180	
* Circuit Breaker Panel Installation			
208V 400A MLO	7.00 EACH	5,683	0.02
208V 400A MCB	1.00 EACH	812	
208V 225A MLO	6.00 EACH	3,247	
208V 200A MCB	2.00 EACH	1,082	
208V 100A MLO	4.00 EACH	1,443	
208V 100A MCB	1.00 EACH	361	
Load Center for Housing Unit	70.00 EACH	18,942	0.08
* Balance of Power Distribution	****		

Estimate Tracker DD v. CD Budget Reconciliation Analysis				
				
<Owner Name> _____ <Project Name> _____ <Project Location> _____				
Project No. 00-000				
Trade Package Description	DD Budget Estimate	CD Budget Estimate	DD v. CD Variance (Over / Under)	Qty. of Bids
01A Site Demolition / Clearcut	\$678,401	\$772,700	\$94,299	1
01B Site Demolition / Clearcut - Quantitative Allowance	\$0	\$11,100	\$11,100	1
02D Combined Site Prep / Site Utilities	\$1,366,456		\$1,366,456	1
02D Combined Site Prep / Site Utilities - Quantitative Allowance	\$251,008		\$251,008	1
03E Construction Fencing	150	\$20,000	\$19,850	1
03F Asphalt Paving		\$20,000	\$19,850	1
02P Asphalt Paving - Quantitative Allowance		\$18,212	\$18,212	1
03G Landscaping	147	\$40,100	\$39,953	n/a
03H Planting	\$3,917,277	\$3,913,811	\$3,424	n/a
04A HVAC	\$4,633,800	\$4,428,357	\$2,052,443	n/a
04A Underground Electrical	\$218,400	\$176,426	\$42,974	n/a
04A Underground Electrical - Quantitative	\$0	\$2,500	\$2,500	n/a
04B Electrical	\$5,370,300	\$5,308,830	\$61,470	n/a
Subtotal	\$11,225,237	\$10,228,664	\$996,573	
Accepted Cost Management Log Items:	\$(1,530,640)	\$0	\$1,530,640	
Subtotal Cost of Work (Trade Package Cost)	\$9,694,597	\$10,228,664	\$534,067	
CH Design / Estimating Contingency:	\$407,200	\$0	\$407,200	
Total Direct Cost:	\$10,101,797	\$10,228,664	\$126,867	
Indirect Cost:	\$5,801,588	\$5,958,278	\$156,690	
Total Constructed in Cost:	\$15,903,385	\$16,186,942	\$283,557	
Current Construction Budget:	\$16,000,000	\$16,000,000	\$0	
Amount Over / (Under) Budget:	\$(99,615)	\$(813,058)	\$(713,443)	

Estimate Tracking

As the design progresses, the overall cost picture will be further solidified and compared back to previous estimates for tracking and comparative purposes. In anticipation of bidding the trades, we prepare cost estimates using the likely bid package category breakdown with specific allowances and assumptions being defined during each estimate phase.

Guaranteed Maximum Price (GMP) Development – Subsequent to preparation and reconciliation of the final construction document estimate, we will prepare our Guaranteed Maximum Price for review and approval by the City of High Point. Given the schedule requirements, we recommend three (3) succinct bid packages as enumerated below.

- Demolition & Utility Relocation Package
- Site Development & Structural Package
- Remaining Building Package

Project Manual / Trade Package Scope Development – Subsequent to approval of each bid package estimate, completion of the Trade Partner Prequalification Process and establishment of the GMP, our team prepare the Project Manual / Trade Package Scopes of Work for release into the market place for competitive pricing of the trade work.

Bidder Participation – *What does it mean to an Owner when you don't get adequate Bidder Participation on all trades.....a higher first project cost and missed cost estimates!* We consistently receive and open trade package bids with three (3) or more bids on each and every bid package. **We have completed more design-build work in our High Point / Greensboro area than any other General Contractor and our bidder participation results speak for themselves.**

i. Project Tracking / Reporting

We are a firm believer that effective “**Communication**” is the foundation for proper Project Tracking and Reporting. We utilize technology in many ways to increase and promote best communication practices amongst project team members. We consistently promote fluid communication – when all team members are informed, projects run smoother and are well managed.

With respect to specifics, we utilize **Prolog by Meridian Systems and Bluebeam Revu** to manage our project controls for tracking progress and action items that are identified and processed on a day-to-day basis. Our reporting structure and procedures are embedded as part of our internal training program; however, it can be modified to accommodate the needs of the City of High Point. Specifics which are tracked and reviewed routinely or at various stages of project progress are as follows:

PROLOG ▶

Project Summary Information <ul style="list-style-type: none">• Project Contacts• Project Directory Cost Control <ul style="list-style-type: none">• Potential Changes• Change Requests / Logs• Purchase Order Change Orders• Subcontract Change Orders	Document Control <ul style="list-style-type: none">• Drawing & Specification Logs• Conversation Logs• Submittal Registers• Submittal Logs• Hotlists / Action Items• Requests for Information (RFIs)• Meeting Minutes• Transmittals	Field Administration <ul style="list-style-type: none">• Daily Field Reports• Events• Notices to Comply• Material Inventory / Tracking• Work/Punch Lists• Safety Notices• Field Work Directives
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j. RFI / Shop Drawings

We take the time to meticulously review the project plans and specifications and when an aspect of the design is not clear, we ask the question via a Request for Information (RFI) to gain full clarity from our Designer partner. When we do ask a question, we try to provide a solution as this tends to help expedite the turnaround process and can quickly confirm what we believe the intent of the documents to be. By taking a pro-active approach, this helps benefit the team and the overall project schedule.

Reviewing of shop drawings and submittals and in turn on-site verification that the specified materials are in fact being installed on site is a key part of our quality control process. We take the time to thoroughly vet the information to confirm accuracy with the contract documents and make corrections before material is released. Once we determine what is missing, we routinely request to have the information revised prior to sending to our Design Partner for review and approval. Timely processing of submittals is a key to schedule management and one area our team fully understands. We will work closely within our integrated team to develop a mutually beneficial submittal schedule that will have full buy in from our subcontractors and suppliers.

Further, all official project documents are managed, tracked and archived in our online project information and management system. Leveraging a web services platform enables the project to benefit from online third party collaboration with **real time access to project data and documentation** including RFIs and shop drawings and submittals. This will prevent re-work and will improve the quality of construction for the City of High Point.

k. Quality Control

Samet-ODELL is organized on a unique, client-focused approach to Total Quality Management. The focus of this program is to create “Raving Fans” by each City of High Point administrator, end user and staff by quickly and cost effectively meeting their expectations of quality and delivery. Samet-ODELL is driven to achieve the highest standards of quality for the High Point Baseball Stadium and Entertainment Venue Project and this operating principle is clearly reflected by our long-term client relationships, and the fact that each year a significant volume of our annual construction revenue is driven by repeat customers.

Samet-ODELL requires strict compliance with the specified terms, scopes, schedules and budgets of our contracts. We carefully plan all work activities and follow approved plans; communicating clearly and frequently with clients and staff, including all relevant parties in the decision-making process; and finally, continuously striving to improve our performance by evaluating past performance and utilizing lessons learned.

Team performance will be consistent with our core values of Service, Quality, Innovation, Trust and Safety, driven by the execution of the Project Management Plan. Execution and Quality are documented and reported using our online project information and management system from sources and practices including:

- Document Coordination
- Documentation Control
- Submittal Process/Control
- 100% Material & Equipment Verification
- Preinstallation Meetings
- Quality Control Checklists & Special Documentation
- Testing and inspections
- Non-conformance List (also tracked on Schedule)
- Progress Photos
- As-Built Drawings

Prior to the commencement of a Trade Contractor’s Scope of Work, Samet-ODELL will hold a mandatory pre-installation/ preparatory meeting with attendance of the Design-Builder, City of High Point, Testing Firm, and the designated Trade Contractor’s Project Manager, Superintendent, Foreman, and other pertinent personnel to ensure the project scope and tasks are adequately understood, thus eliminating potential errors and omissions in the field.

Samet-ODELL utilizes photographic documentation at each stage of construction to ensure in-place work is commensurate with the project drawings and specifications. Any non-compliant work is immediately identified and rectified via notifications to the applicable Trade Contractor. These photos are utilized to fully illustrate work performed at time of installation. Select pictures are incorporated into the owner’s monthly report prepared by the Samet-ODELL project team.

Quality Control Requirements		
Topic:	Required Actions & Documentation:	Initial
<input type="checkbox"/> Documentation Control	Keep an organized file of all required documents up to date and on site at all times. Communicate with CM team when the inspection or test reports will be completed & the frequency of submission.	
<input type="checkbox"/> Submittal Process	Conform to all contractual requirements for this project. Substitution request will not be accepted for any item not previously approved by Samet/SRS.	
<input type="checkbox"/> 100% Material & Equipment Verification	Complete the Material & Equipment Verification List for all materials and equipment. This is an active document that will be updated through the course of construction. Samet/SRS are to receive these on a weekly basis or on a schedule that is agreed to up front by CM quality team. (See attached "Material & Equipment Verification List" template)	
<input type="checkbox"/> Pre-Installation Meetings	Attendance is mandatory by field supervision and/or Project Manager. No documentation required except completed SSOCP.	
<input type="checkbox"/> Quality Control Checklists & Special Documentation	Trade specific Quality Control Checklists will be utilized on an area by area basis. All checklists are to be signed off by your Quality Control Team and submitted to CM team daily. Any special documentation will be completed and turned over to CM team with your completed checklists as required.	
<input type="checkbox"/> Testing & Inspections	All contractual requirements will be listed first and turned in with your plan. Tests & Inspections will be witnessed by your Quality Representative and any documentation or reports will be turned over to Samet/SRS within 72 hours. Track all contractual and non-contractual inspections or tests on a Testing & Inspection Log (See attached "Testing & Inspection Log" template)	
<input type="checkbox"/> Non-Conformance	Full participation from your company is mandatory in documenting and rectifying Non-Conformances. All issues will be remediated per the approved corrective action and completed in an expedient time frame. All issues will be looked at on a week by week basis during inspections. Updated status of each will be required.	
<input type="checkbox"/> Progress Photos	Take them, take them often, and they must be have the areas and date on each photo. Submission requirements are on a trade by trade basis. Ask the DSAV project team what your requirements will be.	
<input type="checkbox"/> As-built Drawings	The master as-built set kept by Samet/SRS in the field trailer will be updated by your field Supervisor on a weekly basis.	

Note: All attached templates are Samet/SRS example documents that are for examples propose. Each subcontractor may use this, create their own, or already has their own they would like to use, they must meet or exceed the minimum requirements. This will be determined by the CM project team. The following are the required documents to be a part of every Quality Control Plan:

- The "Site Specific Quality Control Plan"
- "Material Verification Form"
- Trade specific Quality Control checklists and special documents
- "Testing & Inspection Report" as required
- "Testing & Inspection Log" mandatory - at a minimum will include all contractually required tests or inspections

Signature:

Date:

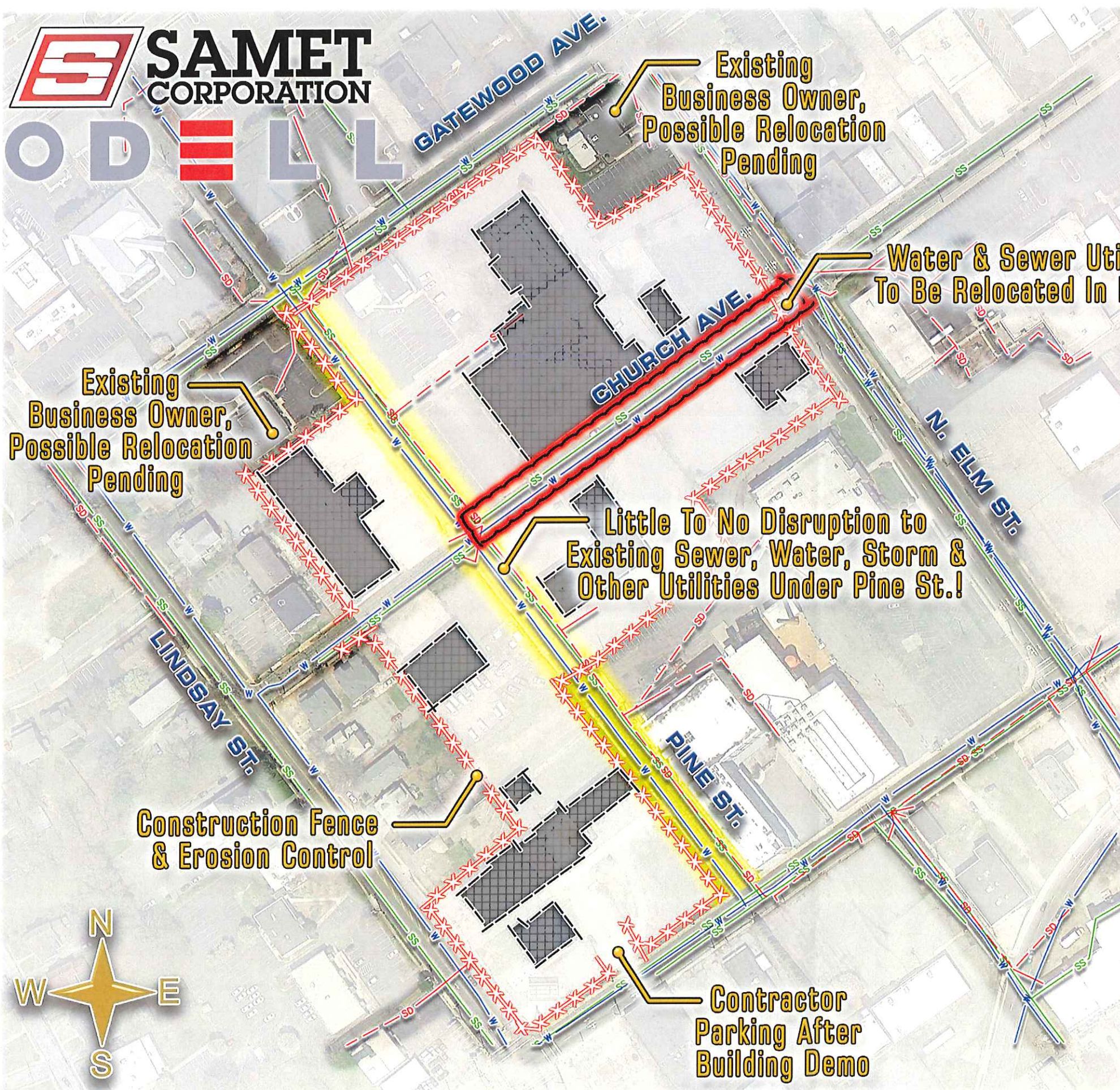
Quality Director

2 of 3

9/27/2018

Local Matters!

Our Design-Build Project Team is ready to go to work for the City of High Point and deliver another marquee Baseball Stadium here in the Triad!



SEQUENCING:

1. Establish Perimeter Construction Fencing & Gates.
2. Mobilize Construction, Field Office & Demo Crew.
3. Demo & Remove Existing Construction From The Stadium Footprint First, Then Surrounding Demo.
4. Relocate Existing Underground Utilities From Proposed Bldg. Areas.
5. Strip & Remove Existing Pavement & Stone From Stadium Footprint.

SITE LOGISTICS AND PHASING PLAN

**HIGH POINT
BASEBALL STADIUM**

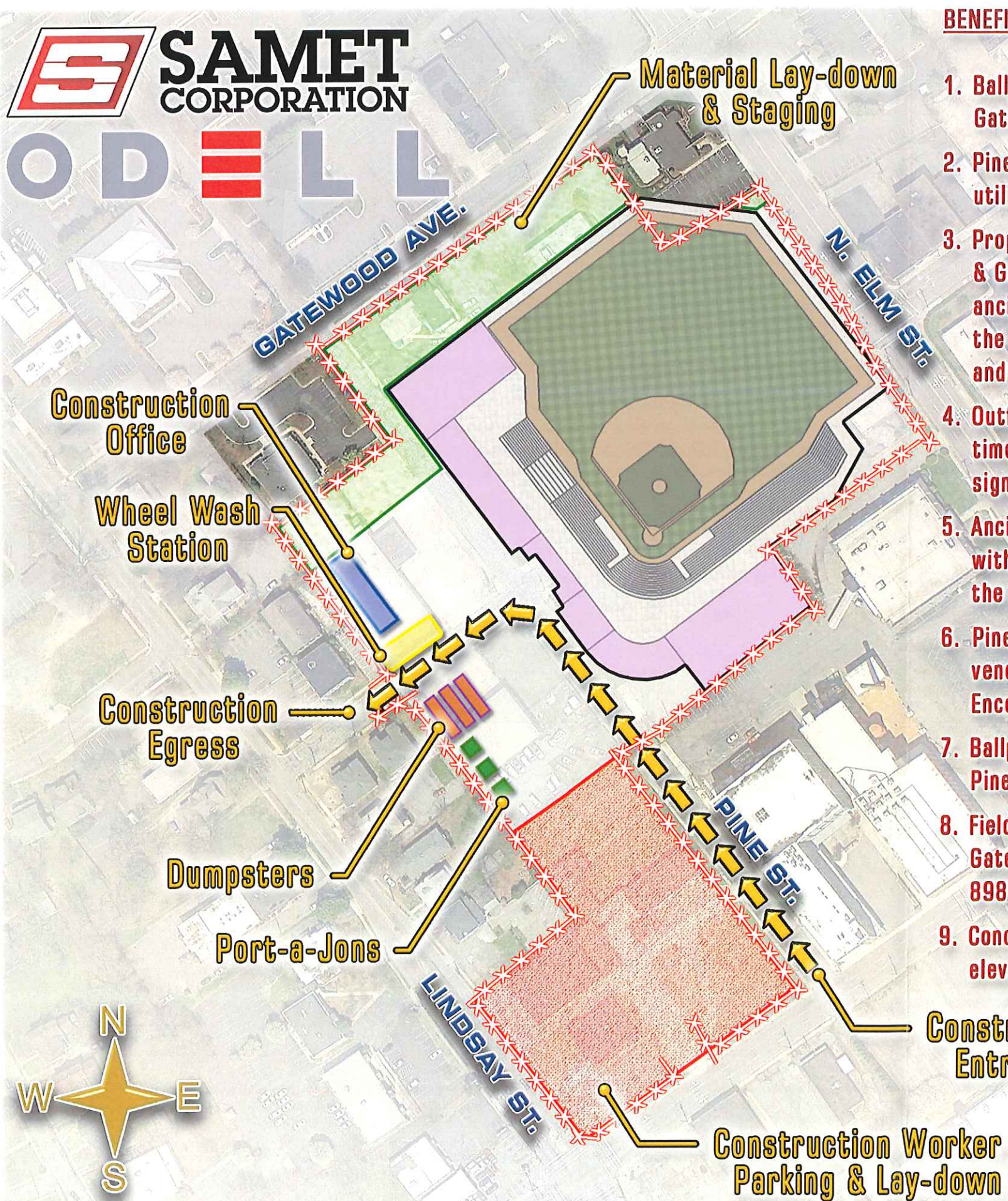
PHASE I

Date: 4/28/2017





OD ELL



BENEFITS:

1. Ballpark exposure to Elm street and Gatewood street frontage.
2. Pine Street can remain – Limits underground utility work, saves Time and Money!
3. Property at corner of Gatewood Ave. & Pine St. & Gatewood Ave. & N. Elm St. are proposed ancillary development and are not critical to the advancement of the construction schedule and can be phased in during project construction.
4. Outfield wall max height at approx. 8 feet saves time & money vs other orientations studied with significantly higher and costly walls.
5. Ancillary development can occur along Pine Street with parking behind – Creates a buffer between the Lindsay Street properties.
6. Pine Street can be used during games for vendors, bands, or ancillary business functions – Encourages Community Foot traffic
7. Ballpark entrances occur on both Pine Street and Elm Street.
8. Field Access occurs from Gatewood and slopes down from 898' to Field elevation 892'.
9. Concourse is located at elevation 908'.

SEQUENCING:

1. Mass Grading of Site, Shape The Ballpark Bowl & Excavate For Lower Level Construction.
2. Construct Bldg. & Concourse Foundations Below Seating & Cast-In-Place Walls.
3. Erect Vertical Construction At Concourse, Suites & Covered Areas.
4. Relocate Construction Fencing To Include Area Accomodating Relocated Buisneses & Complete Remaining Demolition & Construction.
5. Complete Construction Of Center Field Wall After Existing Business Relocates.

SITE LOGISTICS AND PHASING PLAN

HIGH POINT BASEBALL STADIUM

PHASE II

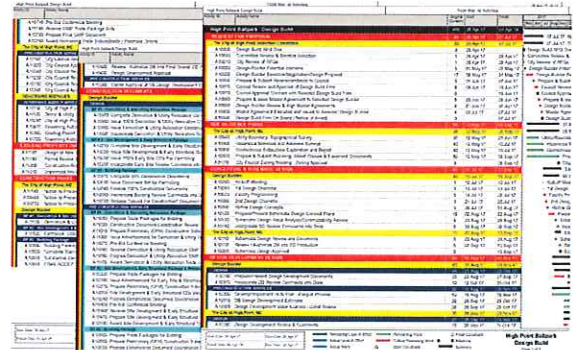
Date: 4/28/2017

Schedule

As a proactive measure, the Samet-ODELL Team has prepared a design/preconstruction management schedule (see insert herein) mapping out the proposed design and preconstruction process to facilitate an April 2019 opening! This schedule will be refined further with input from the City of High Point and in turn will be integrated into the Master Project Construction Schedule, which will delineate all construction activities of the project. Our team will maintain and regularly update this schedule during the project. **The schedule is comprehensive**, complete with milestone dates for all activities including design, permitting, construction and occupancy. Long lead items and critical path items are identified early in the preconstruction schedule in order to prohibit delays. The team is focused on meeting the schedule dates to ensure on time delivery.

Based on our initial assessment, we anticipate delivering the project in three (3) succinct bid packages as enumerated below and as reflected within the enclosed design/preconstruction schedule.

- Demolition & Utility Relocation Package
- Site Development & Structural Package
- Remaining Building Package



On each of the Projects we have included in our list of similar projects, the Owner's move-in dates/occupancy dates were met. The phased construction of each project, including early packages, allowed these projects to meet the Owner's milestones so that additional scope was allowed to be included to meet the Owners' changing needs.

Our team maintains and systematically updates the progress of the project and holds all team members accountable for meeting the dates - from start to finish. We include the project schedule in each and every bid package so that the expectations are clearly communicated to the trade package partners.

Allow the Samet-ODELL Design-Build Team to be your trusted partner and deliver the High Point Baseball Stadium and Entertainment Venue for opening pitch in April 2019!

High Point Ballpark Design Build		TASK filter: All Activities			26.Apr.17 18:11																											
Activity ID	Activity Name	Original Duration	Start	Finish	2017												2018												2019			
					May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	F	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	F	Mar	Apr	May	Jun	Jul	
High Point Ballpark Design Build		489	28.Apr.17	01.Apr.19	01.Apr.19, High																											
REQUEST FOR PROPOSAL		49	28.Apr.17	07.Jul.17	07.Jul.17, REQUEST FOR PROPOSAL																											
The City of High Point Selection Committee		49	28.Apr.17	07.Jul.17	07.Jul.17, The City of High Point Selection Committee																											
A10000	Design Build RFQ Due	0	28.Apr.17		Design Build RFQ Due																											
A10850	Committee Review & Shortlist Selection	1	28.Apr.17	28.Apr.17	Committee Review & Shortlist Selection																											
A10010	City Review of RFQs	1	28.Apr.17	28.Apr.17	City Review of RFQs																											
A10020	Design-Builder Potential Interview	5	01.May.17	05.May.17	Design-Builder Potential Interview																											
A10030	Design-Builder Selection/Negotiation/Design Proposal	17	08.May.17	31.May.17	Design-Builder Selection/Negotiation/Design Proposal																											
A10860	Prepare & Submit Recommendation to Council	5	01.Jun.17	07.Jun.17	Prepare & Submit Recommendation to Council																											
A10870	Council Review and Approval of Design Build Firm	8	08.Jun.17	19.Jun.17	Council Review and Approval of Design Build Firm																											
A10910	Council Approval Contract with Selected Design Build Firm	0		19.Jun.17	Council Approval Contract with Selected Design Build Firm																											
A10880	Prepare & issue Master Agreement to Selected Design Builder	5	20.Jun.17	26.Jun.17	Prepare & issue Master Agreement to Selected Design Builder																											
A10890	Design Builder Review & Sign Master Agreements	4	27.Jun.17	30.Jun.17	Design Builder Review & Sign Master Agreements																											
A10900	Master Agreement Executed and issued to Selected Design Builder	4	03.Jul.17	07.Jul.17	Master Agreement Executed and issued to Selected Design Builder																											
A10040	Design Build Firm On Board / Notice of Award	0		07.Jul.17	Design Build Firm On Board / Notice of Award																											
DUE DILIGENCE PHASE		80	12.May.17	05.Sep.17	05.Sep.17, DUE DILIGENCE PHASE																											
The City of High Point, NC		80	12.May.17	05.Sep.17	05.Sep.17, The City of High Point, NC																											
A10940	Utility/Boundary/ Topographical Survey	30	12.May.17	23.Jun.17	Utility/Boundary/ Topographical Survey																											
A10960	Hazardous Materials and Asbestos Surveys	40	12.May.17	10.Jul.17	Hazardous Materials and Asbestos Surveys																											
A10950	Geotechnical Subsurface Exploration and Report	40	12.May.17	10.Jul.17	Geotechnical Subsurface Exploration and Report																											
A10920	Prepare & Submit Rezoning, Street Closure & Easement Documents	80	12.May.17	05.Sep.17	Prepare & Submit Rezoning, Street Closure & Easement Documents																											
A11170	City Council Zoning Meeting - Zoning Approval	0		05.Sep.17	City Council Zoning Meeting - Zoning Approval																											
CONCEPTUAL & SCHEMATIC DESIGN		45	12.Jul.17	13.Sep.17	13.Sep.17, CONCEPTUAL & SCHEMATIC DESIGN																											
Design Builder		40	12.Jul.17	06.Sep.17	06.Sep.17, Design Builder																											
A10050	Kickoff Meeting	1	12.Jul.17	12.Jul.17	Kickoff Meeting																											
A10060	1st Design Charrette	1	13.Jul.17	13.Jul.17	1st Design Charrette																											
A10070	Facility Programming	5	14.Jul.17	20.Jul.17	Facility Programming																											
A10080	2nd Design Charrette	3	21.Jul.17	25.Jul.17	2nd Design Charrette																											
A10090	Refine Design Concepts	5	26.Jul.17	01.Aug.17	Refine Design Concepts																											
A10100	Prepare/Present Schematic Design Concept Plans	15	02.Aug.17	22.Aug.17	Prepare/Present Schematic Design Concept Plans																											
A10130	Schematic Design Value Analysis/Constructability Review	5	23.Aug.17	29.Aug.17	Schematic Design Value Analysis/Constructability Review																											
A10140	Incorporate SD Review Comments into Docs	5	30.Aug.17	06.Sep.17	Incorporate SD Review Comments into Docs																											
The City of High Point, NC		15	23.Aug.17	13.Sep.17	13.Sep.17, The City of High Point, NC																											
A10110	Schematic Design Review and Comments	5	23.Aug.17	29.Aug.17	Schematic Design Review and Comments																											
A10150	Review / Authorize DB into DD Production	5	07.Sep.17	13.Sep.17	Review / Authorize DB into DD Production																											
A10200	Schematic Design Approval	0		13.Sep.17	Schematic Design Approval																											
DESIGN DEVELOPMENT DESIGN		60	16.Aug.17	08.Nov.17	08.Nov.17, DESIGN DEVELOPMENT DESIGN																											
Design Builder		60	16.Aug.17	08.Nov.17	08.Nov.17, Design Builder																											
DESIGN		45	23.Aug.17	25.Oct.17	25.Oct.17, DESIGN																											
A10190	Prepare/Present Design Development Documents	25	23.Aug.17	27.Sep.17	Prepare/Present Design Development Documents																											
A10370	Incorporate DD Review Comments into Docs	10	12.Oct.17	25.Oct.17	Incorporate DD Review Comments into Docs																											
PRECONSTRUCTION SERVICES		60	16.Aug.17	08.Nov.17	08.Nov.17, PRECONSTRUCTION SERVICES																											
A10330	Develop/Implement HUB Plan / Prequal Process	60	16.Aug.17	08.Nov.17	Develop/Implement HUB Plan / Prequal Process																											
A10310	DB Design Development Estimate	20	28.Sep.17	25.Oct.17	DB Design Development Estimate																											
A10300	Design Development Value Analysis / Const Review	20	28.Sep.17	25.Oct.17	Design Development Value Analysis / Const Review																											
The City of High Point, NC		30	28.Sep.17	08.Nov.17	08.Nov.17, The City of High Point, NC																											
DESIGN		25	28.Sep.17	01.Nov.17	01.Nov.17, DESIGN																											
A10290	Design Development Review & Comments	10	28.Sep.17	11.Oct.17	Design Development Review & Comments																											

High Point Ballpark Design Build			TASK filter: All Activities			26.Apr.17 18:11																							
Activity ID	Activity Name	Original Duration	Start	Finish	2017					2018												2019							
					May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	F	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	F	Mar	Apr	May
A10420	Review / Authorize DB into Final Overall CD Production	5	26.Oct.17	01.Nov.17																									
A10430	Design Development Approval	0		01.Nov.17																									
PRE-CONSTRUCTION SERVICES		10	26.Oct.17	08.Nov.17																									
A10380	Owner Approval of DB Design Development Est/VE	10	26.Oct.17	08.Nov.17																									
CONSTRUCTION DOCUMENTS		142	11.Aug.17	05.Mar.18																									
Design Builder		142	11.Aug.17	05.Mar.18																									
DESIGN		113	11.Aug.17	24.Jan.18																									
BP #1 - Demolition & Site Utility Relocation Package		45	11.Aug.17	13.Oct.17																									
A10970	Complete Demolition & Utility Relocation Construction Documents	20	11.Aug.17	08.Sep.17																									
A10990	Issue 100% Demolition & Utility Relocation CD's For Permitting	0		08.Sep.17																									
A10980	Issue Demolition & Utility Relocation Coordination/Pricing Set	0		08.Sep.17																									
A11000	Incorporate Demolition & Utility Relocation Review Comments into Docs	5	09.Oct.17	13.Oct.17																									
BP # 2 - Site Development & Early Structural Package		70	07.Sep.17	15.Dec.17																									
A10210	Complete Site Development & Early Structural Construction Documents	45	07.Sep.17	08.Nov.17																									
A10220	Issue Site Development & Early Structural Coordination/Pricing Set	0		08.Nov.17																									
A10230	Issue 100% Early Site CD's For Permitting	0		08.Nov.17																									
A10350	Incorporate Early Site Review Comments into Docs	5	11.Dec.17	15.Dec.17																									
BP #3 - Building Package		70	12.Oct.17	24.Jan.18																									
A10570	Complete 95% Construction Documents	35	12.Oct.17	01.Dec.17																									
A10610	Issue Document Set for Permitting	0		01.Dec.17																									
A10640	Finalize 100% Construction Documents	15	04.Dec.17	22.Dec.17																									
A10690	Incorporate Building Review Comments into Docs	10	10.Jan.18	23.Jan.18																									
A10730	Release "Issued For Construction" Documents	0	24.Jan.18																										
PRE-CONSTRUCTION SERVICES		134	23.Aug.17	05.Mar.18																									
BP #1 - Demolition & Site Utility Relocation Package		43	23.Aug.17	23.Oct.17																									
A11050	Prepare Trade Packages for Bidding	15	23.Aug.17	13.Sep.17																									
A11020	Construction Document Coordination Review	10	11.Sep.17	22.Sep.17																									
A11010	Prepare Preliminary (CPM) Construction Schedule	10	11.Sep.17	22.Sep.17																									
A11060	Issue Advertisement for Demolition & Utility Relocation Trade Package Bids	15	14.Sep.17	04.Oct.17																									
A11070	Pre-Bid Conference Meeting	1	21.Sep.17	21.Sep.17																									
A11080	Receive Demolition & Utility Relocation GMP Trade Package Bids	0		04.Oct.17																									
A11090	Prepare Demolition & Utility Relocation GMP Pricing Document	5	05.Oct.17	11.Oct.17																									
A11100	Award Demolition & Utility Relocation Trade Subcontracts / Purchase Orders	5	17.Oct.17	23.Oct.17																									
BP #2 - Site Development, Early Structural Package & Preliminary GMP Phase		56	05.Oct.17	26.Dec.17																									
A10320	Prepare Trade Packages for Bidding	20	05.Oct.17	01.Nov.17																									
A10390	Issue Advertisement for Early Site & Structural Trade Package Bids	20	03.Nov.17	04.Dec.17																									
A10270	Prepare Preliminary (CPM) Construction Schedule	10	09.Nov.17	22.Nov.17																									
A10250	Site Development & Early Structural CDs Value Analysis / Construction Review	20	09.Nov.17	08.Dec.17																									
A10240	Prepare Construction Document Coordination Review	20	09.Nov.17	08.Dec.17																									
A10400	Pre-Bid Conference Meeting	1	10.Nov.17	10.Nov.17																									
A10460	Receive Site Development & Early Structural Trade Package Bids	0		04.Dec.17																									
A10470	Prepare Site Development & Early Structural & GMP Preliminary Pricing Document	5	05.Dec.17	11.Dec.17																									
A10500	Award Site Development & Early Structural Trade Subcontracts / Purchase Orders	5	19.Dec.17	26.Dec.17																									
BP #3 - Building Package		79	09.Nov.17	05.Mar.18																									
A10660	Prepare Trade Packages for Bidding	20	09.Nov.17	08.Dec.17																									
A10650	Prepare Preliminary (CPM) Construction Schedule	15	04.Dec.17	22.Dec.17																									
A10630	Prepare Construction Document Coordination Review	20	04.Dec.17	02.Jan.18																									
A10580	Bldg Pkg Construction Docs Value Analysis / Construction Review	20	04.Dec.17	02.Jan.18																									
A10700	Issue Advertisement for Building Package Trade Package Bids	20	26.Dec.17	23.Jan.18																									

 Remaining Level of Effort
  Remaining Work
  Finish Constraint
 Actual Level of Effort
 Critical Remaining Work
 Milestone
 Actual Work
 Start Constraint
 Summary



High Point Ballpark Design Build			TASK filter: All Activities			26.Apr.17 18:11																											
Activity ID	Activity Name	Original Duration	Start	Finish	2017												2018												2019				
					May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	F	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	F	Mar	Apr	May	Jun	Jul		
A10710	Pre-Bid Conference Meeting	1	03.Jan.18	03.Jan.18																													
A10740	Receive GMP Trade Package Bids	0		29.Jan.18																													
A10750	Prepare Final GMP Document	10	30.Jan.18	12.Feb.18																													
A10790	Award Remaining Trade Subcontracts / Purchase Orders	10	20.Feb.18	05.Mar.18																													
The City of High Point, NC		89	12.Oct.17	19.Feb.18																													
PRECONSTRUCTION SERVICES		89	12.Oct.17	19.Feb.18																													
A11160	City Council Review of BP#1 - Demolition & Utility Relocation Package	3	12.Oct.17	16.Oct.17																													
A11220	City Council Approval of BP#1 - Demolition & Utility Relocation Package	0		16.Oct.17																													
A10340	City Council Review Preliminary GMP Agreement and BP#2 - Early Site & Structural Package	5	12.Dec.17	18.Dec.17																													
A11230	City Council Review/Execute Preliminary GMP Agreement and BP#2 - Early Site & Structural Package	0		18.Dec.17																													
A10760	City Council Review Final Reconciled GMP Package	5	13.Feb.18	19.Feb.18																													
A11240	City Council Approval of Final Reconciled GMP Package	0		19.Feb.18																													
GOVERNING AGENCIES		93	11.Sep.17	23.Jan.18																													
GOVERNING AGENCY APPROVALS		93	11.Sep.17	23.Jan.18																													
A11110	City of High Point / TRC / NCDNER Demo & Utility Relocation Permit Review & Comments	20	11.Sep.17	06.Oct.17																													
A11120	Demo & Utility Relocation Permit Approval	0		13.Oct.17																													
A10280	City of High Point / NCDNER Grading & Shell Permit Review & Comments	20	09.Nov.17	08.Dec.17																													
A10670	Governing Authority Review & Comments	25	04.Dec.17	09.Jan.18																													
A10360	Grading Permit & Structural Shell Permit Approval	0		15.Dec.17																													
A10720	Governing Authority Approval	0		23.Jan.18																													
EXISTING PROPERTY OWNER RELOCATION PHASE (POTENTIAL SCENARIO)		180	20.Jun.17	06.Mar.18																													
A11180	Design of New Space for Existing Property Owners	45	20.Jun.17	22.Aug.17																													
A11190	Permit Review & Approval	20	23.Aug.17	20.Sep.17																													
A11200	Construction/Remodeling of New Space	100	21.Sep.17	13.Feb.18																													
A11210	Implement Move	15	14.Feb.18	06.Mar.18																													
CONSTRUCTION PHASE		370	17.Oct.17	01.Apr.19																													
The City of High Point, NC		86	17.Oct.17	20.Feb.18																													
A11140	Notice to Proceed with Demo & Utility Relocation Phase	0	17.Oct.17																														
A10490	Notice to Proceed with Early Site & Structural Phase	0	19.Dec.17																														
A10770	Notice to Proceed with Building Construction Phase	0	20.Feb.18																														
Design Builder		370	17.Oct.17	01.Apr.19																													
BP #1 - Demolition & Site Utility Relocation Package		90	17.Oct.17	23.Feb.18																													
A11130	Demolition & Utility Relocation Phase	90	17.Oct.17	23.Feb.18																													
BP #2 - Site Development & Early Structural Package		150	21.Dec.17	25.Jul.18																													
A10520	Earthwork, Utilities & Structural Phase	150	21.Dec.17	25.Jul.18																													
BP #3 - Building Package		283	21.Feb.18	01.Apr.19																													
A10800	Building Package Construction Phase	262	21.Feb.18	01.Mar.19																													
A10820	Complete Training/Punchlist/Closeout Documents	45	29.Jan.19	01.Apr.19																													
A10830	Substantial Completion	0		01.Mar.19																													
A10840	FINAL ACCEPTANCE / COMPLETION	0		01.Apr.19																													

Start Date: 28.Apr.17	Data Date: 28.Apr.17
Finish Date: 01.Apr.19	Run Date: 26.Apr.17

Remaining Level of Effort	Remaining Work	△ Finish Constraint
Actual Level of Effort	Critical Remaining Work	◆ Milestone
Actual Work	△ Start Constraint	— Summary

Samet has a written Health & Safety Program that incorporates regulations of the current editions of the State and Federal laws, including but not limited to, the latest amendments of the following: Williams-Steigler Occupational Safety and Health Act of 1970, Public Law 91-956; Part 1910, Occupational Safety & Health Standards, Chapter 17 of Title 29, Code of Federal Regulations; Part 1926, Safety & Health regulations for Construction Chapter 17 of Title 29, Code of Federal Regulations.

A site specific safety and incident prevention program will be developed for the Baseball Stadium and Entertainment Venue Project to assist Ryan, Mike, Lee, Kenneth, the subcontractors and tiered subcontractors and workers in understanding an incident free environment and the safety and health expectations and requirements of this project. Compliance with the site safety and incident prevention program is expected and a condition of employment on a Samet project site.

Safety and incident prevention is everyone's responsibility. Each worker on this project site will be expected to follow all Samet Safety Rules and specific safety requirements as outlined in this policy. Each contractor supervisor and foreman is responsible for safety, implementing Samet safety program and training employees in safe work procedures. Sr. Superintendent Mike Gobble will have the overall responsibility for safety of the project. Bruce Jaworoski, Safety Director, has the corporate responsibility and authority for safety and accident prevention. Samet policy is to provide a safe and healthy place of employment for every worker on site and to abide by accident prevention regulations set forth by the federal, state and local governments. Health and safety will always remain the top priority for all levels of management, supervision, and workers engaged in construction activities. Health and safety will never be sacrificed in lieu of schedule, cost, production, or any other component of the work process.

EMR

Samet has a current EMR rate of .69.

Samet had **no lost time injuries** in 2016. Currently, we have gone 1048 days without a lost time accident.

Safety Awards

NC Building Star Contractor
since 2003

ABC STEP Diamond Safety

ABC National Safety Merit
(2016 & 2014)

14 Consecutive Years
NC Building Star
Contractor Gold Safety





**APPENDIX for
Qualifications to
The City of High Point**



Appendix

3.3.16 Minimum Criteria

- Declarations Statement
- Licensing
- Insurance



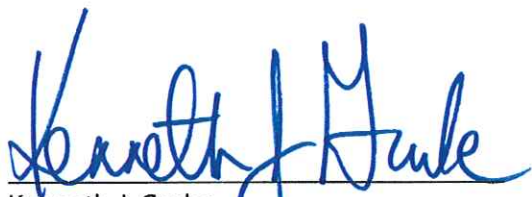
Declaration Statement

We certify that our Design-Build entity's "Designer(s) of Record" have current North Carolina Architectural and/or Engineering license(s) as appropriate for their portion of the design work.

We certify that our Design-Build entity's "Builder" has a current North Carolina Contractor's unlimited license.

We certify that our firm will have and maintain liability insurance coverage for a total of \$1 million/occurrence & \$2 million/general aggregate for commercial general liability, and not less than \$1 million per claim for commercial business automobile liability.

We certify that we will have coverage for errors and omissions by all Designer(s) of Record of not less than \$1 million per claim.



Kenneth J. Grube
Regional Vice President
Samet Corporation

DB Team Information

High Point Baseball Stadium & Entertainment Venue

Samet Corporation - General Contractor License

License Year	License No.
2017	3538

North Carolina
Licensing Board for General Contractors

This is to Certify That:

Samet Corporation
Greensboro, NC

is duly registered and entitled to practice
General Contracting
Limitation: Unlimited
Classification: Building

until
December 31, 2017
when this Certificate expires.

Witness our hands and seal of the Board.
Dated, Raleigh, N.C.
February 8, 2017

This certificate may not be altered.

[Signature]
Chairman

C. Paul Wimmer
Secretary-Treasurer



Design Team - Business and Professional Licenses

The North Carolina Board of Architecture

certifies that

Odell Associates, Inc.

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 50016
Initial registration: 8/12/1970
Expires on: 12/31/2017



Catherine M. Evans
Executive Director

The North Carolina Board of Architecture

certifies that

Joseph Michael Woollen

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 3116
Initial registration: 2/10/1978
Expires on: 6/30/2017



Catherine M. Evans
Executive Director

The North Carolina Board of Architecture

certifies that

Bradley J. Bartholomew

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 11084
Initial registration: 5/14/2008
Expires on: 6/30/2017



Catherine M. Shank
Executive Director

The North Carolina Board of Architecture

certifies that

Anthony C. Hersey

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 11665
Initial registration: 1/28/2010
Expires on: 6/30/2017



Catherine M. Shank
Executive Director

The North Carolina Board of Architecture

certifies that

Jonathan Patrick Blain

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 8961
Initial registration: 8/22/2001
Expires on: 6/30/2017



Catherine M. Shank
Executive Director

The North Carolina Board of Architecture

certifies that

Gaurav Atul Gupte

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 9798
Initial registration: 8/17/2004
Expires on: 6/30/2017



Catherine M. Egan
Executive Director



NORTH CAROLINA BOARD OF EXAMINERS
FOR ENGINEERS AND SURVEYORS
4601 Six Forks Rd. Suite 310
Raleigh, North Carolina 27609

Stimmel Associates, P.A.
601 N Trade Street, Ste 200
Winston-Salem, NC 27101

This is to Certify that:

Stimmel Associates, P.A. is licensed with the North Carolina Board of Examiners for Engineers and Surveyors,
and is authorized to practice engineering under the provisions of Chapter 89C and 55B of the General Statutes of
North Carolina.

This authorization must be renewed annually, and expires on June 30, 2017

License No.: C-1342



THE NORTH CAROLINA BOARD OF
EXAMINERS FOR ENGINEERS
AND SURVEYORS

Adrian Pitt
Executive Director

Stimmel Associates, P.A.
601 N. Trade Street, Ste 200
Winston-Salem, NC 27101

North Carolina Board of Landscape Architects
P.O. Box 41225 • Raleigh, NC 27629-1225
(919) 850-9088 • Fax: (919) 872-1598 • ncbla@bellsouth.net • www.ncbola.org
Registration of Landscape Architect Corporation

This certifies that
Stimmel Associates, P.A.
License # C-069
is registered to practice
Landscape Architecture in
North Carolina.
07/01/2016 to 06/30/2017

North Carolina Board of Landscape Architects
P.O. Box 41225 • Raleigh, NC 27629-1225
(919) 850-9088 • Fax: (919) 872-1598 • ncbla@bellsouth.net • www.ncbola.org
Registration of Landscape Architect

Doug Stimmel
601 N. Trade Street, Ste 200
Winston-Salem, NC 27101

This certifies that
Doug Stimmel
License # 427
is registered to practice
Landscape Architecture in
North Carolina.
07/01/2016 to 06/30/2017

LICENSE NUMBER 05702-U	STATE OF NORTH CAROLINA BOARD OF EXAMINERS OF ELECTRICAL CONTRACTORS	EXPIRATION DATE 01/31/2018
THIS IS TO CERTIFY THAT: Johnson's Modern Electric Company Inc. DBA: Modern Edge Technologies Qualifiers: Steven Glenn Johnson, Leonard Michael Simpson, Zachary Glenn Johnson		
<i>is duly registered and entitled to practice Electrical Contracting in the</i> Unlimited Classification Limitation: Any project regardless of value		
Johnson's Modern Electric Company Inc. DBA: Modern Edge Technologies Steven Glenn Johnson 6629 Old US 421 Hwy East Bend, NC 27018		<i>Witness our hands and seal of the Board</i>  <i>Mark A. Hoff</i> Chairman <i>Jim Norman</i> Secretary-Treasurer

North Carolina Board of Examiners for Engineers and Surveyors

<https://www.membersbase.com/ncbels/search>

Preferred Engineering, PLLC
PO Box 116
Lewisville, NC 27023
(336) 972-0796

License: P-0979
Status: CURRENT
Service: Engineering

[View/Print Current Annual License Certificate](#)**Disciplinary Actions**

None found

[Search again.](#)

North Carolina Board of Examiners for Engineers and Surveyors

<https://www.membersbase.com/ncbels/search>

Gregory F. Mulholland
Preferred Engineering PLLC
PO Box 116
Lewisville, NC 27023

License: 017665
Status: CURRENT
Expires: 12/31/2017

Disciplinary Actions

None found

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searching for does not appear.



NORTH CAROLINA BOARD OF EXAMINERS
FOR ENGINEERS AND SURVEYORS
4601 Six Forks Rd. Suite 310
Raleigh, North Carolina 27609

Systems Engineering Group PLLC
PO Box 16023
Greensboro, NC 27416

This is to Certify that:

Systems Engineering Group PLLC is licensed with the North Carolina Board of Examiners for Engineers and Surveyors, and is authorized to practice engineering under the provisions of Chapter 89C and 55B of the General Statutes of North Carolina.

This authorization must be renewed annually, and expires on June 30, 2017.

License No. : P-0768



THE NORTH CAROLINA BOARD OF
EXAMINERS FOR ENGINEERS
AND SURVEYORS

Adel Pitt
Executive Director

<p>North Carolina Board of Examiners for Engineers and Surveyors</p>  <p>This is to certify that Michael C. Lemnios is duly licensed and entitled to practice Engineering until December 31, 2017 when this certificate expires. Registration Number: 027031 Status: CURRENT</p> <p><i>Carl M. Ellington, Jr.</i> Carl Ellington, Chair</p> <p><i>Andrew Zoutwille</i> Andrew Zoutwille, Secretary</p>

Receipt for Annual Renewal

Date: 12/14/2016 11:09:00 PM
Order ID: AX0EF16ADF68
Fee: \$75.00

Registrant: Michael C. Lemnios , License: 027031		
Business address Systems Contractors Inc 711 Camann St Greensboro , NC 27407	Mailing Address Systems Contractors Inc PO Box 16023 Greensboro , NC 27416	Payment information Card: 4*****6396 Expiration: 03 /18 Michael C. Lemnios Systems Contractors Inc Greensboro , NC 27416

The North Carolina Board of Architecture

certifies that

Freeman Kennett Architects, PLLC

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 51774
Initial registration: 5/23/2006
Expires on: 12/31/2017



Catherine M. Egan
Executive Director

The North Carolina Board of Architecture

certifies that

Peter Hancock Freeman

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 6765
Initial registration: 3/1/1994
Expires on: 6/30/2017



Catherine M. Shank
Executive Director

The North Carolina Board of Architecture

certifies that

John Phillip Kennett

is registered and authorized to practice
Architecture in the State of North Carolina.

In testimony whereof this certificate has been issued
by the authority of this Board.

Registration number: 8018
Initial registration: 7/8/1998
Expires on: 6/30/2017



Catherine M. Shank
Executive Director



NORTH CAROLINA BOARD OF EXAMINERS
FOR ENGINEERS AND SURVEYORS
4601 Six Forks Rd. Suite 310
Raleigh, North Carolina 27609

McKim & Creed, Inc.
1730 Varsity Drive, Ste 500
Raleigh, NC 27608

This is to Certify that:

McKim & Creed, Inc., is licensed with the North Carolina Board of Examiners for Engineers and Surveyors, and is authorized to practice *engineering and land surveying* under the provisions of Chapter 89C and 55B of the General Statutes of North Carolina.

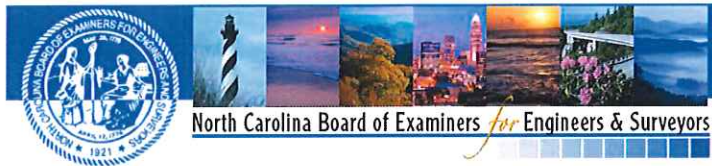
This authorization must be renewed annually, and expires on June 30, 2017

License No.: E-1222



THE NORTH CAROLINA BOARD OF
EXAMINERS FOR ENGINEERS
AND SURVEYORS

Ad Pitt
Executive Director



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License Lookup

Atul M. Nerurkar
9115 Kalanchoe Dr
Mathews, NC 28105

License: 011807
Status: CURRENT
Expires: 12/31/2017

Disciplinary Actions

None found

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NORTH CAROLINA BOARD OF EXAMINERS
FOR ENGINEERS AND SURVEYORS
4601 Six Forks Rd. Suite 310
Raleigh, North Carolina 27609

KingGuinn Associates, P.A.
1309 Amble Drive
Charlotte, NC 28206

This is to Certify that:

KingGuinn Associates, P.A. is licensed with the North Carolina Board of Examiners for Engineers and Surveyors, and is authorized to practice engineering under the provisions of Chapter 89C and 55D of the General Statutes of North Carolina.

This authorization must be renewed annually, and expires on June 30, 2017

License No.: G-0130



THE NORTH CAROLINA BOARD OF
EXAMINERS FOR ENGINEERS
AND SURVEYORS

Adrian Pitter
Executive Director

Page 1 of 1

POCKET CARD

North Carolina Board of Examiners for Engineers and Surveyors



This is to certify that
Lawrence A. McGinnis
is duly licensed and entitled to practice
Engineering
until December 31, 2017 when this certificate expires.
Registration Number: 012614 Status: CURRENT

Carl M. Ellington, Jr.
Carl Ellington, Chair

Andrew Zoutwelle
Andrew Zoutwelle, Secretary

Receipt for Annual Renewal

Date: 12/1/2016 8:00:20 AM
Order ID: AU0EF03EA29E
Fee: \$75.00

Registrant: Lawrence A. McGinnis, License: 012614		
Business address King/Guinn Assoc 1309 Amble Dr Charlotte, NC 28206	Mailing Address KingGuinn Associates PA 1309 Amble Dr Charlotte, NC 28206	Payment information Card: 4*****8825 Expiration: 04/19 Larry A McGinnis 1309 Amble Drive Charlotte NC

Samet Corporation - General Contractor Insurance



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/10/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Scott Ins (Greensboro) 628 Green Valley Road Ste. 306 Greensboro NC 27408	CONTACT NAME: Dianne Harris	
	PHONE (A/C, No., Ext): 336-510-0077	FAX (A/C, No): 336-273-5915
E-MAIL ADDRESS: dharris@scottins.com		
INSURED SAMET-1 Samet Corporation 309 Gallimore Dairy Rd., #102 Greensboro NC 27409	INSURER(S) AFFORDING COVERAGE	
	INSURER A: Zurich American Insurance Company (NAIC # 16535
	INSURER B: Commerce and Industry Insurance Com	19410
	INSURER C: Catlin	
	INSURER D:	
	INSURER E:	
INSURER F:		

COVERAGES

CERTIFICATE NUMBER: 1894420351

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		GLO3433219	10/1/2016	10/1/2017	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		BAP3433220	10/1/2016	10/1/2017	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$10,000		BE067941489	10/1/2016	10/1/2017	EACH OCCURRENCE \$25,000,000 AGGREGATE \$25,000,000 SIR \$10,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	WC3433218	10/1/2016	10/1/2017	E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
C	E&O/Pollution		CPL6908661017	10/1/2016	10/2/2017	Limit 5,000,000 Ded 50,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Proof of Insurance	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Dianne Harris</i>

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ACORD 25 (2014/01)

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