CITY OF HIGH POINT AGENDA ITEM



Title: Agreement For Services – MobileDoc for the Fire Department

From: Tommy Reid, Fire Chief

Public Hearing: N/A

Meeting Date: June 3, 2019 Advertising Date: NA

Attachments: MobileDoc Proposal

Advertised By: NA

PURPOSE:

City Council is asked to award an Agreement For Services contract for MobileDoc medical services to include on-site/as needed physicals for the Fire Department in the amount of \$98,000.00. These physicals are conducted on schedules as needed to ensure employees are medically cleared to perform their duties.

BACKGROUND:

This is a unique medical service that is not biddable at the present time due to minimal vendors providing such services and MobileDoc has been providing these services for the City over the past few years by way of Purchase Order. It is the intent moving forward to have such services under contract as supporting documentation for the issued purchase orders. Declared as a "non biddable service" by the Purchasing Manager.

BUDGET IMPACT:

Funding required for these physicals was requested and has been included in the current fiscal year budgets for the Department.

RECOMMENDATION / ACTION REQUESTED:

City Council is requested to approve the Agreement For Services contract to MobileDoc in the amount of **\$98,000.00** for Fire Department employees.



MOBILE URGENT & INDUSTRIAL MEDICINE

STEPHEN A. HUBBARD, MD, FACEP mdoc1@att.net themobiledoc.com 336-978-8258 FAX 768-0301 336-768-0001

January 12, 2019

Chief Tommy Reid High Point Fire Department 434 S. Elm Street High Point, NC 27260

Dear Chief Reid,

We trust this finds you and your department well and looking forward to a safe and productive new year. As Mobile Doc continues to grow, we remain committed to delivering our quality, cost-efficient health care services for our clients and individual patients in the upcoming year.

Our staff, at The Mobile Doc, PLLC, will again be offering our *on-site medical services* to public safety departments in the region. Our *staff of licensed nurses and medical assistants,* coupled with *board-certified physicians and mid-level clinicians,* stands eager to assist your department in meeting its medical compliance and wellness needs in an efficient and professional manner. As in the past, these evaluations will be offered at your facility and scheduled at a time most conducive to your department's schedule.

Generally, for fire department medical surveillance evaluations we follow the current *NFPA* **1582** and **OSHA 1910 guidelines**; however, we can modify the evaluations to best suit the specific needs of your department. With respect to police officer evaluations we generally follow the applicable state guidelines for sworn criminal justice officers; but again, these evaluations may be tailored to better suit your specific needs. The on-site evaluations include a medical history review and hands-on physical, a comprehensive executive lab panel, urinalysis, resting electrocardiogram (EKG), aerobic capacity evaluation, audiometric and Titmus vision testing as well as pulmonary function testing with spirometry and pulse oximetry. In addition, we also offer additional on-site testing and immunizations specific to your department's needs. Generally, the evaluations require about one hour fifteen minutes of each member's time and we complete approximately four member exams every hour and fifteen minutes interval. Please find enclosed an example of a typical NFPA 1582 evaluation and an updated pricing list for *July 2019 through June 2020*.

At the completion of the evaluation, each member receives, in follow-up, copies of their pertinent test results, counseling and guidance for further treatment recommendations and provider contact information for additional questions regarding follow-up. The department receives fitness for duty recommendations, a summary letter and any other pertinent information needed for compliance with applicable NFPA/OSHA standards (i.e. immunization status, etc.) Our services are personalized and confidential and our commitment to service will be evident.

I would welcome the opportunity to further discuss our services with you and/or your board of directors. If you would find it helpful, I will be happy to supply a list of current and past organizations for which we have provided services that have agreed to give reference to our continued commitment to service. I look forward to your call or email if we may be of further assistance.

Kindest regards,

Stephen A. Hubbard, M.D., F.A.C.E.P. President The Mobile Doc, P.L.L.C.

The Mobile Doc, P.L.L.C.

January 12, 2019

\$292.00

PROPOSAL-High Point Fire Department			
Prepared For: Chief Tommy Reid			
434 S. Elm Street			
High Point, NC 27260			
Phone 336-883-3550			

July 2019-June 2020

July 2019-June 2020
Perform:
Health Surveillance Medical Evaluations (On-Site)
Includes:
Complete Blood Count/platelets & differential
Comprehensive Metabolic Profile
Complete Lipid Profile
TSH
Urinalysis (Dipstick)
Spirometry/Pulse Oximetry (Pulmonary Function Testing)
Audiometry
Vision (Titmus)
Aerobic Capacity Evaluation

Additional Testing:	
Electrocardiogram/Interpretation	\$62.00
Prostate Specific Antigen (Cancer Screening-Male)	\$37.00
TB Skin Testing (PPD)	\$30.00

Typical Medical Evaluation (Individual Member-age over 40)

Health Surveillance Evaluation	\$292.00
Electrocardiogram/Interpretation	\$62.00
TB Skin Testing (PPD)	\$30.00
PSA (Prostate Specific Antigen) (age 40 and older)	\$37.00

	Total:	Male (age 40+)	\$421.00
		(Age under 40)	\$384.00
Thank you for allowing us to serve you!			

Thank you for allowing us to serve you Stephen A. Hubbard, MD, FACEP

Mobile Doc Representative

High Point Fire Department Representative

The Mobile Doc, PLLC

High Point Fire Department (Annual Physicals) July 2019-June 2020

Itemized Schedule-Services

Health Surveillance Examinations

History & Hands-On Physical	\$83.00
Executive Lab Panel	\$106.00
Spirometry	\$34.00
Pulse Oximetry	\$11.00
Audiometry	\$28.00
Vision (Titmus)	\$38.00
Urinalysis (dipstick)	\$11.00
EKG	\$62.00
PSA	\$37.00
CA-125	\$48.00
Heavy metals (Lead, Arsenic, Mercury)	\$121.00
Heavy metals (Serum Lead)	\$45.00
RBC cholinesterase	\$31.00
Drug Screen- 5 Panel (Referral)	\$82.00
Drug Screen- 5 Panel (On-Site)	\$54.00
Drug Screen- 10 Panel (On-Site)	\$66.00
Hepatitis B immunization	\$121.00
Hepatitis B titer (Post immunization)	\$52.00
Hepatitis C titer	\$55.00
Tetanus (<i>dT</i>) immunization	\$38.00
<i>Tdap</i> immunization	\$92.00
Influenza immunization	\$30.00
PPD-Tuberculosis	\$30.00
CRP-C-reactive protein	\$33.00
CRP-C-reactive protein (cardiac)	\$37.00
HIV Screen	\$42.00
Thyroid/ TSH	\$64.00
Thyroid panel	\$37.00
TSH	\$46.00
Lipid panel	\$39.00
Chest x-ray (1-2 view-On-Site)	\$72.00