

CITY OF HIGH POINT

AGENDA ITEM



Title: Side Loading Refuse Trucks

From: Gary Smith, Fleet Director

Public Hearing: N/A

Attachments: Quote

Meeting Date: July 15, 2019

Advertising Date / N/A

Advertised By: N/A

PURPOSE:

The Environmental Services Division has three side loading refuse trucks in need of replacement due to age and hours. Using the NC Sheriffs' Association Procurement contract # 20-1-0506, three Autocar trucks with New Way Side Loading Refuse bodies from Advantage Truck Center are being recommended for council approval.

BACKGROUND:

The Environmental Services Division is currently using three Mack trucks with the New Way side loading bodies that have between 9,500-10,000+ hours. These trucks are used daily for residential garbage collection and need to be moved into the spare motorpool due to age and hours. Solid Waste has a total of thirteen side loading trucks and this will give them additional spare trucks to have while their trucks are being serviced and repaired. The Autocar truck with New Way side loading refuse body configuration is like the ones they are currently using and will meet their needs. The price of \$307,742.43 is for one truck, refuse body installation, and delivery. Total cost for three is \$923,227.29. Estimated delivery is 180-240 days.

BUDGET IMPACT:

Funds are available in 2019-20 budget

RECOMMENDATION / ACTION REQUESTED:

The Fleet Services Department recommends purchasing the three Autocar trucks with New Way side loading refuse bodies from Advantage Truck Center. Recommendation also includes declaring three current spare trucks as surplus and disposing through the online auction process.



North Carolina Sheriffs' Association
Heavy Equipment Procurement Program
Price Sheet Award Agreement

Heavy Equipment Procurement Program
Bid 20-04-0506

We are pleased to announce the North Carolina Sheriffs' Association has successfully completed its statewide competitive award for heavy equipment effective May 18, 2019.

Congratulations, your dealership has been included on the association's price sheet contract controlled by the North Carolina Sheriffs' Association's Solicitation for Bids and Contract Terms and Conditions.

By the award of this contract based on your dealership's bid for Solicitation Number 20-04-0506, all terms and conditions set forth in the Solicitation for Bids and Contract Terms and Conditions are incorporated herein by reference and agreed to by the Contractor and the North Carolina Sheriffs' Association.

Ken Adkins

Signature of Authorized Representative

Ken Adkins

Printed Name of Authorized Representative

Youngs Truck Center, DBA Advantage Truck Center

Contractor/Dealership Name (Please Print)

5/17/19

Date

Jason D. Bennett
Signature of NCSA Contract Administrator

Jason D. Bennett

Printed Name of NCSA Contract Administrator

May 18, 2019

Date

Prepared By Bruce Stadler
Quote Id : Stock ASL with ret
Phone : (704)597-0551
Order : 20016770
Lead Unit Sales Order : 20016770
Model : 2019 - ACX64 Class 8

Prepared For Bruce Stadler
Advantage Truck Center

06/21/2019

Quote Summary

Values are in U.S. Dollar

EQUIPMENT	EACH	TOTAL
ACX64 Class 8	\$300,196.43	\$300,196.43
SINGLE RIGHT HAND DRIVE CAB		
QUANTITY	1	
ADDITIONAL PURCHASED COVERAGES	\$4,846.00	\$4,846.00
EPA SURCHARGE	\$0.00	\$0.00
ADDITIONAL PRICE ADJUSTMENT	\$0.00	\$0.00
FACTORY CONTRACT MODIFICATION	\$0.00	\$0.00
OUTSIDE CONTRACT FREIGHT	\$0.00	\$0.00
MISC/ORDER CHANGE FEES	\$750.00	\$750.00
ADDITIONAL SURCHARGE	\$0.00	\$0.00
NORTH AMERICAN FREIGHT VIA DESIGNATED SHIPPER	\$1,950.00	\$1,950.00
TOTAL EQUIPMENT PRICE	\$307,742.43	\$307,742.43
OTHER CHARGES	EACH	TOTAL
FET AMOUNT TOTAL	\$0.00	\$0.00
STATE TAX/OTHER FEES	\$0.00	\$0.00
TOTAL QUOTE	\$307,742.43	\$307,742.43

--- With TRANS.
RETARDER
\$ 300,788.14 + Without
TRANS.
RETARDER

Dealer Signature

Customer Signature

Date

Date

- By signing the Quote Summary, Customer approves the information contained in the Quote, subject to final approval by Autocar. Autocar endeavors to provide but does not guarantee error-free Quotes. All price quotations are for informational purposes only, and prices are subject to change without notice. Final prices will be reflected on the invoice for the Autocar chassis or on a document expressly evidencing Autocar's intent to be bound. Autocar may substitute comparable components for those listed on any quote. Estimates of unloaded weight distribution are provided for informational purposes only, are not guaranteed by Autocar and do not take into account vehicle application, body type or other modifications. Autocar is not responsible for modifications to the Autocar chassis after shipment from the Autocar assembly plant. Modifications by body builders and other upfitters or converters may void the Autocar limited warranty in whole or in part.

- Autocar will deliver the Autocar chassis to the designated agent for delivery.



Tuesday, June 18, 2019

Quote Number: 535

Front splash shield.
Clean out chute extensions, both sides.

1	NCSA 6% discount on base unit and options.(\$8945.23)	(\$11,445.23)	(\$11,445.23)
	Amick Municipal Discount (\$2500.00)		
	Delivered to Autocar dealership for PDI.		

Delivery is 120 to 150 days after the chassis is received at New Way.

Total: \$137,641.98

Quoted By: Cameron Low Date: 6/18/2019
Cameron Low

This quote good for: 90 days

Production and delivery will take approximately: * Delivery Time Frame 120 to 150 days AR chassis

Amick Equipment payment terms: **Payment due upon delivery.**

* Please be aware. Delivery time is based on current production lead time. This is an estimate and may increase or decrease due to chassis availability, body production, transport or other unforeseen issues.

** Unless itemized above, price does not include any state, local or federal taxes.



NCSA Bid# 19-03-0504R

Lot# 46 Sideloader Refuse Body

Amick Equipment makes every effort when quoting your new equipment to meet all Federal, State and Local weight requirements. It is up to the end-user NOT to exceed the weight limits for your area regardless of chassis GVWR. Over weight equipment can lead to DOT fines, damage to the equipment or injury to the operator and others. All refuse and street equipment has the potential to be over weight if improperly operated

Thank you for considering Amick Equipment as a vendor. We will do our best to meet and exceed your expectations.

P.O. Box 1965 Lexington, SC 29071-1965 Toll-Free (800) 922-3795 Fax (803) 359-0925 www.amickequipment.com



**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: Fleet Services

COUNCIL AGENDA DATE: July 15, 2019

BID NO.: NC Sheriff's Association CONTRACT NO.: 20-1-0506 DATE OPENED:

DESCRIPTION:

Autocar with New Way 31 yard Side Loading Refuse Body

PURPOSE:

The Environmental Services Division is currently using three Mack trucks with the New Way side loading bodies that have between 9,500-10,000+ hours. These trucks are used daily for residential garbage collection and need to be moved into the spare motorpool due to age and hours.

COMMENTS:

The price of \$307,742.43 is for one truck, refuse body installation, and delivery. Total cost for three is \$923,227.29. Estimated delivery is 180-240 days.

RECOMMEND AWARD TO: Advantage Truck Center AMOUNT: \$ 923,227.29

JUSTIFICATION:

Using this bid allows the City of High Point to take advantage of the volume discount offered through the NC Sheriffs' Association contract.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
501271	532401			\$ 923,227.29
TOTAL BUDGETED AMOUNT				\$ 923,227.29

DEPARTMENT HEAD: Gary L. Smith Digitally signed by Gary L. Smith
DN: cn=Gary L. Smith, o=City of High Point, ou=Fleet
Services, email=gary.smith@highpointnc.gov, c=US
Date: 2019.07.02 12:49:35 -0400 DATE: Jul 2, 2019

The Purchasing Division concurs with recommendation submitted by the Fleet Services and recommends award to the lowest responsible, responsive bidder Advantage Truck Ctr. in the amount of \$ 923,227.29.

PURCHASING MANAGER: Erik Conti Digitally signed by Erik Conti
Date: 2019.07.02 14:01:41 -0400 DATE: Jul 2, 2019

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: Bobby Fitzjohn Digitally signed by Bobby Fitzjohn
Date: 2019.07.02 15:12:46 -0400 DATE: Jul 2, 2019

CITY MANAGER: Greg Demko Digitally signed by Greg Demko
Date: 2019.07.02 16:26:22 -0400 DATE: 7/2/2019