

CITY OF HIGH POINT

AGENDA ITEM



Title: Motorola Radio Purchase

From: Steve Lingerfelt, Director of Information
Technology Services

Meeting Date: July 15, 2019

Public Hearing: No

**Advertising Date /
Advertised By:**

Attachments: Motorola Solutions Inc. Radio Quote

PURPOSE:

The City needs to purchase Motorola portable and mobile radios to replace older radios as part of the annual replacement program.

BACKGROUND:

Information Technology Services is recommending the City of High Point purchase one hundred and one (101) portable radios as part of the annual eight (8) year radio replacement cycle. The radios purchased will be replacing radios in the Electric and Public Services Departments.

BUDGET IMPACT:

The City of High Point will use existing funds in the FY 2019-20 budget to purchase the radios from Motorola Solutions, Inc. The total cost of the radios is \$457,014.90 which is the state contract price.

RECOMMENDATION / ACTION REQUESTED:

The Department of Information Technology Services recommends approval of the contract and that the appropriate City official and/or employee be authorized to execute all necessary documents.



MOTOROLA SOLUTIONS

TO: City Of High Point
Radio Replacement
Lee Stanley

Motorola Solutions
Scott Hurt
336 312-9165

scott.hurt.ii@motorolasolutions.com

Qty	Model Number	Description or Specification	Unit Discounted Price	Extended Discounted Price
<u>APX 6000 3.5 PORTABLE RADIO</u>				
101	H98UCH9PW7BN	APX 6000 3.5 PORTABLE RADIO Standard with the following: GPS Bluetooth,ADP ASTRO 25 INTEGRATED VOICE & DATA	\$ 2,522.15	\$ 254,737.15
101	Q806	ASTRO DIGITAL CAI	\$ 375.95	\$ 37,970.95
101	H38BS	SMARTZONE	\$ 876.00	\$ 88,476.00
101	Q361	P25 9600 BAUD	\$ 219.00	\$ 22,119.00
101	QA01648	HARDWARE KEY	\$ 3.65	\$ 368.65
101	H869	MULTIKEY	\$ 240.90	\$ 24,330.90
101	G996	ENH: OVER THE AIR PROVISIONING	\$ 73.00	\$ 7,373.00
101	Q58AL	3 YEAR ESSENTIAL SERVICES	\$ 110.00	\$ 11,110.00
101	QA01833	EXTREME NOISE REDUCTION	\$ 18.25	\$ 1,843.25
101	QA00580AC	TDMA	\$ 328.50	\$ 33,178.50
101	NNTN7687A	APX INSERT	\$ 33.75	\$ 3,408.75
101	QA05575AA	TIA4950 BATTERY IMPRESS 4500MAH	\$123.75	\$12,498.75
101	Trade in -400 per radio		\$ (400.00)	\$ (40,400.00)

TRADE IN -400 dollars Per Radio Must receive P.O. by July 19th

Terms: Net 30 days after shipment

Delivery 6 Weeks

Date 4-Jun-19

State Contract # 725G

Proposal #6419 Taxes not included

Equipment	\$457,014.90
Total	\$457,014.90



**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: **Information Technology Services**

COUNCIL AGENDA DATE: **July 15, 2019**

BID NO.: **NC State Contract** CONTRACT NO.: **NC 725G** DATE OPENED:

DESCRIPTION:

Motorola radio replacement purchase.

PURPOSE:

The City of High Point utilizes an eight year replacement cycle to replace older radios in it's inventory. One hundred and one portable radios will be replaced this year. The radios will be replaced in the Electric and Public Services Departments

COMMENTS:

This purchase is made using the NC procurement contract 725G.

RECOMMEND AWARD TO: **Motorola Solutions Inc.** AMOUNT: **\$457,014.90**

JUSTIFICATION:

The purchase is needed to replace older radios in inventory as part of an eight year replacement cycle.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
501243	522601			\$457,014.90
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: **Steve Lingerfelt** Digitally signed by Steve Lingerfelt Date: 2019.07.02 13:55:37 -04'00' DATE: **July 2, 2019**

The Purchasing Division concurs with recommendation submitted by the **IT** and recommends award to the lowest responsible, responsive bidder **Motorola Solutions** in the amount of \$ **457,014.90**.

PURCHASING MANAGER: **Erik Conti** Digitally signed by Erik Conti Date: 2019.07.02 13:59:31 -04'00' DATE:

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: **Bobby Fitzjohn** Digitally signed by Bobby Fitzjohn Date: 2019.07.02 14:03:10 -04'00' DATE: **7/2/2019**

CITY MANAGER: **Greg Demko** Digitally signed by Greg Demko Date: 2019.07.02 16:21:46 -04'00' DATE: **7/2/2019**