

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Front Loading Refuse Truck

**From:** Gary Smith, Fleet Director

**Public Hearing:** N/A

**Attachments:** Bid Recommendation  
Quote

**Meeting Date:** August 5, 2019

**Advertising Date /** N/A

**Advertised By:** N/A

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### **PURPOSE:**

The Solid Waste Division of Public Services has a front loading refuse truck in need of replacement based on age and overall condition. Using the NC Sheriffs' Association Procurement contract # 20-1-0506, a 2020 Autocar with New Way Front Loading refuse body is being recommended for council approval.

### **BACKGROUND:**

The Solid Waste Division has a 2007 Autocar truck with a Labrie front loading body in need of replacement based on age and overall condition. Maintenance costs have steadily increased and as a result, we believe this front loader is at the end of its useful life. The Autocar truck with New Way Front Loading refuse body is similar to the other ones they are currently using and will meet their needs. The price of \$296,533.48 is for one truck, body installation, and delivery. Estimated delivery is 180-240 days.

### **BUDGET IMPACT:**

Funds are available in the 2019-20 budget.

### **RECOMMENDATION / ACTION REQUESTED:**

The Fleet Services Department recommends purchasing one Autocar truck with New Way front loading refuse body from Advantage Truck Center. Recommendation also includes declaring the old truck as surplus and disposing through the online auction process.



Proposed new truck



**FORMAL BID RECOMMENDATION  
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: **Fleet Services**

COUNCIL AGENDA DATE: **August 5, 2019**

BID NO.: **NC Sheriffs' Association** CONTRACT NO.: **20-04-0506** DATE OPENED:

**DESCRIPTION:**

**2020 Autocar Truck with New Way Front Loading Refuse Body**

**PURPOSE:**

The Solid Waste Division has a 2007 Autocar truck with a Labrie front loading body in need of replacement based on age and overall condition. Maintenance costs have steadily increased and as a result, we believe this front loader is at the end of its useful life.

**COMMENTS:**

The price of \$296,533.48 is for one truck, body installation, and delivery. Estimated delivery is 180-240 days.

RECOMMEND AWARD TO: **Advantage Truck Center** AMOUNT: **\$296,533.48**

**JUSTIFICATION:**

Using this bid allows the City of High Point to take advantage of the volume discount offered through the NC Sheriffs' Association contract.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
501271	532401			\$ 296,533.48
TOTAL BUDGETED AMOUNT				\$ 296,533.48

DEPARTMENT HEAD: **Gary L. Smith** Digitally signed by Gary L. Smith  
DN: cn=Gary L. Smith, o=City of High Point, ou=Fleet Services, email=gary.smith@highpointnc.gov, c=US  
Date: 2019.07.23 11:29:56 -0400 DATE: **July 23, 2019**

The Purchasing Division concurs with recommendation submitted by the **Fleet Services** and recommends award to the lowest responsible, responsive bidder **Advantage Truck Ctr.** in the amount of \$ **296,533.48**.

PURCHASING MANAGER: **Erik Conti** Digitally signed by Erik Conti  
Date: 2019.07.24 11:57:11 -0400 DATE: **July 24, 2019**

Approved for Submission to Council  
FINANCIAL SERVICES DIRECTOR: **Bobby Fitzjohn** Digitally signed by Bobby Fitzjohn  
Date: 2019.07.24 16:05:23 -0400 DATE: **July 24, 2019**

CITY MANAGER: **Greg Demko** Digitally signed by Greg Demko  
DN: cn=Greg Demko, o=High Point, ou=High Point, email=greg.demko@highpointnc.gov, c=US  
Date: 2019.07.25 09:33:19 -0400 DATE: **July 24, 2019**



## *ACX64 Class 8*

Advantage Truck Center  
NC

Prepared By : Bruce Stadler  
(704)597-0551  
bstadler@advtrks.com

Prepared For : GARY SMITH  
CITY OF HIGH POINT

Monday, July 8, 2019 3:33:37 PM EST

Prepared By Bruce Stadler  
Quote Id : QAZPTLWIS  
Phone : (704)597-0551  
Quote Number : Q0035374  
Model : 2020 - ACX64 Class 8

Prepared For Gary Smith  
City of High Point

07/08/2019

## Quote Summary

Values are in U.S. Dollar

<i>EQUIPMENT</i>	<i>EACH</i>	<i>TOTAL</i>
ACX64 Class 8	\$288,987.48	\$288,987.48
SINGLE LEFT HAND DRIVE CAB		
QUANTITY	1	
ADDITIONAL PURCHASED COVERAGES	\$4,846.00	\$4,846.00
EPA SURCHARGE	\$0.00	\$0.00
ADDITIONAL PRICE ADJUSTMENT	\$0.00	\$0.00
FACTORY CONTRACT MODIFICATION	\$0.00	\$0.00
OUTSIDE CONTRACT FREIGHT	\$0.00	\$0.00
PDI CHARGES	\$750.00	\$750.00
ADDITIONAL SURCHARGE	\$0.00	\$0.00
NORTH AMERICAN FREIGHT VIA DESIGNATED SHIPPER	\$1,950.00	\$1,950.00
<b>TOTAL EQUIPMENT PRICE</b>	<b>\$296,533.48</b>	<b>\$296,533.48</b>
<i>OTHER CHARGES</i>	<i>EACH</i>	<i>TOTAL</i>
FET AMOUNT TOTAL	\$0.00	\$0.00
STATE TAX/OTHER FEES	\$0.00	\$0.00
<b>TOTAL QUOTE</b>	<b>\$296,533.48</b>	<b>\$296,533.48</b>

\_\_\_\_\_  
Dealer Signature

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

- By signing the Quote Summary, Customer approves the information contained in the Quote, subject to final approval by Autocar. Autocar endeavors to provide but does not guarantee error-free Quotes. All price quotations are for informational purposes only, and prices are subject to change without notice. Final prices will be reflected on the invoice for the Autocar chassis or on a document expressly evidencing Autocar's intent to be bound. Autocar may substitute comparable components for those listed on any quote. Estimates of unloaded weight distribution are provided for informational purposes only, are not guaranteed by Autocar and do not take into account vehicle application, body type or other modifications. Autocar is not responsible for modifications to the Autocar chassis after shipment from the Autocar assembly plant. Modifications by body builders and other upfitters or converters may void the Autocar limited warranty in whole or in part.

- Autocar will deliver the Autocar chassis to the designated agent for delivery.





Tuesday, June 18, 2019

Quote Number: 628

Attn: Gary Smith  
High Point  
3524 Triangle Lake road  
High Point, NC 27260

NCSA Bid# 19-03-0504R

Lot# 45 Front Loader Refuse Body



**Item(s) Quoted: New Way FL40 NCSA**

Thank you for allowing us to quote you on your equipment needs. Amick Equipment is a full service and stocking parts dealer for all of our equipment lines since 1959, serving our customers in the Carolinas. We appreciate the opportunity to quote you and will work hard to exceed your expectations on your new equipment. If you have any questions about the equipment listed below, or about Amick Equipment, please feel free to call me.

QTY	Item Description	Unit Price	Extended Price
1	NCSA Bid# 19-03-0504R Lot#45 FrontLoader Refuse Body  New Way Mammoth standard series 34 Cubic Yard Complete Mount Front Mount Vane Pump LED Body lights including reverse and license plate Center Mount brake I.D. Cluster Over Height Warning light in cab. Alert when arms/forks, are above cab Dual camera system, reverse and hopper, 7" flat screen monitor. Standard Acrylic Urethane White paint to match cab. Body Roof 10ga, 80k Roof Door solid metal, 14ga. Body sides 1/8" AR450 Body floor 3/16" AR 235. Hopper Sides 3/16" AR 450. Hopper Floor 1/4" AR450. Standard canopy Steel Front sump with clean out doors Tailgate bubble 1/8" AR450 Packer Panel Lower face 3/16" AR 450 Packer Panel sloped face 3/16" AR450 Filter bypass visual indicator on filter housing Aluminum oil tank with in tank filtration Quick disconnect port for pressure gauge Standard Warranties; 2 year cylinder, 1 year body, 1 year Hydraulic	\$110,720.00	\$110,720.00
1	Options: Upgrade to 40 cubic yard body Service hoist LED Mid-body backup lights LED High intensity backup lights on tailgate LED High intensity work lights, 2 in hopper, 1 on canopy Strobe light beacon center tailgate. Integrated strobe lights upper and lower tailgate. 1 upper light bar, 2 stop/tail and 2 turn signal. 2 white LED strobes on front of cab 1 backup alarm 102db 1 over height warning buzzer when forks above the cab 1 fire ext 20 lb.	\$16,111.27	\$16,111.27

*Amick Equipment makes every effort when quoting your new equipment to meet all Federal State and Local weight requirements. It is up to the end-user NOT to exceed the weight limits for your area regardless of chassis GVRW. Over weight equipment can lead to DOT fines, damage to the equipment or injury to the operator and others. All refuse and street equipment has the potential to be over weight if improperly operated.*

*Thank you for considering Amick Equipment as a vendor. We will do our best to meet and exceed your expectations.*

P.O. Box 1965 Lexington, SC 29071-1965 Toll-Free(800) 922-3795 Fax (803) 359-0925 [www.amickequipment.com](http://www.amickequipment.com)



Tuesday, June 18, 2019

Quote Number: 628

1 triangle kit  
caution decal for tailgate  
Transition at top of roof from ladder.  
Ladder down interlock to shut down hydraulics  
Body floor to 1/4" 100K  
No hopper clean out doors ( credit \$500)  
Air raise for canopy extension  
Torque tube reinforcements.  
Hour meter on PTO  
Fork thickness 1-1/2" 100k with hook 48"  
Fork limiter to retain can on forks during dumping.  
Steel tool box 18"x 18" x 24"  
Dual Body Access doors.  
Uppertailgate seal extension rubber. Additional 36" over standard  
No screen or hole in canopy over exhaust. Chassis exhaust difusser turn out to side of canopy.

1 NCSA 6% discount on base unit and options.(7610.00) (\$12,610.00) (\$12,610.00)  
Amick Municipal Discount (\$5000.00)

Lead time is 120 to 150 days After receipt of chassis at New Way.

Chassis requirements  
300hp, 1000 torque  
64000 minimum.  
208 to 210" wheel base  
Allison trans 4500 rds.  
Check chassis for engine braking if needed.

Total: \$114,221.27

Quoted By: Cameron Low Date: 6/18/2019

Cameron Low

This quote good for: 90 days

Production and delivery will take approximately: \* **Delivery Time Frame 120 to 150 days AR Chassis**

Amick Equipment payment terms: **Payment due upon delivery.**

*\* Please be aware. Delivery time is based on current production lead time. This is an estimate and may increase or decrease due to chassis availability, body production, transport or other unforeseen issues.*

*\*\* Unless itemized above, price does not include any state, local or federal taxes.*



NCSA Bid# 19-03-0504R

Lot# 45 Front Loader Refuse Body

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