

CITY OF HIGH POINT

AGENDA ITEM



Title: Police Motorcycles

From: Gary Smith, Fleet Director

Meeting Date: September 16, 2019

Public Hearing: N/A

Advertising Date / N/A

Advertised By: N/A

Attachments: Sole Source Recommendation
Quote

PURPOSE:

The Police Department has two Yamaha police motorcycles in need of replacement based on age and mileage. We are recommending the BMW Police R1250RT-P for council approval.

BACKGROUND:

The Police department has two Yamaha police motorcycles in need of replacement. Both have over 50,000 miles and are showing wear. The BMW Police R1250RT-P motorcycle is being requested as a sole source item to match the other two BMW police motorcycles, they are currently using. Standardization is the overriding consideration. The motorcycles are \$27,720.50 each with a total cost of \$55,441 for two. The price includes two motorcycles and delivery.

BUDGET IMPACT:

Funds are available in the 2019-20 budget.

RECOMMENDATION / ACTION REQUESTED:

The Fleet Services Department recommends purchasing two BMW Police R1250RT-P motorcycles from Just Imports/Motorcycles of Charlotte.



Financial Services

Purchasing Division



Requisition # **24107**

**CITY OF HIGH POINT
SOLE SOURCE JUSTIFICATION FORM**
(For Items Costing \$10,000.00 or More)
Statutory Reference N.C.G.S. 143-129(e)6

Vendor: **Just Imports/Motorcycles of Charlotte**

Item(s): **BMW R1250RT-P Motorcycle**

Justification:

The Police department has two Kawasaki motorcycles in need of replacement. Kawasaki no longer manufactures a police motorcycle. The BMW R1250RT-P motorcycle is being requested as a sole source item to match the other two police motorcycles they are currently using. These were purchased last year using ITB 5006-080718. The motorcycles are \$27,720.50 each. Standardization is the overriding consideration.

Estimated expenditure for the above item(s): **\$55,441**

Accounting Unit and Account(s): **501271-532401**

**CHECK ALL ENTRIES BELOW THAT APPLY TO THE PROPOSED PURCHASE.
ATTACH A MEMO CONTAINING JUSTIFICATION AND SUPPORT DOCUMENTATION.**

1. ☐ Performance or price competition for a product are not available.
2. ☐ A needed product is available from only one source of supply.
3. ☒ Standardization or compatibility is the overriding consideration.
4. ☐ The parts/equipment are required from this source to permit standardization.
5. ☐ None of the above applies. A detailed explanation and justification for this sole source request is contained in attached memo and support documentation.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the material or service described in this sole source justification be authorized as a sole source for the material or service.

Department Head/Authorized Personnel **Gary L. Smith**
Digitally signed by Gary L. Smith
DN: cn=Gary L. Smith, o=City of High Point, ou=Fleet Services, email=gary.smith@highpointnc.gov, c=US
Date: 2019.08.01 14:30:23 -04'00'

Department/Division **Fleet Services**

Date **August 1, 2019**

APPROVAL PROCESS

Purchasing Manager

Erik Conti

Digitally signed by Erik Conti
Date: 2019.08.02 11:01:46 -04'00'

Financial Services Director

Bobby Fitzjohn

Digitally signed by Bobby Fitzjohn
Date: 2019.08.02 11:10:13 -04'00'

City Council (\$30,000 – Up)

Greg Demko

Digitally signed by Greg Demko
Date: 2019.08.27 11:32:08 -04'00'

Motorcycles of Charlotte

731 Westinghouse Blvd.
Charlotte NC 28273
704-882-6106

Buyer's Order

CITY OF HIGH POINT

211 S. HAMILTON ST.
HIGH POINT NC 27260

H 336-442-7783 W

C

Date 07/31/2019
Deal No.
Salesperson GREGORY NORTH
Lienholder NONE
Email justin.fleming@highpointnc.gov

I hereby agree to purchase the following unit(s) from you under the terms and conditions specified. Delivery is to be made as soon as possible. It is agreed, however, that neither you nor the manufacturer will be liable for failure to make delivery.

Unit Information

Year	Make	Model	Model Name	Serial No.	Stock No.
2019		Temporary MU			TEMP

Options:

Dealer Unit Price	\$22,315.00
Factory Options	\$0.00
Added Accessories	\$3,430.50
Freight	\$495.00
Dealer Prep	\$1,035.00
Subtotal	\$27,275.50

HIGH POINT PD BUILD SPECIFICATIONS

\$3,430.50 D

Cash Price	\$27,275.50
Trade Allowance	\$0.00
Payoff	\$0.00
Net Trade	\$0.00
Net Sale (Cash Price - Net Trade)	\$27,275.50
Sales Tax	\$0.00
Title/License/Registration Fees	\$76.00
Document or Administration Fees	\$369.00
Credit Life Insurance	\$0.00
Accident & Disability	\$0.00
Total Other Charges	\$445.00
Sub Total (Net Sale + Other Charges)	\$27,720.50
Cash Down Payment	\$0.00
Amount to Pay/Finance	\$27,720.50

Notes:

FOR 2019 OR 2020 BMW R1250RT-P, PENDING AVAILABILITY.

Trade Information

Monthly Payment of \$27,720.50 For 1 Months at 0.00% Interest Days to First Payment 30

NOTICE TO BUYER: (1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a completely filled in copy of this agreement. (3) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

TRADE-IN NOTICE: Customer represents that all trade in units described above are free of all liens and encumbrances except as noted.

*With Approved Credit. Interest rates and monthly payment are approximate and may vary from those determined by the lender.

Customer Signature _____ Dealer Signature _____

Thank You for Your Business!