CITY OF HIGH POINT AGENDA ITEM



Title: Cigna Contract Renewal – Employee Health Care

From: Angela Kirkwood, Director of Human Resources Meeting Date: September 16, 2019

Advertising Date

Public Hearing: N/A

Advertised By: N/A

Attachments: Cigna Healthcare Contract

PURPOSE:

Renew the contract between Cigna Healthcare and the of City of High Point for city employee's healthcare coverage plan year of January 1, 2020 to December 31, 2020.

BACKGROUND:

The City of High Point offers healthcare coverage to its employees that include medical and dental care products. The plan year runs from January 1st to December 31st. At the Manager's Meeting on Monday, August 19, 2019, Mark Browder of Mark III Employee Benefits, briefed the City Council on the Medical Plan and Dental Plan Renewal options.

BUDGET IMPACT:

Cigna Healthcare medical costs increased by 5.72%. The annual costs are \$17,522,641. There was a 5.72% increase in the Cigna's dental coverage, and the annual cost are \$845,760. Funds are available in the 2019-2020 Annual Budget for this contract.

RECOMMENDATION / ACTION REQUESTED:

Council is requested to authorize the City Manager to execute a twelve (12) month contract with Cigna Healthcare for healthcare coverage for city employees. Contract will be effective January 1, 2020, to December 31, 2020.



Cigna HealthCare

Financial Proposal

for

City of High Point

211 S. Hamilton Street P.O. Box 230 High Point, NC 27261

SIC Code: 9199 Account Number: 3319524

Total Eligible Employees:

1500

Participating Subscribers:

1426

Employer Contributions - Employee:

Multiple

Employer Contributions - Dependent:

Multiple

Waiting Period:

Coverage effective on 1st day

Eligibility Definition:

Active Employees working 27 hours per week including part-time. Employee coverage terminates on the last day of employment. Dependents to age 26 (termination of coverage on birth date). Elected officials and Pre65 Retirees

Effective Date: January 01, 2020

Note: The Quoted rates are subject to final Underwriting approval and, as noted below, are subject to change in the event of changes in benefits selected or changes in the risk factors upon which the Quoted Rates are based. In addition, state law may require regulatory approval of rates. If required regulatory approval has not been obtained on the proposed effective date, the healthplan shall use rates that are consistent with its then currently approved rating methodology and the quoted rates shall be effective immediately on the date for which they are approved for use. The Quoted Rates are guaranteed while the Group Service Agreement remains in effect until the next anniversary date, unless enrollment changes by 10% in which case Cigna HealthCare may change the Quoted Rate.

Date: September 09, 2019



ligna PLAN OFFERED	Open Access Plus	Open Access Plus
	Pre65 Retirees	Active / Cobra
fan Offering	Single Option	Single Option
lan Name	Pre65 Retirees Sold 2019 Plan (8840142)	Actives Sold 2019 Pain (8840143
ledical Management Model lealth Advocacy	Preferred Care Included	Preferred Care
itus	NC NC	Included NC
unding	Fully Insured	Fully insured
igna MEDICAL BENEFITS*		
ollective Deductible ollective OOP	NO NO	NO NO
onective COF ombined Medical/Pharmacy Ded/OOP	Combined OOP Only	Combined OOP Only
educlible/OOP Max Accumulator	One Way Accumulation	One Way Accumulation
ariable Coinsurance Applies	YES	YES
lan Deductible Order of Applicability	Benefit Copay, Plan Deductible, Coinsurance	Benefit Copay, Plan Deductible, Coinsurance
-Network:	ans.	
ffice Copay - PCP ffice Copay - SPC	\$35 \$60	\$35 \$60
patient Deductible - Per Admit	NA	NA
patient Deductible - Per Day	NA NA	NA AA
utpatient Facility Copay	None	None
mergency Room Copay	\$150	\$150
rgent Care Copay	\$75	\$75
dvanced Radiology Imaging Copay - Office	None	None
fivanced Radiology Imaging Copay - Outpatient	None	None
eductible - Individual	\$1,000	\$1,000
eductible - Family ut-of-Pocket - Individual	\$2,000	\$2,000
ut-ot-Pocket - Individual ut-of-Pocket - Family	\$4,500 \$9,000	\$4,500 \$9,000
ut-of-Pocket - Family - Individual Amount	\$4,500	\$9,000 \$4,500
ut-of-Pocket Max Deductibles	Ded Accumulates	Ded Accumulates
it-of-Pocket Max Copays	Ali Copays Accumulate	All Copays Accumulate
ninsurance	Variable	Variable
CP Office Visits	100%	100%
ecialist Office Visits	100%	100%
patient Hospital Facility	80%	80%
toatient Hospital Facility	80%	80%
atient Professional Services	80%	80%
Ilpatient Professional Services tergency Room	80%	80%
gent Care	100%	100% 100%
boratory Services at an Outpatient Facility	100%	100%
boratory Services at an Independent Lab Facility	100%	100%
diology Services at an Outpatient Facility	100%	100%
dical Specialty Drugs at an Outpatient Facility	80%	80%
dical Specialty Drugs at a Physician's Office	100%	100%
dical Specialty Drugs at Home Setting	80%	80%
t of Network:		
ductible - Individual	\$2,000	\$2,000
ductible - Family	\$4,000	\$4,000
t-of-Pocket - Individual t-of-Pocket - Family	\$9,000 \$18,000	\$9,000
l-of-Pocket - Family - Individual Amount	\$9,000	\$18,000 \$9,000
t-of-Pocket Max Deductibles	Ded Accumulates	Ded Accumulates
l-of-Pocket Max Copays	All Copays Accumulate	All Copays Accumulate
nsurance	Variable	Variable
P Office Visits	70%	70%
ecialist Office Visits	70%	70%
atient Hospital Facility	70%	70%
patient Hospital Facility	70%	70%
atient Professional Services	70%	70%
patient Professional Services	70%	70%
ergency Room ent Care	100% 100%	100%
oratory Services at an Outpatient Facility	70%	100% 70%
oratory Services at an Odipatent Lab Facility	70%	70%
fiology Services at an Outpatient Facility	70%	70%
lical Specialty Drugs at an Outpatient Facility	70%	70%
fical Specialty Drugs at a Physician's Office	70%	70%
lical Specialty Drugs at Home Setting	70%	70%
dmum Reimbursable Charge	Option 2	Option 2
atient Deductible - Per Admit	NA L	NA.
atient Deductible - Per Day	NA None	NA
patient Facility Deductible	None	None
C Fee Schedule Percentage (Professional) C Fee Schedule Percentage (Facility/Ancillary)	110% 110%	110%
c ree Scredule Percentage (Pacing/Adicinary) rmacy Benefits (G/B/NPB/4th Tier)	1 (470	110%
rmacy Network	Focused 90 - CVS	Focused 90 - CVS
mulary/PDL	Standard	Standard
all Copay	\$15/\$35/\$60	\$15/\$35/\$60
ail Copay (90 Days)	\$30/\$70/\$120	\$30/\$70/\$120
ne Delivery Drug Copay	\$30/\$70/\$120	\$30/\$70/\$120
fuclible	None (\$0)	None (\$0)
-of-Pocket Max stal Health/Substance Use Disorder (Yes/No)	Combined With Medical	Combined With Medical
	Yes	Yes

High level banett summary. Pleasa see your plan summary for a more detailed beneft description. If this proposal includes Cigna Care Network, the level of in-network benefts applicable may vary from what is shown above.

City of High Point Effective Date: January 01, 2020



Pre65	Retirees	and	Dual	Option
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Pre65 Retirees and Dual Option		
Cigna PLAN OFFERED		
	CIGNA HealthCare - Choice Fund HSA Open Access Plus	
Plan Offering	Dual Option	
Plan Name	Proposed HSA GC (8840146)	
Medical Management Model	Preferred Care	
Health Advocacy	Excluded	
Situs	NC	
Funding	Fully Insured	
Cigna MEDICAL BENEFITS*		
Collective Deductible	YES	
Collective OOP	NO	
Combined Medical / Pharmacy Ded / OOP	Combined Ded & OOP	
Deductible/OOP Max Accumulator	No Cross Accumulation	
Variable Coinsurance Applies	NO	
Plan Deductible Order of Applicability	Plan Deductible, Benefit Copay, Coinsurance	
In-Network:		
Office Copay - PCP	None	
Office Copay - SPC	None	
Deductible - Individual	\$1,500	
Deductible - Family	\$3,000	
Out-of-Pocket - Individual	\$3,500	
Out-of-Pocket - Family	\$5,000	
Out-of-Pocket - Family - Individual Amount	\$3,500	
Out-of-Pocket Max Deductible	Ded Accumulates	
Out-of-Pocket Max Copays	All Copays Accumulate	
Coinsurance	80%	
Adult Preventive Care	100%, No Ded	
Out of Network:		
Deductible - Individual	\$3,000	
Deductible - Family	\$6,000	
Out-of-Pocket - Individual	\$7,000	
Out-of-Pocket - Family	\$10,000	
Out-of-Pocket - Family - Individual Amount	\$7,000	
Out-of-Pocket Max Deductibles	Ded Accumulates	
Out-of-Pocket Max Copays	All Copays Accumulate	
Coinsurance	60%	
MRC Fee Schedule Percentage (Professional)	110%	
MRC Fee Schedule Percentage (Facility/Ancillary)	110%	
Pharmacy Benefits (G/B/NPB/4th Tier)		
Pharmacy Network	Focused 90 - CVS	
Formulary/PDL	Standard	
Retail Copay	\$15/\$35/\$60	
Retail Copay (90 Days)	\$30/\$70/\$120	
Home Delivery Drug Copay	\$30/\$70/\$120	
Deductible	Combined With Medical	
Out-of-Pocket Max	Combined With Medical	
Mental Health/Substance Use Disorder (Yes/No)	Yes	
Vision Rider (Yes/No)	No	
Employer Fund Contribution		
Fund Amount - Individual	\$750	
Fund Amount - Family	\$750	
Eligible Expense	Included	
·		

^{*}High level benefit summary. Please see your plan summary for a more detailed benefit description. If this proposal includes Cigna Care Network, the level of in-network benefits applicable may vary from what is shown above.



Cigna Healthcare Financial Exhibit for:

City of High Point Effective Date: January 01, 2020

Pre65 Retirees and Dual Option

Cigna PLAN OFFERED	Onen A	ccess Plus			
		5 Retirees			
Plan Offering		le Option			
Plan Name	1	es Sold 2019 Plan			
Situs		NC			
	Pre65 Retirees (GAOAPI, KSOA		OAPC, NCOAP		
	Subscribers	Total Rate	Monthly Billed Amount		
Employee	46	\$879.67	\$40,464.82		
Emp + Spouse	13	\$1,920.31	\$24,964.03		
Emp + Child(ren)	4	\$1,842.03	\$7,368.12		
Emp + Family	8	\$2,506.17	\$20,049.36		
Monthly Billed Amount	43.53		\$92,846.33		
Cigna PLAN OFFERED					
	Open Ac	Open Access Plus			
	Activ				
Plan Offering	Singl	Single Option			
Plan Name	Actives S	old 2019 Paln			
Situs		NC			
	Actives OAP (NCOAPA, NCOAPB, NCOAPC,		COAPE, NCOAPO		
	Subscribers	Total Rate	Monthly Billed Amount		
Employee	665	\$591.56	\$393,387.40		
Emp + Spouse	100	\$1,290.78	\$129,078.00		
Emp + Child(ren)	259	\$1,237.53	\$320,520.27		
Emp + Family	195	\$1,684.16	\$328,411.20		
Monthly Billed Amount	1219		\$1,171,396.87		
Cigna PLAN OFFERED					
Plan Offering	Dua	CIGNA HealthCare - Choice Fund HSA Open Access Plus Dual Option			
Plan Name	· · · · · · · · · · · · · · · · · · ·	Proposed HSA GC			
Situs	, NC				
	Actives HSA (NCOAPA, NCOAP				
	Subscribers	Total Rate	Monthly Billed Amount		
mployee	74	\$560.19	\$41,454.06		
Emp + Spouse	11	\$1,222.32	\$13,445.52		
Emp + Child(ren)	29	\$1,171.90	\$33,985.10		
Emp + Family	22	\$1,594.85	\$35,086.70		
Monthly Billed Amount	1136 - 114 -	radiogy, and the	\$123,971.38		

Note: The fee associated with the administration of the HRA and/or HSA product is excluded from the Rates.

Above rates do not reflect employer liability for fund contributions

Included in the proposed Monthly Billed Amount is the Benefit Advisor Fee which is not part of the monthly premium.



Acct#:3319524/OP-3005892/Q2/1639726

Cigna Healthcare Financial Exhibit for:

City of High Point

Effective Date: January 01, 2020

Program Administrative Fees

PEPM Fee	\$4.50	\$1.45	\$1.44	
Enrollment	136	1.426	1,426	
Fee Type	HSA Administrative Fee	Incentive Program-Motivate Me	Healthy Awards Account	
	CIGNA HealthCare - Choice Fund HSA Open Access Plus	Open Access Plus	Open Access Plus	

Total Program Administrative Monthly Fees

For Cigna Healthcare HSA products, the Fees above include the Cigna Healthcare Administrative Fee plus any Additional Options selected.

\$4,733.14



PROPOSAL TERMS AND CONDITIONS for Proposal: Pre55 Retirees and Dual Oction

A. General Terms of this Procosal

Cigna HealthCare is pleased to present this Proposal for a FUNy Insured Nov Participating group tradical and pharmacy bund's plan (the "Parthy sponsored by City of High Picht. This proposal is world for 60 days from its original date of release 07/01/2019. Any revisions or updates to this proposal will not renew this variet transformer unless successive communication of Cord and Reduction.

- <u>Proposal Caustia</u> Cona HeathCare may revise or withdrawiths Proposal A

- Table Modern may recise or with drawn this Proposal R.
 There is a charage to the effects of date of the custs.
 The distribution is the effects of date of the custs.
 The policy entrol broth is defeared than 12 months.
 The policy will all the stance in No.
 The Plan bounds are officered than shown in the RFP or benefit modifications are requested.
 The Plan bounds are officered than shown in the RFP or benefit modifications are requested.
 There is a character have for modification, or reculted assessment of that that changes Clara HealthCard's costs in officing the plan.

 Internal increases or officerases by 10% or more, by product or for the total account, from the environment assumptions used in establishing the rules and/or feet and for feet and for the set with therefore.
- the final enteriors deviates from the quoted enrollment such that it results in a needed change in premium rates. Rates are based on final enrollment factors, including total number of enrollees, their age, see, dismographics, location and the distribution of enrollees by product or by contomer fer.
- encomment in the Citing HealthCare administrated plan is less than 50% of the total eligible pepulation identified as 1500

- cradiment in the Cran HealthCase administered plan is less than 50% of the total eligible production identified as 1500 and of the information upon which these rates as benefits were based forching Nederial Health reformation in Homose or is inservate. It is not the exclusive cradition of the HealthCase of the Endowed HealthCase of the Cran H
- Clark confirmation of employee courts reveal the group to be a Small Employer as defined under the Patient Protection and Affordable Care Act, and accordingly Clara HealthCare is not able to offer a PPACA compliant plan.

B. Scope and Application of this Processi

- Unless otherwise indicated, the coverage reflected in this Proposal.

 1 supervises and smoders and and viol are unfor Closa HealthCare offer or proposal with respect to the Plan.

 1 property may be canceled as a day Pretriam to be their if the number of insured Employees that so meet the minimum required pay group participation rules; or for flowing to be canceled as a day Pretriam to be that if the number of moured Employees that so meet the minimum required pay group participation rules; or far fishing to contribution or contributions or contributions or contributions or contributions. The contribution is contributed to the contribution of the contribution of the contribution of the contributions of the contribu

- Picues to reduce the production of Bi-Tech Radiology services by evident (romany union) as an accordance of the production of Bi-Tech Radiology services by evident (romany union) as an accordance and in the control radies.

 Includes charges made by third parties for care management programs to contain the cost of specific health services items and/or improve adherence to evidence based guidelines to promote prizer stating and efficient care (e.g., charges for management of diagnostic cardiology, radiation therapy, muscukes labelate procedures and medical concology of when any clothic productions of the control of the control reduced by the control of the control reduced by the control of the control of the control reduced and control of the control reduced any product with Cigna HealthCare Bahavioral Advantage and you have been as a formation in Kill of CA. 6 7

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- requires a separate benefit option due to state regulations, if you have put hat ed any product with Ogna meannuage experience accounts as selected in NO or CA.

 does not apply to perform or seasonal encologies for any data.

 Addition also for performed or seasonal encologies for any data.

 Medican existate retires are not included in this often unless manifeled by sizes state legislation.

 Includes the National Society Program (IRSP) and other Cost Constitutional programs designed to contain costs with respect to charges for health care

 services supplies that are covered by the Plan. For estimationing these programs, Ogna relating a portion of the sortings or recovering generated.
- excludes charges for conventing a qualified customer of a cross plan to an individual plan.
 Includes a maximum reimbourtable charge for out-of-celevor's coverage equal to 110% of a fee schedule developed by Cigna HealthCare based upon a
 methodology sharis to hat used by Medicare to determine the administration be reimbar services in the propagation market OR 80th percentile of charges smale by
 produces of such service or support in the accountable activation is received.

 Exclude all hand information for Cigna Choice Final products ((RAMISA)) have projected element and premium, as those amounts are strictly the liability of City of
 excludes all hand information for Cigna Choice Final products ((RAMISA)) have projected element and premium, as those amounts are strictly the liability of City of
- n Port amed all employees are located in the network area, and that as employees are only eligible for the Cigna HealthCase or any other afficiend company product frick seconded. They you hely by whitin 30 days if any information set forth in this form changes as any time white coverage is provided to you by Cigna HealthCase.
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- may require regulatory approval of rates. If, as of their proposed effective data, regulatory approval is not obtained, the healthylars are supported in the support of the and their foreigning rates shall be effective advantable. If a product is new and has never had approved rates, the effective advantable of everyone Will be notationed with the advance according to the new local in new and has never had approved rates, the effective advantable of everyone Will be notationed with realization according in new local, allows contains and conditions set forth in this document to sunkine execution of any final contract and/or is sunce by Cigna HealthCare of any policy and/or Group Service Advancement.

- of devictor was be believe to write the contract of any policy and or drown and contract and or issuance by Cigha HealthCare of any policy and or drown accounts and conditions as from in this decrement to sentine execution of any final contract and or issuance by Cigha HealthCare of any policy and or drown accounts of the condition of the condi
- establishes a Weinest Health Improvement Fund (the "Fund") in the amount of \$15000.00 for clinical/weinest behalderd programs officed by Cigna HealthCare. These funds is able to set of to derry the cost of Cigna HealthCare designated and arranged health and wellness improvement programs for employers (e.g., bitmerities screenings, its abote, etc.) and to reased participation in these programs. The Fund may be accessed of the period from 01/01/2000 1/23/1/2000. The Fund may not be accessed following notice of termination of the Cigna HealthCare arguments. Unused funds cannot be rolled over and Clonar HealthCare must be reasonable and the Fund. premium for this gudanteed cost (i.e., non-Skared Ridums) pating may not include components (i.e., the period by the Period of description). The Fund may not be read to the fund of the period of the Cigna HealthCare must be that the bit is the case. When the fund components of the period of the cost of the fund of the cost of the period of the fund of the cost of the cost of the fund of the cost of the fund of the cost of the cost of the cost of the fund of the cost of the cos
- This proposal made by Olgra HeathCare is confingent upon: Cigna HeathCare's receipt of the following information: -Completed medical history question once to the policy effective date.
- assumes that any non-voluntary vision benefit that is included in the medical plan and not provided through a separate policy is subject to ACA requirements.
- does not apply in individuals unless employed by the policyholder or an entity that participates in an association or final that is the policyholder.

 ADDITIONAL GENERAL TERMS OF THIS PROPOSAL:
 The Hormation contained in this Proposal by Cigna HealthCase is propietary and highly confidence, it is being provided with the understanding that a Will not be used by the employer, its representatives or consultants for any purpose other than the enthaltion of the Proposal Under no circumstances is any of the Information contained herein (notucing encepts, summaries, extracts, and enduction thereof) to be used, distermined, decided or detailed any person or entity other than the employer. Its representatives and consultants, and that respective employees who are directly involved in the enablation

C. Additional Representations & Disclosures

- Each gian processed in this proposal has an extractal value, determined by Cigna HealthCare, of 60% or greater. This determination was made using Cigna HealthCare's manual rating application which may conduce an extended value stightly different than the efficial MIRC calculator. Abough we would expect any desiration to be amenally you with have to consult with your actuarist consults for more procise determination of the plants actuarist consults of consults with your actuarist for more procise determination of the plants actuarist location. In order to implement the inequested benefit desire, different funding arrangements (i.e., insued, solid-valued endur MVO) involving affidized Cigna companies may be required with respect to plan participates resisting in certain states.

 Note that implement the inequested benefit desire, different funding arrangements (i.e., insued, solid-valued endur MVO) involving affidized Cigna companies may be required with respect to plants and constructions with the construction of the construction of
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- Digna HealthCare sponsors programs to inform benefit ashisons about Olgna HealthCare's gian coverage and services (including producer edvisory councils). The cost of these events is funded through Clana HealthCare's quantum certified.



Gap Fund Acknowledgement

Are your employees reimbursed for their co-payments, co-insurance cost, deductibles or out of pocket expenses?
If so, please let us know the details below. If not, please still confirm and sign below.
We assume NO subsidization or reimbursement for any portion of the employees' cost-sharing responsibilities. And that's how we set the premium rates/charges for all benefit plans insured and/or administered for you by Cigna HealthCare companies ("Cigna HealthCare, we, us").
Subsidization/reimbursement is also known as "Gap Funding". That is because employees receive money to fund the gap between their cost-share responsibility and Cigna HealthCare's payments.
Do you offer any of these plans?
the information you provide.
Please affirm that the above information is true and complete. Thanks!
City of High Point
Date:
Ву: