CITY OF HIGH POINT AGENDA ITEM



Title: Public hearing for LLFlex LLC project

From: High Point EDC President Loren Hill

Executive Vice President Sandy Dunbeck

Meeting Date: November 4, 2019

Public hearing: yes **Advertising Date:** October 25, 2019

Attachments: legal notice Advertised by: High Point EDC

PURPOSE:

The High Point City Council has received a request from LLFlex LLC, to authorize up to \$45,000 in performance-based incentives for the company to open an operation in Gallimore Industrial Center at 738 Gallimore Dairy Road.

BACKGROUND:

LLFlex LLC. – of 1225 West Burnett Ave, in Louisville, Kentucky – manufactures laminated metal, paper, and film products for the consumer, tobacco and health care products industries. The company has further expanded into providing construction, wire, cable, and other industrial products.

- LLFlex is considering leasing space in the building at 738 Gallimore Dairy Road for a manufacturing facility.
- The company would create up to 50 jobs.
 - o These positions include production workers, maintenance staff, team leaders, and managers.
 - o The average salary of the positions would be \$45,765.
- The company would increase the High Point tax base by \$5.5 million in personal property. The landlord would also make capital improvements to accommodate this project.
- In addition to considering High Point for this facility, the company is also looking at locations in Kentucky and in South Carolina.

BUDGET IMPACT:

If the company meets the benchmarks outlined in its performance agreement, it could receive up to \$45,000 in total, paid in installments. The source of that funding would be the City's Economic Development Incentive Fund, which is funded by general and electric revenues.

RECOMMENDATION / ACTION REQUESTED:

The High Point EDC staff recommends that the City Council:

- authorize up to \$45,000 in performance-based incentives for the LLFlex LLC location project; and
- authorize the City Manager to execute a performance agreement with the company containing benchmarks for the company to achieve and a schedule for the payment of such financial incentives.