

CITY OF HIGH POINT

AGENDA ITEM



Contract Award: Contract for Access Control and Security Management Software for the New High Point Police Department

From: Tim McKinney, Facility Services

Meeting Date: January 6, 2020

Public Hearing: N/A

Advertising Date: NA

Advertised By:

Attachments: Quote/Proposal - Johnson Controls

PURPOSE:

City Council is asked to award a contract for Access Control and Security Management Software for the New High Point Police Department with Johnson Controls under the Sourcewell National Cooperative Contract in the amount of \$291,962.06.

BACKGROUND:

The City of High Point's new Police Department facility will require access controls for security and all of its related essential functions for proper building security. Johnson Controls presently provides building security services for a majority of City Facilities and they are also able to provide such services at nationally bid contract pricing per the Sourcewell Cooperative Contract (#031517-TIS). Per NC State Statute, bidding is not required if exercising option to utilize Cooperative Contract.

BUDGET IMPACT:

Funds are available in the 2019-2020 FY Budget.

RECOMMENDATION / ACTION REQUESTED:

The Facility Maintenance Services Department requests Council approve the contract award to Johnson Controls at the Sourcewell National Cooperative contract price of \$291,962.06



**FORMAL BID RECOMMENDATION
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT: **Facility Services**

COUNCIL AGENDA DATE: **January 6, 2020**

BID NO.: **NA** CONTRACT NO.: **SCC 031517-TIS** DATE OPENED: **NA**

DESCRIPTION:

The City of High Point's new Police Department facility will require access controls for security and all of its related essential functions for proper building security.

PURPOSE:

City Council is asked to award a contract for Access Control and Security Management Software for the New High Point Police Department with Johnson Controls under the Sourcewell National Cooperative Contract in the amount of \$291,962.06.

COMMENTS:

Johnson Controls presently provides building security services for a majority of City Facilities and they are able to provide such services at nationally bid contract pricing per the Sourcewell Cooperative Contract (#031517-TIS).

RECOMMEND AWARD TO: **Johnson Controls** AMOUNT: **\$291,962.06**

JUSTIFICATION:

Per NC State Statute, bidding is not required if exercising option to utilize Cooperative Contract which has already been nationally bid. This amount is far below initial building renovation estimates for this portion of the project.

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
411310	533701	411181010505	40201	
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD: DATE:

The Purchasing Division concurs with recommendation submitted by the **Facility Services** and recommends award to the lowest responsible, responsive bidder **Johnson Controls** in the amount of \$ **291,962.06**.

PURCHASING MANAGER: **Erik Conti** Digitally signed by Erik Conti
Date: 2019.12.20 08:14:30 -05'00' DATE: **Dec 20, 2019**

Approved for Submission to Council
FINANCIAL SERVICES DIRECTOR: **Bobby Fitzjohn** Digitally signed by Bobby Fitzjohn
Date: 2020.01.02 12:54:09 -05'00' DATE: **Jan 2, 2020**

CITY MANAGER: **Greg Demko** Digitally signed by Greg Demko
Date: 2020.01.02 12:55:57 -05'00' DATE: **Jan 2, 2020**



Johnson Controls Security Solutions, LLC
Government Technologies



For Billing/Invoice questions - 1-800-428-7124
option 5
For Service/Technical questions - 1-800-428-7124
option 3

City of High Point
1730 Westchester Drive
High Point NC 27262
Sourcewell Member #18103

Sourcewell Schedule Price Quote
CONTRACT #031517-TIS

Contract Modification 11.14.19

Return Purchase Order & Proposal to the
Local Account Manager listed below.
Thank you!

JCSS Program Mgr: Michael Bailey
JCSS Mgr Phone: 571-215-7743
JCSS Mgr Email: michael.1.bailey@jci.com

Local Account Mgr: Nicole Rea
Local Account Mgr Phone: 540-379-7741
Local Account Mgr Email: nicole.rea@jci.com

Proposal Prepared by:

Linda Jones

SLG Sales Support

linda.jones@jci.com

Proposal Date: 12/18/19
Proposal Name: Access Control
Compass Estimate #: 1-4KKUCJ5
Proposal Expires: 03/17/20

Installation Charges:

Sourcewell Schedule Products	\$40,440.44
Sourcewell Installation Labor	\$42,976.64
Sourced or "Open Market" Goods	\$9,397.08

Installation Charge Summary:	\$92,814.16
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SW-MN Project Discount (OVER \$40,000):	-\$928.14
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Less One Time Customer Discount	-\$7,467.47
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Revised Total Installation Charge Summary:	\$84,418.55
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Additional Notes:

Note #1: Rates assume that neither the Davis Bacon Act ("DBA"), nor any other Prevailing Wage Act ("PWR") applies. If this is incorrect, please advise in writing before submittal of a purchase order and provide the applicable prevailing wage determination and we will provide a revised quote.

Note #2: This proposal DOES NOT include any applicable Local, State, or Federal taxes.

Note #3: Customer to provide Power and Telco Communications.

Note #4: Price includes a One Year Warranty on Material and Labor.

Note #5: Any award resulting from this proposal that is over \$10,000 or over 30 days from start to completion will be eligible for progress billing.

Note #6: Please include Sourcewell Contract Number 031517-TIS on your Purchase Order.



**City of High Point
High Point NC 27262**

Qty.	Model	Description	Sourcewell Net Price	
			Each	Extended
13	KT-400	Four Door Controller, IP Ready, Accessory Kit, Metal Cabinet w/ Lock	\$1,769.96	\$23,009.48
1	KT-1	ONE KT-1, IP CONTROLLER SINGLE GANG MOUNT	\$517.85	\$517.85
3	KT-MOD-REL8	KT-400 Expansion Module 8-Relay with SPI Cable (KT-MOD-SPI-16).	\$221.78	\$665.34
36	DS160	Request-to-exit sensor, white, sounder	\$84.30	\$3,034.80
38	1076C-N	RECESSED STEEL DOOR CONTACT W/WIRE LEADS 3/4 DIAMETER SPDT WHITE 3/8 GAP SIZE.	\$11.05	\$419.90
2	269R	SWITCH,HOLDUP WITH ARMOR COVER 269R	\$23.29	\$46.58
1	58-9C-S	58" BLACK, STEEL, GOOSENECK PEDESTAL	\$255.71	\$255.71
1	DTK-4LVLPOR	CARD READER SURGE PROTECTION 12V POWER, 24V POWER	\$64.25	\$64.25

SOURCEWELL CONTRACT ITEMS - AFTER WARRANTY - EXEMPT FROM MAINTENANCE:

1	E-GLO-V8-LIC	EP GLOABL EDITION VERSION 8 SERIAL NUMBER	\$2,363.61	\$2,363.61
1	LPS5C12X	3.5A 12VDC LINEAR P/S IN ENCL	\$235.17	\$235.17
4	AL400ULACM-CB	ACCESS PWR SPLY, 12VDC @ 4A / 24VDC @ 3A	\$297.42	\$1,189.68
1	MAXIMAL75	12VDC@10A/24VDC@10A 16 FUSED O	\$935.19	\$935.19
18	477967	BATTERY 12V-7AH SEALED LEAD ACID	\$15.16	\$272.88
5750	454932APR-250	18-6C+18-4C+16-2C+22-4C STR BC FOIL SHDS LSPVC JKT VIO COMP CMP 250' RL	\$1.20	\$6,900.00
500	454644APRL	18-4C STR BC FRPVC FRPVC JKT VIO CMP OR CL3P 75C 500' BOXES	\$0.26	\$130.00
1000	180040	18-6C SOL BC PVC PE JKT DIRECT BURIAL IRRIGATION CABLE 30V 1000' RL	\$0.40	\$400.00

Sourced OR "Open Market" Goods				
41	FP3511A	FLEXPASS READER 26B BL	\$186.46	\$7,644.86
1	MC-CS-08-E	READER HOUSING	\$177.57	\$177.57



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Qty.	Model	Description	Sourcewell Net Price	
			Each	Extended
<u>OPEN MARKET ITEMS - AFTER WARRANTY - EXEMPT FROM MAINTENANCE:</u>				
7	AL168300CB	ALTRONIX POWER SUPPLY	\$209.44	\$1,466.08
1	Misc	Miscellaneous Materials (EMT/Flex,Box Fittings, Box Tampers, ETC.)	\$108.57	\$108.57
SOURCEWELL Installation Labor				
Installation Labor, Programming and Testing				\$42,976.64
	Total		\$92,814.16	



Johnson Controls Security Solutions, LLC
Government Technologies



Sourcewell Schedule Price Quote

CONTRACT #031517-TIS

Contract Modification 11.14.19

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City of High Point
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High Point NC 27262

Sourcewell Member #18103

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Local Account Mgr: Nicole Rea
Local Account Mgr Phone: 540-379-7741
Local Account Mgr Email: nicole.rea@jci.com

Proposal Prepared by:
Linda Jones
SLG Sales Support
linda.jones@jci.com

Proposal Date: 12/18/19
Proposal Name: Video
Compass Estimate #: 1-4KJLJGR
Proposal Expires: 03/17/20

Installation Charges:

Sourcewell Schedule Products	\$204,565.23
Sourcewell Installation Labor	\$30,002.56
Sourced or "Open Market" Goods	\$1,477.14

Installation Charge Summary: **\$236,044.93**

SW-MN Project Discount (OVER \$40,000): **-\$2,360.45**

Less One Time Customer Discount **-\$26,140.46**

Revised Total Installation Charge Summary: **\$207,544.02**

Additional Notes:

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Qty.	Model	Description	Sourcewell Net Price	
			Each	Extended
		Sourced OR "Open Market"Goods		
<u>OPEN MARKET ITEMS - AFTER WARRANTY - EXEMPT FROM MAINTENANCE:</u>				
1	LOCAL	LIFT RENTAL	\$1,191.43	\$1,191.43
1	LOCAL	PERMIT FEES	\$285.71	\$285.71
SOURCEWELL Installation Labor				
Installation Labor, Programming and Testing				\$30,002.56
		Total		\$236,044.93