

CITY OF HIGH POINT

AGENDA ITEM



Title: Appointment- Citizen's Advisory Council (Orel Henry)

From: City Clerk's Office

Meeting Date: January 21, 2020

Public Hearing: N/A

**Advertising Date /
Advertised By:** N/A

Attachments: Application & Resume

PURPOSE:

To confirm the appointment of Orel Henry to the Citizens Advisory Council as Mayor Pro Tem Williams' Ward 2 appointee. Appointment to be effective immediately and will expire May 31, 2020.

BACKGROUND:

Mayor Pro Tem Williams is recommending the appointment of Orel Henry to the Citizens Advisory Council. Mr. Henry will be filling the unexpired term that was left vacant due to the resignation of Council Member Cyril Jefferson who was elected to the High Point City Council in the November 5, 2019 Municipal Election. Appointment to be effective immediately and will expire on 5/31/2020.

BUDGET IMPACT:

N/A

RECOMMENDATION / ACTION REQUESTED:

Council is requested to confirm the appointment of Orel Henry to the Citizens Advisory Council.

Profile

Orel Henry
First Name Last Name

orelhenry11@gmail.com
Email Address

135 James Road Unit 2C
Street Address Suite or Apt

High Point NC 27265
City State Postal Code

Home: (336) 935-6082 Mobile: (336) 935-6255
Primary Phone Alternate Phone

Avcon
Employer

Which Boards would you like to apply for?

Citizens Advisory Council: Submitted
Housing Authority Board: Submitted
Human Relations Commission: Submitted
Parks and Recreation Commission: Submitted
Planning & Zoning Commission: Submitted
Economic Development Corporation: Submitted

Ward you reside in?

4

Interests & Experiences

Please list any work, volunteer, and/or educational experience that you would like us to consider in the review of your application.

I am very proud to live in High Point. Ever since I was born, I remember my parents volunteering and being active in the community. They led me to be concerned about people and be a 'doer' in the place I live. As a teenager, I volunteered with the American Red Cross in the Virgin Islands. When I went to college to pursue a degree in engineering, I met my wife who was also an active citizen where she grew up in Florence, SC. Together, we are raising three daughters to have that same passion. After over 25 years in Atlanta, GA, we moved to the Greensboro/High Point area in 2010. We have volunteered for our local church, as well as for the Salvation Army Boys and Girls Clubs. Along with an engineering degree, I have an MBA with a concentration in management. I work with architects and companies to develop better ways to communicate within spaces through technology. Being involved in my families' life and working closely with people, I am concerned about how we can grow our community and be an impact in the world. I believe my life story, background, and education provides the leadership that is necessary to be a force. I love High Point and would love to serve on our boards and commissions. I welcome the opportunity to have a conversation about my background and how my experience would be an asset to our community. I can be reached at 336-935-6082. Respectfully, Orel Henry

[Orel Henry-
Professional Resume.doc](#)

Upload a Resume

Have you participated in Leadership High Point?

Yes No

If yes, please list the year in which you participated in Leadership High Point:

Gender

Male

NATIONAL EXECUTIVE WITH GLOBAL DRIVE

GROWTH & CHANGE STRATEGIST ♦ BUSINESS & TECHNOLOGY UNIFIER ♦ INSPIRATIONAL LEADER

Turnaround strategist, convergent thinker with year-after-year success achieving revenue, profit and market growth objectives through the management of key million-dollar accounts.

*STRATEGIC PLANNING & EXECUTION. *CULTURE CHANGE & TRANSFORMATION. *COACH & MENTORING
*P&L MANAGEMENT *TALENT ACQUISITION & RETENTION *EMPLOYEE EMPOWERMENT
*SALES & MARKETING GROWTH. *MULTI-CULTURAL TEAM LEADER. *PERFORMANCE OPTIMIZATION

Nationally appraised operations professional with over 20 years of leadership, executed results through improved engineering regulations, and strong problem-solving insight.

PROFESSIONAL EXPERIENCE

AVCON www.avconusa.com **11/2016 – Present**
Engineering Manager – Executive Team

- Researched and Developed new policies and procedures within the 12 direct reported engineers to streamline how quickly engineering packages are distributed throughout the organization.
- Increased overall revenue by 30% by reducing drawing and scope of work errors before projects are generated for installation.
- Lead communication regulations between the engineering and operations team by establishing an accountable business culture where individuals are heard and recognized for contributions that are beneficial to the organization.
- Direct a team of 12; Video Engineers, Audio Engineers, and Software Engineers that are local and in remote locations.
- Crisis Management Specialist for Fortune 500 Companies sales presentations.

AVCON is an audio visual systems integration firm recognized by its peers as an industry leader.

Whitlock www.whitlock.com **03/2012 – 11/2016**
Engineering – Technical Operations

- Subject Matter Expert (SME) – Created low cost and quick installation designs, resulting in revenue generation of accounts totaling over \$10M yearly.
- Developed business with Fortune 100 companies regarding video collaboration and technological advancements.
- Developed Engineering regulations for operations and field implementations.
- Led turnaround strategies to over 100 Project Managers, Engineers, Programmers, and Technicians throughout the Southeast, Northeast, Midwest, Southwest, and the West coast.

Whitlock is a Global AV Solutions Provider, specializing in collaborative technology design, integration, and managed services.

MicroTechnologies, LLC (MicroTech) www.microtech.net **08/2010 – 03/2012**
Director of Engineering – Executive Team

- Oversight teams of Network Engineers, VTC Engineers, AV Design Engineers, Service Engineers and CAD Drafters.
- Allocated organized resources and materials to meet project expectations.
- Enhanced engineering department proposal output. Improved SCN Top 50 integrators ranking from unranked to a Top 3 position in 2011.
- Increased QA output by 30%. Implemented Engineering regulations consistent with best practices: ISO and CMMI (*Capability Maturity Model Integration*).

One of America's fastest-growing businesses, MicroTech has grown in revenue more than 4000% since its launch in 2004. MicroTech specializes in computing environments - managing over half-a-million technology users daily.

Xerox Audio Visual Solutions www.xeroxaudiovisual.com **01/2008 – 07/2010**
Account Management/Engineering

- Directed and collaborated with Top 5 sales executives throughout the Southeast. Tracked and forecasted market penetration results in the Southeast from \$20M to over \$80M.
- Developed AutoCAD equipment block standardization.
- Increased engineering productivity by 50%. Established HR regulation.
- Oversaw engineering designs for JITC Regulations. Moved the organization's ranking within the AV industry to a Top 3 on SCN top 50 lists of system integrators in 2009.

Xerox Audio Visual Solutions, a wholly owned subsidiary of Xerox Corporation, has been providing audio visual equipment and systems to the education, commercial, military and government markets since 1981.

Clark ProMedia www.clarkpromedia.com **11/2006 – 10/2007**
Account Management/Project Management

- Oversaw Multi-million-dollar accounts. Provided guidance with client and construction scheduling for system engineering, installation, and training.
- Reorganized operations and procedures to engineering teams that led to total houses of worship being raised from 8 to 10 per year.
- Elevated customer service department favorable service rate by 30%. Improved employee time management by utilizing better software to track and process operational trends of distribution in the organization.
- Improved major installation processes from 4 to 5 by implementing new standards for quality control and quality assurance in the installation department. Held each team accountable after the project was completed and performed job review.

...Clark Pro Media continues to shape the revolution of contemporary and modern houses of worship by transforming venues....

Communication & Entertainment, Inc. (CEI) www.ceiav.com **12/2000 – 11/2006**
Engineering/Project Management

- Designed audio and video systems for various houses of worship, theaters, hotel ballrooms, and conference rooms.
- Improved company turnaround strategies, operations and engineering departments, earning the nickname, 'The Specialist,' from the CEO for improving profits each year due to new operational strategies.
- Managed the biggest restaurant chain for the organization at \$2M yearly.
- Directed scheduling, training, and managing various crews across the country for all audio visual projects.

CEI has grown into a national design build AV integrator and contractor, servicing thousands of clients nationwide.

SOFTWARE PROFICIENCY

D-Tools
Salesforce
Huddle
Microsoft Project
Microsoft Office 365

PROFESSIONAL CERTIFICATIONS

AutoCAD
CTS
DMC-E
ISF/HAA
AMX Programming

EDUCATION

Ph.D. of Organizational Leadership – Currently Pursuing
Master of Business Administration (MBA) - American InterContinental University
Bachelor of Science Electronics Engineering Technology - DeVry University
Six Sigma Green Belt Certification - Currently Pursuing

SECURITY CLEARANCE – SECRET