

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Gradall XL3100V

**From:** Gary Smith, Fleet Director

**Public Hearing:** N/A

**Attachments:**

**Meeting Date:** August 3, 2020

**Advertising Date /** N/A

**Advertised By:** N/A

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### **PURPOSE:**

The Storm Water Division of Public Services is requesting the purchase of a excavator that is used for ditch work and storm debris removal. Using the Sourcewell national contract a new Gradall XL3100V excavator is being recommended for council approval.

### **BACKGROUND:**

The Storm Water Division is currently using a 2008 Gradall XL3100V that needs replacement due to increased maintenance costs and downtime over the past year. The price of \$ 346,754.72 is for the Gradall excavator, training, 24 Months/3000 hours warranty, and delivery. Estimated delivery is 60-90 days.

### **BUDGET IMPACT:**

Funds are available in the 2020-21 budget

### **RECOMMENDATION / ACTION REQUESTED:**

The Fleet Services Department recommends purchasing the new Gradall XL3100V from Ascendum Machinery at a price of \$346,754.72. Recommendation also includes declaring the old Gradall XL3100 as surplus and disposing through the online auction process.





## XL3100 V 4x2

**Quote Date:** 7/22/2020

**Bill To:** Ascendum Machinery  
Kenny Bishop  
9115 Harris Corners Pkwy, Suite 450  
Charlotte, NC 28269

**Machine Quote:** 13395

**Inquiry #:**

**Estimated Ship Date:**

**Ship To:** Ascendum Machinery  
3561 Jones Sausage Road  
Garner, NC 27259

**Customer:** City of High Point, NC

**Customer PO:**

The following is the quote confirmation for a XL3100 V 4x2. Please review the specification carefully and advise me if there are any discrepancies.

Model	Quantity	Description	Unit Price	Price
XL3100 V 4x2	1	HYDRAULIC EXCAVATOR, REMOTE, HIGHWAY SPEED 4X2		\$351,187.00
<b>Attachments</b>				
80656092	1	Bucket - 60" Ditching w/Bolt On Cutting Edge	\$5,120.00	\$5,120.00

**Machine & Attachment List Price:** \$356,307.00

**Less Discounts 4.00%:** (\$14,252.28)

**Total Machine & Attachment Net Price:** \$342,054.72

**Standard Warranty -24 Months/3000 Hours** \$0.00

**Freight Description:**

**EXW - Ex Works Factory - (EX3) :**

**Incoming Freight :** \$3,000.00

**Dealer PDI :** \$1,200.00

**Freight to Customer :** \$500.00

**Total Net Price:** \$346,754.72

**Terms:** NET 30

Standard Warranty: 24 months or 3000 hours

Standard shipping terms are EXW - Ex Works Factory - (EX3) - New Philadelphia, Ohio unless otherwise noted.

Customer is responsible for freight charges. Freight charges will be added to invoice at time of shipment unless other arrangements have been made.

**Note: The above quote is valid until 10/20/2020**

**Model Specs:**

Please sign below showing you have reviewed the specifications and accept the above terms.

**NAME:** \_\_\_\_\_

**DATE SIGNED:** \_\_\_\_\_

**Contact Information:**

Steve Berube, GRADALL INDUSTRIES, 6913 Beargrass Rd, Harmony, FL 34773 , Phone: 407-491-3469 , Email: spberube@gradall.com

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**FORMAL BID RECOMMENDATION  
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.:  CONTRACT NO.:  DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO:  AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD:  DATE:

The Purchasing Division concurs with recommendation submitted by the  and recommends award to the lowest responsible, responsive bidder  in the amount of \$ .

PURCHASING MANAGER:  DATE:

Approved for Submission to Council  
FINANCIAL SERVICES DIRECTOR:  DATE:

CITY MANAGER:  DATE: