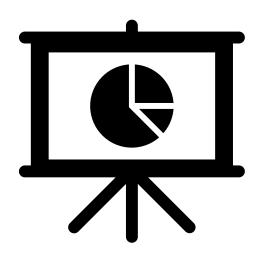
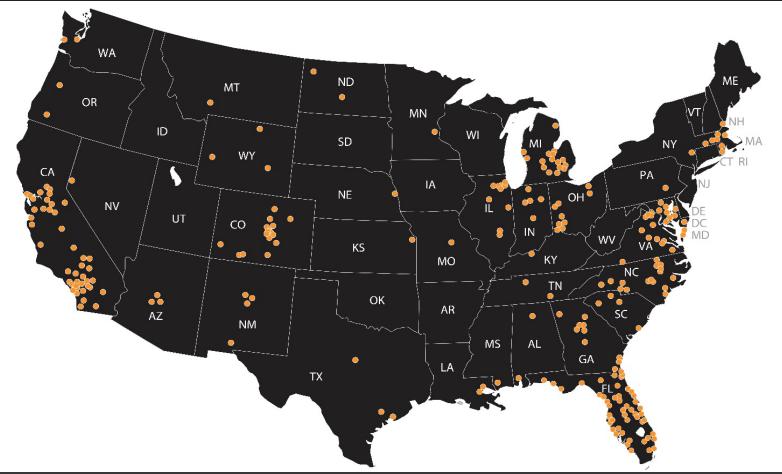


Agenda



- Background
- Methodology
- System Development Fee Calculations
- Benchmarking
- Front Foot Charge Calculations
- Bill Impacts
- Recommendations

Stantec Financial Services



>290

Communities we have served, accounting for 20+% of the US population!

300+
Combined years of experience

1.5K+
Studies in the last
10 years

30+ Specialists in utility financial management >500
Utilities in our benchmarking database

S4B+

Debt supported in past five years

Current Approach

- The City does not currently collect system development fees from new water and sewer customers joining the utility
- The City currently collects an acreage charge and a front foot charge from customers joining the water and sewer systems

Utility	Acreage Charge (per Acre of property connecting)	Front Foot Charge (per linear foot of property frontage)
Water	\$350	\$15
Sewer	\$350	\$20

 Current fees do not account for differences in demands placed on utility system (i.e. one-acre residential property pays same as one-acre commercial property)

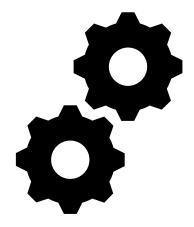
System Development Fees

- Fees charged for new connections joining the water and sewer system
- Intended to recover cost of constructing water and sewer capacity, "growth pays for growth"
- Fees are applied based on units of service (representing potential demand on utility system)
- Fees are legislated in North Carolina
 - Public Water and Sewer System Development Fee Act, S.L. 2017-138, also known as the House Bill 436 ("HB 436") was approved on July 20th, 2017

HB 436 Requirements – Fee Calculations

The fee should be calculated using one of the three methodologies identified in the law, as well as:

- Document all facts and data used
- Identify all assumptions and limiting conditions
- Calculate a fee per service unit of new development
- Incorporate a credit calculation



Approach

Methodologies

Methodology	Description	Use of SDF Revenues	Appropriate For
Buy-In Method	Fees are based on cost of constructing existing utility system	Revenues can be used for any capital related cost (rehab and/or expansion)	System with ample existing capacity to sell
Incremental Cost Method	Fees are based on planned capital improvements	Revenues can <u>only</u> be used for expansion related capital projects	System with no/very limited existing capacity to sell
Combined Method	Fees are based on cost of existing system and planned capital improvements	Revenues can <u>only</u> be used for expansion related capital projects	System with existing capacity to sell and with significant growth-related capital projects

Stantec recommends using the combined method for the City.

SDF Calculation

System Development Fee = Value of System - Credit

System Capacity

1) Value of Utility System

- Depreciated value of current assets in place, escalated to current replacement cost
- Plus: The value of future planned capital projects that will add capacity to the system

2) Credit

Outstanding principal on utility debt and donated assets

3) System Capacity

 Total capacity in utility system measured in units of service (Equivalent Residential Units or ERUs)

Basis for Credit

- Donated water and sewer assets are removed since they were not funded by the City
- New connection will pay for debt service through user rates
- Removing outstanding principal from fee calculation ensures no double cost recovery
- This approach conforms with American Water Works Association M1 Manual

Water SDF Calculation

- 1) Value of Utility System: \$169,152,954
- 2) Credit: \$38,376,330
- 3) System Capacity: 28.56 Million Gallons per Day

*Note: 1 ERU = 183 GPD calculated based on 5-year average residential usage

Sewer SDF Calculation

- 1) Value of Utility System: \$382,930,997
- 2) Credit: \$95,871,306
- 3) System Capacity: 36.00 Million Gallons per Day

*Note: 1 ERU = 270 GPD (90 GPD per bedroom, 3-bedroom house)

Scaling of System Development Fees

- SDFs must be applied based on units of service (represents potential demand)
- SDFs are often scaled by meter size based on hydraulic capacity of meter
- Common to use factors published by AWWA

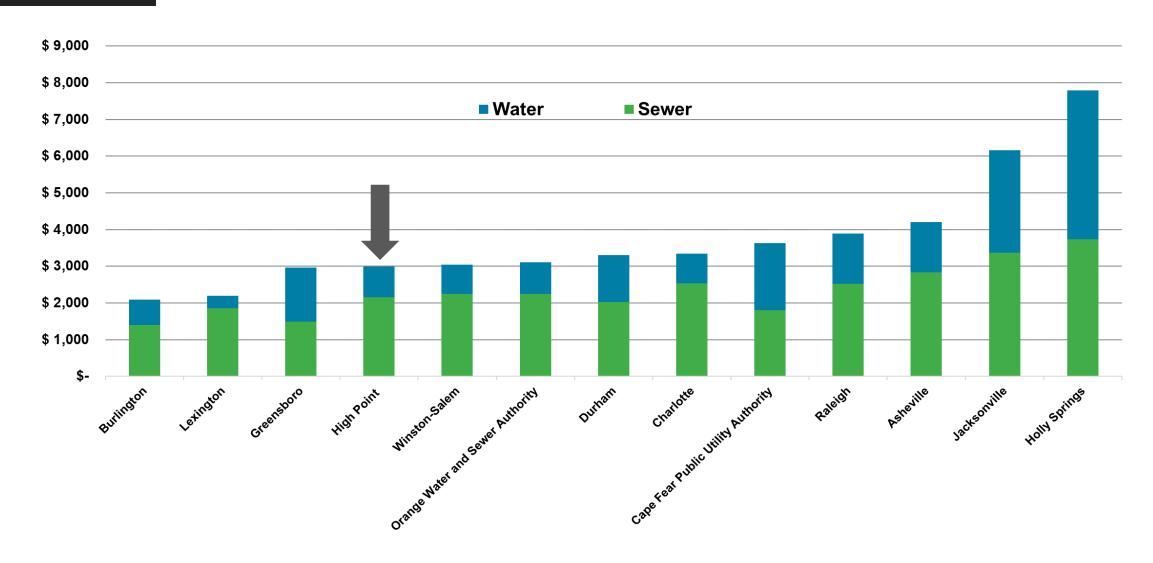
Meter size	AWWA Meter Equivalents (Units of Service)
3/4" x 5/8"	1.00
1"	1.67
1 ½"	3.33
2"	5.33
3"	11.67
4"	20.00
6"	45.00

Resulting System Development Fees

Meter size	Water SDF	Sewer SDF	Total
5/8" x 3/4"	\$838	\$2,153	\$2,991
1"	\$1,397	\$3,588	\$4,985
1 ½"	\$2,793	\$7,177	\$9,970
2"	\$4,469	\$11,483	\$15,952
3"	\$9,777	\$25,118	\$34,895
4"	\$16,760	\$43,060	\$59,820
6"	\$37,710	\$96,885	\$134,595

A typical single-family home requires a 5/8" or 3/4" meter

Combined Residential Water & Sewer SDF Comparison (3/4" Meter)



Benchmarking

Benchmarking

	Water Control of the																									
Meter Size	Hi	gh Point	Gre	eensboro	Ві	urlington		Vinston- Salem		Durham	F	Raleigh	C	Charlotte	;	Holly Springs	V	Orange Vater and Sewer Authority	L	exington	Pul	ape Fear blic Utility uthority	Α	sheville	Jac	cksonville
5/8" or 3/4"	\$	838	\$	1,472	\$	684	\$	795	\$	1,277	\$	1,373	\$	809	\$	4,054	\$	864	\$	344	\$	1,830	\$	2,058	\$	4,199
1"	\$	1,397	\$	2,450	\$	1,142	\$	1,987	\$	3,193	\$	3,433	\$	2,023	\$	4,481	\$	7,338	\$	860	\$	4,575	\$	3,430	\$	6,999
1.5"	\$	2,793	\$	4,900	\$	2,276	\$	3,974	\$	6,385	\$	6,865	\$	4,046	\$	6,188	\$	14,666	\$	1,720	\$	9,150	\$	6,860	\$	13,997
2"	\$	4,469	\$	7,844	\$	3,644	\$	6,358	\$	10,216	\$	10,984	\$	6,474	\$	7,041	\$	23,466	\$	2,752	\$	14,640	\$	10,976	\$	22,396
3"	\$	9,777	\$	15,684	\$	6,836	\$	11,921	\$	20,432		N/A	\$	12,948	\$	7,895	\$	46,933	\$	5,160	\$	27,450	\$	21,952	\$	41,992
4"	\$	16,760	\$	24,506	\$	11,395	\$	19,868	\$	31,925	\$	34,325	\$	20,232	\$	8,748	\$	73,332	\$	8,600	\$	45,750	\$	34,300	\$	69,987
6"	\$	37,710	\$	49,012	\$	22,798	\$	39,737	\$	63,850	\$	68,650	\$	40,463	\$	17,283	\$	146,664	\$	17,200	\$	91,500	\$	68,600		N/A

	Sewer																									
Meter Size	Hig	gh Point	Gre	eensboro	Bu	urlington		Vinston- Salem	I	Durham	ı	Raleigh	С	harlotte	;	Holly Springs	W	Orange /ater and Sewer authority	Le	exington	Pul	ape Fear blic Utility authority	А	sheville	Jac	cksonville
5/8" or 3/4"	\$	2,153	\$	1,488	\$	1,406	\$	2,246	\$	2,022	\$	2,522	\$	2,541	\$	3,741	\$	2,251	\$	1,852	\$	1,800	\$	4,254	\$	5,050
1"	\$	3,588	\$	2,480	\$	2,348	\$	5,614	\$	5,055	\$	6,305	\$	6,352	\$	4,135	\$	14,192	\$	4,630	\$	4,500	\$	7,090	\$	8,416
1.5"	\$	7,177	\$	4,960	\$	4,681	\$	11,228	\$	10,110	\$	12,610	\$	12,703	\$	4,922	\$	28,366	\$	9,260	\$	9,000	\$	14,180	\$	16,832
2"	\$	11,483	\$	7,936	\$	7,493	\$	17,966	\$	16,176	\$	20,176	\$	20,352	\$	5,710	\$	45,386	\$	14,816	\$	14,400	\$	22,688	\$	26,932
3"	\$	25,118	\$	15,872	\$	14,058	\$	33,686	\$	30,330		N/A	\$	40,651	\$	7,285	\$	90,773	\$	27,780	\$	27,000	\$	45,376	\$	50,497
4"	\$	43,060	\$	24,800	\$	23,434	\$	56,143	\$	50,550	\$	63,050	\$	63,517	\$	8,073	\$	141,832	\$	46,300	\$	45,000	\$	70,900	\$	84,162
6"	\$	96,885	\$	49,598	\$	46,862	\$	112,286	\$	101,100	\$	126,100	\$	127,034	\$	15,948	\$	283,664	\$	92,600	\$	90,000	\$	141,800	•	N/A

Front Foot Charge

- When connecting to an existing water and sewer line City should only collect SDFs
- If City is required to extend existing lines to serve new connections a front foot charge can be imposed
- Front foot charge would be in addition to the system development fee
- Similar calculation methodology as SDFs

Water Front Foot Charge Calculation

- 1) Value of Distribution System: \$26,902,698
- 2) Credit: \$10,637,583
- 3) Distribution System: 2.27 Million Linear Feet (LF) of Pipe*

*Note: This represents the total distribution LF, net of donations, with a 25% growth factor, assuming that the total LF of distribution pipe will increase by approx. 25% over time.

Sewer Front Foot Charge Calculation

- 1) Value of Collection System: \$49,208,851
- 2) Credit: \$16,959,044
- 3) Collection System: 3.21 Million LF of Collection Pipe*

*Note: This represents the total collection LF, net of donations, with a 25% growth factor (assuming that the total LF of collection pipe will increase by approx. 25% by the over time).

Single Family Customer Impacts

LI Acre	F 128	4	w (Connection
		<u>Current</u>		Proposed
Water				
Frontage Fee	\$	1,920	\$	-
Acreage Fee		154		-
SDF		-		838
Tap Fee		1,610		1,610
Meter Fee		205		205
Total Water	\$	3,889	\$	2,653
Sewer				
Frontage Fee	\$	2,560	\$	-
Acreage Fee		154		-
SDF		-		2,153
Tap Fee		2,080		2,080
Total Sewer	\$	4,794	\$	4,233
Total	\$	8,683	\$	6,886
% Change				-20.7%

Residentia	I Bill	Impacts - Li	ne	Extension
LF Acres	128 3 0.4			
Mete	r 5/8'			
		<u>Current</u>		Proposed
Water				
Frontage Fee	\$	1,920	\$	896
Acreage Fee		154		-
SDF		-		838
Tap Fee		1,610		1,610
Meter Fee		205		205
Total Water	\$	3,889	\$	3,549
Sewer				
Frontage Fee	\$	2,560	\$	1,280
Acreage Fee		154		-
SDF		_		2,153
Tap Fee		2,080		2,080
Total Sewer	\$	4,794	\$	5,513
Total	\$	8,683	\$	9,062
% Change				4.4%

Subdivision Customer Impacts

	Sub	div	ision Bill Imp	acts			
			LF	1,50	0		
			Acres	30			
	5/	8"	or 3/4" Meters	100			
	 gh Point Surrent		High Point Proposed	G	reensboro*	Win	ston-Salem
Water							
Frontage Fee	\$ 22,500	\$	-	\$	-	\$	-
Acreage Fee	10,500		-		-		-
SDF	_		83,800		147,200		79,500
Tap Fee	-		-		-		-
Meter Fee	20,500		20,500		20,000		6,000
Total Water	\$ 53,500	\$	104,300	\$	167,200	\$	85,500
Sewer							
Frontage Fee	\$ 30,000	\$	-	\$	-	\$	-
Acreage Fee	10,500		-		-		-
SDF	-		215,300		148,800		224,600
Tap Fee	 						
Total Sewer	\$ 40,500	\$	215,300	\$	148,800	\$	224,600
Total	\$ 94,000	\$	319,600	\$	316,000	\$	310,100

[%] Change 240.0%

^{*} Represents fees for a ¾" meter

Commercial Customer Impacts

Co	Commercial Bill Impacts										
LF Acres Mete		;									
		Current		Proposed							
Water											
Frontage Fee	\$	4,875	\$	-							
Acreage Fee		1,750		-							
SDF		-		4,469							
Tap Fee		-		-							
Meter Fee		590		590							
Total Water	\$	7,215	\$	5,059							
Sewer											
Frontage Fee	\$	6,500	\$	-							
Acreage Fee		1,750		-							
SDF		-		11,483							
Tap Fee		-		-							
Total Sewer	\$	8,250	\$	11,483							
Total	\$	15,465	\$	16,542							
% Change				7 0%							

% Change 7.0%

Recommendations



- Move forward with the combined method
- Publish report on City's web site for 45-day public comment period
- Hold public hearing to adopt fees after the public comment period is complete





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Additional Questions/Discussion