

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Wheel Loader

**From:** Gary Smith, Fleet Director

**Public Hearing:** N/A

**Attachments:**

**Meeting Date:** August 17, 2020

**Advertising Date /** N/A

**Advertised By:** N/A

---

### **PURPOSE:**

The Ingleside compost facility has a John Deere 624K wheel loader in need of replacement based on hours and overall condition. Using the Sourcewell # 032119-JDC contract a John Deere 624L wheel loader is being recommended for council approval.

### **BACKGROUND:**

The Ingleside compost facility is currently using a 2010 John Deere 624K wheel loader with over 14,000+ hours. The maintenance costs have steadily increased over the past year and it is reaching the end of the useful life. James River Equipment has the John Deere 624L wheel loader which will continue to meet their needs. The price of \$196,503.70 is for the wheel loader, extended warranty, operator training, and delivery. Delivery is estimated at 120-150 days.

### **BUDGET IMPACT:**

Funds are available in the 2020-21 budget.

### **RECOMMENDATION / ACTION REQUESTED:**

The Fleet Services Department recommends purchasing one John Deere 624L wheel loader from James River Equipment. Recommendation also includes declaring the old loader as surplus and disposing through the online auction process.



Quote Id: 22277091

---

Prepared For:  
**CITY OF HIGH POINT FLEET SERVICES**



Prepared By: **NICHOLAS WOOD**

James River Equipment  
411 S Regional Road  
Greensboro, NC 27409

Tel: 336-668-2762

Fax: 336-668-3714

Email: [nick.wood@jamesriverequipment.com](mailto:nick.wood@jamesriverequipment.com)

Date: 02 July 2020

Offer Expires: 02 August 2020

---

*Confidential*

---

**Quote Summary****Prepared For:**

CITY OF HIGH POINT FLEET SERVICES  
3524 Triangle Lake Rd  
High Point, NC 27260  
Business: 336-883-3221  
GARY.SMITH@HIGHPOINTNC.GOV

**Prepared By:**

NICHOLAS WOOD  
James River Equipment  
411 S Regional Road  
Greensboro, NC 27409  
Phone: 336-668-2762  
nick.wood@jamesriverequipment.com

---

**Quote Id:** 22277091  
**Created On:** 02 July 2020  
**Last Modified On:** 02 July 2020  
**Expiration Date:** 02 August 2020

---

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 624L WHEEL LOADER	\$ 188,490.70	\$ 188,490.70 X	1 =	\$ 188,490.70
Extended Warranty		\$ 8,013.00 X	1 =	\$ 8,013.00
Extended Warranty, 624L, Power Train And Hydraulics, 7500 Total Hours or 60 Total Months, \$0 Deductible				
<b>Sub Total</b>				<b>\$ 196,503.70</b>
<b>Equipment Total</b>				<b>\$ 196,503.70</b>

---

**Quote Summary**

Equipment Total	\$ 196,503.70
SubTotal	\$ 196,503.70
Total	\$ 196,503.70
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 196,503.70</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

Quote Id: 22277091

Customer: CITY OF HIGH POINT FLEET SERVICES

JOHN DEERE 624L WHEEL LOADER				
Hours:		Suggested List		
Stock Number:		\$ 188,490.70		
		Selling Price		
		\$ 188,490.70		
Code	Description	Qty	Unit	Extended
7590DW	624L WHEEL LOADER	1	\$ 227,192.00	\$ 227,192.00
Standard Options - Per Unit				
170C	JDLink Ultimate 5 Year Subscription	1	\$ 0.00	\$ 0.00
0924	John Deere PowerTech Engine	1	\$ 24,858.00	\$ 24,858.00
1010	Standard Wheel Loader	1	\$ 0.00	\$ 0.00
1110	5-Speed Powershift Transmission	1	\$ -3,900.00	\$ -3,900.00
1217	140 amp Alternator	1	\$ 347.00	\$ 347.00
1310	Flat Black Curved Stack	1	\$ 0.00	\$ 0.00
1430	Engine Air Intake System with Centrifugal Precleaner	1	\$ 667.00	\$ 667.00
1520	Automatic Reversing Hydraulic Fan	1	\$ 1,650.00	\$ 1,650.00
1610	Standard Fuel Filter with Water Separator and Standard Fuel Fill	1	\$ 0.00	\$ 0.00
1905	Standard Cab	1	\$ 0.00	\$ 0.00
1945	7 inch Monitor with Dedicated Rear Camera Display	1	\$ 1,645.00	\$ 1,645.00
1970	Hydrau Hydraulic Fluid	1	\$ 0.00	\$ 0.00
2010	Standard Z-BAR	1	\$ 0.00	\$ 0.00
2120	Steering Wheel Only	1	\$ 0.00	\$ 0.00
2220	Deluxe Seat, Cloth with Air Suspension	1	\$ 0.00	\$ 0.00
2360	Joystick Controls	1	\$ 0.00	\$ 0.00
2403	Three Function Hydraulics	1	\$ 2,231.00	\$ 2,231.00
2510	Ride Control	1	\$ 4,015.00	\$ 4,015.00
2605	English Decals and Manuals	1	\$ 0.00	\$ 0.00
2708	8 Amp Converter	1	\$ 0.00	\$ 0.00
2890	No Payload Scale without Cycle Counter	1	\$ 0.00	\$ 0.00
3046	Front Hydraulically Locking Differential and Rear Conventional Differential Axles	1	\$ 0.00	\$ 0.00
3120	Manual Axle Differential Lock	1	\$ 0.00	\$ 0.00
4932	No Brand Preference	1	\$ 14,275.00	\$ 14,275.00
5530	Standard Front Fenders	1	\$ 0.00	\$ 0.00
5610	Left Side Steps Only	1	\$ 0.00	\$ 0.00
5840	No Fork Frame	1	\$ 0.00	\$ 0.00
5940	No Tines	1	\$ 0.00	\$ 0.00
7120	Halogen Work and Drive Lights	1	\$ 0.00	\$ 0.00

# Selling Equipment

**Quote Id:** 22277091

**Customer:** CITY OF HIGH POINT FLEET SERVICES

8220	Rear Hitch and Counterweight	1	\$ 0.00	\$ 0.00
8240	Rear Camera	1	\$ 0.00	\$ 0.00
8275	LED Strobe Beacon with Left Beacon Bracket	1	\$ 275.00	\$ 275.00
8320	Heated Exterior Mirrors	1	\$ 424.00	\$ 424.00
8360	Standard Radio	1	\$ 576.00	\$ 576.00
8450	Cab with Air A/C Charge	1	\$ 0.00	\$ 0.00
8560	Hydraulic Coupler - JRB 416 Pattern	1	\$ 5,709.00	\$ 5,709.00
8890	No Bucket Edge or Teeth	1	\$ 0.00	\$ 0.00
8960	No Bucket	1	\$ 0.00	\$ 0.00
9140	Fire Extinguisher	1	\$ 149.00	\$ 149.00
9240	Engine Compartment Light	1	\$ 180.00	\$ 180.00
9410	Transmission and Bottom Guards	1	\$ 1,937.00	\$ 1,937.00
9707	20.5R25 1 STAR L2 NO BRAND PREFERRED RADIAL TIRES WITH 3 PC RIMS	1	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>				<b>\$ 55,038.00</b>
<b>Technology Options</b>				
Deduct	Deduct 41% Based on Sourcewell Contract #032119-JDC	1	\$ -115,714.30	\$ -115,714.30
<b>Technology Options Total</b>				<b>\$ -115,714.30</b>
<b>Dealer Attachments</b>				
Bucket	GEM 4 Yard Multi-Purpose Loader Bucket w/BOE	1	\$ 18,750.00	\$ 18,750.00
<b>Dealer Attachments Total</b>				<b>\$ 18,750.00</b>
<b>Value Added Services</b>				
	Extended Warranty	1	\$ 8,013.00	\$ 8,013.00
<b>Value Added Services Total</b>				<b>\$ 8,013.00</b>
<b>Other Charges</b>				
	Freight	1	\$ 3,225.00	\$ 3,225.00
<b>Other Charges Total</b>				<b>\$ 3,225.00</b>
<b>Suggested Price</b>				<b>\$ 196,503.70</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 196,503.70</b>

**JOHN DEERE**

Extended Warranty

**Extended Warranty Proposal****PowerGard™ Protection Plan****4WD Loaders****Date :** July 2, 2020**Machine/Use Information****Plan Description****Price**

Manufacturer	<b>JOHN DEERE</b>	Plan Type:	Extended Warranty	Deductible:	\$ 0
Equipment Type	4WD Loaders	Coverage:	Power Train And Hydraulics	Quoted Price	\$ 8,013.00
Model	624L	Total Months:	60		
Country	US	Total Hours:	7500	Date Quoted	July 2, 2020
MFWD/Tracks	N				

**Scraper Use**

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

**Extended Warranty Proposal Prepared for:**

I have been offered this extended warranty and

Customer Name - Please Print

☒ I ACCEPT the Extended Warranty☐ I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

**Note :** This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

**What Extended Warranty is :**

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

**What Extended Warranty is not :**

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

**Features/Benefits:**

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.