

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Excavator

**From:** Gary Smith, Fleet Director

**Public Hearing:** N/A

**Attachments:**

**Meeting Date:** August 17, 2020

**Advertising Date /** N/A

**Advertised By:** N/A

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### **PURPOSE:**

The Landfill Division of Public Services has a 2006 Caterpillar 325DL excavator in need of replacement based on hours and overall condition. Using the Sourcewell # 032515-JDC contract a John Deere 300G Excavator is being recommended for council approval.

### **BACKGROUND:**

The Landfill Division has a 2006 Caterpillar 325DL excavator in need of replacement based on 12,000+hours and overall condition. The maintenance costs have increased over the past year and it is reaching the end of the useful life. James River Equipment has a John Deere 300G Excavator that has been researched by the landfill staff and they believe it will meet their needs. The price of \$255,124 is for the excavator, extended warranty, manuals, operator training, and delivery. Delivery is estimated at 120-150 days.

### **BUDGET IMPACT:**

Funds are available in the 2020-21 budget.

### **RECOMMENDATION / ACTION REQUESTED:**

The Fleet Services Department recommends purchasing one John Deere 300G excavator from James River Equipment. Recommendation also includes declaring the old excavator as surplus and disposing through the online auction process.



Quote Id: 22278111

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Prepared For:  
**CITY OF HIGH POINT**



Prepared By: **NICHOLAS WOOD**

James River Equipment  
411 S Regional Road  
Greensboro, NC 27409

Tel: 336-668-2762

Fax: 336-668-3714

Email: [nick.wood@jamesriverequipment.com](mailto:nick.wood@jamesriverequipment.com)

Date: 02 July 2020

Offer Expires: 02 August 2020

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*Confidential*

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**Quote Summary****Prepared For:**

CITY OF HIGH POINT  
3524 Triangle Lake Rd  
High Point, NC 27260  
Business: 336-883-3219  
dancassidy123@yahoo.com

**Prepared By:**

NICHOLAS WOOD  
James River Equipment  
411 S Regional Road  
Greensboro, NC 27409  
Phone: 336-668-2762  
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**Quote Id:** 22278111  
**Created On:** 02 July 2020  
**Last Modified On:** 02 July 2020  
**Expiration Date:** 02 August 2020

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<b>Equipment Summary</b>	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
JOHN DEERE 300G LC FT4 EXCAVATOR - Price Based on Sourcewell Contract 032515-JDC Extended Warranty Extended Warranty, 300GLC FT4, Power Train And Hydraulics, 7500 Total Hours or 60 Total Months, \$0 Deductible	\$ 246,812.00 X	1 =	\$ 246,812.00
	\$ 8,312.00 X	1 =	\$ 8,312.00
<b>Sub Total</b>			<b>\$ 255,124.00</b>
<b>Equipment Total</b>			<b>\$ 255,124.00</b>

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**Quote Summary**

Equipment Total	\$ 255,124.00
SubTotal	\$ 255,124.00
Est. Service Agreement Tax	\$ 581.84
Total	\$ 255,705.84
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 255,705.84</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

Quote Id: 22278111

Customer: CITY OF HIGH POINT

## JOHN DEERE 300G LC FT4 EXCAVATOR - Price Based on Sourcewell Contract 032515-JDC

Hours:

Stock Number:

				Selling Price
				\$ 246,812.00
Code	Description	Qty	Unit	Extended
0A20FF	300G LC FT4 EXCAVATOR	1	\$ 278,442.00	\$ 278,442.00
<b>Standard Options - Per Unit</b>				
170C	JDLink Ultimate - 5 Year Subscription	1	\$ 0.00	\$ 0.00
1095	Engine Stage IV Emissions	1	\$ 31,680.00	\$ 31,680.00
1600	English Customer Delivery Packet	1	\$ 0.00	\$ 0.00
3350	Triple Semi-Grouser Shoes	1	\$ 0.00	\$ 0.00
4125	Seat, Standard Mechanical	1	\$ 0.00	\$ 0.00
6835	One Piece Boom with Arm Cylinder and Plumbing	1	\$ 29,064.00	\$ 29,064.00
7180	Arm with Bucket Cylinder and Linkage	1	\$ 18,839.00	\$ 18,839.00
7401	Less Auxiliary Hydraulics	1	\$ 0.00	\$ 0.00
7901	Less Grade Reference Ready Mounts	1	\$ 0.00	\$ 0.00
8350	54 in High Capacity Heavy-Duty Bucket	1	\$ 13,190.00	\$ 13,190.00
9070	Engine Air Centrifugal Pre-Cleaner	1	\$ 631.00	\$ 631.00
9115	Automatic Reversing Cooling Fan	1	\$ 1,726.00	\$ 1,726.00
9150	Light Package	1	\$ 2,258.00	\$ 2,258.00
<b>Standard Options Total</b>				<b>\$ 97,388.00</b>
<b>Technology Options</b>				
Deduct	Deduct 35% Based on Sourcewell Contract #032119-JDC	1	\$ -131,540.00	\$ -131,540.00
<b>Technology Options Total</b>				<b>\$ -131,540.00</b>
<b>Dealer Attachments</b>				
AT342513	Side-Cutter Kit, 4 inch	1	\$ 641.00	\$ 641.00
<b>Dealer Attachments Total</b>				<b>\$ 641.00</b>
<b>Value Added Services</b>				
	Extended Warranty	1	\$ 8,312.00	\$ 8,312.00
<b>Value Added Services Total</b>				<b>\$ 8,312.00</b>
<b>Other Charges</b>				
	Freight	1	\$ 1,881.00	\$ 1,881.00
<b>Other Charges Total</b>				<b>\$ 1,881.00</b>
<b>Suggested Price</b>				<b>\$ 255,124.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 255,124.00</b>

## Extended Warranty Proposal

## PowerGard™ Protection Plan

### Deere Crawler

Date : July 2, 2020

Machine/Use Information		Plan Description		Price	
Manufacturer	JOHN DEERE	Plan Type:	Extended Warranty	Deductible:	\$ 0
Equipment Type	Deere Crawler	Coverage:	Power Train And Hydraulics	Quoted Price	\$ 8,312.00
Model	300GLC FT4	Total Months:	60		
Country	US	Total Hours:	7500	Date Quoted	July 2, 2020
MFWD/Tracks	N				

### Scraper Use

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

### Extended Warranty Proposal Prepared for:

I have been offered this extended warranty and

Customer Name - Please Print

☒ I ACCEPT the Extended Warranty

☐ I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

**Note :** This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

### What Extended Warranty is :

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

### What Extended Warranty is not :

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

### Features/Benefits:

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.