

CITY OF HIGH POINT

AGENDA ITEM



Title: Carolina Video Security, Inc. Sole Source Purchase for New PD Interview Rooms

From: J. Travis Stroud, Interim Chief of Police

Meeting Date: April 5, 2021

Public Hearing: N/A

Advertising Date / N/A

Advertised By:

Attachments: Quote
Sole Source Form

PURPOSE:

City Council is asked to award a Purchase Order as a Sole Source to Carolina Video Security, Inc. for software, hardware, installation for three additional interview rooms, and soundproofing/acoustic panel installation for the lower level interview rooms located at the new police department headquarters.

BACKGROUND:

North Carolina has two statutes requiring recording of custodial interrogations. N.C. Gen. Stat. § 15A-211 (2007, 2011). The statute enacted in 2007 required recording of custodial interviews of homicide suspects. In 2011, an amendment was enacted expanding the recording requirement to custodial interviews of all interrogations of juveniles, and all suspects in "Class A, B1, or B2 felony, and any Class C felony of rape, sex offense, or assault with a deadly weapon with intent to kill inflicting serious injury." A law enforcement officer conducting a custodial interrogation at a place of detention of a juvenile, and of persons suspected of committing any of the felonies shall make an electronic recording of the interrogation in its entirety. §§ (b), (d). Recordings must begin with the *Miranda* advice of rights, and end when the interview has completely finished, except for brief periods of recess upon request of the suspect or interrogator. The recording may be either video or audio, provided that "A video and audio recording shall be simultaneously produced whenever reasonably feasible, provided that a defendant may not raise this as a grounds for suppression of evidence." § (c)(1). "If the record is a visual recording, the camera recording the custodial interrogation must be placed so that the camera films both the interrogator and the suspect." § (c)(2). A statement made by a defendant in the course of a custodial interrogation may be presented as evidence against the defendant if an electronic recording was made of the custodial interrogation in its entirety, and the statement is otherwise admissible. § (e).

From privacy to sound quality, sound and noise issues in an interview room are very important. Privacy issues arise when sound transfers between two spaces. Poor quality recordings are a result of echo and reverberation in the room. Ideally, interview rooms should be designed to provide noise reduction.

The City's new Police facility will need to be up-fitted to meet the requirements of the above-referenced general statutes and provide adequate soundproofing.

BUDGET IMPACT:

Funds are available in the Police Headquarters capital project account.

RECOMMENDATION / ACTION REQUESTED:

The Police Department is requesting Council approval to purchase software, hardware, installation for three additional interview rooms, and soundproofing/acoustic panel installation for the lower level interview rooms using the sole source bid recommendation from Carolina Video Security, Inc. totaling \$33,400.



April 1, 5 2021

QUOTATION-3 Interview Room Addition with Soundproof-CVSI2021-3474

High Point Police Department
 Lt. Matt Truitt
 1009 Leonard Avenue
 High Point, NC 27260

CVSI is pleased to provide this quotation for your consideration. Scope of work is to provide software, hardware and installation services for three additional interview rooms located at the new police headquarters. This quotation reflects the current migration schedule as discussed on April 1st.

CVSI will build new server to support 5 rooms. The two, (2) "hard interview" rooms downstairs in new facility will be completed first. CVSI will install and wire new hardware including; card readers, (install conduit pathways if deemed necessary for readers), camera sensors, controllers. CVSI to install sound proofing tiles in each room. High Point PD has approved the CVSI provided installation plan, including tile specifications including fabric selection and color. The three, (3) "soft" rooms upstairs will be added next. Two of those rooms will utilize the existing hardware in the old PD, including the A1001, the camera sensors, (2 per room) and the card readers. CVSI will remove existing hardware located at 1009 Leonard and reinstall at 1730 Westchester as part of this quotation. All rooms will utilize the standard card reader to start/stop interview recording.

Pricing Model

QTY	Description	Unit Price	Pricing
3	AV Fusion Interview Room Installation – (3 Room Add, 2 Room Relocate) Includes 5 room server, 20 TB. Installation includes software, controllers, sensors, card readers. Turn up system test and train		\$24,400.00
2	Lower level interview rooms (2) soundproofing/acoustic panel installation Includes 400 sq foot estimate with 2 x 2 panels wall and ceiling installed	\$4,500.00	\$9,000.00
	Project Total		\$33,400.00

NOTE - Subsequent years of software support will be billed at \$395.00 per room. Commencing July 1, 2022 and continuing annually.



Carolina Video Security, Inc.



Interview Recording Solution for Law Enforcement

- Custodial Interrogations / Soft Interview Rooms / Safe Spaces/ Polygraph Rooms
- Uses Your Existing Commercial Security Components
- Secure User Credentials / No Keys
- User Access Through Client
- Leverages Enterprise-Class Server/Storage
- Scalable to Multiple Rooms
- High Definition 720p Video / Network-Based
- Multiple Cameras Per Room

Carolina Video Security, Inc (CVSI) is an experienced commercial & industrial systems integrator focusing on physical security solutions in North Carolina. CVSI has successfully designed, implemented and maintained a wide variety of systems for law enforcement, municipalities, educational facilities and commercial clients. CVSI is a NC Licensed Electrical Contractor and NC Alarm Board Licensed.

CVSI has successfully implemented more than 50 interview recording systems for Law Enforcement Agencies throughout North Carolina. CVSI offers AV Fusion in a turn-key package for a complete interview recording system utilizing high quality commercial grade equipment and professional certified installers.

With this solution, your agency can meet or exceed the requirements of the legislation for custodial interrogations and provide more reliable, comprehensive documentation of investigations.

Above pricing does not include sales tax. Applicable taxes will be applied at time of invoicing. If procuring on a "P" card please allow 3% surcharge to above total for transaction fee. Quotation is good for 30 days from submittal date.

We appreciate the opportunity to offer solutions to the High Point Police Department.

With best regards,

Todd McIntyre
Director of Sale

4425 Beryl Road
Raleigh, NC 27606

T 919-838-4960

F 919-882-8947

www.carolinavideosecurity.com

Financial Services

Purchasing Division



Requisition # 28551

CITY OF HIGH POINT
SOLE SOURCE JUSTIFICATION FORM
(For Items Costing \$10,000.00 or More)
Statutory Reference N.C.G.S. 143-129(e)6

Vendor: CVSI

Item(s): AV Fusion Interview Room Installation (3 Room Add, 2 Room Relocate) + Soundproofing

Justification:

Scope of work is to provide software, hardware, and installation services for three additional interview rooms located at the new police headquarters. This quotation reflects the current migration schedule of the two existing rooms. Additionally, soundproofing/acoustic panel installation will occur for two lower level interview rooms.

Estimated expenditure for the above item(s): 34,400

Accounting Unit and Account(s):

CHECK ALL ENTRIES BELOW THAT APPLY TO THE PROPOSED PURCHASE.
ATTACH A MEMO CONTAINING JUSTIFICATION AND SUPPORT DOCUMENTATION.

1. ☐ Performance or price competition for a product are not available.
2. ☒ A needed product is available from only one source of supply.
3. ☒ Standardization or compatibility is the overriding consideration.
4. ☐ The parts/equipment are required from this source to permit standardization.
5. ☐ None of the above applies. A detailed explanation and justification for this sole source request is contained in attached memo and support documentation.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the material or service described in this sole source justification be authorized as a sole source for the material or service.

Department Head/Authorized Personnel J. Travis Stroud Digitally signed by J. Travis Stroud
Date: 2021.03.31 13:22:44 -04'00'

Department/Division Police Department Date 03/31/2021

APPROVAL PROCESS

Purchasing Manager

Financial Services Director

City Council (\$30,000 – Up)