



# City of High Point

Municipal Office Building  
211 S. Hamilton Street  
High Point, NC 27260

## Meeting Agenda

### Finance Committee

*Britt Moore, Chair*

*Committee Members:*

*Monica Peters*

*Michael Holmes*

*Victor Jones*

*Jay Wagner, Mayor (Alternate)*

*Wesley Hudson, Mayor Pro Tem (Alternate)*

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Thursday, April 27, 2023

4:00 PM

3rd Council Chamber

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### **FINANCE COMMITTEE - Britt W. Moore, Chair**

### **CALL TO ORDER**

### **PRESENTATION OF ITEMS**

[2023-185](#)

Memorandum of Understanding (MOU) Guilford County Board of Education - School Year 2023-24

City Council is requested to execute a memorandum of understanding with Guilford County Board of Education for student transportation for the 2023-2024 school year.

**Attachments:** [1. Memorandum of Understanding \(MOU\) Guilford County Board of Education –](#)

[2023-186](#)

Contract - Axon Enterprise, Inc. - High Point Police Department

City Council is requested to award a contract to Axon Enterprise, Inc. in the amount of \$4,607,188 for the purchase of body-worn camera systems to be utilized by the High Point Police Department and authorize the appropriate City Officials to negotiate terms of the contract.

**Attachments:** [2. Contract – Axon Enterprise, Inc. – High Point Police Department](#)

[2023-187](#)

Budget Ordinance - Occupancy Tax Revenues - Convention & Visitor's Bureau & Market Authority

City Council is requested to adopt a budget ordinance to appropriate additional occupancy tax revenues that will be passed along to the Convention and Visitor's Bureau (Visit High Point) and Market Authority.

**Attachments:** [3. Budget Ordinance – Occupancy Tax Revenues – Convention & Visitor's Bure](#)

### **ADJOURNMENT**



# City of High Point

Municipal Office Building  
211 S. Hamilton Street  
High Point, NC 27260

## Master

**File Number: 2023-185**

**File ID:** 2023-185

**Type:** Miscellaneous Item

**Status:** To Be Introduced

**Version:** 1

**Reference:**

**In Control:** City Council

**File Created:** 04/24/2023

**File Name:**

**Final Action:**

**Title:** Memorandum of Understanding (MOU) Guilford County Board of Education - School Year 2023-24

City Council is requested to execute a memorandum of understanding with Guilford County Board of Education for student transportation for the 2023-2024 school year.

**Notes:**

**Sponsors:**

**Enactment Date:**

**Attachments:** 1. Memorandum of Understanding (MOU) Guilford County Board of Education – School Year 2023-24

**Enactment Number:**

**Contact Name:**

**Hearing Date:**

**Drafter Name:** amy.myers@highpointnc.gov

**Effective Date:**

**Related Files:**

## History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
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**Text of Legislative File 2023-185**

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Guilford County Schools Student Transportation MOU for School Year 2023-2024

**From:** Angela Wynes, Transit Manager

**Meeting Date:**

**Public Hearing:** N/A

**Advertising Date /** N/A

**Advertised By:**

**Attachments:** Memorandum of Understanding Student Transportation

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### **PURPOSE:**

Execute a memorandum of understanding with Guilford County Schools (GCS) to provide transportation to GCS high school and middle school students for the 2023-2024 school year.

### **BACKGROUND:**

In January 2022, GCS approached the City of High Point about helping them transport students to school in the wake of their severe bus driver shortage caused by a surge in the number of cases of COVID-19 in the community. The City of High Point worked with the GCS to identify which schools were on HPTS routes and agreed that GCS would pay \$1.50 per student per day.

Initially, High Point Transit only transported high school students to and from High Point Central, Andrews, Kearns Academy, and the Middle College at GTCC-High Point. By April 2022, GCS was able to reinstate school bus transportation for these students; however, some students chose to continue riding High Point Transit. With Welborn Middle immediately adjacent to Andrews High and Ferndale Middle immediately adjacent to High Point Central, middle school siblings began riding the bus as well. GCS also agreed to pay for these trips.

GCS continues to fund transit trips for high school and middle school students. There are exceptions for newcomer elementary students who attend schools in Greensboro. Through the end of March, students have taken 24,292 trips on HPTS. There are an average of 83 student trips per day, with most of the trips going to and from High Point Central on route 14 Westchester Dr.

### **BUDGET IMPACT:**

The MOU with GCS will positively impact the budget. The student trips generate additional revenue for the transit system.

### **RECOMMENDATION / ACTION REQUESTED:**

Staff recommends authorizing the City Manager to execute the memorandum of understanding with Guilford County Schools for student transportation for the 2023-2024 school year.

**NORTH CAROLINA  
GUILFORD COUNTY**

**MEMORANDUM OF UNDERSTANDING  
STUDENT TRANSPORTATION**

This Agreement made and entered into this the 30<sup>th</sup> June 2023 by and between the **CITY OF HIGH POINT** (hereinafter referred to as “**CITY**”), and **THE GUILFORD COUNTY BOARD OF EDUCATION** (also known as Guilford County Schools and referred to herein as “**GCS**”), a North Carolina body corporate in the State of North Carolina designated to operate the public schools in the County, with a principal place of business located at 712 North Eugene Street, Greensboro, North Carolina.

**WHEREAS**, GCS requests the **CITY** to allow its high school students to have access to the **CITY’S** regular bus transportation service with a valid **GCS** issued “One Card” (hereinafter referred to “Eligible Riders”) and **GCS** to pay for these services on a monthly basis;

**WHEREAS**, **CITY** has agreed to allow such access its regular High Point Transit Agency services and wants to facilitate use of City transportation by its residents.

**NOW THEREFORE**, in consideration of the foregoing and the mutual representations, covenants and conditions contained herein, the parties hereby agree as follows:

1. High Point Transit Agency service will allow **GCS** Eligible Students (defined as those students of **GCS** in possession of a One Card or Student ID designating them as a **GCS** student who are travelling to or from a **GCS** school) to access the system for the purpose of school transportation during the School Year 2023-2024 on the following schedule (dates will be adjusted as needed based on academic calendars):

**School Year 2023-2024**

School days between July 1st, 2023 and the second week in June 30, 2024. These dates are subject to change based on the **GCS’s** School calendar.

- **GCS** will not be charged for any student ridership on days when school is not in session in person, including weekends, where no

ridership charges are permitted. A copy of the GCS school calendar is attached hereto and marked Attachment B.

- GCS and High Point Transit System also agree to evaluate routes to support expansion of bus stop opportunities in areas where high concentration of student populations reside.

2. **Term of Agreement.** The term of this Agreement shall begin on July 1, 2023 and continue until terminated by either party upon thirty days' notice or until June 30, 2024, whichever is later.

3. **No Joint Venture.** Nothing in this Agreement is intended to create a joint venture or partnership and each party remains responsible for its own obligations.

4. **Responsibilities of CITY.**

- A. **CITY** shall allow access to the existing transit system to **GCS's** Eligible Riders during the term of this Agreement. During the term of this Agreement, the **GCS** Calendar will not be modified except by the mutual consent in writing of both **GCS** and **CITY**, other than alterations to the in-person instructional days resulting from inclement weather, pandemic-related effects and other matters out of the control of **GCS** such as power outages. At the request of **GCS**, **CITY** may develop cost estimates for additional services and may add these services if **GCS** agrees to pay the added cost.
- B. The **CITY** agrees to notify **GCS** as soon as practicable in the event that any route utilized by **GCS** students is modified, cancelled, postponed or otherwise altered for any reason including inclement weather, personnel issues or other issue outside of the control of **CITY**. **CITY** agrees it will not otherwise alter any routes during the pendency of this Agreement without 5 days' notice to **GCS**.
- C. It is expressly understood and agreed that the **CITY** owes no duty to any of the **GCS's** Eligible Riders different from any other patron of the **CITY** public transportation system. In other words, the **CITY** owes to students the same duty of care as all other riders and nothing in this Agreement is intended to increase the duties owed to passengers by the

CITY or assume the liability, responsibilities and duties of the Guilford County Board of Education.

4. **Compensation.** GCS agrees to pay a per day ridership fee of \$1.50 (one dollar and fifty cents) per student rider per school day for each GCS student that uses a One Card or Student ID to ride CITY buses on days when instruction is delivered at a school site designated in this Agreement. Additionally, the CITY agrees to allow GCS students showing a One Card to ride the transportation system at any time during those days. In addition to and without compromising any other legal rights and remedies that CITY may have in enforcing the terms of this Agreement, CITY, may, in its sole discretion, terminate the permitted use of the GCS "One Card" or any other similar method provided by GCS to its students to ride the CITY's transit system if any part of a scheduled payment remains unpaid for thirty days (30) or more after it is due. Finally, GCS may arrange with the City for Students to be able to use CITY transit at other times and the CITY agrees to facilitate ridership by GCS Students at other times by amendment to this Agreement.

**5. GCS's Responsibilities:**

- A. **GCS Students.** GCS does not delegate to the CITY any special duty of care by way of this Agreement. The CITY has the same duty of care to students as it does to other riders.
- B. **Travel Training.** GCS personnel will notify Eligible Riders of how to use CITY services by using a current student photo identification card and is responsible for training students on how to access the public bus transportation service.
- C. **Marketing, Advertising and Communications Support.** GCS will cooperate to the best of its ability with CITY efforts to advertise, market and otherwise promote High Point Transit Agency to Eligible Riders. To the extent possible, GCS will integrate High Point Transit Agency promotional information into its existing marketing and communications mechanisms.

These mechanisms include links from High Point Transit System web sites to school web sites and the use of school intranet and internal messaging systems. In addition, GCS will support efforts to advertise and promote High Point Transit System in campus print publications. Practical efforts to integrate High Point Transit System stop and shelter

locations onto campus maps, signage and other media that may be appropriate to reach Eligible Riders will be undertaken.

While complimentary advertising and marketing mechanisms are not expected or required, a cooperative approach in developing and implementing an effective communications campaign will help to ensure the success of this project.

#### **D. Fare Media and Identification Tracking**

GCS will be responsible for the accuracy, correctness and validity of the eligible rider population for its school. Where the GCS issued "One Card" or some other ID card is the fare instrument, GCS will be responsible for comparing valid IDs to the IDs on the monthly ridership report and within ten (10) days of receiving the monthly ridership report, notify CITY of any invalid IDs on the report.

GCS must identify a contact person responsible for compliance with this paragraph and provide both telephone and email information for the designee.

CITY will maintain a hotlist of invalid GCS ID card numbers in the farebox system. GCS will notify CITY of any previous invalid GCS ID that is no longer invalid. CITY will implement a process to remove GCS IDs from the hotlist within twenty-four (24) hours of notice.

Changes to valid and invalid GCS ID reports should be sent to:

CITY OF HIGH POINT

Angela Wynes, Transit Manager  
[Angela.wynes@highpointnc.gov](mailto:Angela.wynes@highpointnc.gov)  
 336.833.3062  
 716 W. Martin Luther King Jr Drive  
 High Point, NC 27262

GCS  
 Faye Crowder Phillips, Executive Director of Transportation  
[crowdef@gcsnc.com](mailto:crowdef@gcsnc.com)  
 336 579 7045  
 131 Franklin Blvd  
 Greensboro, NC 27401



- 6. Termination Notice.** This Agreement may be terminated by either party by sending a written thirty-day (30) Notice of Termination to the other party.
- 7. Notices and Other Communications.** All notices and other communications pursuant to this Agreement other than as identified in paragraph 5C above shall be in writing and shall be delivered whether by hand, fax, email or first-class mail as follows:

To the **CITY**:

Angela Wynes, Transit Manager  
 Angela.wynes@highpointnc.gov  
 336.833.3062  
 716 W. Martin Luther King Jr Drive  
 High Point, NC 27262

To **GCS**:

Faye Crowder Phillips, Executive Director of Transportation  
 crowdef@gcsnc.com  
 336 579 7045  
 131 Franklin Blvd  
 Greensboro, NC 27401

- 8. Governing Law.** This Agreement shall be governed by and construed pursuant to the law of the State of North Carolina.
- 9. Modification of Agreement.** This Agreement may be amended by mutual agreement of the parties hereto in writing.



## 10. ADDITIONAL TERMS AND CONDITIONS

- A. Confidential Information: Except as otherwise required by law, the GCS will exempt from disclosure proprietary information, trade secrets and confidential commercial and financial information submitted pursuant to this contract. Any such proprietary information, trade secrets or confidential commercial and financial information which Consultant believes should be exempted from disclosure shall be specifically identified and marked as such before submitting it to the GCS.

Pursuant to the North Carolina Public Records Act, trade secrets or confidential information as defined by the North Carolina Public Records Act that are identified as such prior to disclosure to the CITY is not public information and will not be released to the public by the CITY. The CITY will notify GCS of any public records request for any confidential commercial or financial information, trade secrets, or proprietary information which GCS has previously marked "Confidential", and if GCS objects to the disclosure of any of the records responsive to the request, GCS will notify the CITY in writing within forty-eight (48) hours. If so notified, the CITY will not disclose the records until ordered to do so by a court of competent jurisdiction, and GCS will enter an appearance as a party in- interest and defend the CITY in any claim, suit, mediation, litigation, or arbitration proceeding concerning the release of the records to which GCS objected. GCS will indemnify, save harmless, and pay any and all attorney's fees incurred by the CITY and any attorney's fees it is ordered to pay to any person(s) or organization(s) as a result of GCS's objection to the release of the public records. GCS will also indemnify, save harmless, and pay any and all claims for damages, court costs, or other fees the CITY incurs as a result of GCS's objection to the release of the records requested pursuant to the North Carolina Public Records Act.

- B. As required by G.S. § 143-48.5 (Session Law 2013-418), GCS certifies that it complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

- C. GCS shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all

individuals based on their race, color, religion, sex, or national origin. Moreover, these regulations require that covered parties take affirmative action to employ and advance in employment individuals with regard to race, color, religion, sex, national origin, protected veteran status of disability.

D. It is understood and agreed between the parties that payment of compensation specified in this Contract is dependent upon and subject to the sufficiency of funds for the purpose set forth in this Contract. At this time, it is believed that appropriate funds have been allocated to compensate for the fees described above. If such funds are not allocated or not sufficient, GCS may terminate this agreement with minimal penalty or liability.

E. GCS certifies that it currently complies with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes, and that at all times during the term of this Agreement, it will continue to comply with these requirements. GCS also certifies that it will require that all of its subcontractors that perform any work pursuant to this Agreement to comply with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes. Violation of this section shall be deemed a material breach of this Agreement.

F. GCS certifies that it is not listed on the Final Divestment List created by the State Treasurer pursuant to N.C.G.S. 147-86.55 *et seq.* and GCS will not utilize any subcontractor found on the NC State Treasurer's Final Divestment List created pursuant to N.C.G.S. 147-86.58. All individuals signing this Agreement on behalf of GCS certify that they are authorized by the Consultant to make this certification.

G. As of the date of this Agreement, GCS certifies that it is not listed on the Final Divestment and Do-Not-Contract List – Restricted Companies Boycotting Israel created by the State Treasurer pursuant to N.C.G.S. 147-86.81 and that the Contractor will not utilize any subcontractor found on the State Treasurer's Final Divestment and Do-Not-Contract List. All individuals signing this Contract on behalf of the Contractor certify that they are authorized by the Contractor to make this certification.

**IN WITNESS WHEREOF**, the parties have caused this Agreement to be properly executed on the day and year first above written.

# **GUILFORD COUNTY BOARD OF EDUCATION**

By:\_\_\_\_\_

Its: Executive Director of Transportation

This instrument has been pre-audited in the manner required by the School Budget and Fiscal Control Act.

\_\_\_\_\_  
Chief Financial Officer, Guilford County Board of Education

## **CITY OF HIGH POINT**

By:\_\_\_\_\_

Its:\_\_\_\_\_

### **Exhibit A. High Point Transit Passenger Conduct**



# City of High Point

Municipal Office Building  
211 S. Hamilton Street  
High Point, NC 27260

## Master

**File Number: 2023-186**

**File ID:** 2023-186

**Type:** Contract

**Status:** To Be Introduced

**Version:** 1

**Reference:**

**In Control:** City Council

**File Created:** 04/24/2023

**File Name:**

**Final Action:**

**Title:** Contract - Axon Enterprise, Inc. - High Point Police Department

City Council is requested to award a contract to Axon Enterprise, Inc. in the amount of \$4,607,188 for the purchase of body-worn camera systems to be utilized by the High Point Police Department and authorize the appropriate City Officials to negotiate terms of the contract.

**Notes:**

**Sponsors:**

**Enactment Date:**

**Attachments:** 2. Contract – Axon Enterprise, Inc. – High Point Police Department

**Enactment Number:**

**Contact Name:**

**Hearing Date:**

**Drafter Name:** amy.myers@highpointnc.gov

**Effective Date:**

**Related Files:**

## History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
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## Text of Legislative File 2023-186

# CITY OF HIGH POINT

## AGENDA ITEM



**Title:** Contract with Axon Enterprise, Inc.

**From:** Chief J. Travis Stroud

**Meeting Date:** May 1, 2023

**Public Hearing:** N/A

**Advertising Date:** N/A

**Advertised By:** N/A

**Attachments:** Formal Bid Recommendation Request Form  
Body-Worn Camera & In-car Car Image & Quote

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### PURPOSE:

City Council is asked to approve a purchase for body-worn camera and in-car camera systems to be utilized by the High Point Police Department with Axon Enterprise, Inc., amounting to \$4,607,188. The Body-Worn Camera Program including in-car camera systems is critical to transparency, accountability, and training for the Department.

### BACKGROUND:

The High Point Police Department, with deliberation and thoughtful assessment, wishes to engage Axon Enterprise, Inc. for the continued support of a high-functioning Body-Worn Camera Program including in-car cameras. Axon offers the City improved features, options, add-ons, technology support, storage solutions, and integration, plus digital evidence management (DEM). DEM is a process that combines electronic data (videos, photos, documents, and other material) into a shared repository. They also offer a technology assurance plan.

### BUDGET IMPACT:

Initially, a bridge payment of \$10,622 will be made in May 2023 utilizing General Budget Funds. The funds have been identified within the Patrol Division's operating budget.

The City of High Point will then enter into a contract in the amount of \$4,607,188 with the first payment coming due in fiscal year 2024 and paid annually through July 2028. The purchase will be made piggybacking off the Charlotte Cooperative Purchasing Alliance Agreement (between the City of Charlotte, NC and Axon Enterprise, Inc.) <http://charlottealliance.org/contracts/axon-enterprise-inc-tasers-and-body-cameras-/index.cfm?asdf=3&ctxt=docs>

The Police Department pledges to apply future Justice Assistance Grant (JAG) Awards toward the annual lease payment. Payments are as follows:

Year 1/April 2024 -\$460,398.53

Year 1/May 2024 -\$3,202.50

Year 1/July 2024 -\$460,398.50

Year 2/2025 - \$920,797.06

Year 3/2026 - \$920,797.06

Year 4/2027 - \$920,797.06

Year 5/2028 - \$920,797.06

### RECOMMENDATION / ACTION REQUESTED:

The High Point Police Department recommends approval of Axon Enterprise, Inc. as the Department's Body-worn Camera Program (including In-car Cameras) vendor and authorization for the appropriate City Officials to negotiate terms and execute the contract.



**AXON BODY 4**



**AXON FLEET 3**



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-460614-45040.792KY

Issued: 04/24/2023

Quote Expiration: 03/31/2023

Estimated Contract Start Date: 05/01/2024

Account Number: 172690

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
High Point Police Department - NC  1730 WESTCHESTER DR HIGH POINT, NC 27262-7007 USA	High Point Police Department - NC  1730 WESTCHESTER DR HIGH POINT, NC 27262-7007 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kenan Yarboro  Phone: Email: kyarboro@axon.com Fax:	Anthro Gamble  Phone: (336) 883-3224 Email: anthro.gamble@highpointnc.gov Fax:

## Quote Summary

Program Length	59 Months
<b>TOTAL COST</b>	<b>\$4,459,526.81</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$4,607,187.77</b>

## Discount Summary

Average Savings Per Year	\$144,263.28
<b>TOTAL SAVINGS</b>	<b>\$709,294.46</b>

## Payment Summary

Date	Subtotal	Tax	Total
Apr 2024	\$445,652.68	\$14,745.85	\$460,398.53
May 2024	\$3,000.00	\$202.50	\$3,202.50
Jul 2024	\$445,652.65	\$14,745.85	\$460,398.50
Jul 2025	\$891,305.37	\$29,491.69	\$920,797.06
Jul 2026	\$891,305.37	\$29,491.69	\$920,797.06
Jul 2027	\$891,305.37	\$29,491.69	\$920,797.06
Jul 2028	\$891,305.37	\$29,491.69	\$920,797.06
<b>Total</b>	<b>\$4,459,526.81</b>	<b>\$147,660.96</b>	<b>\$4,607,187.77</b>



Quote Unbundled Price:	\$5,168,821.27
Quote List Price:	\$4,468,149.66
Quote Subtotal:	\$4,459,526.81

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	190	1		\$108.00	\$108.00	\$20,520.00	\$1,385.10	\$21,905.10
73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	209	1		\$23.30	\$23.30	\$4,869.70	\$328.70	\$5,198.40
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	59	\$71.42	\$34.66	\$34.66	\$49,078.56	\$3,312.82	\$52,391.38
BWCamTAP	Body Worn Camera TAP Bundle	185	59	\$35.89	\$32.50	\$32.50	\$354,737.50	\$23,944.72	\$378,682.22
Fleet3A	Fleet 3 Advanced	190	59	\$309.13	\$254.57	\$254.57	\$2,853,729.70	\$106,240.44	\$2,959,970.14
<b>A la Carte Hardware</b>									
71210	FLEET DOOR TRIGGER HARDWARE, US	190			\$18.60	\$18.60	\$3,534.00	\$238.54	\$3,772.54
AB3C	AB3 Camera Bundle	185			\$749.00	\$749.00	\$138,565.00	\$9,353.14	\$147,918.14
AB3MBD	AB3 Multi Bay Dock Bundle	24			\$1,638.90	\$1,638.90	\$39,333.60	\$2,655.00	\$41,988.60
<b>A la Carte Software</b>									
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	59		\$25.99	\$25.99	\$283,680.85	\$0.00	\$283,680.85
73680	RESPOND DEVICE PLUS LICENSE	195	59		\$20.58	\$20.58	\$236,772.90	\$0.00	\$236,772.90
73682	AUTO TAGGING LICENSE	185	59		\$9.75	\$9.75	\$106,421.25	\$0.00	\$106,421.25
BasicLicense	Basic License Bundle	160	59		\$16.85	\$16.25	\$153,400.00	\$0.00	\$153,400.00
ProLicense	Pro License Bundle	25	59		\$42.84	\$42.25	\$62,318.75	\$0.00	\$62,318.75
ProLicense	Pro License Bundle	60	59		\$42.84	\$42.25	\$149,565.00	\$0.00	\$149,565.00
<b>A la Carte Services</b>									
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1			\$3,000.00	\$3,000.00	\$3,000.00	\$202.50	\$3,202.50
<b>Total</b>							<b>\$4,459,526.81</b>	<b>\$147,660.96</b>	<b>\$4,607,187.77</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	204	04/01/2024
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	185	04/01/2024
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	6	04/01/2024
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	204	04/01/2024
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	24	04/01/2024
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	24	04/01/2024
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	24	04/01/2024
Fleet 3 Advanced	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	190	04/01/2024
Fleet 3 Advanced	70112	AXON SIGNAL UNIT	190	04/01/2024
Fleet 3 Advanced	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	190	04/01/2024
Fleet 3 Advanced	72034	FLEET SIM INSERTION, VZW	190	04/01/2024
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	190	04/01/2024
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	6	04/01/2024
A la Carte	71210	FLEET DOOR TRIGGER HARDWARE, US	190	04/01/2024
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	24	10/01/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	191	10/01/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	24	03/01/2029
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	191	03/01/2029
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	190	03/01/2029
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	6	03/01/2029

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	160	05/01/2024	03/31/2029
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	160	05/01/2024	03/31/2029
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	190	05/01/2024	03/31/2029
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	190	05/01/2024	03/31/2029
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	190	05/01/2024	03/31/2029
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	380	05/01/2024	03/31/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	75	05/01/2024	03/31/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	180	05/01/2024	03/31/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	25	05/01/2024	03/31/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	05/01/2024	03/31/2029
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	195	05/01/2024	03/31/2029
A la Carte	73682	AUTO TAGGING LICENSE	185	05/01/2024	03/31/2029
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	05/01/2024	03/31/2029

## Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	190
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	185	03/01/2025	03/31/2029
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	6	03/01/2025	03/31/2029
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	24	04/01/2025	03/31/2029
Fleet 3 Advanced	80379	EXT WARRANTY, AXON SIGNAL UNIT	190	04/01/2025	03/31/2029
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	190	04/01/2025	03/31/2029
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	6	04/01/2025	03/31/2029

## Payment Details

### Apr 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 A	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	209	\$486.97	\$32.87	\$519.84
Year 1 A	73680	RESPOND DEVICE PLUS LICENSE	195	\$23,677.29	\$0.00	\$23,677.29
Year 1 A	73682	AUTO TAGGING LICENSE	185	\$10,642.13	\$0.00	\$10,642.13
Year 1 A	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	\$28,368.09	\$0.00	\$28,368.09
Year 1 A	AB3C	AB3 Camera Bundle	185	\$13,856.50	\$935.31	\$14,791.81
Year 1 A	AB3MBD	AB3 Multi Bay Dock Bundle	24	\$3,933.36	\$265.50	\$4,198.86
Year 1 A	BasicLicense	Basic License Bundle	160	\$15,340.00	\$0.00	\$15,340.00
Year 1 A	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	\$4,907.85	\$331.29	\$5,239.14
Year 1 A	BWCamTAP	Body Worn Camera TAP Bundle	185	\$35,473.75	\$2,394.48	\$37,868.23
Year 1 A	ProLicense	Pro License Bundle	25	\$6,231.88	\$0.00	\$6,231.88
Year 1 A	ProLicense	Pro License Bundle	60	\$14,956.50	\$0.00	\$14,956.50
Annual Payment 1 A Fleet	71210	FLEET DOOR TRIGGER HARDWARE, US	190	\$353.40	\$23.85	\$377.25
Annual Payment 1 A Fleet	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	190	\$2,052.00	\$138.51	\$2,190.51
Annual Payment 1 A Fleet	Fleet3A	Fleet 3 Advanced	190	\$285,372.96	\$10,624.04	\$295,997.00
<b>Total</b>				<b>\$445,652.68</b>	<b>\$14,745.85</b>	<b>\$460,398.53</b>

### May 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$3,000.00	\$202.50	\$3,202.50
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$3,000.00</b>	<b>\$202.50</b>	<b>\$3,202.50</b>

### Jul 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 B	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	209	\$486.97	\$32.87	\$519.84
Year 1 B	73680	RESPOND DEVICE PLUS LICENSE	195	\$23,677.29	\$0.00	\$23,677.29
Year 1 B	73682	AUTO TAGGING LICENSE	185	\$10,642.12	\$0.00	\$10,642.12
Year 1 B	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	\$28,368.08	\$0.00	\$28,368.08
Year 1 B	AB3C	AB3 Camera Bundle	185	\$13,856.50	\$935.31	\$14,791.81
Year 1 B	AB3MBD	AB3 Multi Bay Dock Bundle	24	\$3,933.36	\$265.50	\$4,198.86
Year 1 B	BasicLicense	Basic License Bundle	160	\$15,340.00	\$0.00	\$15,340.00
Year 1 B	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	\$4,907.85	\$331.29	\$5,239.14
Year 1 B	BWCamTAP	Body Worn Camera TAP Bundle	185	\$35,473.75	\$2,394.48	\$37,868.23
Year 1 B	ProLicense	Pro License Bundle	25	\$6,231.87	\$0.00	\$6,231.87
Year 1 B	ProLicense	Pro License Bundle	60	\$14,956.50	\$0.00	\$14,956.50
Annual Payment 2 B Fleet	71210	FLEET DOOR TRIGGER HARDWARE, US	190	\$353.40	\$23.85	\$377.25
Annual Payment 2 B Fleet	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	190	\$2,052.00	\$138.51	\$2,190.51
Annual Payment 2 B Fleet	Fleet3A	Fleet 3 Advanced	190	\$285,372.96	\$10,624.04	\$295,997.00
<b>Total</b>				<b>\$445,652.65</b>	<b>\$14,745.85</b>	<b>\$460,398.50</b>

Jul 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	209	\$973.94	\$65.74	\$1,039.68
Year 2	73680	RESPOND DEVICE PLUS LICENSE	195	\$47,354.58	\$0.00	\$47,354.58
Year 2	73682	AUTO TAGGING LICENSE	185	\$21,284.25	\$0.00	\$21,284.25
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	\$56,736.17	\$0.00	\$56,736.17
Year 2	AB3C	AB3 Camera Bundle	185	\$27,713.00	\$1,870.63	\$29,583.63
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	24	\$7,866.72	\$531.00	\$8,397.72
Year 2	BasicLicense	Basic License Bundle	160	\$30,680.00	\$0.00	\$30,680.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	\$9,815.71	\$662.56	\$10,478.27
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	185	\$70,947.51	\$4,788.94	\$75,736.45
Year 2	ProLicense	Pro License Bundle	25	\$12,463.75	\$0.00	\$12,463.75
Year 2	ProLicense	Pro License Bundle	60	\$29,913.00	\$0.00	\$29,913.00
Annual Payment 3 Fleet	71210	FLEET DOOR TRIGGER HARDWARE, US	190	\$706.80	\$47.71	\$754.51
Annual Payment 3 Fleet	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	190	\$4,104.00	\$277.02	\$4,381.02
Annual Payment 3 Fleet	Fleet3A	Fleet 3 Advanced	190	\$570,745.94	\$21,248.09	\$591,994.03
<b>Total</b>				<b>\$891,305.37</b>	<b>\$29,491.69</b>	<b>\$920,797.06</b>

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	209	\$973.94	\$65.74	\$1,039.68
Year 3	73680	RESPOND DEVICE PLUS LICENSE	195	\$47,354.58	\$0.00	\$47,354.58
Year 3	73682	AUTO TAGGING LICENSE	185	\$21,284.25	\$0.00	\$21,284.25
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	\$56,736.17	\$0.00	\$56,736.17
Year 3	AB3C	AB3 Camera Bundle	185	\$27,713.00	\$1,870.63	\$29,583.63
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	24	\$7,866.72	\$531.00	\$8,397.72
Year 3	BasicLicense	Basic License Bundle	160	\$30,680.00	\$0.00	\$30,680.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	\$9,815.71	\$662.56	\$10,478.27
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	185	\$70,947.51	\$4,788.94	\$75,736.45
Year 3	ProLicense	Pro License Bundle	25	\$12,463.75	\$0.00	\$12,463.75
Year 3	ProLicense	Pro License Bundle	60	\$29,913.00	\$0.00	\$29,913.00
Annual Payment 4 Fleet	71210	FLEET DOOR TRIGGER HARDWARE, US	190	\$706.80	\$47.71	\$754.51
Annual Payment 4 Fleet	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	190	\$4,104.00	\$277.02	\$4,381.02
Annual Payment 4 Fleet	Fleet3A	Fleet 3 Advanced	190	\$570,745.94	\$21,248.09	\$591,994.03
<b>Total</b>				<b>\$891,305.37</b>	<b>\$29,491.69</b>	<b>\$920,797.06</b>

Jul 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	209	\$973.94	\$65.74	\$1,039.68
Year 4	73680	RESPOND DEVICE PLUS LICENSE	195	\$47,354.58	\$0.00	\$47,354.58
Year 4	73682	AUTO TAGGING LICENSE	185	\$21,284.25	\$0.00	\$21,284.25
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	\$56,736.17	\$0.00	\$56,736.17
Year 4	AB3C	AB3 Camera Bundle	185	\$27,713.00	\$1,870.63	\$29,583.63
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	24	\$7,866.72	\$531.00	\$8,397.72
Year 4	BasicLicense	Basic License Bundle	160	\$30,680.00	\$0.00	\$30,680.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	\$9,815.71	\$662.56	\$10,478.27
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	185	\$70,947.51	\$4,788.94	\$75,736.45

Jul 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	ProLicense	Pro License Bundle	25	\$12,463.75	\$0.00	\$12,463.75
Year 4	ProLicense	Pro License Bundle	60	\$29,913.00	\$0.00	\$29,913.00
Annual Payment 5 Fleet	71210	FLEET DOOR TRIGGER HARDWARE, US	190	\$706.80	\$47.71	\$754.51
Annual Payment 5 Fleet	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	190	\$4,104.00	\$277.02	\$4,381.02
Annual Payment 5 Fleet	Fleet3A	Fleet 3 Advanced	190	\$570,745.94	\$21,248.09	\$591,994.03
<b>Total</b>				<b>\$891,305.37</b>	<b>\$29,491.69</b>	<b>\$920,797.06</b>

Jul 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	209	\$973.94	\$65.74	\$1,039.68
Year 5	73680	RESPOND DEVICE PLUS LICENSE	195	\$47,354.58	\$0.00	\$47,354.58
Year 5	73682	AUTO TAGGING LICENSE	185	\$21,284.25	\$0.00	\$21,284.25
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	185	\$56,736.17	\$0.00	\$56,736.17
Year 5	AB3C	AB3 Camera Bundle	185	\$27,713.00	\$1,870.63	\$29,583.63
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	24	\$7,866.72	\$531.00	\$8,397.72
Year 5	BasicLicense	Basic License Bundle	160	\$30,680.00	\$0.00	\$30,680.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	24	\$9,815.73	\$662.56	\$10,478.29
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	185	\$70,947.47	\$4,788.94	\$75,736.41
Year 5	ProLicense	Pro License Bundle	25	\$12,463.75	\$0.00	\$12,463.75
Year 5	ProLicense	Pro License Bundle	60	\$29,913.00	\$0.00	\$29,913.00
Annual Payment 6 Fleet	71210	FLEET DOOR TRIGGER HARDWARE, US	190	\$706.80	\$47.71	\$754.51
Annual Payment 6 Fleet	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	190	\$4,104.00	\$277.02	\$4,381.02
Annual Payment 6 Fleet	Fleet3A	Fleet 3 Advanced	190	\$570,745.96	\$21,248.09	\$591,994.05
<b>Total</b>				<b>\$891,305.37</b>	<b>\$29,491.69</b>	<b>\$920,797.06</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract City of Charlotte CCPA Contract 2022000665 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



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Signature

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Date Signed

4/24/2023



## ATTENTION

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-476288-45033.591KY

Issued: 04/17/2023

Quote Expiration: 03/31/2023

Estimated Contract Start Date: 05/01/2023

Account Number: 172690

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
High Point Police Department - NC 1730 WESTCHESTER DR HIGH POINT, NC 27262-7007 USA	High Point Police Department - NC 1730 WESTCHESTER DR HIGH POINT, NC 27262-7007 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kenan Yarboro Phone: Email: kyarboro@axon.com Fax:	Anthro Gamble Phone: (336) 883-3224 Email: anthro.gamble@highpointnc.gov Fax:

## Quote Summary

Program Length	12 Months
<b>TOTAL COST</b>	<b>\$9,950.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$10,621.63</b>

## Discount Summary

Average Savings Per Year	\$70,197.00
<b>TOTAL SAVINGS</b>	<b>\$70,197.00</b>

## Payment Summary

Date	Subtotal	Tax	Total
May 2023	\$9,950.00	\$671.63	\$10,621.63
<b>Total</b>	<b>\$9,950.00</b>	<b>\$671.63</b>	<b>\$10,621.63</b>

Quote Unbundled Price:	\$80,147.00
Quote List Price:	\$80,147.00
Quote Subtotal:	\$9,950.00

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Software</b>									
BasicLicense	Basic License Bundle	160	12		\$15.55	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	85	12		\$39.55	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Services</b>									
85144	AXON STARTER	1			\$9,950.00	\$9,950.00	\$9,950.00	\$671.63	\$10,621.63
<b>Total</b>							<b>\$9,950.00</b>	<b>\$671.63</b>	<b>\$10,621.63</b>

## Delivery Schedule

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	160	05/01/2023	04/30/2024
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	160	05/01/2023	04/30/2024
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	255	05/01/2023	04/30/2024
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	85	05/01/2023	04/30/2024

### Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Payment Details

May 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 PSO	85144	AXON STARTER	1	\$9,950.00	\$671.63	\$10,621.63
Invoice Upon Fulfillment	BasicLicense	Basic License Bundle	160	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	ProLicense	Pro License Bundle	85	\$0.00	\$0.00	\$0.00
Total				\$9,950.00	\$671.63	\$10,621.63

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract City of Charlotte CCPA Contract 2022000665 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

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#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



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Signature

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Date Signed

4/17/2023





**FORMAL BID RECOMMENDATION  
REQUEST FOR COUNCIL APPROVAL**

DEPARTMENT:

COUNCIL AGENDA DATE:

BID NO.:  CONTRACT NO.:  DATE OPENED:

DESCRIPTION:

PURPOSE:

COMMENTS:

RECOMMEND AWARD TO:  AMOUNT:

JUSTIFICATION:

ACCOUNTING UNIT	ACCOUNT	ACTIVITY	CATEGORY	BUDGETED AMOUNT
TOTAL BUDGETED AMOUNT				

DEPARTMENT HEAD:  DATE:

The Purchasing Division concurs with recommendation submitted by the  and recommends award to the lowest responsible, responsive bidder  in the amount of \$ .

PURCHASING MANAGER:  DATE:

Approved for Submission to Council  
FINANCIAL SERVICES DIRECTOR:  DATE:

CITY MANAGER:  DATE:



# City of High Point

Municipal Office Building  
211 S. Hamilton Street  
High Point, NC 27260

## Master

**File Number: 2023-187**

**File ID:** 2023-187

**Type:** Ordinance

**Status:** To Be Introduced

**Version:** 1

**Reference:**

**In Control:** City Council

**File Created:** 04/24/2023

**File Name:**

**Final Action:**

**Title:** Budget Ordinance - Occupancy Tax Revenues - Convention & Visitor's Bureau & Market Authority

City Council is requested to adopt a budget ordinance to appropriate additional occupancy tax revenues that will be passed along to the Convention and Visitor's Bureau (Visit High Point) and Market Authority.

**Notes:**

**Sponsors:**

**Enactment Date:**

**Attachments:** 3. Budget Ordinance – Occupancy Tax Revenues –  
Convention & Visitor's Bureau & Market Authority

**Enactment Number:**

**Contact Name:**

**Hearing Date:**

**Drafter Name:** amy.myers@highpointnc.gov

**Effective Date:**

**Related Files:**

## History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
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## Text of Legislative File 2023-187

# CITY OF HIGH POINT

## AGENDA ITEM

**Title: Occupancy Taxes - Budget Ordinance**

**From:** Stephen M. Hawryluk  
Budget and Performance Manager

**Meeting Date:** May 1, 2023

**Public Hearing:** No

**Advertising Date /**  
**Advertised By:** N/A-

**Attachments:** Budget Ordinance

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**PURPOSE:**

To appropriate additional occupancy tax revenues that will be passed along to the Convention and Visitor's Bureau (Visit High Point) and Market Authority.

**BACKGROUND:**

The City of High Point passes through occupancy tax revenues to the Convention and Visitor's Bureau (Visit High Point) and to the Market Authority. Based on revenues received to date, and projections for the remainder of the year, these revenues are projected to exceed the budget.

The proposed amendment appropriates the additional projected revenues that will exceed budget, which will then be passed along to the Convention and Visitor's Bureau (Visit High Point) and Market Authority, respectively.

An additional budget of \$600,000 in occupancy tax revenue is projected for Visit High Point. An additional \$145,000 in occupancy tax revenues is projected for the Market Authority.

**BUDGET IMPACT:**

There is no net budget impact. The additional revenue received will be passed through to the Convention and Visitor's Bureau (Visit High Point) and Market Authority.

**RECOMMENDATION / ACTIONS REQUESTED:**

The Financial Services Department recommends and asks the City Council to approve the budget amendment.

“AN ORDINANCE AMENDING THE 2022-2023 BUDGET ORDINANCE  
OF THE CITY OF HIGH POINT, NORTH CAROLINA  
TO APPROPRIATE ADDITIONAL OCCUPANCY TAX REVENUES

Be it ordained by the City Council of the City of High Point, North Carolina, as follows:

Section 1. The City of High Point passes through occupancy tax revenues to the Convention and Visitor’s Bureau (Visit High Point) and to the Market Authority. An additional budget of \$600,000 in occupancy tax revenue is projected for Visit High Point. An additional \$145,000 in occupancy tax is projected for the Market Authority.

Section 2. The 2022-2023 Budget Ordinance of the City of High Point should be amended as follows:

(A) That the following General Fund revenues be amended as follows:

Occupancy Taxes	\$600,000
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(B) That the following General Fund expenditures be amended as follows:

Convention and Visitor’s Bureau (Visit HP)	\$600,000
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(C) That the following Market Authority revenues be amended as follows:

Occupancy Taxes	\$145,000
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(D) That the following Market Authority expenditures be amended as follows:

Market Authority Allocation	\$145,000
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Section 3. That all ordinances, or parts of ordinances in conflict with this ordinance are hereby repealed to the extent of such conflict.

Section 4. That this ordinance shall be effective from and after its passage."

Adopted by High Point City Council, this the 1st day of May 2023

\_\_\_\_\_  
Mayor, Jay W. Wagner

ATTEST

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Sandra Keeney,  
City Clerk